



National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076
(855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax
Fleet@NationalAutoFleetGroup.com

September 28, 2020

Mr. Roger Delgadillo
City of Fullerton
303 W Commonwealth Ave
Fullerton, Ca 92832
Delivery Via Email

Dear Mr. Delgadillo,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at Fullerton, new/unused 2020 Ford Transit Cargo Van (W9C) T-350 Med Rf 9500 GVW RWD Cab responding to your requirement with the attached specifications for \$36,090.00 plus, Upfit, State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 120716-NAF.

	One Unit MSRP	One Unit	Total Savings	Total Savings
2020 Ford Transit T-350 Med Roof 148 Van	43,640.00	36,090.00	17.30%	7,550.00
West Coast Upfit Jail Van		29,416.05		
Sub Total		65,506.05		
Sales Tax		5,076.72		
Transportation		250.00		
Tire Tax		8.75		
Total		70,841.52		

Terms are net 30 days.
Delivery 120-150 Days ARO

Kevin Buzzard
National Law Enforcement Sales Manager
National Auto Fleet Group
626-656-8431 O
714-2641867 C
562-684-4672 F
Buzzard5150@gmail.com



WEST COAST LIGHTS & SIRENS, INC.

601 COLUMBIA AVENUE
UNIT "B"
RIVERSIDE, CA 92507

Phone # 9517799257 trish@wcls.us
Fax # 951-779-9256 WCLS.US

**PROPOSAL**

Date	Estimate #
9/23/2020	10525

Name / Address
WONDRIES FORD 400 South Atlantic Boulevard Alhambra, CA 91801-3642 Attn: Accounts Payable

Terms	VEHICLE TYPE
Net 30	

Item	Description	Qty	Cost	Total
80.00/HOUR	>>TO INSTALL THE FOLLOWING IN A TRANSIT VAN<< 148" MIDROOF >>REAR WARNING LIGHTS ON LED ROCKER SWITCH LABOR	75	80.00	6,000.00T
SIFMS-1600794593	>>LIGHTING & SIREN EQUIPMENT<< UNIVERSAL ILS, RED/WHITE DRIVER & BLUE/WHITE PASSENGER. FOR USE WITH SSP - WHEN ORDERING, PLEASE SPECIFY MID ROOF TRANSIT VAN	1	718.80	718.80T
PF200S17	SIREN/LIGHT CONTROLLER WITH 17 BUTTON CONTROLLER, 100/200 W, OBDII INTEGRATION CAPABILITY, INTEGRATED RUMBLER@ CAPABILITY, AND INTEGRATED DUAL TONE CAPABILITY	1	840.00	840.00T
ES100C	ES100C SPEAKER W/O BRACKET	1	155.00	155.00T
ESB-U	KIT, UNIVERSAL BAIL BRACKET, ALL VEHICLES	1	22.10	22.10T
MPS620U-RW	MICROPULSE ULTRA 6, DUAL-COLOR SURFACE MOUNT, 12-24VDC, RED/WHITE >>GRILLE LIGHTS<<	1	75.00	75.00T
MPS620U-BW	MICROPULSE ULTRA 6, DUAL-COLOR SURFACE MOUNT, 12-24VDC, BLUE/WHITE >>GRILLE LIGHTS<<	1	75.00	75.00T
FHL-CHG	FLASHER, HEADLIGHT, DODGE CHARGER, (2006-2015)	1	49.19	49.19T
416900-RB	DUAL CORNER LED LIGHT HEAD W/IN-LINE FLASHER, RED/BLUE >>TAILLIGHTS<<	2	59.80	119.60T
MPS1220U-RW	MICROPULSE ULTRA, DUAL COLOR 12 LED, RED/WHITE >>DRIVER & PASSENGER UPPER SIDES OF VAN<<	2	102.60	205.20T

Subtotal**Sales Tax (0.0%)****Total**

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Terms	VEHICLE TYPE
Net 30	

Item	Description	Qty	Cost	Total
MPS1220U-BW	MICROPULSE ULTRA BLUE/WHITE >>DRIVER & PASSENGER UPPER SIDES OF VAN<<	2	102.60	205.20T
MPS620U-RW	MICROPULSE ULTRA 6, DUAL-COLOR SURFACE MOUNT, 12-24VDC, RED/WHITE >>WHITE LIGHT ONLY, STEADY WHITE. USED FOR LOADING LIGHTS<<	1	75.00	75.00T
MPS620U-BW	MICROPULSE ULTRA 6, DUAL-COLOR SURFACE MOUNT, 12-24VDC, BLUE/WHITE >>WHITE LIGHT ONLY, STEADY WHITE. USED FOR LOADING LIGHTS<<	1	75.00	75.00T
MPSM6-LB	FEDERAL SIGNAL SINGLE L-BRACKETS	2	9.15	18.30T
MPS1220U-BA	AMBER/BLUE 24-LED LOW PROFILE >>MOUNTED INSIDE REAR DOORS<<	2	102.60	205.20T
MPS1220U-BA	AMBER/BLUE 24-LED LOW PROFILE >>ON OUTSIDE DOORS OF VAN<<	2	102.60	205.20T
C-2410	>>CONSOLE EQUIPMENT<< CON,ACSY,CUPHLDR,IM,AMS,DUAL - PLATINUM - RADIO	1	326.92	326.92T
C-TMW-TRNST-01	BASE,TRKM,8W,28EXTR-W-VMT,TRNST,15-16	1	142.31	142.31T
C-CUP2-I	DUAL CUP HOLDER INTERNAL	1	44.58	44.58T
C-AP-0695-I.	6"ACCESSORY POCKET W/HINGED LID @ LOCK , 9.5 " DEEP	1	94.44	94.44T

Subtotal**Sales Tax (0.0%)****Total**

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Terms	VEHICLE TYPE
Net 30	

Item	Description	Qty	Cost	Total
C-AP-0325	CONSOLE MOUNTED ACCESSORY POCKET 3" HIGH 2.5" DEEP, INTERNAL MOUNT	1	34.94	34.94T
C-LP2-PS3-2	CON,ACSY,BOX IM,3MS,2.5D	1	53.92	53.92T
C-USB-2	USB DUAL PORT 4.8 AMPS	1	52.88	52.88T
C-SW-2	SW,RCKR,SPDT,20AMP,12V,BLK,W-LT,I.E	1	15.93	15.93T
PT-F06-120-2B	>>INSERT EQUIPMENT<< PRISONER TRANSPORT 60" H X 120" L INSERT FOR 2015-2020 FORD TRANSIT MEDIUM ROOF LONG LENGTH 148" WB CARGO VAN	1	13,070.73	13,070.73T
PT-A-904	>>PT-A-203 SIDE STEP INCLUDED SOUND DEADENING MATERIAL FOR THE 2015 FORD TRANSIT	1	917.42	917.42T
PT-A-906	2015 FORD TRANSIT PRISONER TRANSPORT INSERT, UNDER BENCH STORAGE	1	447.66	447.66T
PT-A-503	A/C VENT ADAPTER	1	437.20	437.20T
JOB MATERIALS	PLYWOOD FOR UNDER INSERT	1	150.00	150.00T
FABRICATED	FABRICATION- FILLER PANELS FOR PASSENGER SIDE AND REAR OF VAN	1	400.00	400.00T
FABRICATED	FABRICATION-LEXAN FILLER PANEL BETWEEN FRONT ON INSERT AND SIDE DOOR JAMB	1	300.00	300.00T
SHIPPING	SHIPPING OF HAVIS PRODUCTS	1	1,162.72	1,162.72
CAMERA-3	3 COMPARTMENT CAMERA SYSTEM W/DVR & 7" MONITOR	1	2,317.20	2,317.20T

Subtotal**Sales Tax (0.0%)****Total**

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**PROPOSAL**

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Terms	VEHICLE TYPE
Net 30	

Item	Description	Qty	Cost	Total
SHIPPING	SHIPPING OF AMERICAN ALUMINUM CAMERA SYSTEM	1	85.00	85.00
	>>ELECTRICAL EQUIPMENT<<			
JOB MATERIALS	ELECTRONICS BOARD WITH CARPET	1	40.00	40.00T
7185B	70 AMP CIRCUIT BREAKER	1	26.32	26.32T
5032B	FUSE BLOCK STBLADE DUAL 12 W/ GROUND/COVER	1	39.86	39.86T
5028B	FUSE BLOCK ST BLADE 6 WITHOUT GROUND CIRCUIT	1	20.35	20.35T
U-CBB-BK	UNIVERSAL CIRCUIT BREAKER BRACKET FROM BK CUSTOMS	1	12.00	12.00T
90-201	BOSCH 75 AMP RELAY	1	36.40	36.40T
MB8U	3/4" HOLE NMO STYLE BRASS MT W/17" RG58U & NO CONNECTOR	1	10.47	10.47T
ANXQWFT120	118-970 MHZ 0 DB FIELD TUNABLE 1/4 WAVE MOBILE ANTENNA	1	8.01	8.01T
JOB MATERIALS	MISC. PARTS, WIRE, ZIP TIES, CLAMPS, FASTENERS, RELAYS, ETC.	1	125.00	125.00T

PROPOSAL IS VALID FOR 30 DAYS. IF CHANGES ARE MADE TO THIS PROPOSAL AFTER APPROVAL IT WILL RESULT IN A CHANGE ORDER.

PLEASE MAKE SURE YOU HAVE ALL CUSTOMER SUPPLIED PARTS WHEN VEHICLE IS DROPPED OFF. IF CUSTOMER SUPPLIED PARTS IS NOT COMPLETE, THIS WILL DELAY VEHICLE COMPLETION DATE. IF DELAYS CONTINUE, WE WILL SUPPLY NEEDED PARTS AT CUSTOMERS EXPENSE.

CALIFORNIA CERTIFIED SMALL BUSINESS #49878

NOTE: SALES TAX WILL BE CHARGED ON INSTALLATION LABOR ON A VEHICLE WITH 500 MILES OR LESS OR UNDER 6 MONTHS SINCE REGISTRATION WITH THE DMV

Subtotal	\$29,416.05
Sales Tax (0.0%)	\$0.00
Total	\$29,416.05


Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD



Wondries Fleet Group / National Auto Fleet Group

Prepared By:

Kevin Buzzard
Wondries Fleet Group / National Auto Fleet Group
626-457-5590 OFC
Buzzard5150@gmail.com

Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)

Price Summary

PRICE SUMMARY

Base Price


Total Options

Vehicle Subtotal

Destination Charge

Grand Total

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)**Selected Model and Options****MODEL**

CODE	MODEL
W9C	2020 Ford Transit Cargo Van T-350 148" Med Rf 9500 GVWR RWD

COLORS

CODE	DESCRIPTION
YZ	Oxford White

ENGINE

CODE	DESCRIPTION
998	Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection (STD)

TRANSMISSION

CODE	DESCRIPTION
44U	Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)

OPTION PACKAGE

CODE	DESCRIPTION
101A	Order Code 101A

AXLE RATIO

CODE	DESCRIPTION
X73	3.73 Axle Ratio (STD)

PRIMARY PAINT

CODE	DESCRIPTION
YZ	Oxford White


SEAT TYPE

CODE	DESCRIPTION
VK	Dark Palazzo, Vinyl Front Bucket Seats

SEATING ARRANGEMENT

CODE	DESCRIPTION
21G	Dark Palazzo Gray Vinyl Bucket Seats -inc: 2-way manual driver seat, 2-way manual passenger seat and driver armrest (STD)

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)**ADDITIONAL EQUIPMENT - MECHANICAL**

CODE	DESCRIPTION
63E	Dual AGM Batteries (70 Amp-hr Each)

ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION
17A	Fixed Rear Cargo Door Glass -inc: Rearview Mirror
153	Front License Plate Bracket
68H	Running Boards -inc: Covers the B-C pillar passenger-side
942	Daytime Running Lights -inc: Provides enhanced vehicle visibility during daylight conditions
85D	Dual-Note Horn

ADDITIONAL EQUIPMENT - ENTERTAINMENT

CODE	DESCRIPTION
58X	Radio: AM/FM w/SYNC 3 & 8" Screen -inc: Bluetooth, audio input jack, dual USB ports, a colored multi-function touch screen and 4 speakers (front), SYNC 3 Communications & Entertainment System, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls, USB port and auxiliary input jack

ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION
86F	2 Additional Keys (4 Total) -inc: key fobs
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD) -inc: The ASLD feature is great for city driving; it allows the driver to set an upper speed limit for the vehicle, If the vehicle begins to approach the upper speed limit then audible and visual warning are given
57G	Driver Controlled Front/Rear Aux A/C & Heater -inc: Heat is distributed from rear of front-passenger seat, A/C is distributed from the rear of van
43R	Reverse Sensing System
90C	110V/150W Power Outlet -inc: The AC power outlet is designed to power low-draw electrical devices w/a household-style outlet for added convenience

Options Total

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD (✔ Complete)

Standard Equipment


Mechanical

Engine: 3.5L PFDi V6 Flex-Fuel -inc: port injection (STD)
Transmission: 10-Spd Automatic w/OD & SelectShift -inc: auxiliary transmission oil cooler (STD)
3.73 Axle Ratio (STD)
50-State Emissions System
Rear-Wheel Drive
70-Amp/Hr Maintenance-Free Battery w/Run Down Protection
250 Amp Alternator
4210# Maximum Payload
GVWR: 9,500 lbs
Front Anti-Roll Bar
Electric Power-Assist Steering
25.1 Gal. Fuel Tank
Single Stainless Steel Exhaust
Strut Front Suspension w/Coil Springs
Leaf Rear Suspension w/Leaf Springs
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist and Hill Hold Control

Exterior

Wheels: 16" Silver Steel w/Black Hubcap
Tires: 235/65R16C 121/119 R AS BSW
Steel Spare Wheel
Full-Size Spare Tire Stored Underbody w/Crankdown
Clearcoat Paint
Black Front Bumper
Black Rear Bumper w/1 Tow Hook
Black Bodyside Cladding and Black Wheel Well Trim
Black Side Windows Trim and Black Front Windshield Trim
Black Door Handles
Black Side Mirrors w/Convex Spotter
Short-Arm Manual-Folding Power Adjust Mirrors
Light Tinted Glass
Variable Intermittent Wipers

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)

Exterior

Fully Galvanized Steel Panels
Black Grille
Front License Plate Bracket
Sliding Rear Passenger Side Door
Split Swing-Out Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Fully Automatic Aero-Composite Halogen Auto High-Beam Headlamps
Laminated Glass


Entertainment

Radio w/Seek-Scan, Clock, Aux Audio Input Jack, Steering Wheel Controls and External Memory Control
Radio: AM/FM Stereo -inc: Bluetooth, dual USB ports, a 4.0" multi-function display and 4 speakers (front)
Streaming Audio
Fixed Antenna
Bluetooth Wireless Phone Connectivity
1 LCD Monitor In The Front

Interior

Dark Palazzo Gray Vinyl Bucket Seats -inc: 2-way manual driver seat, 2-way manual passenger seat and driver armrest (STD)
4-Way Driver Seat
4-Way Passenger Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer and Trip Odometer
FordPass Connect 4G Mobile Hotspot Internet Access
Front Cupholder
Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button
Manual Air Conditioning
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Metal-Look Instrument Panel Insert
Front Cloth Headliner
Urethane Gear Shifter Material
Vinyl Front Bucket Seats

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)

Interior

Partial Floor Console w/Storage, Full Overhead Console w/Storage and 2 12V DC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Front Only Vinyl/Rubber Floor Covering
Cargo Space Lights
Instrument Panel Bin, Driver And Passenger Door Bins
Power 1st Row Windows w/Driver 1-Touch Down
Power Door Locks w/Autolock Feature
Analog Display
Manual Adjustable Front Head Restraints
Securilock Anti-Theft Ignition (pats) Engine Immobilizer
2 12V DC Power Outlets

Safety-Mechanical

Ford Co-Pilot360 w/Side Wind Stabilization Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control

Safety-Exterior

Side Impact Beams

Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Emergency Sps
Ford Co-Pilot360 - Pre-Collision Assist with Automatic Emergency Braking (AEB)
Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning
Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags w/Passenger Off Switch
Safety Canopy System Curtain 1st Row Airbags
Airbag Occupancy Sensor
Outboard Front Lap And Shoulder Safety Belts -inc: Height Adjusters and Pretensioners
Back-Up Camera

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD (✔ Complete)

Window Sticker

SUMMARY

[Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD

MSRP:\$39,135.00

Interior:Dark Palazzo, Vinyl Front Bucket Seats

Exterior 1:Oxford White

Exterior 2:No color has been selected.


Engine: 3.5L PFDi V6 Flex-Fuel

Transmission: 10-Spd Automatic w/OD & SelectShift

OPTIONS

CODE	MODEL	MSRP
W9C	[Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD	\$39,135.00
	OPTIONS	
101A	Order Code 101A	\$0.00
153	Front License Plate Bracket	\$0.00
17A	Fixed Rear Cargo Door Glass	\$75.00
21G	Dark Palazzo Gray Vinyl Bucket Seats	\$0.00
43R	Reverse Sensing System	\$295.00
44U	Transmission: 10-Spd Automatic w/OD & SelectShift	\$0.00
57G	Driver Controlled Front/Rear Aux A/C & Heater	\$860.00
58X	Radio: AM/FM w/SYNC 3 & 8" Screen	\$410.00
60C	Cruise Control w/Adjustable Spd Limiting Device (ASLD)	\$325.00
63E	Dual AGM Batteries (70 Amp-hr Each)	\$295.00
68H	Running Boards	\$310.00
85D	Dual-Note Horn	\$20.00
86F	2 Additional Keys (4 Total)	\$75.00
90C	110V/150W Power Outlet	\$100.00
942	Daytime Running Lights	\$45.00
998	Engine: 3.5L PFDi V6 Flex-Fuel	\$0.00
VK	Dark Palazzo, Vinyl Front Bucket Seats	\$0.00
X73	3.73 Axle Ratio	Inc.
YZ	Oxford White	\$0.00

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Vehicle: [Fleet] 2020 Ford Transit Cargo Van (W9C) T-350 148" Med Rf 9500 GVWR RWD ( Complete)

SUBTOTAL	\$41,945.00
Adjustments Total	\$0.00
Destination Charge	\$1,695.00
TOTAL PRICE	\$43,640.00

FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A