



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076  
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Fleet@NationalAutoFleetGroup.com

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October 14, 2019

Mr. Roger Delgadillo  
City of Fullerton  
303 W Commonwealth Ave  
Fullerton, Ca 92832  
Delivery Via Email

Dear Mr. Delgadillo,

In response to your inquiry, we are pleased to submit the following for your consideration:

National Auto Fleet Group will sell, service and deliver at Fullerton, new/unused 2020 Ford Fusion SE (POH) Admin sedan responding to your requirement with the attached specifications for \$20,333.00 plus State Sales Tax, and \$8.75 tire tax (non-taxable). These vehicles are available under the Sourcewell (Formerly Known as NJPA) master vehicle contract# 120716-NAF.

Selling Price	20,333.00
Sales Tax 7.75%	1,575.80
Tire Tax	8.75
Total	21,917.55 Each Unit

Terms are net 30 days.  
Delivery 90 Days ARO

Kevin Buzzard  
National Law Enforcement Sales Manager  
National Auto Fleet Group  
626-656-8431 O  
714-2641867 C  
562-684-4672 F  
[Buzzard5150@gmail.com](mailto:Buzzard5150@gmail.com)



Vehicle: [Fleet] 2020 Ford Fusion (P0H) SE FWD



**Wondries Fleet Group / National Auto Fleet Group**

**Prepared By:**

Kevin Buzzard

Wondries Fleet Group / National Auto Fleet Group

626-457-5590 OFC

Buzzard5150@gmail.com



Vehicle: [Fleet] 2020 Ford Fusion (POH) SE FWD (✔ Complete)

**Selected Model and Options****MODEL**

CODE	MODEL
POH	2020 Ford Fusion SE FWD

**COLORS**

CODE	DESCRIPTION
YZ	Oxford White

**ADDITIONAL EQUIPMENT - INTERIOR**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
12C	Premium Front & Rear Floor Mats -inc: trunk mat	0.00 lbs	0.00 lbs

**ADDITIONAL EQUIPMENT - EXTERIOR**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
153	Front License Plate Bracket	0.00 lbs	0.00 lbs
52N	Mini Spare Tire	0.00 lbs	0.00 lbs

**OPTION PACKAGE**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
150A	Equipment Group 150A	0.00 lbs	0.00 lbs

**TRANSMISSION**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
44W	Transmission: 6-Speed Automatic (STD)	0.00 lbs	0.00 lbs

**ENGINE**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
99D	Engine: 1.5L EcoBoost (STD)	0.00 lbs	0.00 lbs

**SEAT TYPE**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
DQ	Medium Light Stone, Cloth Front Bucket Seats -inc: 10-way power driver seat w/2-way power lumbar (fore/aft, up/down w/recline, tilt), 6-way power passenger seat (fore/aft, up/down w/recline) and 4-way front seat head restraints	0.00 lbs	0.00 lbs

Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided. Data Version: 9470, Data updated Oct 13, 2019 9:47:00 PM PDT

Vehicle: [Fleet] 2020 Ford Fusion (POH) SE FWD ( ✓ Complete )

**PRIMARY PAINT**

CODE	DESCRIPTION	FRONT WEIGHT	REAR WEIGHT
YZ	Oxford White	0.00 lbs	0.00 lbs
<b>Options Total</b>		<b>0.00 lbs</b>	<b>0.00 lbs</b>

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Vehicle: [Fleet] 2020 Ford Fusion (POH) SE FWD ( ✓ Complete )

## Standard Equipment

### Mechanical

Engine: 1.5L EcoBoost (STD)  
Transmission: 6-Speed Automatic (STD) w/997, Requires valid FIN code.  
50-State Emissions System  
Transmission w/Driver Selectable Mode  
Front-Wheel Drive  
3.07 Axle Ratio  
500CCA Maintenance-Free Battery w/Run Down Protection  
Auto Start-Stop Technology  
Gas-Pressurized Shock Absorbers  
Front And Rear Anti-Roll Bars  
Electric Power-Assist Speed-Sensing Steering  
16.5 Gal. Fuel Tank  
Single Stainless Steel Exhaust  
Strut Front Suspension w/Coil Springs  
Multi-Link Rear Suspension w/Coil Springs  
4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake  
Brake Actuated Limited Slip Differential

### Exterior

Wheels: 17" Sparkle Silver-Painted Aluminum  
Tires: 235/50R17  
Clearcoat Paint  
Body-Colored Front Bumper  
Body-Colored Rear Bumper  
Body-Colored Door Handles  
Chrome Side Windows Trim  
Body-Colored Power Side Mirrors w/Convex Spotter and Manual Folding  
Fixed Rear Window w/Defroster  
Light Tinted Glass  
Speed Sensitive Rain Detecting Variable Intermittent Wipers  
Fully Galvanized Steel Panels

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## Exterior

Chrome Grille

Trunk Rear Cargo Access

Autolamp Fully Automatic Projector Beam Halogen Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off

Perimeter/Approach Lights

LED Brakelights

## Entertainment

Radio w/Seek-Scan, Clock, Speed Compensated Volume Control, Steering Wheel Controls and Radio Data System

Radio: AM/FM/MP3 Stereo -inc: 6 speakers

Streaming Audio

Integrated Roof Antenna

SiriusXM Radio -inc: 6-month prepaid subscription, Service not available in Alaska or Hawaii, SiriusXM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc, If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates, Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349, See SiriusXM Customer Agreement for complete terms at [www.siriusxm.com](http://www.siriusxm.com), All fees and programming subject to change, SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc

SYNC 3 Communications & Entertainment System -inc: enhanced voice recognition, 2 4.2" driver configurable LCD displays in instrument cluster, 8" center LCD capacitive touchscreen w/swipe capability, AppLink, 911 Assist, Apple CarPlay, Android Auto and 2 smart charging USB ports

Bluetooth Wireless Phone Connectivity

## Interior

8-Way Driver Seat

Passenger Seat

60-40 Folding Bench Front Facing Fold Forward Seatback Cloth Rear Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer

Power Rear Windows

FordPass Connect 4G LTE WiFi Mobile Hotspot Internet Access

Front Cupholder

Rear Cupholder

Compass

Proximity Key For Push Button Start Only

Power Fuel Flap Locking Type

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**Interior**

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry, Illuminated Ignition Switch and Panic Button

Remote Releases -Inc: Power Cargo Access

Keypad

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts and Console Ducts

Locking Glove Box

Driver Foot Rest

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look/Piano Black Console Insert and Chrome Interior Accents

Full Cloth Headliner

Cloth Door Trim Insert

Metal-Look Gear Shift Knob

Cloth Front Bucket Seats -inc: 10-way power driver seat w/2-way power lumbar (fore/aft, up/down w/recline, tilt), 6-way power passenger seat (fore/aft, up/down w/recline) and 4-way front seat head restraints

Day-Night Auto-Dimming Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination, Driver And Passenger Auxiliary Mirror

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front Floor Mats

Carpet Floor Trim and Carpet Trunk Lid/Rear Cargo Door Trim

Cargo Space Lights

FOB Controls -inc: Trunk/Hatch/Tailgate and Windows

Smart Device Remote Engine Start

Tracker System

Instrument Panel Bin, Driver / Passenger And Rear Door Bins

Power 1st Row Windows w/Front And Rear 1-Touch Up/Down

Delayed Accessory Power

Power Door Locks w/Autolock Feature

Systems Monitor

Trip Computer

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**Interior**

Redundant Digital Speedometer  
Outside Temp Gauge  
Digital/Analog Display  
Seats w/Cloth Back Material  
Manual Adjustable Rear Head Restraints  
1 Seatback Storage Pocket  
Front Center Armrest and Rear Center Armrest  
Perimeter Alarm  
Securilock Anti-Theft Ignition (pats) Engine Immobilizer  
2 12V DC Power Outlets  
Air Filtration

**Safety-Mechanical**

AdvanceTrac Electronic Stability Control (ESC)  
ABS And Driveline Traction Control

**Safety-Exterior**

Side Impact Beams

**Safety-Interior**

Dual Stage Driver And Passenger Seat-Mounted Side Airbags  
Ford Co-Pilot360 - Blind Spot Information System (BLIS) Blind Spot Sensor  
Ford Co-Pilot360 - Automatic Emergency Braking (AEB) and Cross-Traffic Alert  
Ford Co-Pilot360 - Lane-Keeping Assist Lane Keeping Assist  
Ford Co-Pilot360 - Lane-Keeping Assist Lane Departure Warning  
Reverse Sensing System Rear Parking Sensors  
Tire Specific Low Tire Pressure Warning  
Dual Stage Driver And Passenger Front Airbags  
Curtain 1st And 2nd Row Airbags  
Airbag Occupancy Sensor  
Driver And Passenger Knee Airbag  
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute  
Rear Child Safety Locks  
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

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**Safety-Interior**

Back-Up Camera

**WARRANTY**

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 60,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000

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## Window Sticker

### SUMMARY

[Fleet] 2020 Ford Fusion (P0H) SE FWD

Interior: Medium Light Stone, Cloth Front Bucket Seats

Exterior 1: Oxford White

Exterior 2: No color has been selected.

Engine: 1.5L EcoBoost

Transmission: 6-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
P0H	[Fleet] 2020 Ford Fusion (P0H) SE FWD	
<b>OPTIONS</b>		
12C	Premium Front & Rear Floor Mats	
150A	Equipment Group 150A	\$0.00
153	Front License Plate Bracket	\$0.00
44W	Transmission: 6-Speed Automatic	\$0.00
52N	Mini Spare Tire	
99D	Engine: 1.5L EcoBoost	\$0.00
DQ	Medium Light Stone, Cloth Front Bucket Seats	\$0.00
YZ	Oxford White	\$0.00
<hr/>		
	<b>SUBTOTAL</b>	
	Adjustments Total	\$0.00
	Destination Charge	
	<b>TOTAL PRICE</b>	

### FUEL ECONOMY

Est City: 23 MPG

Est Highway: 34 MPG

Est Highway Cruising Range: 561.00 mi

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