



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) #091521
Entitled

Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories

The following advertisement was placed July 28, 2021 in *USA Today*, in South Carolina's *The State*, in *The Oklahoman* and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 15, 2021, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

72 HOUR, LLC dba National Auto Fleet Group	IVS, Inc. dba AngelTrax
A&A Auto Parts Stores, Inc.	Kellar Equipment
ABC Bus, Inc.	Lakeshore Learning Materials
ARCH EQUIPMENT GROUP, LLC	Laurel 2 Spartan LLC DBA Laurel Chevrolet
Arrow Equipment, Inc.	Lithia Fresno, INC. DBA Lithia Ford of Fresno
BECK AUTOSALES, INC.	Lithia Toyota of Billings II, LLC
Best Travel, Inc.	Lordstown Motors Corp.
Betts Platinum Group, LLC	Mike Albert Leasing, Inc.
Bob Ridings, Inc.	MobilityTRANS
BrandFX Body Company	Navistar, Inc.
Broadway Ford Truck Sales, Inc.	OK Tire Stores, Inc.
Butte Auto, LLC	Pacifico Ford, Inc.

CANADIAN ELECTRIC VEHICLES, LTD.	Portable Computer Systems, Inc.
Car Toys, Inc.	Red Mill Radiator Service and Corporation
Chevrolet of Smithtown	RO Truck & Equipment, LLC DBA RO Bus Sales
City World Estate Auto Holdings, LLC	Rogers Motors, LLC
Clary Longview, LLC	ROOTS MULTICLEAN, INC. VICTORY SWEEPERS DIVISION
CONTEMPORARY MOTOR CARS, INC.	Saskatoon Motor Products 1973, Limited
Creative Bus Sales, Inc.	Schetky Northwest Sales, Inc.
Davis Chevrolet, GMC, Buick, Ltd.	SERVCO PACIFIC, Inc. dba SERVCO AUTO WAIPAHU
Donlen, LLC	Sheehy Ford of Richmond, Inc.
Donvito Automotive Group	Stellar Industries - Garner, IA
Doosan Industrial Vehicle America Corp.	Sterlmar
Driverge Vehicle Innovations, LLC	Stonebrooke Equipment, Inc.
DUVAL FORD, LLC	Structural Metal Fabricators, Inc.
EMV Automotive USA, Inc.	Tcd Cellular Communications, Inc.
Endera Corporation	Tesla, Inc.
Equipment Technology, LLC	The City of St. Augustine
Equipment Works, Inc. LLC	Tony Sanchez, LTD
First Priority Emergency Vehicles, Inc.	Toyota Motor North America
GENERAL SALES ADMINISTRATION	TROPICAL FORD, INC.
Genesee Valley Ford Avon	Valley Chevrolet
Geo. Heiser Body Co., LLC	VALLEY FORD OF HURON, INC.
Gradall Industries, Inc.	VALLEY FORD TRUCK, INC.
GreenPower Motor Company, Inc.	Walls Equipment Co., L.L.C.
GW Anglin Manufacturing, Inc.	Watrous Mainline Motor Products, Limited
Harlow's Bus Sales, Inc.	Westys Equipment, Inc.

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on September 15, 2021, at 4:36:55 pm CT. Proposals were received from the following:

72 HOUR, LLC dba National Auto Fleet Group
 CONTEMPORARY MOTOR CARS, INC.
 Creative Bus Sales, Inc.
 Davis Chevrolet, GMC, Buick, Ltd.
 Donlen, LLC
 GreenPower Motor Company, Inc.
 Lithia Toyota of Billings II, LLC
 Lordstown Motors Corp.
 Mike Albert Leasing, Inc.
 RO Truck & Equipment, LLC DBA RO Bus Sales
 Tesla, Inc.
 TROPICAL FORD, INC.
 VALLEY FORD TRUCK, INC.

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
Stephanie Haataja, CPIM, Procurement Analyst
Craig West, Procurement Analyst
Tom Sharbonno, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from GreenPower Motor Company, Inc., fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals were found to meet the scope and mandatory submittal requirements and were evaluated.

National Auto Fleet Group represents numerous OEM manufacturers with the ability to provide over 700 makes and models of automobiles, SUVs, vans, and light trucks. Their offering also includes multiple options for hybrid, alternative fuel, and electric vehicles. National Auto Fleet Group is ready to serve Sourcewell participating entities throughout the United States with the capability to build and price vehicles online. They are offering Sourcewell participating entities competitive discounts from MSRP.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #091521 to:

72 HOUR, LLC dba National Auto Fleet Group

#091521-NAF

The preceding recommendations were approved on November 3, 2021.

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James Voelker

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

DocuSigned by:

Stephanie Haataja

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Stephanie Haataja, CPIM, Procurement Analyst

DocuSigned by:

Craig West

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Craig West, Procurement Analyst

DocuSigned by:

Tom Sharbonno

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Tom Sharbonno, Procurement Analyst

STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #091521 for Automobiles, SUVs, Vans, and Light Trucks with Related Equipment and Accessories.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

DocuSigned by:

Jeremy Schwartz

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer