



# FY 2026-27 Proposed Budget Review

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City of Fullerton, CA

July 21, 2026



# FY 2026-27 Proposed Budget Background

- ❖ Budget Study Session held at Special Meeting on 7/14/26
- ❖ Review of All Funds', CIP & General Fund Proposed Budgets
- ❖ General Fund – 3 Budget Scenarios presented to City Council to balance \$3.8M operating deficit.



# FY 2026-27 Proposed General Fund Budget

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# Current General Fund Proposed FY 26-27 Budget

|                                                                          | Original Base<br>Budget<br>FY 26-27 | Current Proposed<br>Budget<br>FY 26-27 |
|--------------------------------------------------------------------------|-------------------------------------|----------------------------------------|
| <b>Total General Fund Balances per FY 24-25 ACFR</b>                     | <b>\$26,288,246</b>                 | <b>\$26,288,246</b>                    |
| Allocated Fund Balances that are restricted/set aside for other purposes | (10,214,077)                        | (10,214,077)                           |
| <b>Available General Fund Beginning Fund Balance</b>                     | <b>\$16,074,169</b>                 | <b>\$16,074,169</b>                    |
| <b>Revenues</b>                                                          | <b>141,434,373</b>                  | <b>143,885,227</b>                     |
| Base Operating Revenues                                                  | 141,434,373                         | 141,434,373                            |
| Revenue Adjustments - 1-Time Restricted Funds for Operations             | -                                   | 461,557                                |
| Revenue Adjustments - 1-Time Revenues                                    | -                                   | 1,247,297                              |
| Revenue Adjustments - Ongoing or New Revenue                             | -                                   | 742,000                                |
| <b>Expenditures</b>                                                      | <b>(150,462,773)</b>                | <b>(145,052,455)</b>                   |
| Expenditure Operating Budget                                             | (150,462,773)                       | (151,911,954)                          |
| Budget Reductions - Personnel-Unfunding of Vacancies ~ 9 FTE             |                                     | 2,781,968                              |
| Budget Reductions - Operations & Maintenance                             |                                     | 1,820,560                              |
| ISF Reductions - To allocations to Workers Comp & Liability ISFs         | -                                   | 2,256,971                              |
| <b>Projected Operating Surplus (Deficit) - No Transfers</b>              | <b>(\$9,028,400)</b>                | <b>(\$1,167,228)</b>                   |
| <b>Transfers In</b>                                                      | <b>678,087</b>                      | <b>2,373,087</b>                       |
| Transfers In from Traffic Safety Fund                                    | 300,000                             | 300,000                                |
| Transfers In from IT Fund - Server Repl. Loan                            | 378,087                             | 378,087                                |
| Transfers In - 1-Time from Various Funds                                 | -                                   | 1,695,000                              |
| <b>Revenues &amp; Transfers In Total</b>                                 | <b>\$142,112,460</b>                | <b>\$146,258,314</b>                   |
| <b>Transfers Out</b>                                                     | <b>(5,417,131)</b>                  | <b>(5,017,131)</b>                     |
| Transfers Out to Infrastructure Fund                                     | (3,978,225)                         | (3,978,225)                            |
| Transfers Out to CIP Fund - Residential Streets                          | (500,000)                           | (500,000)                              |
| Transfers Out to IT Fund - IT Projects                                   | (938,906)                           | (538,906)                              |
| <b>Expenditures &amp; Transfers Out Total</b>                            | <b>(\$155,879,904)</b>              | <b>(\$150,069,586)</b>                 |
| <b>Net Operating Surplus/(Deficit) w/ Transfers</b>                      | <b>(\$13,767,444)</b>               | <b>(\$3,811,272)</b>                   |
| <b>Ending Available Fund Balance</b>                                     | <b>\$2,306,725</b>                  | <b>\$12,262,897</b>                    |
| <b>Projected Contingency Reserve</b>                                     | <b>\$2,306,725</b>                  | <b>\$12,262,897</b>                    |
| <b>Projected Contingency Reserve %</b>                                   | <b>2%</b>                           | <b>8.5%</b>                            |



# General Fund Current Fiscal Landscape

- A **structural deficit** occurs when the recurring cost of providing municipal services grows faster than the recurring revenues available to support those services.
- Like the State of California and many cities within the State, Fullerton is facing an operating deficit in their General Fund.
  - Rising expenditure costs (i.e. competitive salaries and UAL pension costs), revenue growth challenges & growing cost of doing business.
- **Baseline Structural** deficit of \$3.8 million.
- **Scenario Budget Options** for Council consideration to reduce operating deficit / assist in balancing the operating budget.



# Budget Scenarios A, B & C

## Scenario A Baseline Service & Use of Reserves

Budget Reduction: (\$4,602,528)  
Unfunding of 9 FTEs  
Use of Reserves: (\$3,811,272)

## Scenario B Balanced Budget for FY 26-27 (Year 1 only) & Service Reductions and Deferrals

Budget Reduction: (\$6,165,500)  
Unfunding of 24 FTEs  
Increased Use of 1-Time Funds in Year 1  
Use of Reserves: \$0

## Scenario C Balanced Budget FY 26-27 – FY 28-29 (3 Years) & Structural Deficit Reductions

Budget Reduction: (\$6,997,193)  
Unfunding of 32 FTEs  
Use of 1-Time Funds over 3 years  
Use of Reserves: \$0



# Projected Ending Available General Fund Balance (in Millions)

| Budget Scenario                                     | FY 2026-27 | FY 2027-28 | FY 2028-29 |
|-----------------------------------------------------|------------|------------|------------|
| Scenario A –<br>Baseline Services & Use of Reserves | \$12.26 M  | \$9.35 M   | \$4.69 M   |
| Scenario B –<br>Balanced Budget (Year 1)            | \$16.07 M  | \$15.15 M  | \$11.99 M  |
| Scenario C –<br>Balanced Budget (3 Years)           | \$16.07 M  | \$16.07 M  | \$16.07 M  |



# Projected General Fund Reserve Levels

| Budget Scenario                                        | FY 2026-27 | FY 2027-28 | FY 2028-29 |
|--------------------------------------------------------|------------|------------|------------|
| Scenario A –<br>Baseline Services & Use of<br>Reserves | 8.5%       | 6.3%       | 3.0%       |
| Scenario B –<br>Balanced Budget (Year 1)               | 11.1%      | 10.2%      | 7.8%       |
| Scenario C –<br>Balanced Budget (3 Years)              | 11.1%      | 10.8%      | 10.4%      |



# Recommendations

1. Provide direction on the Proposed FY 2026-27 General Fund Budget, specifically on the proposed Budget Scenarios A, B, or C.
2. Continue Public Hearing for consideration to adopt the FY 2026-27 Annual Operating Budget and Master Schedule of Fees and Charges on August 18, 2026.