

Proposal Submitted to the:  
**City of Fullerton**

For Solid Waste  
Management  
Services

**EDCO**

edcodisposal.com

*"We'll Take Care of It"*



**Contact:**  
**Steve South**  
President and CEO  
(760) 744-5615 ext 1550  
ssouth@edcodisposal.com



City of Fullerton  
303 W. Commonwealth Ave.  
Fullerton, CA 92832

November 17, 2025

*Family owned and operated* EDCO is pleased to submit the enclosed response to the City of Fullerton Request for Proposal #2526-RFP-003 Solid Waste Management Services. EDCO believes this proposal will exceed the expectations of the City for years to come as we consistently demonstrate our commitment to provide **superior customer service** with a **“We’ll Take Care of It”** approach to Fullerton residents and businesses.

As further described in the submittal, **EDCO will provide guaranteed SB 1383 capacity to Fullerton at EDCO Recycling and Transfer and in turn, create SB 1383 RNG Procurement Credit to the City** through use of our Anerobic Digester for the commercial organic stream. In addition, **EDCO is committed to acquiring and developing an Administrative Terminal located within the City to house our entire Fullerton team and enhance responsiveness.**

In addition to the RFP, EDCO is in receipt of Addendum #1 dated October 17, 2025, Addendum #2 dated October 17, 2025, and Addendum #3 dated October 17, 2025 as well as Official Notice #1 dated September 30, 2025. EDCO acknowledges the proposal shall remain valid for 120 days from the date of submittal. The name of the entity that will have contractual responsibility with the City is EDCO Disposal Corporation, 6670 Federal Blvd., Lemon Grove, CA 91945 (619.287.7555) and there are no proposed subconsultants.

Please note that our designated representative for all communications and representations regarding this RFP is Steve South, the President and Chief Executive Officer of EDCO, who may be reached at 760.744.5615 x 1550, [ssouth@edcodisposal.com](mailto:ssouth@edcodisposal.com) or the address above. By virtue of the signature below, EDCO attests that all information submitted with this proposal is true and correct.

**EDCO believes this innovative, comprehensive, vertically integrated proposal provides the best overall value for the City of Fullerton** on a sustainable basis supported by a new RNG powered fleet and new containers. As an example of our commitment, **EDCO has prepared a brief video that overviews this proposal** and is available at: <https://youtu.be/IDcVqHCDKWI>.

EDCO would be honored to serve the City of Fullerton and looks forward to the opportunity to discuss various aspects of our proposal in detail. Thank you for your consideration of our proposal.

Sincerely

A handwritten signature in blue ink, appearing to be 'SS', followed by a horizontal line.

Steve South  
President & Chief Executive Officer

**“We’ll Take Care of It”**

## Table of Contents

<b>Transmittal Letter</b>	2
<b>Table of Contents</b>	3
<b>Introduction</b>	4
<b>Related Experience by Area</b>	10
<b>Project Team</b>	21
<b>Other Resources Including Equipment</b>	37
• Collection Fleet	37
• Residential Collection	38
• Commercial Collection	55
• City Facilities and Events	60
• Community Event Support	60
• Transition Plan	62
• Public Education and Outreach	73
• Transfer and Processing Facility	76
• Alternative Disposal Site	78
• Reporting	78
• Bin Inventory	78
• Disaster Preparedness	79
• Safety and Employee Training	79
<b>Safety Record</b>	84
<b>Ownership and Financial Records</b>	90
<b>Insurance</b>	97
<b>References</b>	100
<b>Disposal and Processing Facility Capacity</b>	104
<b>Community Involvement</b>	104
<b>Customer Service</b>	106
<b>Rates and Costs</b>	113
<b>Operation</b>	113
<b>Exceptions</b>	115
<b>SB 1383 Compliance</b>	116
<b>Attachments</b>	121
• City Letters of Reference	121
• Public Education Samples	142

## INTRODUCTION

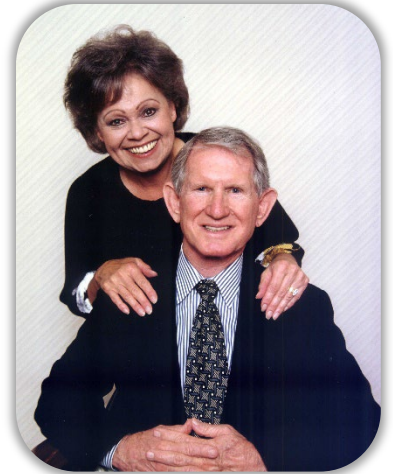
EDCO was founded in March of 1967 by Ed and Sandy Burr, an entrepreneurial married couple with a clear vision for their company. Now in its third generation of ownership, the Burr family is a driving force in the industry and a testimony to a determined pursuit of the American dream. EDCO is now in its 58<sup>th</sup> year of existence of local, family ownership serving numerous communities throughout Los Angeles County, Orange County and San Diego County.

EDCO initially began operations serving as a collector in the City of La Mesa and through an unparalleled commitment for providing superior customer service, then began a series of acquisitions of other family-owned operators. This included the acquisition of Park Disposal in 1975 and allowed the company to begin serving the neighboring City of Buena Park, as well as the City of La Palma.

**Today, EDCO remains focused on creating unique collection programs for each community it serves with a tailored, specific approach supported by the necessary financial resources, an approach that is critical to serving the City of Fullerton.** Operations include automated collection, commingled recycling processing, construction demolition processing, transfer and transport, as well as logistics. All performed by a dedicated team of over 1,600 employees based at multiple facilities through Southern California. **The foundation of this success remains a localized and very visible commitment to provide superior customer service, with local call centers, tenured and accessible leadership, as well as creative solutions that reflect the uniqueness of each community the company serves.**

In an industry that appears dominated by consolidation, with two generations of Burr family members active in the company and a professional management team in place, EDCO has embraced its unique role as a premier service provider that is firmly committed to innovation and market development. One element of the company's success has been the ability to successfully respond to a number of evolving Federal, State and local mandates; acting quickly, creatively and responsibly, while investing the significant required resources in order to create sustainable recycling solutions.

EDCO is a leader in developing innovative options for solid waste collection, transfer, processing, and disposal challenges. Through the application of advanced technologies, EDCO has been a trend-setter in all facets of solid waste handling, from residential, commercial and



*On the Road to Zero Waste*

industrial solid waste collection to material processing and recycling, to Anaerobic Digestion to harness additional renewable energy. Since **EDCO opened its first mechanized recycling processing facility in 1989**, EDCO has embraced **Zero Waste** as the goal and is committed to continually reinvest in this path to ensure regulatory compliance for the communities it serves.



EDCO balances the vision of the future with the realities of ongoing operations by investing in a professional, modern fleet that meets all State and Local guidelines. In early 2017, **EDCO converted to Renewable Natural Gas (RNG) as a fuel for all of its gas-powered fleet throughout Southern California.** In addition, EDCO supports this effort by operating its own RNG fueling stations and continues to develop additional sites throughout Southern California.



In summer of 2017, **EDCO took delivery of the initial Near Zero emission collection vehicles that were placed in service in the State of California** and in October 2018, **EDCO took another step towards reducing its carbon footprint with the introduction of new Near Zero (NZ) Natural Gas powered over-the-road, day cab tractors.** These new tractor/trailer combos are among the first over-the-road NZ engines in the State of California, reflecting the recent release of the technologically advanced engine in this larger class.

In 2012, EDCO Recycling and Transfer (ER&T), opened in Signal Hill, becoming the tenth solid waste facility operated by the company in Southern California. **The opening of ER&T increased EDCO's combined permitted Southern California processing and transfer capacity to over 4,000,000 tons per year.**



In 2013, the nearby Administrative Terminal was opened to house the collection fleet, Customer Service, training and maintenance needs of the fleet. The facility was designed to green building standards and includes an RNG fuel station powered by roof top solar panels and state of the art storm-water collection and filtering system.

These facilities are part of EDCO's Southern California network of infrastructure, as a snapshot, EDCO operates:

- Three large volume Commingled Recycling Processing Facilities
- Two mixed Construction Demolition & Inert Processing Facilities
- Six State Certified Buyback Centers
- Six Permanent Household Hazardous Waste Collection Facilities



*On the Road to Zero Waste*

- Twelve RNG Fuel Stations, including four Public Stations that are open 7/24.
- Ten Truck Terminals & Maintenance Facilities
- Ten total Material Recovery Facility / Transfer Stations
- One Anaerobic Digestion Facility / One Organics Facility

**EDCO brings strong local and regional experience to the City of Fullerton, having operated in Orange County since 1975 in serving as the exclusive franchise service provider for the nearby cities of Buena Park, and La Palma.** In addition, EDCO has provided exclusive service within Los Angeles County since 1986, and **EDCO has served as the exclusive franchise service provider to the neighboring City of La Mirada since 2009**, as well as Signal Hill, Lakewood, El Segundo (residential), Rancho Palos Verdes (residential), and the open areas of Long Beach and Torrance.

EDCO has consistently been recognized as an industry leader for its innovation, commitment to its employees, customer service and public education at the national, state and local levels. Among its many achievements in recent years include but are not limited to:

**2025 - The City of Buena Park honored EDCO with the Sustainability Champion Award** for EDCO's commitment to sustainable practices and environmental stewardship in advancing the city's sustainability goals.

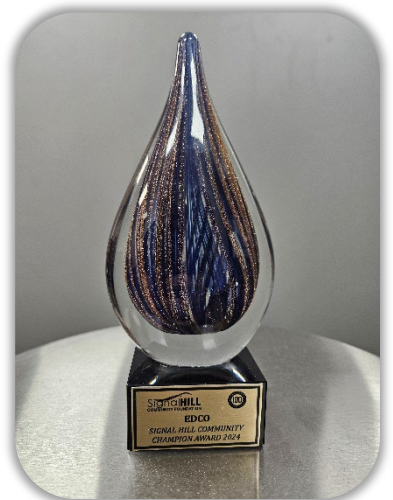
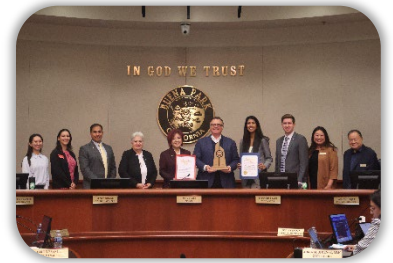
**2024 – The El Segundo City Council recognized EDCO** for being selected as a winner by parade judges for the **Best Holiday Spirit-Adult Award** at the El Segundo 59<sup>th</sup> Annual Holiday Parade.

**2024 – The City of Signal Hill presented EDCO with the Community Champion Award.**

**2024 - EDCO was awarded the 2024 Myllie Taylor Community Service Award** for its generous community service partnership with the City of La Mirada.

**2023 – The City of Signal Hill presented EDCO with the Sustainability Award.**

**2022 - EDCO was awarded the Excellence in Business Award by the Palos Verdes Peninsula Chamber of Commerce.**



**2017** – The City of Signal Hill recognized EDCO with the Celebrated Business Award.



**2016** – EDCO was awarded the Business of the Year by the North Orange County Chamber of Commerce.

In addition to these recognitions, EDCO has also been honored in San Diego County, including:

**2024** - The City of San Diego proclaimed March 12, 2024, as EDCO Day in recognition of EDCO’s contributions to the community.

**2024** - The National Latina Business Women Association of San Diego honored EDCO with the Community Stewardship Award recognizing EDCO for our contributions to local communities and our excellent customer service.

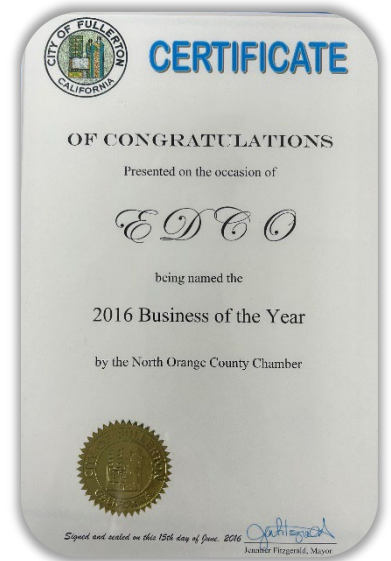
**2024** - The Poway Chamber of Commerce named EDCO the Large Business of the Year recipient at its Business Star Award ceremony.

**2024** - The Encinitas Chamber of Commerce honored EDCO with the Green Business Award for demonstrating a commitment to sustainable business practices and working to reduce its operations’ impact on the environment.

**2024** - The Escondido Chamber of Commerce recognized Escondido Disposal as the Corporate Business of the Year.

**2022** - The City of San Diego recognized EDCO as Community Partner of the Year for Council District 9, for EDCO’s commitment and dedicated contributions to the community. Previously, the City of San Diego presented EDCO with an Industry Leader award and also named EDCO the Environmental Partner of the Year.

**2020** - The San Diego Regional East County Chamber of Commerce honored EDCO with its Environmental Stewardship award.



As outlined throughout these documents, distinguishing attributes and qualifications of EDCO's proposal also include:

- **EDCO is committed to acquiring and developing an Administrative Terminal located within the City** to house our Fullerton operation, including Customer Service, Admin, Operations and Maintenance.
- **EDCO will invest in a new, Renewable Natural Gas (RNG) powered collection fleet, new carts and bins.**
- **EDCO will fully implement SB 1383** throughout the City of Fullerton, **including a personal site visit** to each commercial establishment prior to the conversion date.
- **EDCO will provide guaranteed SB 1383 facility capacity at EDCO Recovery & Transfer and provide the City use of our SB 1383 reporting platform** to achieve State mandated reporting.
- **EDCO will implement a strong initial and continuing Public Education plan** for both the conversion and full SB 1383 Implementation, including **hosting up to twelve Community meetings, six direct mail pieces to Residential, Multifamily and Commercial customers.**
- **EDCO will provide and utilize a new, state-of-the-art Anaerobic Digester** to capture methane from the commercial organics stream, thus manufacturing RNG to power a portion of the Fullerton fleet and create a carbon negative scenario, as well as creating **SB 1383 Procurement credits for the City.**
- **EDCO will provide a Financially Challenged Senior Discount of up to 20%.**
- **EDCO will provide single-family residents with extra recycling carts at no additional charge and up to three total single family organic carts at no additional charge** to further incentivize diversion.
- Consistent with California Labor Code Section 1072, **EDCO will provide written offers of employment to displaced employees of the current contractor under the terms set forth in EDCO's existing Collective Bargaining Agreement with Teamsters Local 396.**
- **EDCO will create the EDCO Community Fund and provide an annual \$25,000 investment** that the City Council can create a distribution process for.
- **EDCO will be a true community partner and reliable resource for the City of Fullerton.**
- **EDCO will use its proved extensive experience and resources to ensure a smooth transition from the current hauler with a "We'll Take Care of It" approach** for Fullerton.

EDCO is driven as a service organization and the plan is executed daily by a loyal and committed team of tenured employees. These highly trained and experienced professionals have allowed EDCO to sustain itself both as an industry leader and as a company that is home to a number of two and even three generations of employee family members.

In order to attract, retain and cultivate this dynamic team, EDCO provides an attractive benefits package, competitive compensation package, promotional opportunities and a number of employee and family events to all of its valued team members. EDCO invests significant resources in advancing company culture and embraces the spirit of the EDCO Family.

These remarkable benefits provide peace of mind and security to employees, which in turn solidifies a stable and long-term dedicated team. This is a very unique aspect of EDCO's commitment to its people and rare in the current business environment.

EDCO does not use temporary workers on an ongoing basis, including recycling processors, which adds to a higher retained skill set in all areas. EDCO strongly believes in advancing internal personnel first, creating priority promotional opportunities for existing employees.

**EDCO's average employee has a 15-year** tenure with the company, with numerous 20-year, 30-year, 40-year and even several 50-year employees.

As evidenced by its Mission Statement, the EDCO vision remains as clear as it was in 1967:

*Our mission is to efficiently serve the waste collection, disposal and recycling needs of our customers while ensuring a safe and rewarding career for our employees.*

*We will achieve this objective in a professional, innovative manner that consistently displays our integrity and genuine commitment to provide superior customer service.*



## RELATED EXPERIENCE BY AREA

EDCO has extensive experience in both service transitions as well as program implementation of a variety of new programs, day changes, and conversion to automated services.

As part of this submittal, EDCO is providing information on five Southern California service transition experiences from another hauler to EDCO, the City of La Mirada (2009), City of Rancho Palos Verdes (2010), City of El Segundo (2019), City of El Cajon (2019) and the City of Del Mar (2022).



**Jurisdiction: City of La Mirada**

Date: July 1, 2009  
 Contact: Mr. Marlin Munoz, Public Works Manager  
 Address: 15515 Phoebe Avenue, La Mirada, CA 90638  
 Phone: (562) 902-2372  
 Email: [mmunoz@cityoflamirada.org](mailto:mmunoz@cityoflamirada.org)

**Service Transition from another Hauler:** In December of 2008, the City of La Mirada selected EDCO over four other proposers and awarded a ten-year exclusive Franchise Agreement for residential, commercial and industrial service. Service was transitioned from the same hauler currently serving the City of Fullerton.

**Services prior to conversion included:**

- Automated residential waste collection service
- Automated residential green waste service
- Automated residential recycling service
- Commercial waste collection service

**New services implemented included:**

- Commingled commercial recycling.
- Commingled multi-family recycling.
- Curbside E Waste / Waste & Sharps Collection
- Online EZ Payment Service
- New RNG powered fleet.
- Over 45,000 old carts were removed and an equal number of new ones delivered.

As part of the new Agreement, single family residential services were transitioned from two days to five days. This presented unique

**SERVICE DAY CHANGE!**

In order to efficiently service trash and recycling collection throughout your neighborhood, the following service day change is necessary:

**STARTING SEPT. 11th**  
*Your Regular Trash and Recycling Collection Day will Change to:*

**TUESDAY**

To ensure service on your collection day, please place trash and recycling carts out by 6:00 a.m. on your service day or the night before.

**EDCO**  
 edcodisposal.com  
*"We'll Take Care of It"*

**Questions?**  
 If you have any questions regarding your service day change, please call us at (619) 287-7355 or send a text to (619) 207-8153.



challenges to effectively communicate to residents during a holiday week (4th of July).

In response, EDCO developed an aggressive public education plan that included, but was not limited to, the following:

- An interactive data base on the EDCO web site that allowed residents to learn their new collection day & street sweeping day by entering their address.
- Change of service day postcards were mailed to all residents.
- Changes of service day adhesive labels were applied to all containers Citywide on the last day of collection for the previous hauler.
- Two joint Community Meetings were held at the City.
- Two different four-panel color direct mail pieces were sent to all single-family residential homes.
- All multi-family and commercial accounts personally contacted prior to conversion.
- A dedicated domain name that increased local awareness was established that directed to the EDCO web site: [www.lamiradarecycles.org](http://www.lamiradarecycles.org).



**Jurisdiction: City of Rancho Palos Verdes**

Date: July 1, 2010  
 Contact: Mr. Ramzi Awwad, Director of Public Works  
 Address: 30940 Hawthorne Blvd., Rancho Palos Verdes, CA 90275  
 Phone: (310) 544-5275  
 Email: [rawwad@rpvca.gov](mailto:rawwad@rpvca.gov)

**Service Transition from another Hauler:** In December of 2009, the City of Rancho Palos Verdes selected EDCO over six other proposers and awarded a new exclusive residential Franchise Agreement.

**Services prior to conversion included:**

- Twice a week manually collected unlimited residential waste.
- Manually collected unlimited residential green waste service
- Manually collected residential recycling service
- Flat monthly rate

**New services implemented included:**



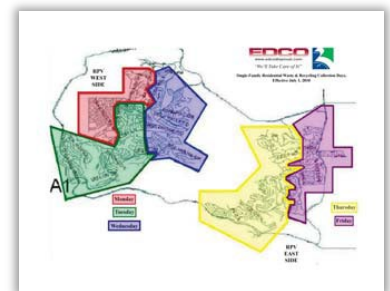
- Variable rate structure based on size of refuse container.
- Variable size containers
- Automated weekly trash service
- Automated weekly recycling service
- Automated weekly green waste service
- Online EZ Payment Service
- New RNG powered fleet
- Over 45,000 cans were removed and an equal number of new carts delivered.



As part of the new Agreement, single family residential services were transitioned from a total of four service days in the City to five days. This presented unique challenges to effectively communicate to residents during a holiday week (4th of July).

In response, EDCO developed an aggressive public education plan that included, but was not limited to, the following:

- Direct mail informational pieces sent to residents in February, May and June prior to the July 1, 2010, transition. Initial four-panel color mailer emphasis on general awareness and cart size selection, second four-panel color mailer emphasis on program parameters and change of service day, while the third focused on service guidelines and change of service day.
- An interactive data base on the EDCO web site that allowed residents to learn their new collection day & street sweeping day by entering their address.
- Change of service day / general contact information postcards were mailed to all residents.
- Change of service day adhesive labels were applied to all containers Citywide on the last day of collection for the previous hauler.
- Nine publicly noticed Community Meetings were held at different locations in the City with over 500 attendees.
- Two different Senior Discount Forums held within the community that resulted in over 600 applications processed on site.
- Individual Homeowners Association meetings were conducted throughout the community.



- Direct mail four-panel color mailer sent to all multi-family accounts.
- All multi-family accounts personally contacted prior to conversion.
- New service-day maps placed at three city locations, as well as inside two direct-mail pieces and on the EDCO web site.
- A dedicated domain name that increased local awareness was established that directed to the EDCO web site: [www.rpvrecycles.com](http://www.rpvrecycles.com).



**Jurisdiction:** City of El Segundo  
**Date:** May 1, 2019  
**Contact:** Mr. Elias Sassoon, Public Works Director  
**Address:** 350 Main St., El Segundo, CA 90245  
**Phone:** (310) 524-2356  
**Email:** [esassoon@elsegundo.org](mailto:esassoon@elsegundo.org)  
**(Please see attached Letter of Reference)**

**Service Transition from another Hauler:** In February 2019, the City of El Segundo selected EDCO over 3 other proposers and awarded a new exclusive residential Franchise Agreement to provide waste and recycling services to single-family and duplex residents. EDCO was able to successfully implement a number of new programs as well as convert to direct billing. Service was transitioned from the same hauler currently serving the City of Fullerton.



**Services prior to conversion included:**

- Manually collected unlimited residential waste
- Manually collected limited residential recycling
- Green waste drop-off at the City Yard
- City funded services.

**New services implemented included:**

- Automated trash service
- Automated recycling service
- Automated organic waste service
- Online EZ Payment Service
- New Near Zero RNG powered fleet.
- Transitioned to shared billing.



As part of the new Agreement, single family residential services were transitioned from a total of five service days in the City to four days. Concurrent with re-routing, EDCO assumed all costs necessary to change the street signage related to street sweeping to coincide with the proposed routes.

In addition, residents transitioned from full funding of single family and two-family residential services to shared billing, with residents paying a portion through EDCO direct billing and the remainder billed directly to the City by EDCO. EDCO utilized the Data Quick System to identify the single-family and two-family units that would be provided service under this Agreement and also worked with other utilities in El Segundo to verify the information gathered from Data Quick was accurate. EDCO then sent informational mailers to each unit to confirm that the responsible party was identified. EDCO understood that a field audit of all addressees was required to reconcile against the Data Quick system. The Director of Route Optimization oversaw the route audit and then interfaced with the Director of Revenue Management to create a reconciled billing list.

In response, EDCO developed an aggressive public education plan that included, but was not limited to, the following:

Direct mail informational pieces sent to residents in March and April prior to the May 1, 2019, transition. An additional follow up direct mailpiece was mailed out in May. Initial six-panel color mailer with an emphasis on general awareness and shared billing, second six-panel color mailer with an emphasis on program parameters and change of service day, while the third focused on service guidelines and change of service day.

- An interactive data base on the El Segundo web page that allowed residents to learn their new collection day & street sweeping day by entering their address.
- Two different six-panel color direct mailpieces were sent to all single-family residential homes.
- Change of service day / general contact information postcards were mailed to all residents.
- Change of service day adhesive labels were applied to all containers Citywide on the last day of collection for the previous hauler.



**Automated Collection Begins in Your Neighborhood!**  
Starting your next service day, May 1st, EDCO will begin emptying the new automated trash, recycling and green waste carts distributed to all residential customers.

**SERVICE DAY CHANGE!**  
Please Set Out Trash, Recycling & Green Waste Carts on Your NEW Service Day:  
**WEDNESDAY**  
Starting May 1, 2019 your trash and recycling collection day will change to WEDNESDAY

**Service Guidelines:**

- Set out carts at street level with the wheels against the curb, if applicable, and out of the way of traffic.
- If collected from an alley, keep carts at a minimum of two (2) feet distance from walls or fences.
- Arrows on the lid of carts should point toward the street or alley.
- Keep a minimum of two (2) feet distance between your carts, and three (3) feet from obstructions such as parked cars, mailboxes, trees and telephone poles.
- Please do not overload your carts. Do not overfill the automated carts to prevent the cart lids from properly closing.
- Please be careful not to place carts in areas of traffic, such as bike lanes, to avoid blocking paths of travel.
- To ensure your carts are serviced, please place all carts out by 7:00 a.m. on your service day or the night before.

**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



**EDCO**  
"We'll Take Care of It"

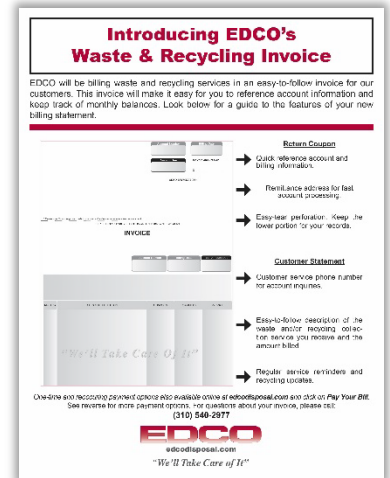
**Your Collection Day is Changing!**

**ATTENTION!**  
Collection Day Change Alert!  
In order to efficiently service trash and recycling collection in your area, the following service day change is necessary:

**STARTING MAY 6, 2019**  
Your collection day will change from Wednesday to MONDAY

If you have any questions regarding your collection day changes please call our office at (310) 540-2977.

- Customer invoice guide and payment option information were mailed to all residents.
- Cart placement / general contact information follow up post card were mailed to all residents.
- Six-panel color direct mailpiece was sent to three-and-four-unit properties to introduce EDCO as their service option.
- Six publicly noticed Community Meetings were held at different locations in the City and numerous public presentations were given.
- Custom, localized video produced educating residents on the program parameters and special services. Shown at both public meetings and posted on the web site.



**Jurisdiction:** City of El Cajon  
**Date:** January 1, 2021  
**Contact:** Mr. Graham Mitchell, City Manager  
**Address:** 200 Civic Center Way, El Cajon, CA 92020  
**Phone:** (619) 441-1716  
**Email:** [gmitchell@cityofelcajon.us](mailto:gmitchell@cityofelcajon.us)  
**(Please see attached Letter of Reference)**

**Service Transition from another Hauler:** In May 2020, the City of El Cajon selected EDCO over two other proposers and awarded a 20-year exclusive Franchise Agreement for residential, commercial and industrial services.

**Services prior to conversion include:**

- Automated residential waste collection service
- Automated residential green waste collection service
- Automated residential recycling collection service
- MFD and Commercial waste collection service
- MFD and Commercial green waste collection service
- MFD and Commercial recycling collection service

**New services implemented include:**

- Automated commingled organics collection service
- MFD and Commercial commingled organics collection service
- MFD and Commercial bundled service collection
- MFD bulky item collection service
- New Near Zero RNG powered fleet.
- Online EZ Payment Service



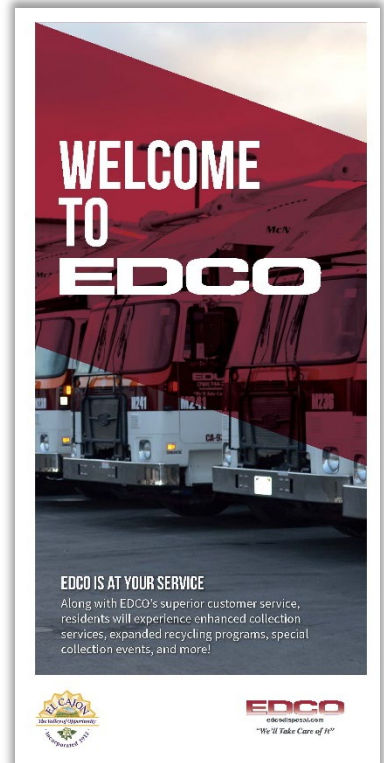
*On the Road to Zero Waste*



As part of the new Agreement, EDCO implemented a bundled service approach to commercial and multi-family customers. Each commercial account received 64 gallons of organic collection a week and 96 gallons of commingled recycling collection a week included with the standard trash service. Each multi-family unit received the equivalent weekly capacity of 32 gallons of organic collection and 32 gallons of commingled recycling collection included with the standard trash service.

In response, EDCO developed an aggressive public education plan that included, but was not limited to, the following:

- Coming Soon Flyer – A two-page color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients introducing EDCO as the City’s new waste and recycling service provider.
- Coming Soon Mailpiece – A six-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients identifying program parameters, etc.
- Roll-out Mailpiece – An eight-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients containing detailed service guidelines, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on the commingled recycling program to maximize participation.
- Pre-Conversion Mailer – A two-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients identifying start of service dates, special services and references to the comprehensive and localized EDCO web site.
- Email Notifications - Customers with registered email addresses through the EDCO website received conversion information as well as other essential service notifications via email.
- Web Page Information – A dedicated web page on the EDCO site describes City specific program parameters as well as provides email, text and telephone options for additional information.
- Follow-Up Postcards – After program implementation, a follow-up postcard was mailed to all single family residential, MFD and Commercial Service Recipients.
- Multi-Family Move in Kit - An informational packet was produced and provided to property managers regarding what may be recycled in the City’s recycling program.



- Environmental Times Newsletter – The *Environmental Times* newsletter will provide ongoing information on recycling programs. EDCO has found this is a critical component for sustainable success.
- Video – A video focused specifically on the El Cajon transition was produced and placed on the website and played at presentations outlining basic service information, special services and program parameters.
- Dedicated City of El Cajon Sustainability Representative – EDCO invested in a dedicated Sustainability Representative to personally visit all sites and perform a waste character analysis prior to the start of service as well as on an ongoing annual basis. This allows for a detailed review to maximize source separated recycling opportunities within the specific constraints of individual sites, direct dialogue and establish a relationship for addressing ongoing inquiries.
- Personalized Site Visits - In advance of the transition date, all multi-family and commercial customers received personal site visits to evaluate and present reduced trash service levels as a result of increased recycling and organics capacity.
- Community Meetings - Due to COVID 19, ten planned Community Meetings were cancelled. As an alternative, small meetings were offered to larger multi-family complexes, as well as a series of smaller virtual meetings.

The City of El Cajon was one of the first jurisdictions in the State of California to implement a fully bundled collection service rate (trash-recycling-organics) for commercial and multi-family customers, as well as single family residential. This innovative approach is a model for jurisdictions throughout the state to meet the ambitious goals of SB 1383.

**Jurisdiction:** City of Del Mar  
**Date:** July 1, 2022  
**Contact:** Mr. Clem Brown, Assistant City Manager  
**Address:** 1050 Camino Del Mar, Del Mar, CA 92014  
**Phone:** (858) 375-9524  
**Email:** [cbrown@delmar.ca.us](mailto:cbrown@delmar.ca.us)  
**(Please see attached Letter of Reference)**



**Service Transition from another Hauler:** In July 2022, the City of Del Mar selected EDCO over two other proposers and awarded a 10-year exclusive Franchise Agreement for residential, commercial and industrial service.

**Services prior to conversion included:**

- Semi-automated residential waste collection service
- Manual residential green waste collection service
- Semi-automated residential recycling collection service
- MFD and Commercial waste collection service
- MFD and Commercial green waste collection service
- MFD and Commercial recycling collection service

**New services implemented include:**

- Variable rate structure based on size of refuse container.
- Variable size containers
- Automated residential waste collection service
- Automated residential commingled organics collection service
- Automated residential recycling service
- MFD and Commercial commingled organics collection service
- MFD bulky item collection service
- New Near Zero RNG powered fleet.
- Two axle, dual drive residential collection trucks
- Online EZ Payment Service

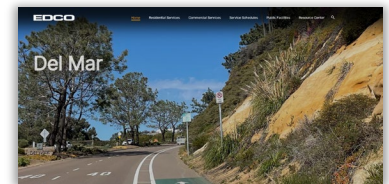
As part of the new Agreement EDCO implemented fully automated trash, recycling and commingled organic waste collection services. Residents had the option to select the size and number of each size cart. In addition, EDCO invested in specially designed, new smaller two axle (plus a tag axle) Autocar chassis outfitted with new automated auger driven Roto Pac bodies.

EDCO developed an aggressive public education plan that included, but was not limited to, the following:

- Coming Soon Flyer – A two-page color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients introducing EDCO as the City’s new waste and recycling service provider.



- Coming Soon Mailpiece – A six-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients identifying program parameters, etc.
- Roll-out Mailpiece – An eight-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients containing detailed service guidelines, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on commingled recycling program to maximize participation.
- Pre-Conversion Mailer – A two-panel color direct mailpiece was sent to all single family residential, MFD and Commercial Service Recipients identifying start of service dates, special services and references to the comprehensive and localized EDCO web site.
- Email Notifications - Customers with registered email addresses through the EDCO website received conversion information as well as other essential service notifications via email.
- Web Page Information – A dedicated web page on the EDCO site describes City specific program parameters as well as provides email, text and telephone options for additional information.
- Follow-Up Postcards – After program implementation, a follow-up postcard was mailed to all single family residential, MFD and Commercial Service Recipients.
- Multi-Family Move in Kit - An informational packet was produced and provided to property managers regarding what may be recycled in the City’s recycling program.
- Environmental Times Newsletter – The *Environmental Times* newsletter will provide ongoing information on recycling programs. EDCO has found this is a critical component for sustainable success.
- Video – A video focused specifically on the Del Mar transition was produced and placed on the website and played at presentations outlining basic service information, special services and program parameters.
- Personalized Site Visits - In advance of the transition date, all multi-family and commercial customers received personal site visits to evaluate and present reduced trash service levels as a result of increased recycling and organics capacity.



- Community Meetings – 5 publicly noticed Community Meetings were held at different locations throughout the City and numerous public presentations were given.



## PROJECT TEAM

EDCO prides itself in being able to offer the City of Fullerton an experienced senior staff with over 359 years of combined knowledge and diverse capabilities that will be directly involved in the transition. To that end, attached please find an Organizational Chart for key personnel assigned to ongoing management of the City of Fullerton Agreement.

It is important to note that EDCO is **committed to acquiring and developing an Administrative Terminal in the City of Fullerton** to house Customer Service Representatives, Recycling Coordinators, Field Supervisors, Drivers, Maintenance and Administrative team members. EDCO believes this extraordinary commitment will enhance customer service by providing convenient access and direct communication for City staff and customers, increased responsiveness on a daily basis, reduce the carbon footprint of operations and demonstrate our commitment to being a true community partner serving the City of Fullerton. Should the facility not be ready before the start of the Agreement, EDCO commits to securing a staffed office in the City of Fullerton available to the public while it develops the site.

Key personnel will continue to be based at their primary office to ensure dedicated support.

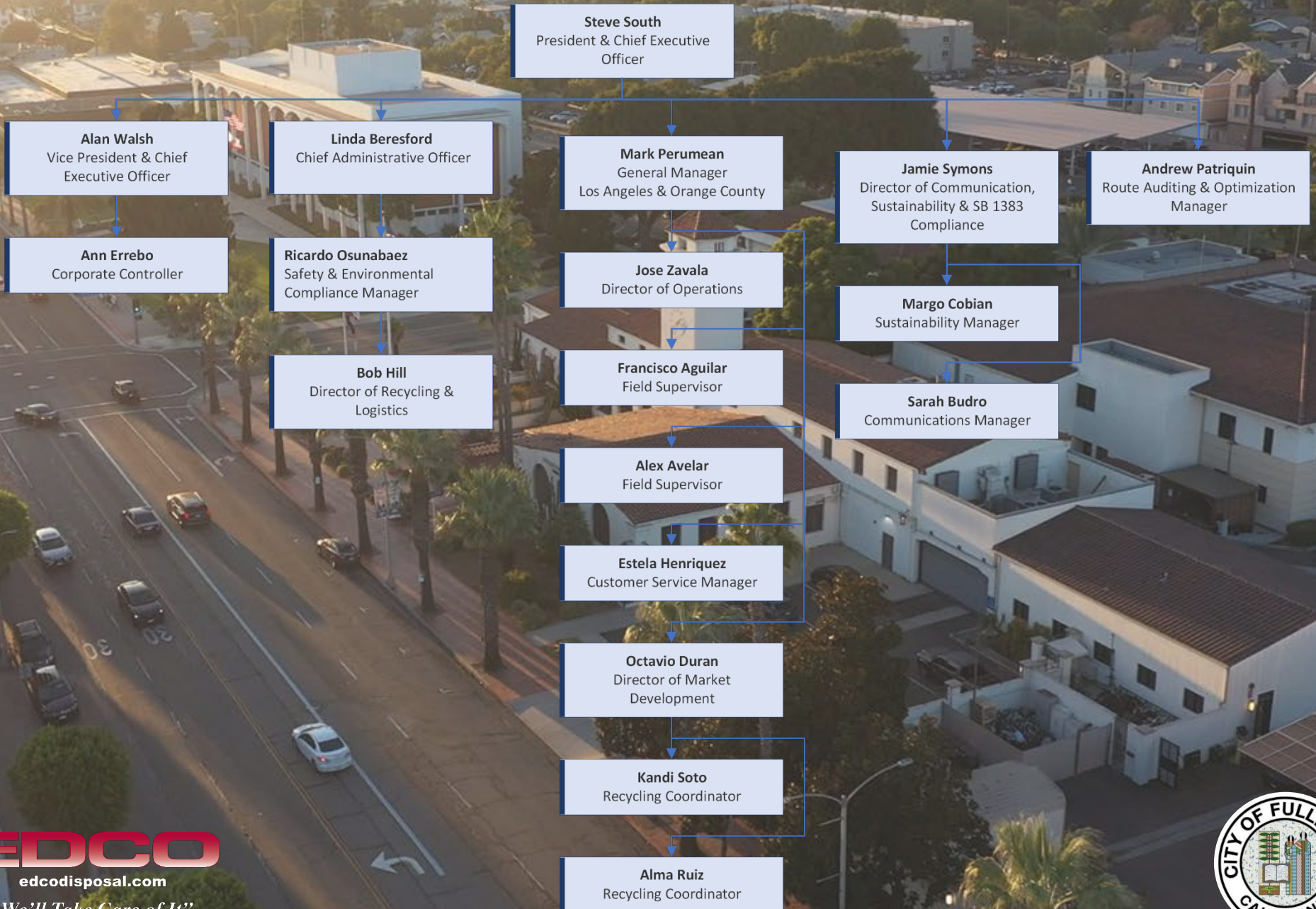
- Mr. Steve South, President and CEO, has 32 years of industry experience and will be responsible for all inquiries regarding this submittal, contract execution and ongoing issues of an elevated nature. Mr. South is intimately involved in all aspects of EDCO transitions and ongoing contract management. His primary office is in San Marcos, and he maintains offices in Lemon Grove, Escondido and Signal Hill as he travels throughout the company. Mr. South will spend approximately 20% of his time on the transition and 5% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Mr. Alan Walsh, Vice President and Chief Financial Officer, has 45 years of industry experience and will be responsible for implementation and ongoing oversight of all reporting functions to the City of Fullerton. His primary office is in San Marcos. Mr. Walsh will spend approximately 20% of his time on the transition and 5% on an ongoing basis.
- Ms. Linda Beresford, Chief Administrative Officer, has 18 years of industry experience and will be responsible for the oversight of Recycling Marketing & Logistics. Ms. Beresford works closely to develop sustainable recycling markets, enhance employee safety, retention and company culture. Her primary office is in Escondido. Ms. Beresford will spend approximately 10% of her time on the transition and 5% on an ongoing basis.
- Mr. Mark Perumean, General Manager Los Angeles and Orange County, **will serve as the Project Manager and primary point of contact for the City.** Mr. Perumean has 42 years of industry experience and directly oversees the Los Angeles and Orange County Division. He is involved in all aspects of EDCO transitions and ongoing contract management. His primary offices are in Buena Park and Signal Hill, and he travels throughout the Los

Angeles and Orange County facilities. Mr. Perumean will spend approximately 40% of his time on the transition and 20% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.

- Mr. Jose Zavala, Director of Operations, has worked directly with numerous communities in his 25 years with EDCO and has assisted with the exclusive transition for the City of La Mirada. His primary office is in Signal Hill. Mr. Zavala will spend approximately 50% of his time on the transition and 25% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Ricardo Osunabaez, Safety and Environmental Compliance Manager, has 18 years of industry experience and oversees all environmental and safety activities for EDCO. Mr. Osunabaez creates and develops safety and environmental procedures and policies to ensure compliance with Federal and State agencies. He also develops, organizes and schedules all training and safety procedures for weekly and monthly safety meetings. Mr. Osunabaez ensures compliance of all health and safety programs with Cal/OSHA rules and requirements. His primary office is in San Marcos. Mr. Osunabaez will spend approximately 20% of his time on the transition and 5% on an ongoing basis.
- Ms. Ann Errebo, Corporate Controller, has 31 years of industry experience and will coordinate all reporting functions and tonnage balancing on an ongoing basis. Her primary office is in Lemon Grove, and she maintains an office in San Marcos. Ms. Errebo will spend approximately 20% of her time on the transition and 10% on an ongoing basis.
- Francisco Aguilar, Route Supervisor, has 21 years of EDCO industry experience and will ensure daily collection operations exceed the City of Fullerton expectations. His primary office is in Buena Park. Mr. Aguilar will spend approximately 100% of his time on the transition and 100% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Alex Avelar, Field Supervisor, has 1 year of EDCO industry experience and will ensure daily collection operations exceed the City of Fullerton expectations. His primary office is in Buena Park. Mr. Avelar will spend approximately 100% of his time on the transition and 100% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Ms. Estela Henriquez, Customer Service Manager, has 17 years of industry experience and strives to build trust, strong long-term relationships and acts as a liaison between cities, customers and departments to focus on making sure the lines of communication remain open. Her primary office is in Signal Hill. Ms. Henriquez will spend approximately 40% of her time on the transition and 20% on an ongoing basis.

- Mr. Octavio Duran, Director of Market Development, has 15 years of EDCO industry experience and will oversee direct engagement with the City of Fullerton. His primary office is in Signal Hill. Mr. Duran will spend approximately 30% of his time on the transition and 25% on an ongoing basis.
- Ms. Kandi Soto, Recycling Coordinator, has 4 years of EDCO industry experience and will assist with daily requests and communications for Fullerton. Ms. Soto will spend approximately 100% of her time on the transition and 100 % on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Alma Ruiz, Recycling Coordinator, has 3 years of EDCO industry experience and will assist with daily requests and communications for Fullerton. Ms. Ruiz will spend approximately 100% of her time on the transition and 100% on an ongoing basis and will maintain an office at the new Fullerton Administrative Terminal.
- Mr. Bob Hill, Director of Recycling and Logistics, has 20 years of industry experience and will work to ensure maximum material value is received on an ongoing basis, as well as identify new commodities that can be recycled on a sustainable basis. His primary office is in San Marcos, and he maintains an office in Escondido. Mr. Hill will spend approximately 10% of his time on the transition and 5% on an ongoing basis.
- Mr. Andy Patriquin, Route Auditing and Optimization Manager, has 5 years of industry experience and will ensure route efficiency, safety, and overall operational performance for the City of Fullerton. His primary office is in Lakeside. Mr. Patriquin will spend approximately 75% of his time on the transition and 10% on an ongoing basis.
- Ms. Jamie Symons, Director of Communications, Sustainability and SB 1383 Compliance, has 23 years of EDCO industry experience and directly oversees communications, sustainability and SB 1383 Compliance including the development of EDCO's SB 1383 compliance reporting system. Ms. Symons will spend approximately 15% of her time on the transition and 10% on an ongoing basis.
- Ms. Margo Cobian, Sustainability Manager, has 35 years of EDCO industry experience and will ensure the diversion levels proposed are met on a consistent basis. Her primary office is in San Marcos. Ms. Cobian will spend approximately 15% of her time on the transition and 10% on an ongoing basis.
- Ms. Sarah Budro, Communication Manager, has 4 years of EDCO industry experience and will ensure all public education efforts exceed the expectations of Fullerton, including electronic, printed and other education tools. Her primary office is in Escondido. Ms. Budro will spend approximately 20% of her time on the transition and 10% on an ongoing basis.

# City of Fullerton Organizational Chart





## STEVE SOUTH

---

### President and Chief Executive Officer

Mr. South joined EDCO in 1993 as Director of Service and after then serving as General Manager of San Diego County operations. In 1995, he was named Vice President and Chief Operating Officer. In 2005, he was named President & Chief Executive Officer for all EDCO companies. He travels weekly throughout the company and maintains offices at all locations.

In his duties, Mr. South is responsible for oversight of all operations in San Diego County, Los Angeles County and Orange County including refuse and recycling collection, processing / marketing / transportation of recyclables, customer service, inter-governmental affairs, market development, transfer and transport operations. In addition, he has directly overseen the development, permitting, financing, design and construction of ten new Solid Waste / Material Recovery Facilities.

#### Participation Includes:

- Member, California Waste Haulers Council Board of Directors, Member of the Solid Waste Association of Orange County, Member of the Los Angeles County Waste Management Association and Member of the San Diego County Disposal Association.
- Current President of the Los Angeles County Waste Management Association.
- Current President of the San Diego County Disposal Association.
- Past Mayoral appointee to the City of San Diego Solid Waste Hearing Panel and past appointee of the Board of Supervisors as to the County of San Diego Solid Waste Hearing Panel.
- Past Chairman of the City of La Mesa Independent Bond Oversight Committee, Past Chairman of the Board of Trustees of St. Augustine High School, Past President of the National City Chamber of Commerce and Past President of the Boys and Girls Clubs of National City.

#### Awarded:

Officially recognized by the United States House of Representatives, the State of California Senate and Assembly, the County of San Diego and the Port of San Diego among others, for outstanding business leadership and community support.



## ALAN WALSH

---

### Vice President and Chief Financial Officer

Before joining EDCO, Mr. Walsh spent the past 25 years in senior management roles in the solid waste industry throughout Southern California. He began his career as an accountant with SCA Services Inc. in 1980 and following the merger with Waste Management Inc., rose through the ranks to Regional Controller for Orange County in 1989 and for Los Angeles County in 1995. In 1999, he was named District Manager for San Diego and in 2001 named Market Area Vice President for San Diego, Orange and the Coachella Valley area of Riverside County.

In 2005, he joined EDCO as Chief Financial Officer for all affiliated entities. His duties include oversight of all financial aspects for the operations including financial reporting, banking and credit facilities, risk assessment and analysis. In addition, he also oversees billing and IT systems.

#### Participation Includes:

- Past Member of the Solid Waste Association of Orange County Disposal Association and San Diego Disposal Association Board of Directors.
- Two-term past President of the San Diego County Disposal Association Board of Directors.
- Past Member of the Board of Directors of the Boys and Girls Club of East San Diego County.
- Graduate and Member of the Leadership Team of the East San Diego Chamber of Commerce.



## LINDA BERESFORD

---

### Chief Administrative Officer

Ms. Beresford assumed the role of Chief Administrative Officer for all EDCO companies in July 2025. Ms. Beresford is directly responsible for the oversight of Recycling Marketing & Logistics, Safety & Environmental Compliance, Human Resources, and EDCO's Stormwater Program. She works closely to maximize recycling opportunities, maintain the company's environmental compliance, and support employee safety, retention and company culture. Before becoming Chief Administrative Officer, Ms. Beresford joined EDCO in 2018 as its Storm Water Program Manager, where she developed and implemented EDCO's company-wide stormwater program and assisted in various permitting and regulatory programs. Ms. Beresford is based in the San Marcos office.

Before joining EDCO, Ms. Beresford founded and was a partner in the Environmental Law Group, where she represented both public agency and private entity clients with environmental and land use matters, including EDCO. Over her twenty-year legal career, Ms. Beresford's practice included assisting clients with obtaining regulatory permits, complying with state and federal regulatory programs, and cleaning up properties impacted with hazardous materials.

#### Participation Includes:

- State Bar of California; Past Member of Environmental Law Section
- California Certified Qualified Industrial Storm Water Practitioner (QISP), Trainer of Record (TOR), Qualified SWPPP Practitioner (QSP)
- Past Member California Redevelopment Association, Brownfields Subcommittee
- Past Member of Executive Board of Directors for the University City Little League.



## **MARK PERUMEAN**

### **General Manager Los Angeles and Orange County**

Mr. Perumean joined EDCO in 2006 as Director of Operations for the Los Angeles and Orange County divisions of EDCO. He began his career in the solid waste collection and recycling industry in 1983 working for his family's disposal company located in Montebello, California. He is based in the Buena Park and Signal Hill offices and he and his family reside in La Habra Heights.

Throughout his 35 years in the industry, he has gained valuable experience working in a variety of roles, including as a maintenance assistant, driver, operations manager, recycling director, transfer station manager and regional division manager. In addition, he has assisted in administrative duties including but not limited to customer service, accounting, collections, outside sales and company representative.

In his duties as General Manager Mr. Perumean is responsible for all EDCO operations in Los Angeles County and Orange County, including refuse and recycling collection, customer service, inter-governmental affairs, market development and municipal contract administration. This includes, but is not limited to, oversight of exclusive franchises in the cities of Buena Park, El Segundo, Lakewood, La Palma, La Mirada, Signal Hill and Rancho Palos Verdes, as well as a number of other permitted areas.

#### **Participation Includes:**

- Two-term Past President of the Lakewood Chamber of Commerce
- Four-term current Board Member of the La Habra Heights County Water District
- Member of the La Mirada Kiwanis Club Board of Directors
- Member of the Weingart Family YMCA Board of Directors.



## **JOSE ZAVALA**

---

**Director of Operations**

Mr. Zavala began his career in the solid waste and recycling industry in 2000. In his 25 years in the industry, he has gained valuable experience working in a variety of roles, including collection driver, route supervisor and Director of Transfer & Transport. In 2023, Mr. Zavala was promoted to Director of Operations.

In his duties, Mr. Zavala oversees all operations of Los Angeles and Orange County, including all residential, commercial, and industrial collections on behalf of EDCO. Mr. Zavala oversees a seven day a week operation and places a premium on accessibility, flexibility and professionalism. He has directly interacted with numerous municipalities and assisted with the exclusive transition for the City of La Mirada. He resides with his wife in Orange County.



## **FRANCISCO AGUILAR**

---

**Route Supervisor**

Mr. Aguilar began his career with EDCO in May 2003 and throughout his 21 years in the industry, he has gained valuable experience working in a variety of roles, including container maintenance, relief driver, and dispatcher. His dedication and knowledge led to his promotion to route supervisor. As a son of an EDCO veteran driver, he was brought up with the EDCO vision and a “We’ll Take Care of It” attitude and he embodies the companies values in his work.

In his duties he is directly responsible for the oversight of operational employees and residential and commercial waste and recycling routes in Buena Park, La Palma and La Mirada.



## **ALEJANDRO AVELAR**

---

### **Route Supervisor**

Mr. Avelar joined EDCO in August 2024 as a Field Supervisor, bringing more than 18 years of management experience. Since joining the company, he has served in a variety of operational roles, including helper, cart delivery driver, bulky item driver, and dispatcher. In his current role, he oversees operations for Long Beach Commercial, as well as the Buena Park, La Palma, and La Mirada service areas, supporting both residential and commercial customers. Mr. Avelar currently resides in Buena Park.



## **RICARDO OSUNABAEZ**

---

### **Safety and Environmental Compliance Manager**

After eight years in the United States Marine Corps, including an Iraq tour as a Sergeant, Ricardo Osunabaez joined EDCO in 2007. After starting as a Field Supervisor, in 2012 he was promoted to the Director of Route Optimization and then again promoted to the Director of Safety.

Mr. Osunabaez holds a Bachelor of Science in Social Psychology, a Bachelor of Science in Criminal Justice Administration, Master of Science in Administration and is currently working on a Master of Science in Training and Development. He is a Certified Occupational Safety Specialist (COSS) and also is certified in Hazardous Materials Transportation, Hazardous Material Incident, Accident Seminar Advanced and has completed OSHA's 30-hour training; General Industry, Safety & Health.

This advanced education and training provides the foundation for Mr. Osunabaez to travel throughout the company on a weekly basis to observe, educate, train, enforce and adamantly promote a culture of safety within the organization.



## **ANN ERREBO**

---

**Corporate Controller**

Ms. Errebo's 27-year career in Solid Waste began in 1994 with Waste Management where she participated in the Executive training program. This provided valuable experience in many facets of the industry including Route Operations, Sales, Human Resources, Customer Service, Municipal Support and Finance.

Ms. Errebo joined EDCO in 2006 as the Corporate Controller. Her areas of responsibility include financial reporting and analysis, oversight of accounts payable and accounts receivable as well as jurisdictional and governmental reporting and support.



## **ESTELA HENRIQUEZ**

---

**Customer Service Manager**

After an extensive 10-year career in the solid waste industry in Operations/IT/Customer Service, Ms. Henriquez joined EDCO in 2018 as Customer Service Manager for Los Angeles/Orange County operations.

In her position, she has made an immediate impact through the Signal Hill and Buena Park offices, thereby enhancing responsiveness to telephone calls, electronic exchanges and providing more of a technical approach to daily tasks. Ms. Henriquez resides in Orange County.

Ms. Henriquez is directly involved and responsible for the customer service experience and billing of customers in Buena Park, La Palma, La Mirada, Lakewood, Signal Hill, Long Beach, El Segundo, Rancho Palos Verdes and other permitted areas.



## OCTAVIO DURAN

---

**Director of Market Development**

Mr. Duran joined EDCO in 2010 as the Director of Market Development for the Los Angeles County division of EDCO. As the son of a longtime EDCO employee, he has extensive direct communication skills and construction knowledge refined from his years as a Project Coordinator for Home Depot and long-time real estate agent. He and his family reside in La Mirada.

In his duties, Mr. Duran oversees all aspects of market development, public relations, and community outreach in the cities of La Mirada, Rancho Palos Verdes, Long Beach, El Segundo, Torrance and the South Bay area of Los Angeles. He has an office in Buena Park and an office in Signal Hill maintaining an electronic mobile device with email access at all times. Mr. Duran is a Certified Practitioner in **Zero Waste** Principles and Practices.

**Participation Includes:** Current President of the City of La Mirada Chamber of Commerce.



## KANDI SOTO

---

**Recycling Coordinator**

Ms. Soto joined EDCO in January 2022 as a Customer Service Representative and was promoted to her current position as Field Representative in March 2022. In this role, she oversees waste diversion compliance for the cities of La Mirada, Buena Park, and La Palma, partnering with businesses and multi-family communities to ensure recycling and organics programs meet state mandates.

Ms. Soto is a certified practitioner in **Zero Waste** Principles and Practices and serves on the Board of Directors for the La Mirada Chamber of Commerce. She currently resides in Long Beach, California.



## ALMA RUIZ

---

### Recycling Coordinator

Ms. Ruiz joined EDCO in August 2022 as a Customer Service Representative and transitioned to her current role as a Field Representative in October 2024. In this capacity, she assists with waste diversion compliance within the Cities of Torrance, Long Beach, and El Segundo, working closely with businesses and multi-family properties to ensure recycling and organics programs meet all city and state requirements.

In addition to her professional responsibilities, Ms. Ruiz serves as a board member of the Lakewood Chamber of Commerce, where she supports community engagement and business development. She currently resides in Los Angeles County with her daughter.



## BOB HILL

---

### Director of Recycling and Logistics

After retiring as a Chief Petty Officer from the United States Navy, Mr. Hill joined EDCO in January of 2005. From his original position as a Recycling Manager, in 2008 he was named Director of Recycling and Marketing Logistics.

In his current position, Mr. Hill oversees the sale and transportation logistics to end markets for all recyclable material throughout the company. In addition, he is responsible for all State and local recycling certifications for EDCO's recycling facilities and works closely with CalRecycle.

Mr. Hill is constantly working to develop sustainable markets for recycling commodities, including enhancing existing processing capabilities and options to create new sorting efficiencies. In addition, he is a Member of the Citizens Advisory Committee (CAC) of the San Diego Association of Governments and has been active in a number of worthwhile municipal and local not-for-profit efforts. Mr. Hill is a Certified Practitioner in **Zero Waste** Principles and Practices



## ANDREW PATRIQUIN

---

### Route Auditing and Optimization Manager

Mr. Patriquin joined EDCO in November 2023 and has served in multiple operational roles including MRF Sorter, Helper, and Driver before being promoted to Route Optimization Manager. In his current role, he oversees route efficiency, safety, and overall operational performance across EDCO operations.

Mr. Patriquin developed an early interest in the solid waste industry, creating YouTube videos of EDCO collection trucks in his neighborhood as a child and later beginning his career during high school as a helper on a trash truck in Cape Cod, Massachusetts.

While attending the University of Redlands, he interned in Product Management at McNeilus Truck Manufacturing, a leading manufacturer of refuse collection vehicles. His college application essay, *“Trash, the Library, and the Worn, Brown Table,”* was featured in *The New York Times’* College Essay Contest. Mr. Patriquin graduated in 2023 with a Bachelor of Arts in Political Science and Philosophy.



## JAMIE SYMONS

---

### Director of Communication, Sustainability and SB 1383 Compliance

Since joining the company in 2002, Ms. Symons has served as a Customer Service Representative, Field Representative, Interim Director of Communications, Customer Service Manager, Sustainability Manager, SB 1383 Compliance and Implementation Manager as well as her current position as the Director of Communication, Sustainability and SB 1383 Compliance.

In her role, Ms. Symons actively interfaces with all EDCO served cities to provide updates on evolving Cal Recycle policies and has worked to develop SB 1383 compliance reporting solutions. She also produces EDCO’s video library as well as developing tools to promote sustainability and source reduction. Ms. Symons is a Certified Practitioner in **Zero Waste** Principles and Practices and played an active role in the City of El Segundo, City of Del Mar and City of El Cajon transitions.



## MARGO COBIAN

### Sustainability Manager

Ms. Cobian has been with EDCO over 35 years and has held a series of positions including Customer Service Representative and Field Representative. In her new position, she combines her strong internal knowledge and years of industry experience to assemble, produce and effectively communicate diversion results for all jurisdictions we serve.

Ms. Cobian is a Certified Practitioner in **Zero Waste** Principles and Practices and has assisted California State University San Marcos, as project coordinator, in being a seven-time RecycleMania Grand Champion of the United States.

#### Participation Includes:

- UCLA Extension Sustainability Certificate Program, Academic Distinction
- Palomar College graduate
- Lifetime Member, Golden Key Honor Society & Phi Theta Kappa
- B.A., Double Major, from Cal State San Marcos, Magna Cum Laude
- Dean's List 2009/2010
- Past Member, Vice Chairman Board of Director Vista Chamber of Commerce
- Chairman for the Vista Chamber of Commerce Board of Directors 2015-2016
- Past Member, Vice Chairman Board of Director Boys and Girls Club of Vista
- Past Member, Board of Director Palomar College Foundation
- Past Member, Palomar College Foundation President's Associates
- Past, ICOC Palomar College Foundation Representative
- Current Member, Board of Director Moonlight Cultural Foundation
- Past Member, Encinitas Chamber of Commerce Ambassadors Committee
- Past Member, Solana Beach Chamber of Commerce Ambassadors Committee
- Past three-year Chairperson of the Ambassador Committee for the Vista Chamber of Commerce

#### Commerce

- Junior Arthritis Association (JRA) volunteer participant
- Committees Include: Golf Committee, Strawberry Festival Committee, Heroes of Vista Committee, Business EXPO



# SARAH BUDRO

## Communications Manager

After an extensive marketing career, Ms. Budro joined EDCO in 2021 as a Field Representative in the North San Diego Division. In 2022, she was promoted to Communications Coordinator for the company and in 2025 Ms. Budro was named the Communications Manager.

Since joining EDCO, Ms. Budro has focused on implementing Organics Recycling throughout the company. In her role, she combines her industry knowledge and past marketing skills to help produce public education material related to recycling, waste reduction, collection service programs, and announcements for all jurisdictions we serve. With her father having served as a longtime Vice President of EDCO, Ms. Budro literally grew up in the company and brings tremendous industry knowledge to the table. Ms. Budro is a Certified Practitioner in **Zero Waste** Principles and Practices.



## OTHER RESOURCES INCLUDING EQUIPMENT

### Collection Fleet

EDCO will invest in a fleet of new, Near Zero (NZ) Renewable Natural Gas (RNG) powered collection trucks that will achieve full compliance with the California Air Resources Board (CARB) Refuse Fleet Rule, as well as the South Coast Air Quality Management District (SCAQMD) Rule 1193. The engines are named Near Zero as they produce almost zero emission of Nitrous Oxide (NOx), which is the primary generator of air pollution.



EDCO will equip all collection trucks with eight state-of-the-art high-definition cameras to further increase safe movements in the City of Fullerton. The special TMV systems have camera views on all four sides of the vehicle, including a hopper view and night vision feature. In addition, EDCO vehicles will be equipped with GPS tracking devices that offer real time location, mapping and driver behavior information on demand with a 30-day playback loop. Also included in the system is:



#### DVR AI Features:

- No Seatbelt Detection
- Smoking Detection
- Cell Phone Usage Detection
- Pedestrian Detection
- Over-Speed Alerts
- Automatic Reverse Trigger
- Supports Multiple Backup Sensors

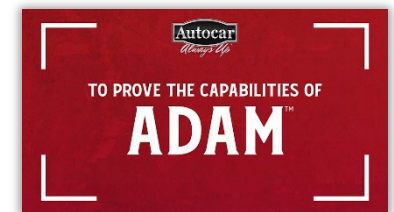


#### Software Features:

- 30 Day Play Back Review
- Gps Tracking
- Mapping
- Truck Speed Monitoring

In addition, EDCO will also invest in equipping all Fullerton collection truck chassis with ADAM (Advanced Driver Assist Module), the first fully OEM-integrated Advanced Driver Assistance System (ADAS) custom-engineered exclusively for the refuse and recycling industry.

ADAM delivers 360-degree protection that enhances driver awareness and reduces the risk of accidents in high-traffic, high-risk work zones.



*On the Road to Zero Waste*



The system is directly integrated into the truck's infrastructure, designed to work with instead of around existing safety features like anti-lock brakes, and fine-tuned to the unique challenges and requirements of refuse work. Features include, but are not limited to:

- Autonomous Front and Rear Emergency Braking
- 360 Degree Object and Pedestrian Detection
- Lane Departure Warning
- Traffic Sign Recognition
- Blind Spot Detection
- Rollover and Stability Control



A four-minute overview video is available at: [Autocar ADAM Full Video 6.2.2025](#).

### Residential Collection

EDCO will provide weekly collection services to all designated residential properties. EDCO will achieve this in a manner that consistently provides **superior customer service** to the residents of Fullerton while ensuring the objectives of AB 939 and SB 1383 are achieved.



To optimize route efficiency and operational effectiveness, EDCO will adjust the service day for approximately 10% of single-family customers, creating a more balanced daily count that reflects a fleet only serving the City of Fullerton. These changes should allow for a more consistent time of collection by creating a smoothing effect as follows:

	Current	Proposed	Changes
Monday	5,947	5,947	None
Tuesday	5,459	6,035	+576 from Friday
Wednesday	6,645	5,372	-1273 to Thursday
Thursday	3,498	5,776	+1273 from Wednesday +1005 from Friday
Friday	7,081	5,500	-576 to Tuesday, -1005 to Thursday
<b>Total</b>	<b>28,630</b>	<b>28,630</b>	2,854 Total Day Changes

As noted, the current Thursday route collects significantly fewer homes than other service days, while Wednesday and Friday are much higher. This targeted adjustment balances route volumes, improves fleet utilization, and maintains reliable service with minimal disruption. Concurrent with re-routing, EDCO will work with the City to ensure street sweeping coincides with the proposed routes.



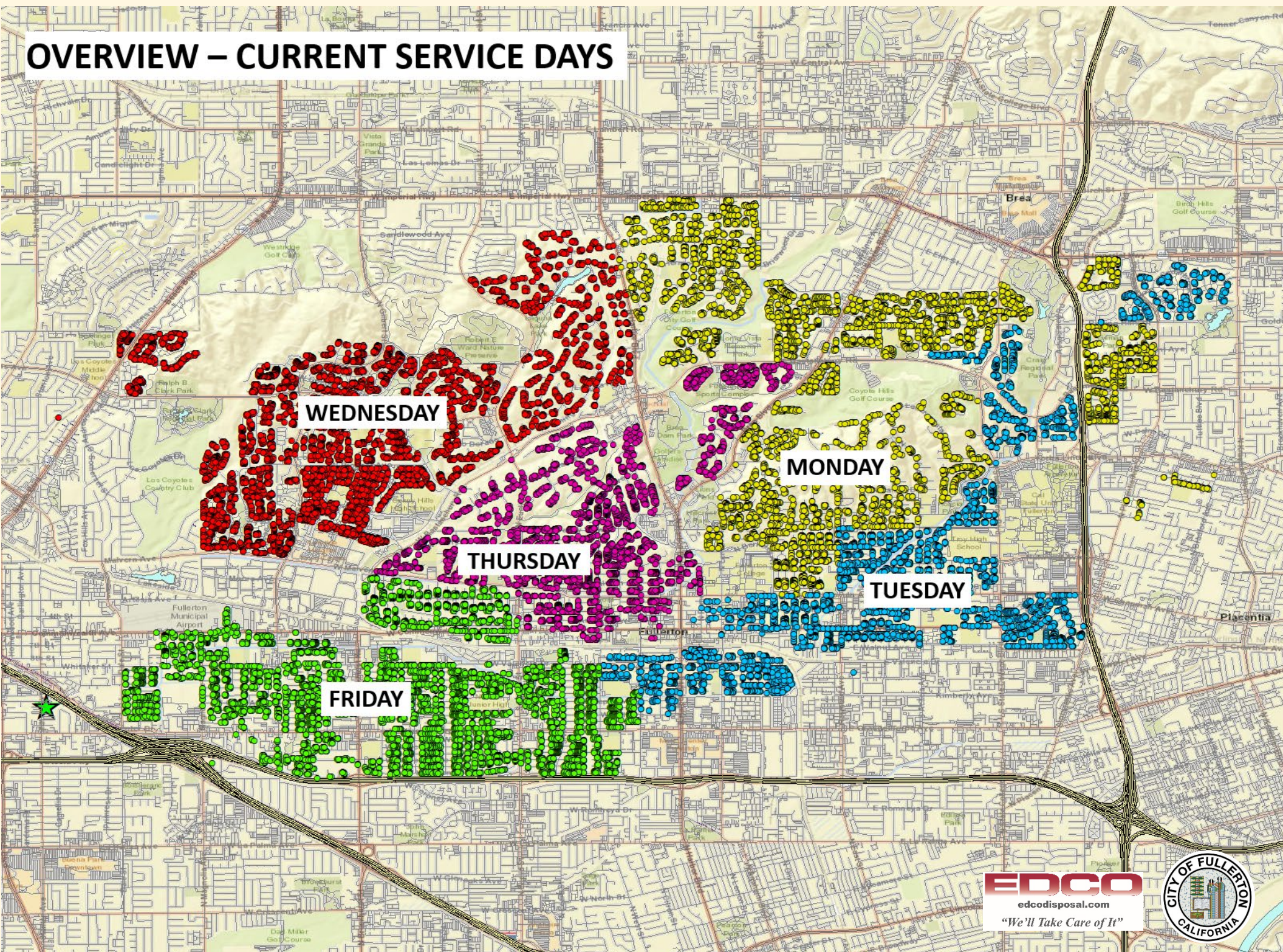
In order to ensure a smooth transition on the initial week of service, EDCO will:

- Create an interactive data base on the EDCO City of Fullerton web page that will allow residents to look up their service day by entering their address. Feature will be activated in January 2027 before initial public education mailers are sent.
- General Service day maps will be posted on the web site and included in public ed pieces.
- Send First Class change of service day postcards to all affected single family residents on Thursday, June 24, 2027.
- Apply change of service day adhesive labels to all affected carts starting Thursday, June 24 through June 30, 2027.
- Run additional support routes for two weeks through affected areas to ensure any mistaken set outs are collected and tagged with new service day notification.

*Should the City not wish to pursue, EDCO will maintain current collection days.* On the following pages, please find EDCO's proposed overview map and detailed collection maps by service day for trash, commingled recycling and organics collection.



# OVERVIEW – CURRENT SERVICE DAYS

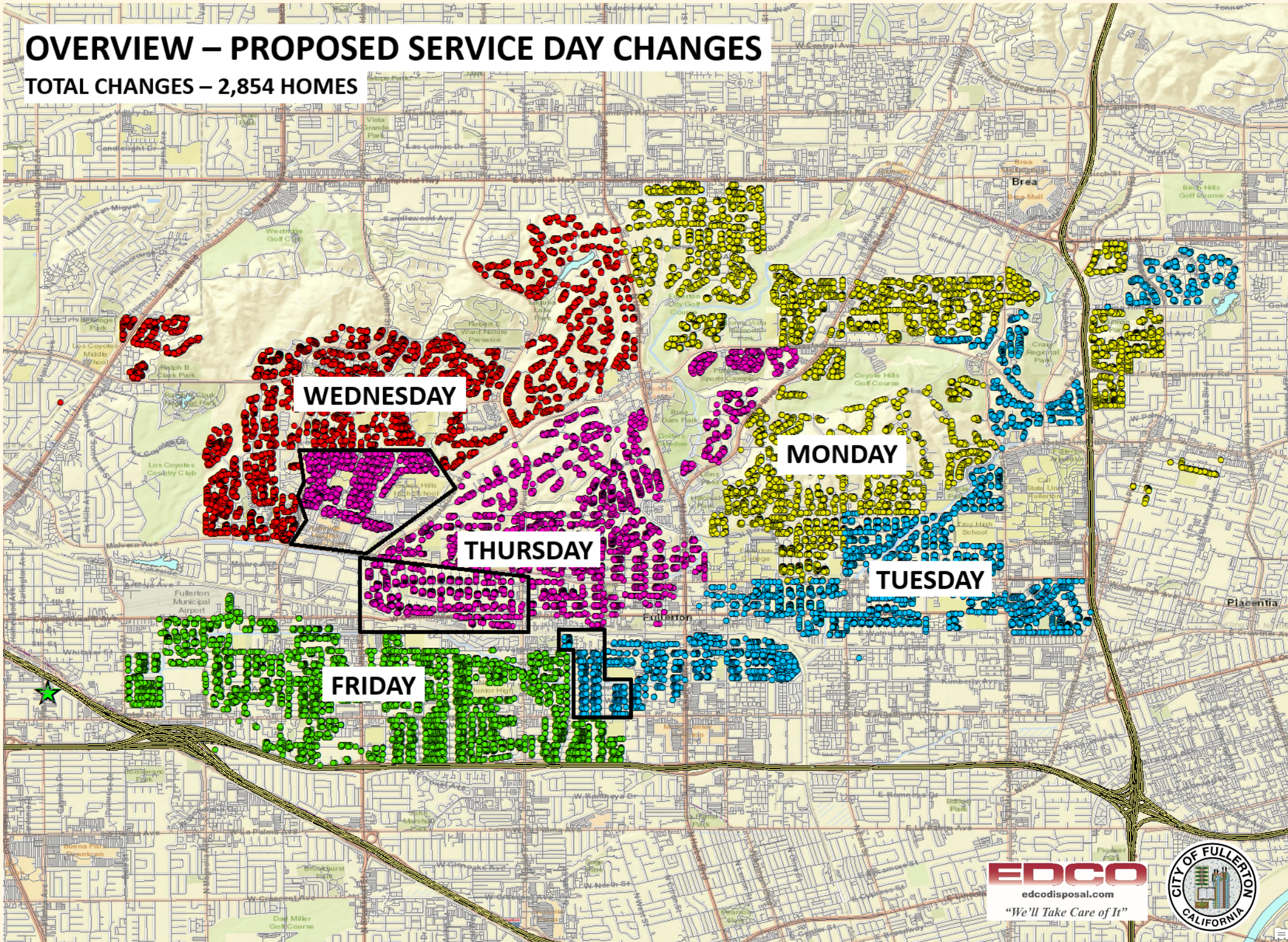


**EDCO**  
edcodisposal.com  
"We'll Take Care of It"

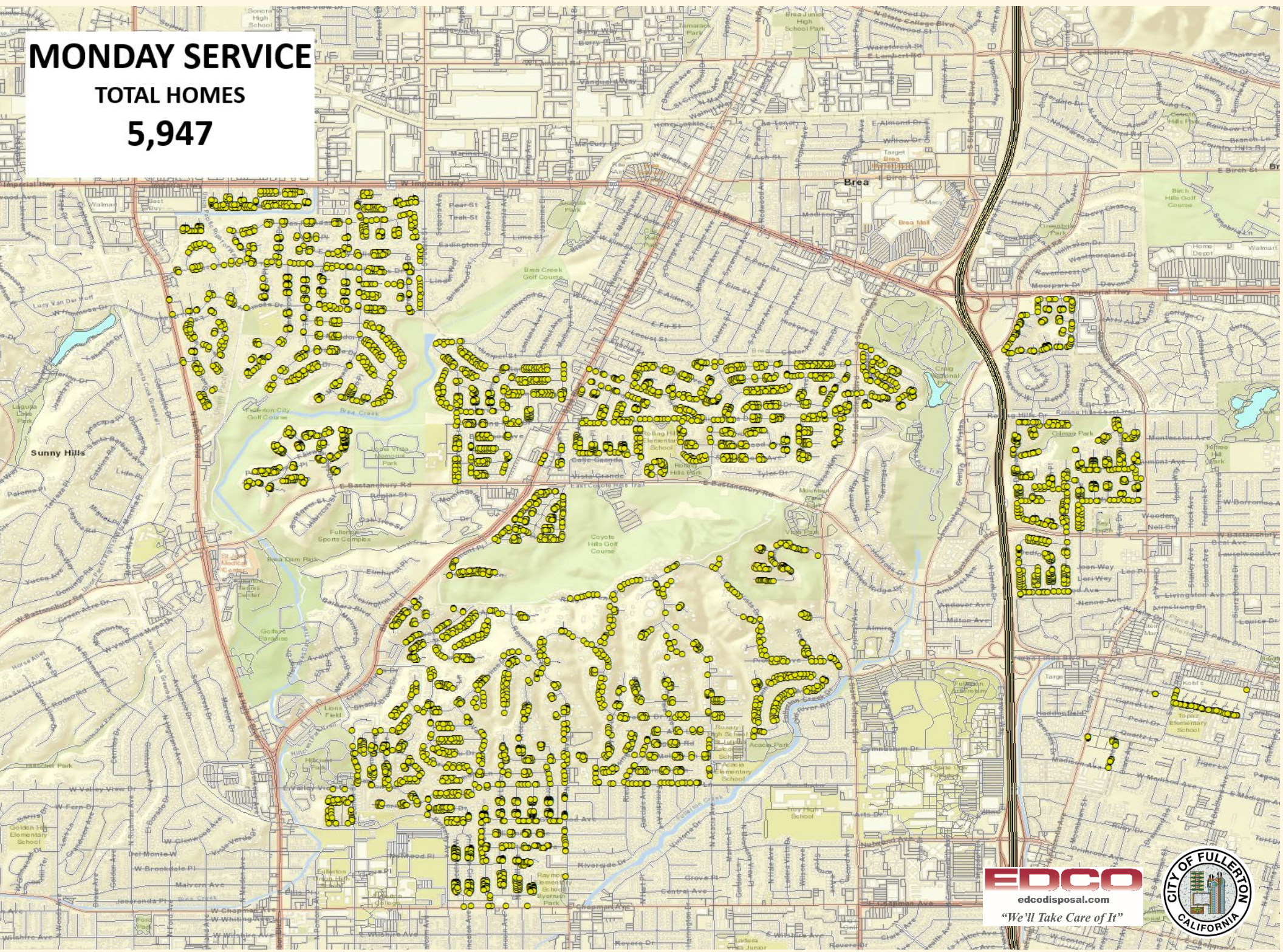


# OVERVIEW – PROPOSED SERVICE DAY CHANGES

TOTAL CHANGES – 2,854 HOMES



**MONDAY SERVICE**  
**TOTAL HOMES**  
**5,947**

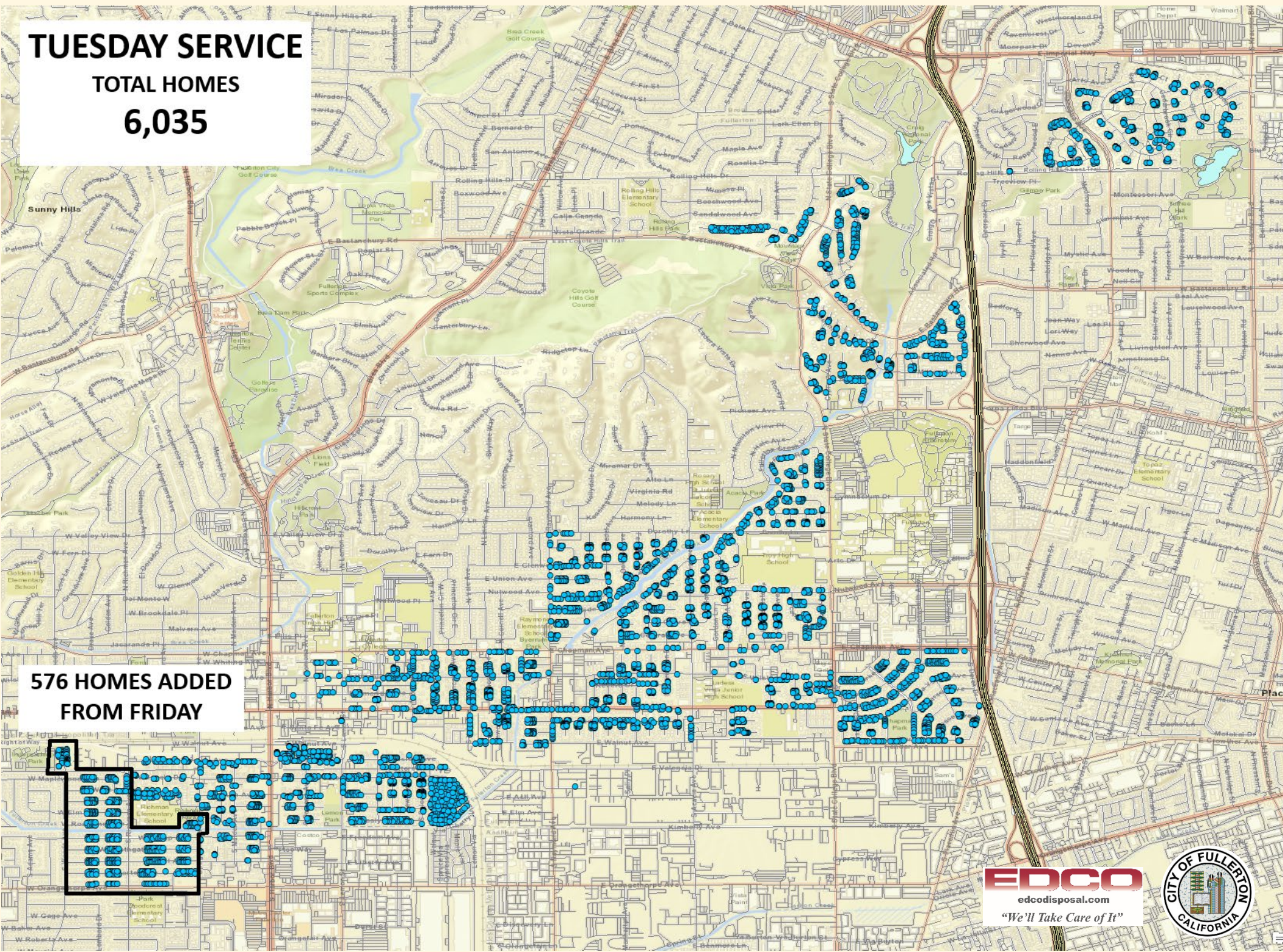


**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



**TUESDAY SERVICE**  
**TOTAL HOMES**  
**6,035**

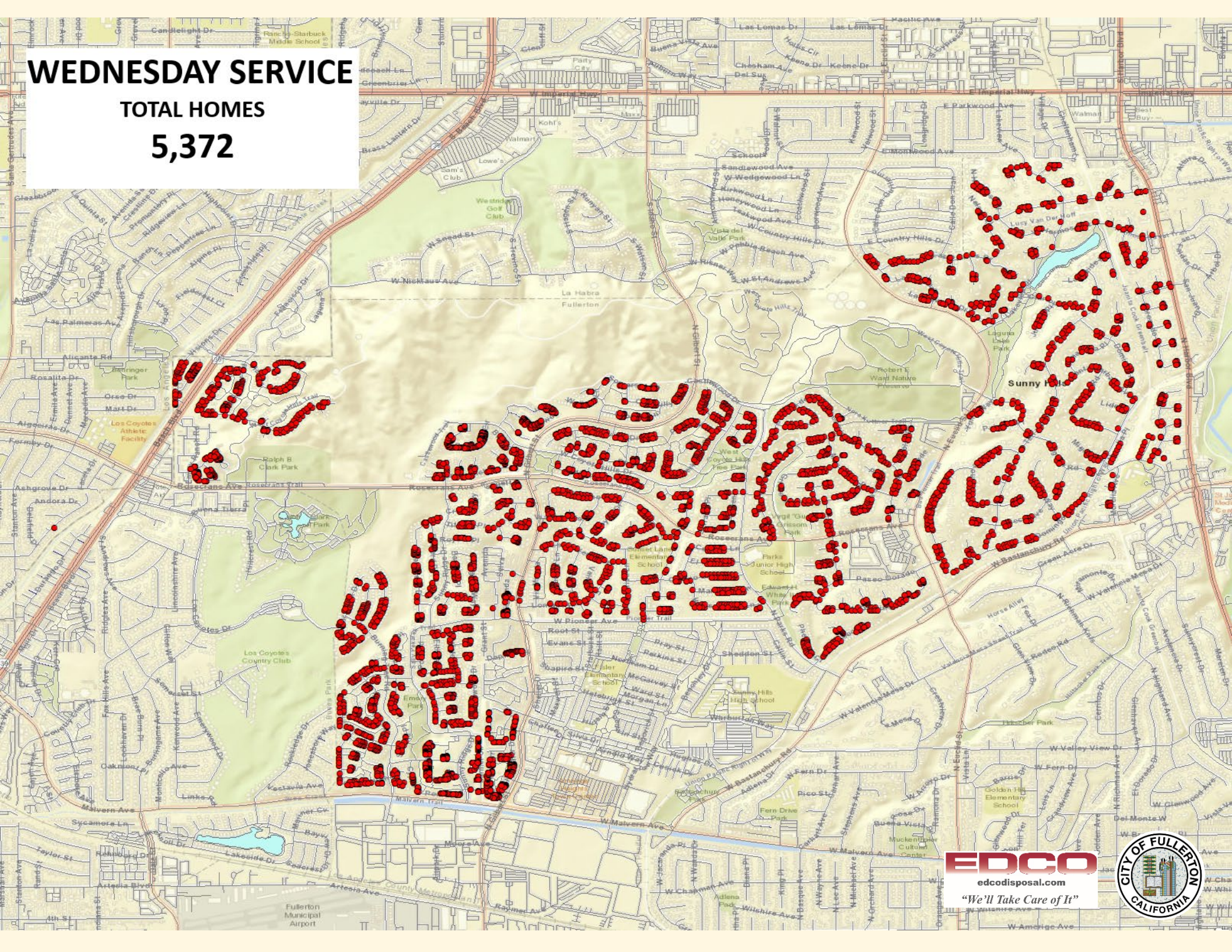
**576 HOMES ADDED**  
**FROM FRIDAY**



**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



**WEDNESDAY SERVICE**  
**TOTAL HOMES**  
**5,372**

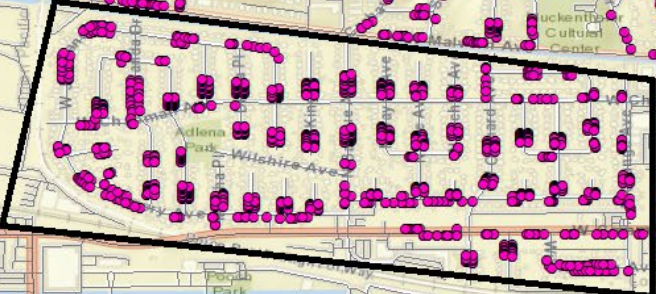


**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



**THURSDAY SERVICE**  
**TOTAL HOMES**  
**5,776**

**1,273 HOMES ADDED**  
**FROM WEDNESDAY**

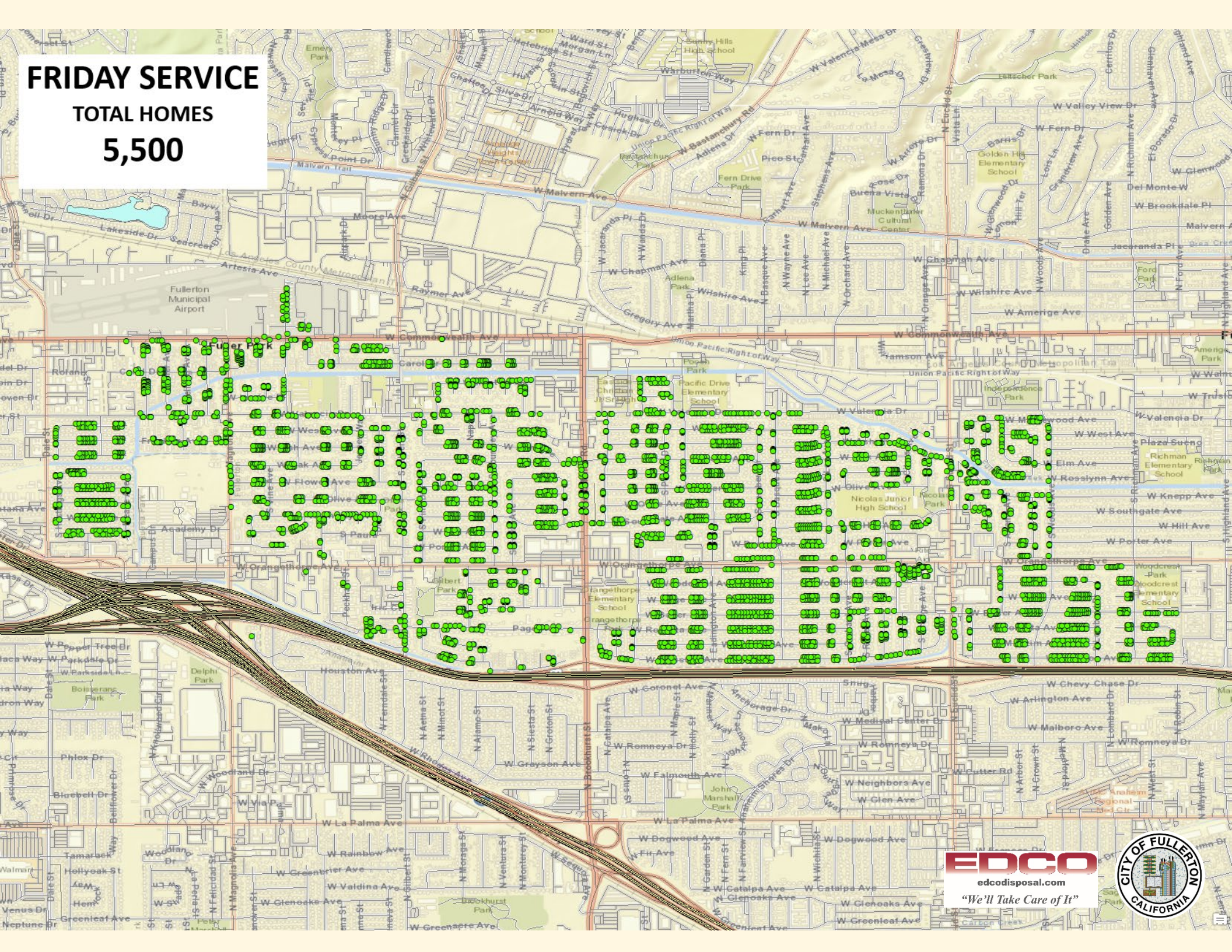


**1,005 HOMES ADDED**  
**FROM FRIDAY**

**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



**FRIDAY SERVICE**  
**TOTAL HOMES**  
**5,500**



**EDCO**  
edcodisposal.com  
"We'll Take Care of It"



EDCO anticipates using a total of fifteen residential routes 5 days a week for the collection of source separated trash, commingled recycling and organic waste with a total of three vehicle passes per service recipient. The fifteen total residential routes will be fully automated; one person vehicles.



Six routes will be dedicated to the collection of trash and will collect an average of 953 homes per day. Five routes will be dedicated to the collection of commingled organics and will collect approximately 1,144 homes per day. The final four routes will be dedicated to the collection of commingled recycling and will collect approximately 1,430 homes per day.

Services will be provided Monday through Friday between 7:00am – 7:00pm and EDCO will observe all City recognized holidays. All carts will be placed curbside on collection day by residents, though Walk-Out Service is available at no additional charge to eligible participants (those that are Qualified Disabled), or at an additional charge upon request by a Service Recipients.



EDCO recognizes that the City of Fullerton includes residential properties that require alley service. EDCO currently provides alley service in all communities it serves, including the Cities of Buena Park, La Palma, La Mirada, Lakewood, Rancho Palos Verdes, El Segundo, and Signal Hill. In Signal Hill, EDCO operates a dedicated alley route utilizing a Roto Pac collection truck that maximizes flexibility in the narrow operating conditions that are common in the City of Signal Hill.

### Residential Collection – Standard Service with 3 Carts

EDCO will provide three, new 96-gallon carts to each curb serviced household, with a grey for trash, a blue for recycling and a green for organic waste, a color scheme that is consistent with SB 1383 parameters. For customers requesting smaller carts, EDCO will provide a complete set of one trash cart, one recycling cart, and one organics cart in either 64-gallon or 32-gallon sizes.

In addition, In addition, EDCO will provide discounted pricing to Financially Challenged Seniors who are at least 67 years of age, Head of Household and have a maximum annual income of \$48,199.44 (adjusted annually). EDCO will provide a 20% Discount for 35-gallon carts or a 15% discount for 65 gallon carts



The program will be promoted on a regular basis and EDCO may require annual recertification either in person or electronically through the following:

- Proof of age as evidenced by a driver's license or other document issued by a governmental entity.
- The customer is a head of household as evidenced by his or her name on a utility or telephone bill for the involved premises.
- Customer signs a statement attesting they are under the annual income level and Head of Household.



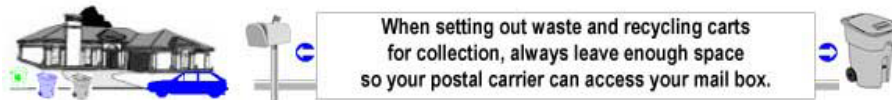
The income level is based on the average Social Security monthly check for retired workers multiplied by 2 (people) multiplied by twelve months. (For August 2025, this amount was \$2,008.31 x 2 people x 12 months = \$48,199.44). As noted, this amount would be adjusted annually based on data from the United States.

EDCO will purchase new cart inventory for all sizes of refuse, organic waste and recycling carts and will be responsible for replacing lost, stolen or damaged carts. Carts will be hot stamped with proper placement guidelines and public education pieces and the EDCO web site will highlight safe placement parameters, including but not limited to the following:



### Collection Day Set-Out

Place waste and recycling containers at the curb for collection. Please avoid placing waste cans next to obstructions, such as parked cars, utility poles, etc.



Please be careful not to place waste cans in areas of traffic, such as bike lanes, in order to avoid blocking paths of travel.



EDCO will provide Toter carts (or similar) to the City of Fullerton for automated trash, recycling and organic waste collection. Toter carts come with a twelve year warranty and the exact model and sizes of the respective carts are as follows:

**Toter - EVR II Series:**

- |               |                        |  |
|---------------|------------------------|--|
| • 96 gallons: | CAPACITY:<br>Volume 96 | DIMENSIONS:<br>Length: 35.50"<br>Width: 29.75"<br>Height: 43.50" |
|---------------|------------------------|--|
  
- |               |                        |  |
|---------------|------------------------|--|
| • 64 gallons: | CAPACITY:<br>Volume 64 | DIMENSIONS:<br>Length: 31.50"<br>Width: 24.25"<br>Height: 41.75" |
|---------------|------------------------|--|
  
- |               |                        |   |
|---------------|------------------------|---|
| • 32 gallons: | CAPACITY:<br>Volume 32 | DIMENSIONS:<br>Length: 24"<br>Width: 19.75"<br>Height: 37.50" |
|---------------|------------------------|---|



**Residential Refuse Cart Collection Program**

EDCO will provide new-wheeled grey carts to each curb serviced household, with the 96-gallon size carts being the default delivery size. Should residents require additional capacity, EDCO will provide a second trash cart for a nominal charge as reflected in the Pricing Form. EDCO believes that striking a balance between a reasonable second cart charge for trash and unlimited recycling capacity will further reduce contamination or residue levels from the commingled recycling program.

**Residential Recycling Cart Collection Program**

EDCO will provide new-wheeled 96 gallon blue carts for weekly collection of single stream, commingled recycling on the same day as trash and organic waste service.

In order to further stimulate participation, **EDCO will provide additional recycling containers at no additional charge.**



EDCO will provide an extensive public education program during implementation and throughout the term of the Agreement. This will include but not be limited to the type of eligible materials, the availability of additional recycling carts at no charge and ongoing updates on volumes and participation levels.

Given that all revenues gained from the sale of the material will remain with EDCO, a financial incentive has been put into place, which encourages the company to increase participation and accept new commodities. As one of the largest recyclers in Southern California, **EDCO does not own any landfills and instead has heavily invested into processing facilities;** As such, **EDCO is further incentivized to increase recycling participation.**

EDCO will also hot stamp all recycling carts with graphics of basic desired commodities as demonstrated in the graphic to the upper right. Acceptable commodities in the program will include, but will not necessarily be limited to, glass containers and jars, tin, aluminum, metal and bi-metal cans, carton containers, paperboard, #1 - #7 plastics, newspaper, clean mixed paper (including junk mail, telephone books and magazines) and cardboard. Given the evolving nature of recycling it is very realistic to assume that this list will change during the life of this Agreement.

### Residential Organic Waste Cart Collection Program

EDCO will provide new wheeled 96 gallon green carts for weekly collection of organic waste on the same day as trash and recycling service. All organic materials, including yard trimmings, food scraps, soiled paper, clean wood, etc. will be accepted on a fully commingled basis.

In order to further stimulate participation, **EDCO will provide up to a total of three organic waste containers at no additional charge.** EDCO anticipates that this will significantly increase diversion efforts of material previously being landfilled.

**As an additional enhancement, a kitchen caddie will be offered by EDCO to residential customers at no additional charge.** Kitchen caddie availability will be included in public education material and posted on the EDCO web site. Residents will simply complete the on line request and a new kitchen caddie will be delivered within 7 days to their residence.



Kitchen caddies allow customers to easily store and carry their organic waste from the kitchen to the organic waste cart. Kitchen caddies are dishwasher safe and are odor and bug resistant. One kitchen caddy will be offered to every home and each comes with a mount and are easily attachable under the sink or in similar areas.



**EDCO will provide an extensive public education program on organics during the transition and throughout the term of the Agreement.** This will include but not be limited to the type of eligible materials, in-house preparation of organics prior to collection, the availability of additional organics carts at no charge and ongoing updates on volumes and participation levels.

Acceptable materials in the program include the following:

**Food Scraps**

- Fruit, vegetables, meat, bones, dairy, egg shells, and prepared food.

**Food-Soiled Paper**

- Napkins, paper towels, tea bags, paper plates, coffee filters

**Landscape Waste**

- Plants, leaves, branches, grass



**EDCO has implemented fully commingled organics programs in 20 exclusive franchises since 2020, making EDCO one of the most experienced organics providers proposing on the RFP.** EDCO will use this extensive experience to successfully implement programs for the City of Fullerton in the most customer friendly manner possible.

Similar to trash and recycling, parameters for cart placement will be provided on educational materials. EDCO will also hot stamp all organic carts with graphics of basic desired commodities and language consistent with SB 1383.

As outlined further later in this document, EDCO believes that successful implementation of these programs requires a strong and continuing public education plan. As part of the program implementation, EDCO will provide:

- **Six Direct Mail Pieces** – Sent to all single-family residential customers identifying program parameters, etc., including five mailers and a follow-up postcard after program implementation.

**What Goes in the Organics Container?**





**INCLUDES BUT NOT LIMITED TO:**



**FOOD SCRAPS:**  
Cooked or raw meat, poultry and seafood (including bones), cheese, dairy products, fruits, vegetables, grains, pasta, egg shells, bread, coffee grounds, tea bags, tea leaves, baked goods, nuts, jelly, candy, snack foods, leftovers, spoiled food.



**FOOD-SOILED CARDBOARD AND PAPER:**  
Paper bags, paper napkins, paper towels, paper plates, paper cups, paper and cardboard take-out containers and take-out boxes (with no plastic or wax coating, and with any metal removed), coffee filters, tissues.



**LANDSCAPE WASTE:**  
Grass clippings, small branches, small tree limbs, tree roots, flowers, leaves, plants, straw.



**Do not use any kind of plastic bags** (including certified compostable or biodegradable bags) for any type of green waste, food waste or other organics collection or disposal, as they contaminate the compost! All organic material must be placed loosely inside the green container for collection. Paper bags are acceptable. Also, do not put rocks in with organic waste or in the green collection container.

- **Email Notifications** - Customers with registered email addresses through the EDCO website will receive conversion information as well as other essential service notifications via email.
- **Community Meetings** – EDCO will host a minimum of twelve community meetings in advance of program implementation to stimulate awareness.
- **Web Page Information** – A dedicated web page on the EDCO site would describe program parameters.
- **Single Family Residential Environmental Times Newsletter** – The dedicated Fullerton edition of *Environmental Times* newsletter will provide ongoing information on recycling programs. Distributed on a quarterly basis through the City billing, EDCO has found this is a critical component for sustainable success.
- **Transition Video** – A video focused specifically on the Fullerton transition will be produced and placed on the web site, played at community meetings and presentations outlining basic service information, special services and program parameters.



As outlined in the detailed Transition Plan, **EDCO proposes six direct mail pieces sent to single family residential customers during the transition,**

### Manure Collection

EDCO will provide Manure Collection at the rates specified in the Pricing Form.

### On Call Bulky Item Collection

EDCO will provide free on-call collection, for an unlimited number of bulky items to residents scheduling the service up to four times per year. EDCO will separate and recycle all commodities that can be feasibly recovered. This bulky item service is designed to include items such as appliances and household furniture, whose physical dimensions exceed the automated containers. EDCO will feature the service on a regular basis in its quarterly newsletter, the *Environmental Times*.

Customers will be able to access this service simply by contacting the EDCO customer service department 48 hours in advance of their next collection day. A special vehicle will be utilized for service on the same day as regularly scheduled residential collection.



By collecting the bulky items on the same day as regular refuse, there will be minimal aesthetic impact to the community. Every effort will be made to divert this material from being landfilled through distributing items such as sofas and mattresses to various charities and not-for-profit groups. EDCO views this stream as having a great deal of potential to increasing diversion through re-use of the items.

EDCO will process and dispose of bulky items and reusable materials collected from customers in accordance with the following hierarchy:

1. Reuse as is (where energy efficiency is not compromised);
2. Disassemble for reuse or recycling;
3. Recycle or compost; and if none of the other options are practicable; then,
4. Dispose.

All customer requests for bulky item collection will be tracked in EDCO’s in-house billing/routing computer system for effective response and dispatch for requests. EDCO has successfully provided this service in a number of communities and intends to inform Fullerton residents on at least an annual basis of the program availability.

EDCO will work with qualified not for profit entities to promote re-use of materials. In partnership with entities such as Goodwill, EDCO has been able to divert thousands of pounds of bulky items (such as furniture, etc.) as well as clothing. As part of the ongoing public education program, EDCO will notify all customers of opportunities for re-use in the *Environmental Times* newsletter.

### Holiday Tree Collection

EDCO will provide annual collection of holiday trees starting the first collection day after December 25th and ending the third Saturday in January at no additional charge.

Residents will be required to place the trees curbside for collection and EDCO will collect trees up to six feet in length. Once collected, the trees will be processed and recycled in manner consistent with AB 939 and SB 1383.

EDCO will feature the service in the winter edition of its quarterly newsletter, the *Environmental Times*. In the event that a tree is not collected within three weeks, EDCO will also provide a courtesy holiday tree collection through January 31 of each year by providing a roll-off



container at designated City facilities for residents to deliver holiday trees to be recycled.

**HHW Collection Event**

EDCO will provide residents with one free annual HHW Drop-Off Collection Event. This annual event is a convenient way for residents to dispose of unused or leftover portions of products containing toxic chemicals. The location of the event will be within the City limits at a mutually agreed upon location between the City and EDCO.

In order to maximize community exposure to this special event, EDCO will provide notification through the *Environmental Times* quarterly newsletter, billing inserts, press releases and billing statement messages. In addition, EDCO will work through the City on identifying other mechanisms for ensuring high levels of participation.

**Bi-annual Shred Event**

EDCO will provide two annual shredding events where residents can bring up to the equivalent of 4 “banker boxes” of documents for shredding. During each event, EDCO will accept papers for safe document destruction free of charge from residents, who may also witness their professional and confidential shredding. Collected material will be recycled in a manner consistent with AB 939 and SB 1383.

**Residential Compost Drive-Thru Giveaway**

EDCO will provide all necessary staffing, equipment, and materials to host one free annual “Drive-Thru” Compost Giveaway event. The company will supply up to 28 tons of bagged compost, with each bag weighing approximately 30 lbs., and a limit of four bags per resident. If additional compost material is needed, EDCO will provide the material free of charge. In addition, EDCO can also supply SB 1383-compliant mulch during the event at no additional cost.

**Seasonal Compost Program**

In addition to the Residential Compost Drive-Thru Giveaway, EDCO will annually provide the City with at least 250 tons of compost to support the City’s SB 1383 Procurement Target. EDCO will deliver unbagged, bulk compost to a location designated by the City, with a minimum of one delivery per week for no less than eight consecutive weeks. EDCO understands the City will determine the start date, delivery location, and weekly allocation of the tonnage.



### Sweeps of Hot Spots

EDCO will conduct weekly sweeps of City-designated “hot spots,” including alleyways, streets, vacant lots, and other locations identified in Attachment 3 (subject to change). All abandoned Bulky Items will be collected at no cost and in full compliance with Sections 8.2.11 and 8.2.12 of the Agreement. EDCO will also provide on-call abandoned item removal within 24 hours’ notice.



### Commercial Collection

EDCO will provide weekly collection services to commercial and multi-family complexes with 5 units or more in a manner that consistently provides superior customer service while ensuring the objectives of AB 939, AB 341, AB 1826 and SB 1383 are achieved. EDCO will provide recycling and organics collection to all commercial and multi-family complexes. EDCO will also work with City staff to complete any required on-site waiver inspections on an as-needed basis.



EDCO will provide new wheeled carts, new or refurbished bins, and/or roll-off boxes to collect solid waste, recyclable materials and organic waste and assist commercial and multi-family complexes in developing recycling programs. EDCO can provide the option of plastic dumpsters ranging in size from 1 cubic yard to 4 cubic yards. Plastic dumpsters are 40% lighter than metal which results in safer handling, a cleaner presentation and **reduces potential storm water run-off discharge that is associated with metal containers.**



Containers will be properly labeled for all streams of collected materials with the containers kept in perfect working condition and exchanged out at a minimum of once per year or as needed or requested by the Service Recipient.

This will include structural soundness that will include being leak proof, working and lubricated wheels, tight fitting lids to mitigate vectors and properly working locks if applicable. Trash containers will be painted gray, recycling containers will be painted blue and organics containers will be painted green.



EDCO will provide annual steam cleaning of all City-owned enclosures at no charge. Additional enclosure steam cleaning requested by the City or a Service Recipient will be performed for an additional fee as noted in

the Pricing form. All cleaning will be conducted in full compliance with Applicable Laws, including any NPDES permit requirements.

Services will be provided Monday through Saturday from 6:00 a.m. to 9:00 p.m., and EDCO will observe all City-recognized holidays. Containers will be serviced on a routine schedule as directed by the Service Recipient. The surrounding areas will be kept clean at the point of service, and containers will be returned to their proper location with lids tightly closed after collection.

EDCO will provide Toter bins (or equivalent) ranging in sizes from 1 – 5 cubic yards and the 6 yard bins will be manufactured by CONFAB. The exact model and sizes of the respective bins are as follows:

Bin Dimensions					
Manufacturer	Model	Size	Length	Depth	Height
Toter	FR010	1 Yard	82.3"	38"	38.8"
Toter	FR020	2 Yard	82.3"	43.1"	52.8"
Toter	FRO30	3 Yard	82.3"	51.1"	61.9"
CONFAB	N/A	3YD Split Bin	82.3"	51.1"	61.9"
Toter	FRO40	4 Yard	82.3"	60.5"	67.4"
CONFAB	9108	6 Yard	82.3"	66"	50" Front 69" Back

EDCO will also offer 3 cubic yard split bin service to multi-family and commercial customers upon request. These bins will be customized to handle any combination of trash plus recycle or organics, or recycle plus organics. These bins are designed, painted and labeled so that each compartment can be emptied separately up to seven times per week by a designated trash, recycle or organics collection truck without contaminating any of the streams. This provides customers, especially with space constricts, the ultimate flexibility in service options.

As mentioned previously, EDCO will invest in a fleet of new, Near Zero (NZ) Renewable Natural Gas (RNG) powered collection trucks that will achieve full compliance with the California Air Resources Board (CARB) Refuse Fleet Rule.



EDCO anticipates using a total of fourteen commercial routes for the collection of source separated trash, commingled recycling and organic waste with a total of three vehicle passes per Service recipient. The fourteen total commercial routes will be one person, front end load vehicles.



### Commercial Refuse Program

EDCO will provide wheeled carts, bins and/or roll-off boxes for collection of solid waste. Customers will have the opportunity to subscribe to the appropriate service level, that will include 96-gallon carts, bins (1 - 6 cubic yards), 3 cubic yard split bins, as well as roll-off boxes (10 - 40 cubic yards) and serviced at least once-per-week and up to six (6) times per week.



### Commercial Recycling Program

EDCO will provide each Commercial Service Recipient with one 96-gallon recycling cart for weekly collection of single stream, commingled recycling. Additional commercial recycling collection service can be provided for an additional cost in variable size recycling bins, with the volume, collection frequency and container type based on the individual needs of the Commercial Service Recipient.



### Commercial Organics Program

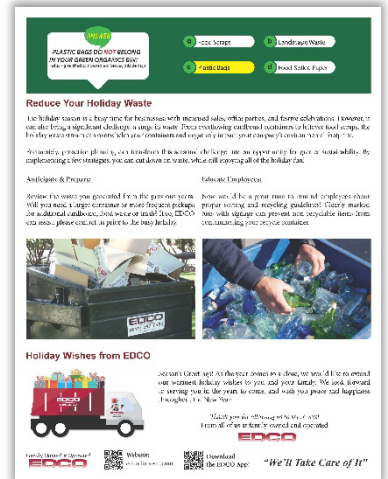
EDCO will provide each Commercial Service Recipient with one 96-gallon organics cart for weekly collection of commingled organic waste. Additional commercial organic collection service can be provided for an additional cost in variable size organic bins, with the volume, collection frequency and container type based on the individual needs of the Commercial Service Recipient.



EDCO believes that successful implementation of these programs requires a strong and continuing public education plan. As part of the program implementation, EDCO will provide:

- **Six Direct Mail Pieces** – Sent to all commercial and multi-family customers identifying program parameters, etc., including four mailers and a follow-up postcard after program implementation.
- **Email Notifications** - Customers with registered email addresses through the EDCO website will receive conversion information as well as other essential service notifications via email.

- **Community Meetings** – EDCO will host a minimum of twelve community meetings in advance of program implementation to stimulate awareness.
- **Web Page Information** – A dedicated web page on the EDCO site would describe program parameters.
- **Environmental Times Newsletter** – The dedicated Fullerton edition of the commercial *Environmental Times* newsletter will provide ongoing information on recycling programs. EDCO has found this is a critical component for sustainable success.
- **Transition Video** – A video focused specifically on the Fullerton transition will be produced and placed on the web site, played at community meetings and presentations outlining basic service information, special services and program parameters.



As outlined in the detailed Transition Plan, **EDCO proposes six direct mail pieces sent to commercial and multi-family customers during the transition**, though challenging, EDCO views this stream as having one of the greatest opportunities to increase diversion in the City’s overall waste stream.

**EDCO also proposes to personally visit all commercial establishments prior to service transition.** This will assist in the service transition, better define source separated diversion opportunities, increase participation and build a direct dialogue with customers.

**Commercial Scout and Push Out Service**

For those commercial customers who require bin movements, Scout and Push Out Service will be available. Scout Service will be provided to properties when a specialized vehicle is used to retrieve a container in order for a regular Collection Vehicle to service the container. Push Out Service will be provided to properties that require containers to be manually moved a distance of more that twenty-five feet in order to be serviced by a Collection Vehicle.

EDCO understand that Push Out Service does not apply to bins that must be moved less than 25 feet in order to be serviced by a collection vehicle; and, any container that is required to be moved more than 50 feet to be serviced shall be required to use Scout Service.

**Downtown District**

EDCO recognizes that within the City’s commercial sector is the historic Downtown District, where designated properties receive “shared



service” pricing through City-owned trash enclosures. EDCO understands the importance of maintaining consistent and reliable service to these accounts and will ensure that all enclosures are kept debris-free, power-washed weekly, and that the 10-foot radius surrounding each enclosure is steam-cleaned annually.

EDCO will maintain regular communication with property managers and tenants to strengthen relationships and enhance coordination within the Downtown District. This engagement will provide opportunities to address contamination issues, educate Service Recipients on proper participation in recycling and organics diversion programs, and promote awareness of the full range of services offered.

Since 1967, EDCO has successfully implemented and managed a comparable “shared service” program in the City of La Mesa. This program includes five shared-use areas, or “bunkers,” where businesses in the downtown village deposit trash, recyclables, and organics, eliminating the need for individual dumpsters or carts at each business location. The shared service model has proven to streamline collection operations and improve service efficiency within dense commercial areas.

EDCO directly bills participating merchants based on estimated waste volumes and offers rate structures for low, medium, and high-volume, as well as restaurant, generators. Experience gained from La Mesa’s “bunker” program will ensure a smooth transition as well as ongoing operations.

As mentioned previously, **EDCO will use its extensive experience in collecting from alley ways to exceed the expectations of the City of Fullerton.** Experienced gained from Signal Hill, Lakewood, Rancho Palos Verdes, El Segundo, and neighboring La Mirada, Buena Park and La Palma will ensure a smooth transition, as well as ongoing operations.

### Commercial Bulky Item Service

EDCO will provide unlimited bulky item collection services to commercial customers for a nominal fee, as noted on the Pricing Form. Customers may request this service by contacting EDCO’s customer service department. Bulky item pickups will be provided on call, using a dedicated vehicle scheduled on the same day as regularly routed residential collection. All bulky item collections will be completed within seven days of the customer’s request.



## Industrial Sector

EDCO will provide roll-off and bin service for construction, deconstruction and temporary clean-up work. Customers will have the opportunity to subscribe to the appropriate service level and by type of material as notated on the Pricing Form.

**EDCO will deliver all mixed construction demolition and inert roll-off boxes to a processing facility and guarantee a minimum 65% recovery rate.** EDCO believes this will provide an additional element of increased diversion to the City.

## City Facilities and Events

EDCO will provide all waste, recycling and organic waste collection services to all City facilities at no additional charge. As such, all City facilities will receive the same high level of commitment to provide superior customer service that the balance of the community receives.

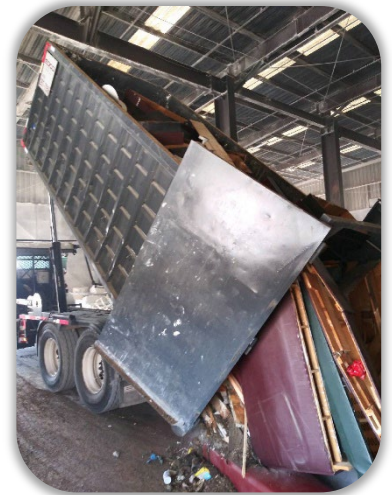
EDCO will provide wheeled carts and bins for collection of solid waste, recyclables, and organic waste at all City facilities. The City will have the opportunity to subscribe to the appropriate service level, that will include carts (32, 64 and 96 gallons), bins (2 - 6 cubic yards), 3 cubic yard split bins, as well as roll-off boxes (10 – 40 cubic yards). EDCO will provide collection frequency at least once-per-week and up to six times per week.

In addition, EDCO will provide free monthly collection of abandoned items, collected by City crews that are consolidated at the City Yard.

## Community Event Support

EDCO will provide wheeled carts, bins, and/or drop boxes to collect solid waste, recyclables materials and organic waste and assist the venue and event organizers with developing recycling plans and reporting data. EDCO will ensure that the City of Fullerton complies with the requirements of AB 2176, California's Large Venue Recycling Law.

EDCO will provide solid waste, recycling and organic waste capacity at the appropriate service levels for each venue or event including but not limited to, numerous carts to distribute throughout the event for use by patrons. Available containers will include carts (32, 64 and 96 gallons), bins (2, 3, 4 and 6 cubic yards), as well as roll off boxes (10 and 40 cubic yards) and collection frequency will be provided as needed.



By providing integrated waste and recycling collection at all functions, EDCO will utilize these events to promote public education regarding landfill diversion through effective source separation. This includes portable, collapsible cardboard refuse and recycling containers that will supplement traditional bins and roll-off applications. Cardboard boxes for refuse will be placed side by side with cardboard boxes for recycling with special lids attached containing graphics and bold “Recycling Only” and “Organics Only” stamps.



EDCO appreciates that some events will have higher participation than others and as a result, the ability to generate a larger waste stream. To that end, EDCO has provided similar service to a number of other large-scale special events on an annual basis including but not limited to Rock n’ Roll Marathon, Silverado Days, Sandcastle Days, the Thunderboat Races, etc.



In addition to collection services, EDCO is also pleased to actively support a number of worthwhile efforts in the communities we serve with financial and personnel support. This includes special events, youth sports leagues, business functions and overall civic participation. EDCO looks forward to supporting Fullerton events such as the July 4<sup>th</sup> Celebration, Spring Eggstravaganza and First Night.



## Transition Plan

EDCO strongly believes that a comprehensive and focused City of Fullerton specific plan must be put in place to facilitate a smooth transition to a new hauler. This effort must be executed by a local, experienced and thorough cohesive team, which should be a critical consideration in the evaluation process for the City of Fullerton in selecting its next service provider.

As such, **EDCO provides the City of Fullerton with a transition team with over 359 combined years of industry experience, the overwhelming amount with EDCO.** Whether a franchise transition, new program implementation or converting major contracts EDCO provides the most tenured, dedicated and committed team. In addition, EDCO further commits to invest the full resources of the entire company to ensure a smooth transition for the City of Fullerton.

The timeframes represented assume that the City of Fullerton will formally enter into a contract with EDCO in May 2026. Assuming a July 1, 2027, start date, this allows a thirteen-month window for service transition preparation and execution.

In order to ensure the City is kept fully apprised, EDCO proposes to meet with the City on a weekly basis through August 2027. These meetings are to overview preparation plans and may be adjusted as deemed appropriate by City staff. EDCO attendees will include various member of the Key Personnel and will be regularly attended by the President, General Manager and Director of Operations with additional rotating attendees.

EDCO believes the current hauler will professionally respond to reasonable requests for information upon request, as well as assisting in a smooth transition. As identified in this document, EDCO and the current service provider have previously worked cooperatively in the service transition for the City of La Mirada, City of El Segundo (residential) and City of Imperial Beach, as well as several other situations. Should this not be the case EDCO will obtain all data independently and in a timely manner that does not impact the transition schedule.

To ensure that residents are never without containers, EDCO proposes to work cooperatively with the existing hauler to both deliver and coordinate removal of both carts and bins on the same day.

In order to address any unanticipated issues that arise, **EDCO will create and deploy a dedicated “Hot Shot Team” to immediately create real time operational solutions in the delivery and removal process.** Deployment of the Hot Shot team eliminates concern for the combined delivery and removal of over 171,000 carts in the City of Fullerton and is an example of insight gained through multiple transitions.

EDCO also proposes to fully implement the rollout of the residential automated conversion over the twelve-week period prior to commencement of the Agreement, starting on Monday, April 5, 2027. This will require movements of approximately 3,000 carts per day, with delivery of three carts (1500 carts for trash, commingled recycling, and organic waste) to approximately 500

homes per day and removal of an equal amount. EDCO will ensure residents always have carts and are seamlessly exchanged on the same day.

For commercial and multi-family bin customers and assuming cooperation from the existing provider, the exchange process will start on Tuesday, June 1, 2027, and continue through Wednesday, June 30, 2027. EDCO will ensure residents always have containers and bins are seamlessly exchanged on the same day.

As an additional benefit to the City of Fullerton and consistent with California Labor Code Section 1072, **EDCO will provide written offers of employment to displaced employees of the current contractor under the terms set forth in EDCO's existing contract with Teamsters Local 396.** This offer is subject to the standard hiring qualification process such as controlled substances and alcohol test, physical examination, criminal background check, etc. Please note that as an added benefit, **EDCO will honor the seniority earned at the current contractor** for those employees that choose to join us.

With these assumptions in mind, EDCO will implement the following conversion plan:

### June 2026

- Franchise Agreement executed between City of Fullerton and EDCO.
- Conduct a series of internal meetings with Operations/Maintenance/Container Support/Field Service Representatives and Customer Service Representatives to review detailed aspects of our proposal and relative commitments pertaining to the scope of services.
- Meet with existing hauler to determine what levels of information, such as billing, service levels, etc., will be available for review. Should none be available, EDCO will proceed to obtain all information independently via field visits.
- Determine Bin Exchange Plan and finalize a residential cart exchange plan that ensures residents always have carts and all three streams are exchanged on the same day.
- Final Specification review and order for **new Renewable Natural Gas-powered alternative fuel chassis** and bodies.
- Reimburse the City an estimated \$75,000 for RFP related costs, as well as any excess cost of the procurement process.
- Introductory meeting for key personnel that will be intimately involved in the transition.
- Meet with City to review implementation and current level of activities.

**July 2026**

- Place order for new automated carts for February 2026 delivery. EDCO has received manufacturer confirmation that this order can be slotted into production within the outlined time parameters.
- Conduct hiring process to backfill two Recycling Coordinators and two Field Supervisors, thereby freeing up existing personnel to begin on City of Fullerton transition.
- Secure full resources of cart delivery contractor, re-confirm delivery schedule and identify any opportunities to consolidate process one year ahead of conversion.
- Order new multi-family and commercial bins for an April 2027 delivery date. EDCO has received manufacturer confirmation that this order can be slotted into production within the outlined time parameters.
- Commence detailed field audit of all current waste and recycling collection services by EDCO route surveyor. All service addresses and respective collection levels are recorded and later entered into EDCO's billing/routing system. Process is anticipated to take a total of eight weeks.
- Commence preparation of all point of contact public education material and web page production. City to review all material prior to final printing.
- EDCO enters escrow for a new Administrative Terminal in the City of Fullerton.
- Meet with City to review implementation and current level of activities.

**August 2026**

- Drafts of all public education material presented to the City for review.
- Secure location and schedule for community meetings in March - June.
- Secure City of Fullerton Business License
- Create focused video for City of Fullerton transition.
- Meet with City to review implementation and current level of activities.

**September 2026**

- Routing completed.
- EDCO closes escrow on new Administrative Terminal location, files for Site Plan review for properly zoned property and if needed, concurrently files for Building Permits.
- EDCO Director of Safety conducts detailed safety assessment of all proposed routes and any safety related adjustments made.
- City approves all public education material.
- If needed separate from Administrative Terminal Site, secure equipment staging facility (s) for use from February 2027 to July 2027 for both carts and bins.
- Meet with City to review implementation and current level of activities.

### **October 2026**

- Fullerton web page activated on EDCO web site, including transition video.
- EDCO presents detailed routing to the City.
- Meet with City to review implementation and current level of activities.

### **November 2026**

- Hire four additional customer service representatives, begin training process and Fullerton awareness to prepare for transition.
- Meet with City to review implementation and current level of activities.

### **December 2026**

- Happy Holidays postcard sent to all residential and commercial customers.
- Activate an interactive data base on the EDCO City of Fullerton web page that will allow residents to look up their service day by entering their address.
- Activate general service day maps on the EDCO web site.
- Post Financially Challenged Senior Discount form on web site and identify scheduled community locations to sign up.
- Meet with City to review implementation and current level of activities.

**January 2027**

- First general overview public education piece with March-June community meeting schedule mailed to all single-family residential units.
- First general overview public education piece mailed to all commercial establishments and multi-family complexes.
- Site plan review and if needed, building permits approved by City of Fullerton. Construction, if needed, commences at new Fullerton Administrative Terminal. Should this not occur, secure a storefront office location in the City of Fullerton.
- Commence personalized site visits with larger multi-family units to overview service levels and source separated recycling opportunities.
- Commence personalized site visits with all commercial establishments to overview service levels and source separated recycling opportunities.
- Commence detailed safety training for all route operations personnel.
- Meet with City to review implementation and current level of activities.

**February 2027**

- Second direct mail general information piece on single family residential service transition, including letter from City Manager or designee, identifying conversion date, March-June community meeting schedule and SB 1383 requirements. Include information on Financially Challenged Senior Discount.
- Second direct mail general information piece specific to multi-family residential service transition, including letter from City Manager or designee, identifying conversion date, March-June community meeting schedule and SB 1383 requirements.
- Second direct mail general information piece on commercial service transition, including letter from City Manager or designee, identifying conversion date, community meeting schedule and SB 1383 requirements.
- Initiate Displaced Employee period, offering written offers of employment to displaced employees the terms set forth in EDCO's existing contract with Teamsters Local 396.
- Accept delivery of new automated carts and commence assembling at nearby staging area.

- Conclude Displaced Employee period and identify necessary additional personnel requirements. Commence internal re-structuring to place existing personnel into Fullerton and hire additional personnel.
- Continue personalized site visits with all multi-family complexes and commercial establishments to overview service levels, source separated recycling opportunities and explain SB 1383 requirements.
- Meet with City to review implementation and current level of activities.

### **March 2027**

- Conduct a minimum of 12 public workshops in March - June regarding the transition at various times, locations and days to maximize outreach opportunities.
- Conduct additional presentations March-June at Homeowner Associations, mobile home parks, service clubs, community events, etc.
- Third direct mail piece containing detailed service guidelines mailed to all single-family residential customers, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on commingled recycling program and organics program for residential service, special services and alternative cart sizes.
- Third direct mail piece containing detailed service guidelines mailed to all multi-family residential customers in late November, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on commingled recycling program to maximize participation.
- Third direct mail piece containing detailed service guidelines mailed to all commercial establishments, including information on diversion programs, temporary services, construction service and special programs.
- Continue personalized site visits with all multi-family complexes and commercial establishments to overview service levels, source separated recycling opportunities and explain SB 1383 requirements.
- Meet with City to review implementation and current level of activities.

### **April 2027**

- Initiate Displaced Employee period for current providers who wish to join EDCO.

- Initiate new cart delivery to all single family residential with additional public ed hanging tags. EDCO personnel accompany delivery crews to personally address any questions. Hot Shot Team engaged to address immediate solutions as carts are delivered.
- Accept delivery of new chassis/body combinations. Place into service in other EDCO service areas for shakeout period.
- Continue personalized site visits with all multi-family complexes and commercial establishments to overview service levels, source separated recycling opportunities and explain SB 1383 requirements.
- Meet with City to review implementation and current level of activities.

### **May 2027**

- Fourth direct mail piece identifying start of service dates, special services and references to the comprehensive and localized EDCO web site to all single-family units.
- Fourth direct mail piece identifying start of service dates, special services and references to the comprehensive and localized EDCO web site to all commercial and multi-family units.
- Conclude personalized site visits with all multi-family complexes and commercial establishments to overview service levels, source separated recycling opportunities and explain SB 1383 requirements.
- Commence City awareness program for drivers that allows for each route day to have been driven at least five times in advance of conversion date.
- Detailed semi-annual driver training safety class conducted by retired law enforcement.
- Initial quarterly single subject safety presentation conducted by retired law enforcement.
- Meet with City to review implementation and current level of activities.

### **June 2027**

- Fifth direct mail piece containing detailed service guidelines mailed to all single-family residential customers, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on commingled recycling program and organics program for residential service, special services and alternative cart sizes.

- Fifth direct mail piece containing detailed service guidelines mailed to all multi-family residential customers in late November, including information on diversion programs, temporary services, construction service and special programs, (bulky item collection, etc.) Special emphasis placed on commingled recycling program to maximize participation.
- Fifth direct mail piece containing detailed service guidelines mailed to all commercial establishments, including information on diversion programs, temporary services, construction service and special programs.
- Deliver new bins and carts to all locations utilizing EDCO support crews from around Southern California. Execute exchange plan so that no customer is left without a bin. Public ed info attached to bin and carts. Information identifies that any new diversion collection program starts on the week of July 1<sup>st</sup>.
- For those residential day changes starting July 1<sup>st</sup>, carts tagged on their current day of collection for new collection day info on June 24<sup>th</sup> - June 30<sup>th</sup>. First class postcard sent to all affected addresses identifying day change on June 24<sup>th</sup>.
- Meet with City to review implementation and current level of activities.

### July 2027

- EDCO commences services on Thursday, July 1, 2027. Full standby crews at EDCO wait for supplemental support, including temporary crews from other locations.
- Additional customer service representatives stationed at Fullerton, Buena Park and Signal Hill operations to handle any telephone overflow.
- Sixth direct mail piece including initial quarterly edition of the *Environmental Times* newsletter, along with supplemental information and guidelines to single-family residential customers inserted with initial City billing.
- Sixth direct mail piece including initial bi-annual edition of the *Environmental Times* newsletter, along with supplemental information and guidelines to commercial and multifamily customers included with initial billing.
- Initial advance commercial and multi-family billing, including options for electronic payment.
- Run additional support routes for two weeks through affected day change areas to ensure any mistaken set outs are collected and then tagged with new service day notification.

- Meet with City to review implementation and current level of activities.

### August 2027

- Seventh direct mail piece for single family as a follow-up postcard, reminds residents how to contact EDCO, additional recycling and organics cart availability, bulky item collection services, HHW, special events and proper cart placement.
- Meet with City to review implementation and current level of activities.

### Ongoing

- Submit Monthly, Quarterly and Annual Reports to City of Fullerton.
- Submit 10% Franchise Fee payments to Fullerton on a monthly basis.
- Submit NPDE Annual Payment of \$1,550,000 in equal, quarterly installments.
- City to retain annual Billing Fee of \$155,000 from residential billings.
- Submit Legislative Compliance Fee Payment of \$2,000,000 in equal, quarterly installments.
- Fulfill balance of Terms and Conditions of Franchise Agreement.
- Meet with City to review any issue associated with the performance of this Agreement.

Most importantly, EDCO believes that the extensive initiation experience obtained in other jurisdictions has provided detailed guidelines for successful conversions that place the company in a unique position to transition the City of Fullerton. **The full resources of EDCO will be invested in the City of Fullerton receiving a smooth, professional transition based on a “We’ll Take Care of It” approach to customer service.**

EDCO looks forward to discussing any additional input the City or its consultant may have in providing a smooth transition.

# City of Fullerton Implementation Plan



Franchise Agreement Executed

Conduct Series of Internal Meetings

Meet with Existing Hauler

Determine Bin Exchange Plan

Order New RNG Fuel Chassis and Bodies

Reimburse City

Meet with City to Review Implementation

Draft Public Education Material Presented

Secure Location and Schedule for Community Meetings

Secure City of Fullerton Business License

Create Focused Video

Meet with City to Review Implementation

Fullerton Web Page Activated, Including Transition Video

Detailed Routing Presented

Meet with City to Review Implementation

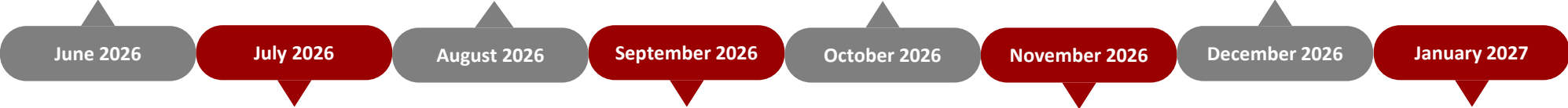
Mail Happy Holidays Postcard

Activate Interactive Service Day Data Base

Activate General Service Day Maps

Post Senior Discount Form on Web Site with Schedule of Locations to Sign up

Meet with City to Review Implementation



Order New Automated Carts

Conduct Hiring Process

Secure Cart Delivery Contractor

Order New Bins

Commence Detailed Field Audit

Commence Preparation of Public Education & Web Page Production

Enter Escrow for New Administrative Terminal

Meet with City to Review Implementation

Routing Completed

Close Escrow on Administrative Terminal, File Site Plan Review and Building Permits if Needed

Director of Safety Conducts Safety Assessment of all Proposed Routes

City Approves Public Education

If Needed, Secure Equipment Staging Facility

Meet with City to Review Implementation

Hire Four Additional Customer Service Representatives and Begin Training Process and Fullerton Awareness

Meet with City to Review Implementation

Mail 1<sup>st</sup> Single-Family Education Piece

Mail 1<sup>st</sup> Commercial and Multi-Family Education Piece

Site Plan Review/ Building Permits Approved/or Secure Storefront Location

Commence Personalized Site Visits

Commence Detailed Safety Training

Meet with City to Review Implementation

June 2026

July 2026

August 2026

September 2026

October 2026

November 2026

December 2026

January 2027

Mail 2<sup>nd</sup> Single-Family Education Piece

Mail 2<sup>nd</sup> Commercial and Multi-Family Education Piece

Initiate Displaced Employee Period

Accept Delivery of New Carts

Conclude Displaced Employee Period

Continue Personalized Site Visits

Meet with City to Review Implementation

Initiate Displaced Employee Period for Current Providers

Initiate New Cart Delivery to Single Family Residential

Accept Delivery of New Chassis/Boy Combinations and Place into Service for Shakeout Period

Continue Personalized Site Visits

Meet with City to Review Implementation

Mail 5<sup>th</sup> Single-Family Education Piece

Mail 5<sup>th</sup> Commercial and Multi-Family Education Piece

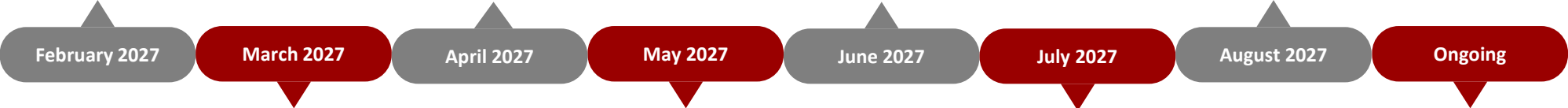
Deliver New Bins and Carts to all Locations

Tag Carts for Those with Day Changes on Current Service Day with New Collection Day Info. First Class Postcard Mailed to all Affected Addresses

Meet with City to Review Implementation

Mail 7<sup>th</sup> Single-Family Education Piece

Meet with City to Review Implementation



Conduct Minimum of 12 Public Workshops

Conduct Additional Presentations at HOA's Mobil Home Parks, Service Clubs, Community Events, etc.

Mail 3<sup>rd</sup> Single-Family Education Piece

Mail 3<sup>rd</sup> Commercial and Multi-Family Education Piece

Continue Personalized Site Visits

Meet with City to Review Implementation

Mail 4<sup>th</sup> Single-Family Education Piece

Mail 4<sup>th</sup> Commercial and Multi-Family Education Piece

Conclude Personalized Site Visits

Commence Driver City Awareness Program

Detailed Semi-Annual Driver Training Safety Class

Initial Quarterly Single Subject Safety Presentation

Meet with City to Review Implementation

Commence Services n Thursday, July 1<sup>st</sup>. Full Standby Crews wait for Supplemental Support

Additional Customer Service Representatives Stationed

Mail 6<sup>th</sup> Single-Family Education Piece

Mail 6<sup>th</sup> Commercial and Multi-Family Education Piece

Initial Commercial and Multi-Family Billing

Run Additional Support Routes Through Affected Day Change Areas

Meet with City to Review Implementation

Submit Monthly, Quarterly and Annual Reports

Submit 10% Franchise Fee Payments on a Monthly Basis.

Submit NPDE Annual Payments in Equal Quarterly Installments

City Retains Annual Billing Fee from Residential Billing

Submit Legislative Compliance Fee Payment

Fulfill Balance of Terms and Conditions of Agreement

Meet with City to Review Implementation

## Public Education and Outreach

EDCO is subject to many statewide regulations and requirements that often are complementary or supportive of the requirements issued to local agencies. Thus, EDCO is committed to increasing landfill diversion from current levels within the City and will ensure AB 939, AB 341, AB 1826, AB 827 and SB 1383 compliance is achieved.

Training and customer education is the key to achieving compliance with evolving state mandates. EDCO has worked with numerous jurisdictions in developing strategic plans for the implementation and education of recycling programs designed to meet the goals of these regulations.

EDCO proposes to create public education material specific to state mandates that include but are not limited to:

- Articles in the *Environmental Times* newsletter
- Information posted on the EDCO Fullerton web page
- Annual Business and Multi-family Property Owner Notification
- Annual Landscaper Company Self-Haul Requirement Notification
- Annual School Education Outreach
- Brochures
- Instagram (@EDCOWasteandRecycling)
- Videos

EDCO will dedicate two full-time Recycling Coordinators to the City of Fullerton. As part of the Transition Plan, **EDCO will invest in having the two dedicated Recycling Coordinators conduct personal site visits of all container sites in the City of Fullerton at no additional charge.** These visits will create the opportunity for visual inspections of the material quality and quantity in all streams, allowing EDCO to make recommendations and ultimately reduce costs by making timely service level adjustments and or right sizing of service levels.

In additional, these site visits will enhance the working dialogue with the community members in the City of Fullerton and will provide the opportunity to address contamination issues, educate Service Recipients on how to participate in recycling and organics diversion programs and inform Service Recipients on the full range of services being offered.



As a key component of the education and outreach plan and in an effort to assist the City in meeting its diversion goals, EDCO offers free educational presentations. These presentations are available to City Schools, Multi-Family Complexes, City Facilities and the business community. Presentations focus on reducing, reusing and recycling and last approximately 45 minutes. During the presentation EDCO will distribute brochures, posters, and other promotional and educational materials. Attendees will leave the presentation with a greater awareness on sustainable practices that can help increase diversion and preserve the environment.



**EDCO will also develop focused bilingual education pieces for groundskeepers and custodial staff for use in ongoing education presentations.** EDCO has found that this group is often the key link to program sustainability as well as a tremendous resource for advancing on new diversion efforts.

EDCO recognizes the vital role that public education plays in implementing and sustaining safe and effective waste and recycling collection programs. EDCO is one of the few companies in the industry that specifically invests in a fully staffed, internal communications department to promote the advancement of recycling.



EDCO's public education efforts have been honored at numerous levels, including by the former California Integrated Waste Management Board (CIWMB). In addition, the CIWMB had also recognized EDCO in its Waste Reduction Award Program (WRAP) for fifteen consecutive years as a company that has outstanding waste reduction efforts.

As a key component of the overall service, EDCO will prepare an annual public education plan and meet with the City of Fullerton staff to discuss all outreach materials and implementation of the outreach strategy. After the first year, at the City's option, the frequency of meeting may be reduced. EDCO participants will be the division General Manager, the Director of Communications, Sustainability and SB 1383 Compliance and the Fullerton Recycling Coordinators.



EDCO will fund all aspects of the new services public education campaign as well as develop the public education and outreach strategy implementation schedule. To that end, as an attachment to this proposal please find public education associated with several recent program rollouts. These direct pieces have all been created, produced and distributed entirely by EDCO.

*On the Road to Zero Waste*



EDCO will also create, publish and distribute the *Environmental Times*, EDCO’s award winning newsletter on a **quarterly** basis. EDCO will create a special, localized edition for Fullerton residents. In addition, EDCO will provide a commercial bi-annual *Environmental Times* edition for services to businesses and city facilities. As an attachment to this submittal, please find several previous *Environmental Times* editions.



EDCO will distribute public education and outreach materials during roll-out of all new residential, multi-family, commercial and city service collection programs during the term of the Agreement. This includes point of delivery literature with the new carts and bins to all customers at inception of the new program.

EDCO proposes to create the following specific City of Fullerton public education material:

- Six Separate Direct Mail Pieces for curbside residential, including a Service Brochure and a follow-up post card.
- Point of Delivery Cart and Bin Tags.
- Six Separate Direct Mail Pieces for Bin Customers, including a Service Brochure and a follow-up post card.
- Quarterly residential *Environmental Times* newsletter on an ongoing basis.
- Bi-annual commercial *Environmental Times* newsletter on an ongoing basis.
- Fullerton webpage, including service day map.
- Up to twelve (more if needed) Community Meetings in advance of conversion.



EDCO will actively collaborate with the City on the public education strategy and the development of materials to support roll-out of new collection services. EDCO will also create, publish and distribute set-out correction notices during the term of the Agreement.

EDCO will staff a booth at local public events and distribute promotional and educational materials, similar to those attached to this submittal. EDCO will also provide multi-lingual public education and currently provides a significant number of bi-lingual educational materials throughout Southern California.



As required by the RFP, EDCO will prepare an annual public education progress report to keep the residents and businesses informed of the

status of the City's solid waste management program that is suitable to use as a billing insert or social media post.

## Transfer and Processing Facility

**EDCO Recycling & Transfer (ER&T)**, opened in 2012 and will serve as a transfer and processing facility for the City of Fullerton. The facility is located at 2755 California Avenue, Signal Hill, CA. The facility may process or transfer organic waste, commingled recyclables, and mixed construction and demolition waste.

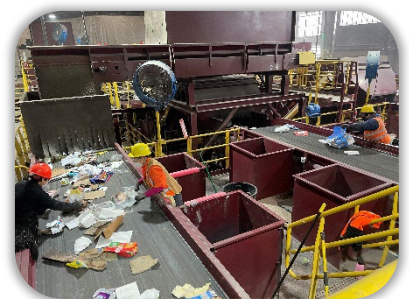
**ER&T represents one of the newest Material Recovery Facility (MRF) & Transfer Station (TS) in the region.** The facility is permitted for up to 2,500 tons per day of municipal solid waste, including organic waste, recycling and residential/commercial and industrial self-haulers.

The facility is permitted to operate up to seven days a week, 24 hours per day. This allows for off hours dumping of materials, the ability to accommodate emergency operating conditions, as well as multiple shifts to process recycling materials. In turn, this also allows for off-peak hour truck movements into the Port of Long Beach and Port of Los Angeles for shipping of sorted recyclable commodities.

The facility has a public self-haul area, a Buyback Center, a dedicated Public Education Room and a Permanent Household Hazardous Waste Collection Facility. EDCO will make the Public Education Room available to the City of Fullerton for tours, meetings, etc. The room has hosted industry tours, special events and community functions, including but limited to the following:

- Solid Waste Association North America (SWANA) field tour
- Chamber of Commerce events
- The Beekeeper Club regular meetings
- The Long Beach Junior Marching Band regular practices
- Long Beach Local Board Meetings
- Boy Scouts & Girls Scouts
- St. Cornelius School Green Team

As part of this proposal, **EDCO will provide guaranteed diversion capacity to the City of Fullerton at ER&T for the life of the Agreement.** The security of having long term access to a facility provides the City of Fullerton with the ability to effectively achieve increased diversion mandates over the term of the Agreement.



**As an added benefit to the City of Fullerton, EDCO will transfer commercial organics to the high solids Anaerobic Digester (AD) at Escondido Resource Recovery and provide SB 1383 Procurement credits for every ton converted to Renewable Natural Gas (RNG).**

The AD facility is permitted to accept and process 186,000 tons of material per year through up to four digester tanks, the first two of which are currently operational and the second two are under construction and anticipated to be fully operational in Summer, 2026. The expansion of the facility was supported in part by a \$10,000,000 Organics Grant from Cal Recycle.

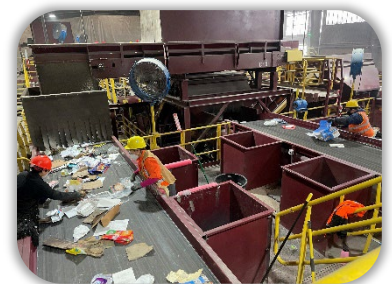
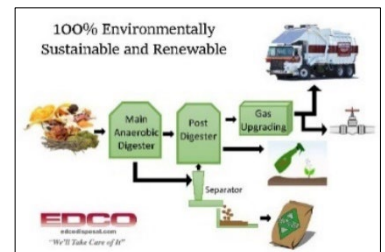
Anaerobic Digestion is the natural process in which microorganisms break down organic materials such as food waste, green waste, fats, oils and greases. Anaerobic digestion happens in closed spaces where there is no air.

Biogas is generated during anaerobic digestion. Biogas is mostly methane (CH<sub>4</sub>) and carbon dioxide (CO<sub>2</sub>), with very small amounts of water vapor and other gases. The carbon dioxide and other gases can be removed, leaving only the methane. Methane is the primary component of natural gas.

The methane is then captured, upgraded into 100% Renewable Natural Gas (RNG), tracked for Federal/State reporting purposes and then injected into the pipeline that allows for the benefits to be allocated to power a portion of our City of Fullerton fleet and secure SB 1383 credit. **As such, EDCO and the City will be mutually incentivized to increase commercial organics participation as the material will feed the AD system and the City will receive corresponding SB 1383 Procurement credits.** A video overview of this facility is available at <https://youtu.be/XkpHZZAIBAo>.

Residential organics will be processed and transferred to a permitted facility including but not limited to, the County of Orange Alpha Olinda site has guaranteed long term organics capacity for all Orange County communities starting on July 1, 2026.

Commingled recycling will be processed on site, transferred to another site such as Escondido Resource Recovery or direct driven to another facility. In any scenario, EDCO Recovery & Transfer offers the ability to provide guaranteed capacity for commingled recycling to the City of Fullerton as either a primary, supplemental or backup facility.



ERR commenced operations on June 30, 2017, replacing the previous recycling facility that had opened in 2002 and operated for fifteen years. This 70,000-square foot facility can process 100,000 pounds of commingled recycling per hour using a series of screens, magnets, high-speed optic scanners, conveyors and EDCO personnel to separate mixed loads of recyclable material. In addition, the facility was recently awarded a \$4,839,000 Beverage Container Quality Infrastructure Grant from CalRecycle for additional enhancements that will be completed in 2026, thus providing an outstanding backup solution for the City of Fullerton. A video overview of this facility is available at <https://youtu.be/SR5XLZqv0hA>.



### Alternative Disposal Site

In the event the City elects to discontinue participation in a waste disposal agreement with the County of Orange, the alternative disposal site will be EDCO Recycling and Transfer (ER&T). ER&T offers the ability to transfer solid waste to Salton City Landfill, 935 West Highway 86, Salton City, CA.

The site is owned by the County of Imperial and operated by Burrtec Waste Industries, Inc. EDCO has full access to the site. The site is fully permitted for up to 6,000 tons per day and as of this writing has an estimated 59,000,000 cubic yards of remaining capacity.

### Reporting

EDCO will provide monthly, quarterly, and annual reports as required in the RFP, including tonnage hauled and diverted, hauler-customer compliance (AB 341, AB 1826, SB 1383), and gross revenues and receipts. EDCO has extensive experience preparing and submitting reports using City-designated software, ensuring accuracy, timeliness, and reliability. Reporting can also be expanded to include additional services or compliance metrics as requested.

Additional details regarding EDCO’s support for SB 1383 compliance, including specialized reporting and program assistance, are provided later in this proposal.

### Bin Inventory

EDCO will maintain an accurate list that contains the total number and type of containers at each service address, as well as the frequency of collection for each customer. Each container will be bar coded, numbered, or otherwise marked in a manner satisfactory to the City. This



list will be kept up to date at all times and provided to the City upon request and included with each monthly, quarterly and annual report.

### Disaster Preparedness

EDCO will assist the City in the development of a waste mitigation emergency plan to address any human or natural disaster. Should the need for emergency services arise, **EDCO has the resources to serve under any operating condition and can provide emergency services up to 24 hours a day, 7 days a week if needed.**

In the event of a Fullerton-specific or countywide emergency requiring special services or equipment beyond the scope of this RFP, EDCO is fully prepared to respond. The company also has the resources to expedite hundreds of roll-off box deliveries, exchanges, and removals to support relief efforts for any disaster.

EDCO's approach includes contingency plans, cross-trained personnel, backup equipment, and coordinated communication protocols to maintain service reliability. EDCO's website has been used during emergencies to notify customers of service disruptions, supported by daily press releases, ensuring effective communication under any circumstances. EDCO will also provide the City with after-hours, 24-hour emergency contact information to support ongoing coordination.

### Safety and Employee Training

A key to the success of EDCO collection, processing and transport operations material handling facilities is the culture of safety within the entire organization. Key elements of this process have included, but are not limited to:

- **EDCO invests in a Safety & Environmental Compliance Manager.** This position is staffed by Ricardo Osunabaez, who is a Certified Occupational Safety Specialist (COSS), and also is certified in Hazardous Materials Transportation, Hazardous Material Incident, Accident Seminar Advanced and has completed OSHA's 30-hour training; General Industry, Safety & Health.

Mr. Osunabaez visits all locations on a regular basis and is in constant electronic communication with all Operations Management. In addition, as a demonstration of EDCO's commitment to a safe operating culture, he reports directly to the company's Chief Administrative Officer.



- **All EDCO safety incidents are filed electronically on EDCO’s internal web site within two hours** by Field Supervisors, with copies immediately distributed to the respective General Manager, the Director of Operations as well as the Director of Human Resources, the Safety and Environmental Compliance Manager, CAO and the President. This increased awareness and visibility has resulted in a significant reduction in injuries.
- **Twice Annual Driver Training courses are conducted by an outside safety consultant comprised of former law enforcement individuals.**
- **Quarterly Single Subject Driver Safety presentations are conducted by outside safety consultant comprised of former law enforcement individuals.**
- **EDCO conducts documented monthly safety meetings at every operational level of the company** in compliance with the company’s Injury & Illness Prevention program (IIPP).
- **EDCO invests in bilingual safety videos that are shown monthly at all locations on a variety of subjects.**
- **EDCO has a Safety Incentive Program for all operations personnel** that creates a financial reward for every six consecutive months without an accident or injury. In addition, EDCO also provides a consecutive year bonus without an accident or injury.
- **EDCO invests in four-way recording cameras on all collection vehicles** to enhance driver visibility and safely navigate through challenging areas.
- **EDCO invests in recording cameras at all facilities**, including the Administrative & Vehicle Terminal and EDCO Recycling & Transfer
- **EDCO invests in personal communication devices for all Field Supervisors** that includes high resolution photographic capabilities for identifying potential situations.
- As previously identified in the Fleet Section of the document, **for the City of Fullerton EDCO will invest in equipping all chassis with new, state of the art, first fully OEM-integrated Advanced**



**Driver Assistance System (ADAS)** custom-engineered exclusively for the refuse and recycling industry. Named ADAM (Advanced Driver Assist Module), the system will deliver 360-degree protection that enhances driver awareness and reduces the risk of accidents in high-traffic, high-risk work zones.

Per California Code of Regulations, Title 8, Section 3203, EDCO has developed an Injury and Illness Prevention Program (IIPP) which describes specific requirements for program responsibility, compliance, communication, hazard assessment, accident/exposure investigations, hazard correction, training, and record keeping. EDCO's IIPP is included in this submittal in Section VI- Miscellaneous Documents.

The IIPP outlines the commitment EDCO has made to safe operating practices and tasks the Safety and Environmental Compliance Manager and each Facility Director with a number of responsibilities, including but not limited to, the following:

1. Advise the Executive Management team on environmental compliance and health & safety (EHS) issues and make recommendations for resolution.
2. Develop new/revised EHS policies, and codes of safe work practices as required. Prepare and distribute the Company guidelines, policies and procedures on safety and health issues.
3. Evaluate hazard condition reports presented by employees and provide recommendations. Plan, organize and coordinate safety meetings and job-specific training for new hires, transferred or reassigned employees.
4. Arrange for safety and health inspections and follow up for all EDCO locations to ensure necessary corrective actions are completed.
5. Review all work-related Incident Reports that occur on EDCO or customer property.
6. Establish, conduct and maintain an injury/illness/accident report and investigation procedure.
7. Review property, vehicle and injury and illness trends.



8. Establish a system for maintaining records of inspection, hazard abatement and training.
9. Advise employees, supervisors, and managers in periodic inspections of general work areas and specific workstations.
10. Serve as liaison with governmental agencies and write reports, as required. Conduct annual safety program audits.
11. Maintain current information on local, state and federal safety and health regulations.
12. Assist supervisors in conducting workplace hazard assessments to identify, evaluate, and correct hazards.
13. Provide training and technical assistance to managers and supervisors on implementation of the company safety manual.
14. Review, update and evaluate the overall effectiveness of the IIPP.

EDCO provides training to all new and existing employees upon establishment or revision of the Injury and Illness Prevention Program. New employees are provided with initial training upon hiring and prior to assignment.

Managers and Supervisors are trained on job-specific hazards and safe work practices in their areas of responsibility. This training is provided by equipment manufacturers, the Safety Manager or a Safety Consultant.

Training topics include general area safety training, specific assignment or job safety class training, potential occupational safety and health hazards, and the Code of Safe Work Practices for the area. Training documentation consists of quizzes and a dated master sign-in sheet which is maintained by departmental managers and Safety Director, depending on the training performed.

- Injury and Illness Prevention
- Hazard Communication Program
- Emergency Action Plan
- Fire Prevention Program
- Violence in the Workplace
- Drug and Alcohol Policy
- Sexual Harassment



- Ergonomics –Safe Lifting

EDCO employees are trained prior to working with unique equipment or processes requiring specialized training. This training includes, but is not limited to, the following:

- Truck Defensive Driving
- Forklift / Bobcat Safety
- Welding and Grinding Operations
- Personal Protective Equipment
- Lockout/Tag-out
- Spray Painting Procedures
- Respiratory Protection
- Biological Safety
- Confined Space Entry



## SAFETY RECORD

EDCO provides the following safety record documentation for the last five years:


- Disclosures in the last 5 years from Government agencies
- Attestation of no pending litigation on services performed
- Workers Compensation Experience Modification Rate 2020-2024 / Average is 99.2
- OSHA 300A forms 2020-2024

EDCO lists the following disciplinary or investigative action, including audits, in the past five (5) years conducted by any professional body or local, state, or federal branch of government.


- December 2022 – EDCO entered into a Settlement Agreement with the California Air Resources Board for alleged violations in 2018 related to the Truck and Bus rule and paid \$12,500 without admitting fault.
- December 2023 – EDCO entered into a Settlement Agreement with the San Diego Air Pollution Control District for operation of a generator in excess of 50 horsepower without a permit and paid a \$1,000 penalty
- October 2025 – San Diego Air Pollution Control District violation issued for operating a permitted welding operation and exceeding the welding material limit of 2,400 pounds in any consecutive 12 month period by 179 pounds. No final resolution as of this writing.
- November 2021 – Cal OSHA investigation resulting from a bin movement that pinched the top of finger and was amputated. Settled
- February 2025 – Cal OSHA investigation resulting from a hydraulic hose on a loader striking an employee. No final resolution as of this writing.
- March 2025 – Cal OSHA investigation resulting from a failure to tie-off while working from the elevated basket of a telescopic boom lift. No final resolution as of this writing.
- August 2025 – Cal OSHA investigation resulting from a failure to properly implement Lock Out Tag Out procedures while cleaning a recycling belt. No final resolution as of this writing.

EDCO has no litigation, pending or final, that it is a party that is related or similar to the services being solicited in the past five (5) years. EDCO believes this inquiry does not pertain to auto or property damage claims covered elsewhere in this document.


## Experience Modification Rate (EMR) 2020

 Objective. Trusted. Integral.	<b>Workers' Compensation Experience Rating Form</b>	
EDCO DISPOSAL CORP SANCO SERVICES (LP) JEMCO EQUIPMENT CORP EDCO REFUSE SERVICES INC EDCO TRANSPORT SERVICES LLC EDCO WASTE SERVICES LLC EDCO WASTE & RECYCLING SERVICES INC 6670 FEDERAL BLVD LEMON GROVE CA 919450-0000	Bureau Number Effective Date Issue Date Experience Modification Insurer Insurer Group Policy Number Issuing Office Experience Period	1-21-97-32-R <b>09/19/2020</b> 05/20/2020 <b>91%</b> TRAVELERS PROP CAS CO OF AM TRAVELERS GRP #2 UB3N2197851951K WALNUT CREEK 12/19/2015 to 12/19/2018
		Page 1 of 7


## Experience Modification Rate (EMR) 2021

 Objective. Trusted. Integral.	<b>Workers' Compensation Experience Rating Form</b>	
EDCO DISPOSAL CORP SANCO SERVICES (LP) JEMCO EQUIPMENT CORP EDCO REFUSE SERVICES INC EDCO TRANSPORT SERVICES LLC EDCO WASTE SERVICES LLC EDCO WASTE & RECYCLING SERVICES INC 6670 FEDERAL BLVD LEMON GROVE CA 919450-0000  8847 BEVERAGE CONTAINER COLLECTION/REDEMPTION 9403 GARBAGE/REFUSE COLLECTING 9424 GARBAGE/TRANSFER STATION/MAT RECOVERY #8810 CLERICAL OFFICE EMPLOYEES	Bureau Number Effective Date Issue Date Experience Modification Insurer Insurer Group Policy Number Issuing Office Experience Period Rerate Number: Rerate Reason:  Supersedes X-Mod Issued	1-21-97-32-R <b>09/19/2021</b> 04/05/2024 <b>93%</b> TRAVELERS PROP CAS CO OF AM TRAVELERS GRP #2 UB2R35237A2151K WALNUT CREEK 12/19/2016 to 12/19/2019 1 Loss Correction <sup>1</sup> Non-Compensable <sup>2</sup> 05/20/2021
		Page 1 of 7


## Experience Modification Rate (EMR) 2022

 Objective. Trusted. Integral.	<b>Workers' Compensation Experience Rating Form</b>	
EDCO DISPOSAL CORP SANCO SERVICES (LP) JEMCO EQUIPMENT CORP EDCO REFUSE SERVICES INC EDCO TRANSPORT SERVICES LLC EDCO WASTE SERVICES LLC EDCO WASTE & RECYCLING SERVICES INC 6670 FEDERAL BLVD LEMON GROVE CA 919450-0000	Bureau Number Effective Date Issue Date Experience Modification Insurer Insurer Group Policy Number Issuing Office Experience Period	1-21-97-32-R <b>09/19/2022</b> 06/30/2022 <b>108%</b> TRAVELERS PROP CAS CO OF AM TRAVELERS GRP #2 UB2R35237A2151K WALNUT CREEK 12/19/2017 to 12/19/2020
		Page 1 of 7

## Experience Modification Rate (EMR) 2023

 Objective. Trusted. Integral.	<b>Workers' Compensation Experience Rating Form</b>	
	Page 1 of 8	
EDCO DISPOSAL CORP SANCO SERVICES (LP) JEMCO EQUIPMENT CORP EDCO REFUSE SERVICES INC EDCO TRANSPORT SERVICES LLC EDCO WASTE SERVICES LLC EDCO WASTE & RECYCLING SERVICES INC 6670 FEDERAL BLVD LEMON GROVE CA 919450-0000	Bureau Number	1-21-97-32-R
	Effective Date	<b>09/19/2023</b>
	Issue Date	04/05/2024
	Experience Modification	<b>102%</b>
	Insurer	TRAVELERS PROP CAS CO OF AM
	Insurer Group	TRAVELERS GRP #2
	Policy Number	UB2R35237A2351K
	Issuing Office	WALNUT CREEK
	Experience Period	12/19/2018 to 12/19/2021
	Rerate Number:	2
	Rerate Reason:	Loss Correction <sup>1</sup>
	Supersedes X-Mod Issued	12/28/2023
8847 BEVERAGE CONTAINER COLLECTION/REDEMPTION 9403 GARBAGE/REFUSE COLLECTING 9424 GARBAGE/TRANSFER STATION/MAT RECOVERY #8810 CLERICAL OFFICE EMPLOYEES		

## Experience Modification Rate (EMR) 2024

 Objective. Trusted. Integral.	<b>Workers' Compensation Experience Rating Form</b>	
	Page 1 of 9	
EDCO DISPOSAL CORP SANCO SERVICES (LP) JEMCO EQUIPMENT CORP EDCO REFUSE SERVICES INC EDCO TRANSPORT SERVICES LLC EDCO WASTE SERVICES LLC EDCO WASTE & RECYCLING SERVICES INC 6670 FEDERAL BLVD LEMON GROVE CA 919450-0000	Bureau Number	1-21-97-32-R
	Effective Date	<b>09/19/2024</b>
	Issue Date	06/04/2024
	Experience Modification	<b>102%</b>
	Insurer	TRAVELERS PROP CAS CO OF AM
	Insurer Group	TRAVELERS GRP #2
	Policy Number	UB2R35237A2351K
	Issuing Office	WALNUT CREEK
	Experience Period	12/19/2019 to 12/19/2022
8847 BEVERAGE CONTAINER COLLECTION/REDEMPTION 9403 GARBAGE/REFUSE COLLECTING 9424 GARBAGE/TRANSFER STATION/MAT RECOVERY #8810 CLERICAL OFFICE EMPLOYEES		

# OSHA's Form 300A

## Summary of Work-Related Injuries and Illnesses

All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	11	6	6
<small>(G)</small>	<small>(H)</small>	<small>(I)</small>	<small>(J)</small>

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
820	316
<small>(K)</small>	<small>(L)</small>

### Injury and Illness Types

Total number of . . .  
(M)

(1) Injuries	15	(3) Respiratory conditions	0
(2) Skin disorders	0	(4) Poisonings	0
		(5) Hearing loss	0
		(6) All other illnesses	3

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 50 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3664, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

Produced by FirstReportOnline(TM) www.firstrecords.com

### Establishment information

Your establishment name (Lemon Grove) FROL Import Default Department

Street 6670 Federal Blvd

City Lemon Grove State CA ZIP 91945

Industry description (e.g., Manufacture of motor truck trailers)

North American Industrial Classification (NAICS), if known (e.g., 336212)

562111

**Employment information** (If you don't have these figures, see the Worksheet on the back of this page to estimate.)

Annual average number of employees 0

Total hours worked by all employees last year 0

**Sign here**

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Company executive Title

( ) Date

Phone Date

# OSHA's Form 300A

## Summary of Work-Related Injuries and Illnesses

All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
0	8	1	4
<small>(G)</small>	<small>(H)</small>	<small>(I)</small>	<small>(J)</small>

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
597	222
<small>(K)</small>	<small>(L)</small>

### Injury and Illness Types

Total number of . . .  
(M)

(1) Injuries	13	(3) Respiratory conditions	0
(2) Skin disorders	0	(4) Poisonings	0
		(5) Hearing loss	0
		(6) All other illnesses	0

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 50 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3664, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

Produced by FirstReportOnline(TM) www.firstrecords.com

### Establishment information

Your establishment name (Lemon Grove) FROL Import Default Department

Street 6670 Federal Blvd

City Lemon Grove State CA ZIP 91945

Industry description (e.g., Manufacture of motor truck trailers)

North American Industrial Classification (NAICS), if known (e.g., 336212)

562111

**Employment information** (If you don't have these figures, see the Worksheet on the back of this page to estimate.)

Annual average number of employees 0

Total hours worked by all employees last year 0

**Sign here**

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

Company executive Title

( ) Date

Phone Date

# Summary of Work-Related Injuries and Illnesses



All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

### Establishment information

Your establishment name (Lemon Grove) FROL Import Default Department

Street 6670 Federal Blvd

City Lemon Grove State CA ZIP 91945

Industry description (e.g., *Manufacture of motor truck trailers*)

North American Industrial Classification (NAICS), if known (e.g., 336212)

562111

**Employment information** (If you don't have these figures, see the Worksheet on the back of this page to estimate.)

Annual average number of employees 0

Total hours worked by all employees last year 0

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

\_\_\_\_\_  
Company executive Title  
( ) / /  
Phone Date

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>11</u>	<u>7</u>	<u>6</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>271</u>	<u>637</u>
(K)	(L)

### Injury and Illness Types

Total number of . . . (M)			
(1) Injuries	<u>24</u>	(3) Respiratory conditions	<u>0</u>
		(4) Poisonings	<u>0</u>
(2) Skin disorders	<u>0</u>	(5) Hearing loss	<u>0</u>
		(6) All other illnesses	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 50 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

# Summary of Work-Related Injuries and Illnesses



All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>9</u>	<u>9</u>	<u>11</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>336</u>	<u>734</u>
(K)	(L)

### Injury and Illness Types

Total number of . . . (M)			
(1) Injuries	<u>26</u>	(3) Respiratory conditions	<u>0</u>
		(4) Poisonings	<u>2</u>
(2) Skin disorders	<u>0</u>	(5) Hearing loss	<u>0</u>
		(6) All other illnesses	<u>1</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 50 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

### Establishment information

Your establishment name (Lemon Grove) FROL Import Default Department

Street 6670 Federal Blvd

City Lemon Grove State CA ZIP 91945

Industry description (e.g., *Manufacture of motor truck trailers*)

North American Industrial Classification (NAICS), if known (e.g., 336212)

562111

**Employment information** (If you don't have these figures, see the Worksheet on the back of this page to estimate.)

Annual average number of employees 0

Total hours worked by all employees last year 0

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

\_\_\_\_\_  
Company executive Title  
( ) / /  
Phone Date

# Summary of Work-Related Injuries and Illnesses



All establishments covered by Part 1904 must complete this Summary page, even if no work-related injuries or illnesses occurred during the year. Remember to review the Log to verify that the entries are complete and accurate before completing this summary.

Using the Log, count the individual entries you made for each category. Then write the totals below, making sure you've added the entries from every page of the Log. If you had no cases, write "0."

Employees, former employees, and their representatives have the right to review the OSHA Form 300 in its entirety. They also have limited access to the OSHA Form 301 or its equivalent. See 29 CFR Part 1904.35, in OSHA's recordkeeping rule, for further details on the access provisions for these forms.

### Establishment information

Your establishment name (Lemon Grove) FROL Import Default Department

Street 6670 Federal Blvd

City Lemon Grove State CA ZIP 91945

Industry description (e.g., Manufacture of motor truck trailers)

North American Industrial Classification (NAICS), if known (e.g., 336212)

562111

### Employment information (If you don't have these figures, see the Worksheet on the back of this page to estimate.)

Annual average number of employees 0

Total hours worked by all employees last year 0

### Sign here

Knowingly falsifying this document may result in a fine.

I certify that I have examined this document and that to the best of my knowledge the entries are true, accurate, and complete.

\_\_\_\_\_  
Temporary executive Title  
( ) / /  
Phone Date

### Number of Cases

Total number of deaths	Total number of cases with days away from work	Total number of cases with job transfer or restriction	Total number of other recordable cases
<u>0</u>	<u>5</u>	<u>5</u>	<u>14</u>
(G)	(H)	(I)	(J)

### Number of Days

Total number of days away from work	Total number of days of job transfer or restriction
<u>290</u>	<u>162</u>
(K)	(L)

### Injury and Illness Types

Total number of . . . (M)	(1) Injuries	(2) Skin disorders	(3) Respiratory conditions	(4) Poisonings	(5) Hearing loss	(6) All other illnesses
	<u>24</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

Post this Summary page from February 1 to April 30 of the year following the year covered by the form.

Public reporting burden for this collection of information is estimated to average 50 minutes per response, including time to review the instructions, search and gather the data needed, and complete and review the collection of information. Persons are not required to respond to the collection of information unless it displays a currently valid OMB control number. If you have any comments about these estimates or any other aspects of this data collection, contact: US Department of Labor, OSHA Office of Statistics, Room N-3644, 200 Constitution Avenue, NW, Washington, DC 20210. Do not send the completed forms to this office.

## OWNERSHIP AND FINANCIAL RECORDS

EDCO Disposal Corporation is the full legal name of the proposer and was incorporated on March 27, 1967, in the State of California. EDCO Disposal Corporation has been organized and doing business under this legal structure for over 58 years and is owned by the Edward Burr 2006 Legacy Exempt Trust and the Sandra Burr 2006 Grantor Exempt Trust.

As summarized in the following statements, EDCO has sufficient financial resources and stability, demonstrated in historical performance and secure on-going operations and cash flows, to fully perform the scope of services for Solid Waste Management Services for the City of Fullerton.

- EDCO Disposal Corporation maintains audited financial statements.
- Proposed gross revenues for the City of Fullerton Franchise Agreement, including all City fees, represent less than 5% of annual revenues from the most recently completed fiscal year for EDCO Disposal Corporation and its affiliated entities.

EDCO has a long history of consistent growth and financial success, as well as a policy of supporting local vendors and re-investing in its assets and employees. EDCO has secured numerous credit facilities that also include long term, tax-free bond financing.

EDCO will utilize its extensive senior credit facility to invest in all new equipment associated with the scope of work in the City of Fullerton. Included in this credit facility is the December 2024 issuance by the California Enterprise Development Authority (CEDA) Revenue Bonds in the amount of \$73,500,000. Additional capacity remains available for investment in new collection vehicles, automated carts and other capital requirements.

Credit terms with customers result in accounts receivable turnover in less than forty-five days while payment terms with vendors result in accounts payable turnover in less than forty-five days. EDCO enjoys a solid reputation in financial markets as well as with vendors.

In order to provide supporting documentation on its financial ability, EDCO is presenting the following:

1. Representations from Green Hasson & Janks of Los Angeles, CA, which has served as EDCO's auditors since 1967.
2. Representations from Wells Fargo Bank, which has served as EDCO's agent bank since 1996, and which has provided numerous credit facilities.
3. Representations from C3 Risk & Insurance Services, which has provided insurance services to EDCO since 2020.
4. Representations from Humphreys Law, EDCO's legal firm, outlining options for financial statement review by City staff and/or its consultant at a third-party location.

As noted in the Humphreys correspondence, should it be necessary EDCO is willing to provide financial statements for third party review in a manner that provides the City information deemed necessary and also maintains strict confidentiality for the privately held company. EDCO is also open to other alternative solutions to protect the confidential nature of the financial statements.



Three Generations of *Family Owned & Operated* EDCO  
Founder Ed Burr (center), Board of Director Cole Burr (left) and Board of Director John Snyder (right)



WE ARE AN INDEPENDENT MEMBER OF  
THE GLOBAL ADVISORY  
AND ACCOUNTING NETWORK

**AUDIT  
AND  
ASSURANCE**

November 10, 2025

Re: Request for Proposal

To Whom It May Concern:

EDCO and its related companies have been our client since 1967. During that period, we have seen substantial financial growth and success in the corporations. We have performed certified audits every year and have always issued non-qualified opinions.

EDCO and its related companies comprise one of the largest privately owned disposal companies in the United States. The companies are leaders in Southern California with automated collection, recycling processing, transfer and transport operations.

Since we have been associated with the companies, we have not become aware of any breach of their contracts and franchise agreements. They have not defaulted on a loan and have a strong credit rating with vendors, suppliers, banks and other people in the business community. They are current with their liabilities, purchases commitments, payroll and taxes.

The companies have maintained significant cash reserves and we are not aware of any limitations or restrictions on their cash balances.

EDCO and its related companies have the financial strength and expertise to fulfill all contractual obligations associated with any municipal project.

If you have any questions, I may be reached at (310) 873-1641.

Sincerely,

Satpal Nagpal, CPA, MBA  
Partner



November 10, 2025

To whom it may concern,

Since 1996, Wells Fargo Bank ("Wells Fargo") has provided various credit facilities to EDCO Disposal Corporation ("EDCO") and its related companies. These credit facilities include financing for, among other things, California Pollution Control Financing Authority ("CPCFA") tax exempt bonds, acquisitions, working capital requirements, and ongoing operations.

As one of the largest family-owned and operated waste recycling companies in the United States, EDCO and its related entities are highly valued clients of Wells Fargo. We have reviewed the Company's financial statements since inception of the relationship, during which EDCO and its related companies have met all financial obligations to Wells Fargo.

Based on past financial performance, we are not aware of any impediments that would prevent EDCO and its related companies from fulfilling any reasonable financial requirements of a municipal contract.

Sincerely,

A handwritten signature in blue ink, appearing to read "Matthew Oatman".

Matthew Oatman  
Executive Director  
Wells Fargo Commercial Banking



November 11, 2025

RE: Request for Proposal Qualification

To Whom It May Concern,

We are pleased to confirm that we have known and worked with EDCO Disposal Corporation and its related companies since 2008. During that period, we have known EDCO, we have seen substantial growth and success in the corporations. Over the years, we have maintained a professional relationship with their organization and have consistently found them to be responsive, reliable, and highly professional in all interactions. We have provided a comprehensive insurance program for EDCO that meets or exceeds coverage normally carried by similar firms.

EDCO and its related companies comprise of one of the largest privately owned disposal companies in the United States. The companies are leaders in Southern California with automated collection, recycling processing, transfer and transport operations.

Since we have been associated with the companies, they have never breached any of their contracts or franchise agreements. They have never defaulted on a loan and have strong credit ratings with vendors, suppliers, banks, insurance carriers and other people in the business community. They are also current with all their liabilities, purchase commitments, payroll and taxes.

The companies have always maintained significant cash reserves and there are no limitations or restrictions on their cash balances.

EDCO and its related companies have the financial strength and expertise to fulfill all contractual obligations associated with any municipal projects.

Please feel free to contact us should you require any additional information.

Sincerely,

A handwritten signature in black ink, appearing to read 'Gabriel Erle'.

Gabriel Erle  
President  
C3 Risk & Insurance Services  
[gabe@c3insurance.com](mailto:gabe@c3insurance.com)  
916.995.3629



## HUMPHREYS LAW

Proven. Trusted. Effective.

November 10, 2025

Re: Request for Proposal (RFP) #2526-RFP-003 Solid Waste Management Services

To Whom It May Concern:

We have been asked by our client EDCO to respond to the requirement (in the above-referenced RFP) that EDCO may be asked to provide financial statements, and to suggest alternative, mutually acceptable arrangements for the review of EDCO's financial information.

As you know, the RFP asks the bidder to "Be prepared to make available for review (within 5-days of City request) financial reports describing the fiscal health and wellbeing of the firm, references (name, phone number and address) of banking representatives, and a recent audit of firm accounting practices and financial records". Because EDCO is a privately-held company which has not previously disseminated its financial statement to the general public, it has concerns about providing its financial statements to the City of Fullerton (the "City") due to the possibility that such documents may become part of the public record. This letter explains why such financial statements are confidential, proprietary documents and proposes alternative means of making EDCO's financial statements available if the City determines it is necessary to review them.

Cal. Canst. Art I, § 1 creates a privacy right with respect to a person's confidential financial affairs. See *City of Carmel-by-the-Sea v. Young* (1970) 2 Cal.3d 259,268, 85 Cal.Rptr. 1; *Harris v. Superior Court* (1992) 3 Cai.App.4th 661, 664-65, 4 Cal.Rptr. 564, 567. This right protects against invasions by private citizens as well as by the State. *Britt v. Superior Court* (1978) 20 Cal. 3d 844, 143, Cal.Rptr. 695; *Vinson v. Superior Court* (1987) 43 Cal.3d 833, 841, 239 Cai.Rptr. 292, 298. Moreover, this constitutional privacy right has been held to apply to closely-held (i.e., nonpublic) corporations such as EDCO. See *Schnabel v. Superior Court* (1993) 5 Cal.4th 704, 718, 21 Cai.Rptr.2d 200, 208 (court must consider closely held corporation's right of privacy when discovery of corporate records is sought).

Because EDCO is a closely-held corporation that has not previously disclosed its financial information to the general public, its certified financial statements are protected by this constitutional right of privacy. Further, if such records are provided to the City, with the RFP, the City arguably would have to make them available to the public pursuant to the Public Records Act. Thus, it is conceivable that EDCO's competitors could then obtain this sensitive business information from the City and use it to unfairly compete with EDCO. Consequently, EDCO should not be required to provide the City with copies of its financial statements.



To alleviate its confidentiality concerns while still providing all information deemed necessary by the City, EDCO offers to make its most recent fiscal year financial statement available in my office (or at the office of an independent accounting firm selected by the City) if the City determines it is necessary to review them. In addition, EDCO is willing to consider other alternative solutions the City may have.

Please contact me at the number listed in the footer below if you wish to discuss the matter further.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Chris Humphreys'. The signature is fluid and cursive, with the first letter 'C' being particularly large and prominent.

Chris Humphreys

## INSURANCE

The table below provides a list of insurance held by EDCO. The contact person for each insurance policy is Jamie Reid of C3 insurance. The attached spreadsheet provides a list of paid claims for the past five (5) years.

Policy Description	Carrier	Coverage Limit
Workers Compensation	Travelers	\$1,000,000
General Liability	Everest	\$2,000,000 Aggregate
Auto Liability	Everest	\$2,000,000
Excess Liability	Multiple Carriers	\$165,000,000
Property Coverage	Multiple Carriers	\$70,000,000
Errors & Omissions	Fortega Specialty	\$4,000,000 Aggregate
Machinery	Travelers	\$30,000,000
Crime	Travelers	\$1,000,000
Cyber Liability	Ace American	\$5,000,000
Vehicles & Equipment	Federal Insurance	\$8,960,500
Directors & Officers	Harco National	\$2,000,000
Employment Practices Liability	Harco National	\$1,000,000
Fiduciary Liability	Harco National	\$1,000,000
Heavy Equipment	Burlington Insurance	\$1,828,332
Pollution	Ace American	\$1,000,000
Pollution	Mt. Hawley Insurance	\$4,000,000 Aggregate
Pollution	Tokio Marine	\$10,000,000 Aggregate

Insured Name	Incident Date	Claimant Type Desc	Total Paid
EDCO Disposal Corporation	02/07/2020	Bodily Injury	\$19,200.00
EDCO Disposal Corporation	02/11/2020	Bodily Injury	\$8,000.00
EDCO Disposal Corporation	03/11/2020	Bodily Injury	\$135,000.00
EDCO Disposal Corporation	07/31/2020	Bodily Injury	\$55,000.00
EDCO Disposal Corporation	01/13/2021	Bodily Injury	\$20,000.00
EDCO Disposal Corporation	03/18/2021	Bodily Injury	\$20,000.00
EDCO Disposal Corporation	03/19/2021	Property Damage	\$83,043.69
EDCO Disposal Corporation	03/29/2021	Bodily Injury	\$4,500.00
EDCO Disposal Corporation	05/05/2021	Property Damage	\$7,754.95
EDCO Disposal Corporation	06/17/2021	Bodily Injury	\$33,136.34
EDCO Disposal Corporation	06/17/2021	Bodily Injury	\$210,923.40
EDCO Disposal Corporation	07/08/2021	Bodily Injury	\$48,000.00
EDCO Disposal Corporation	07/09/2021	Bodily Injury	\$9,000.00
EDCO Disposal Corporation	07/12/2021	Bodily Injury	\$1,900,000.00
EDCO Disposal Corporation	07/22/2021	Bodily Injury	\$15,854.83
EDCO Disposal Corporation	08/03/2021	Bodily Injury	\$4,510.28
EDCO Disposal Corporation	08/12/2021	Bodily Injury	\$365,966.31
EDCO Disposal Corporation	09/14/2021	Property Damage	\$53,181.60
EDCO Disposal Corporation	10/08/2021	Bodily Injury	\$52,628.24
EDCO Disposal Corporation	12/30/2021	Bodily Injury	\$73,101.18
EDCO Disposal Corporation	12/30/2021	Property Damage	\$8,568.33
EDCO Disposal Corporation	12/30/2021	Bodily Injury	\$385,000.00
EDCO Disposal Corporation	01/12/2022	Bodily Injury	\$17,949.65
EDCO Disposal Corporation	02/17/2022	Property Damage	\$3,000.00
EDCO Disposal Corporation	03/28/2022	Bodily Injury	\$1,500.00
EDCO Disposal Corporation	03/28/2022	Bodily Injury	\$56,282.66
EDCO Disposal Corporation	04/01/2022	Property Damage	\$4,674.23
EDCO Disposal Corporation	04/01/2022	Property Damage	\$7,750.43
EDCO Disposal Corporation	05/10/2022	Bodily Injury	\$30,000.00
EDCO Disposal Corporation	06/29/2022	Property Damage	\$43,210.08
EDCO Disposal Corporation	07/06/2022	Property Damage	\$1,338.28
EDCO Disposal Corporation	07/06/2022	Property Damage	\$6,895.47
EDCO Disposal Corporation	07/18/2022	Bodily Injury	\$12,627.91
EDCO Disposal Corporation	07/26/2022	Property Damage	\$20,347.35
EDCO Disposal Corporation	07/26/2022	Property Damage	\$8,695.85
EDCO Disposal Corporation	09/27/2022	Property Damage	\$26,942.45
EDCO Disposal Corporation	09/27/2022	Bodily Injury	\$56,000.00
EDCO Disposal Corporation	11/07/2022	Property Damage	\$6,721.35
EDCO Disposal Corporation	11/07/2022	Bodily Injury	\$5,000.00
EDCO Disposal Corporation	11/28/2022	Bodily Injury	\$661.38
EDCO Disposal Corporation	11/28/2022	Bodily Injury	\$12,136.87
EDCO Disposal Corporation	12/19/2022	Bodily Injury	\$11,609.39
EDCO Disposal Corporation	01/10/2023	Property Damage	\$6,395.28

EDCO Disposal Corporation	01/30/2023	Bodily Injury	\$11,405.62
EDCO Disposal Corporation	03/10/2023	Bodily Injury	\$1,000,000.00
EDCO Disposal Corporation	03/15/2023	Property Damage	\$21,049.89
EDCO Disposal Corporation	03/15/2023	Bodily Injury	\$20,000.00
EDCO Disposal Corporation	03/15/2023	Bodily Injury	\$30,000.00
EDCO Disposal Corporation	06/12/2023	Bodily Injury	\$101,838.28
EDCO Disposal Corporation	06/28/2023	Bodily Injury	\$9,428.53
EDCO Disposal Corporation	07/13/2023	Bodily Injury	\$140,000.00
EDCO Disposal Corporation	07/20/2023	Bodily Injury	\$23,615.95
EDCO Disposal Corporation	07/28/2023	Bodily Injury	\$619,764.00
EDCO Disposal Corporation	08/22/2023	Property Damage	\$7,377.24
EDCO Disposal Corporation	08/29/2023	Bodily Injury	\$7,284.82
EDCO Disposal Corporation	08/30/2023	Bodily Injury	\$46,272.32
EDCO Disposal Corporation	09/18/2023	Bodily Injury	\$8,387.28
EDCO Disposal Corporation	11/01/2023	Property Damage	\$3,355.19
EDCO Disposal Corporation	01/11/2024	Property Damage	\$10,026.38
EDCO Disposal Corporation	05/02/2024	Property Damage	\$3,256.46
EDCO Disposal Corporation	06/24/2024	Property Damage	\$12,670.00
EDCO Disposal Corporation	07/24/2024	Bodily Injury	\$10,650.00
EDCO Disposal Corporation	07/24/2024	Bodily Injury	\$703.00
EDCO Disposal Corporation	09/02/2024	Property Damage	\$1,481.11
EDCO Disposal Corporation	09/02/2024	Property Damage	\$6,307.36
EDCO Disposal Corporation	09/24/2024	Property Damage	\$8,198.88
EDCO Disposal Corporation	11/13/2024	Bodily Injury	\$3,010.00
EDCO Disposal Corporation	11/13/2024	Property Damage	\$5,209.11
EDCO Disposal Corporation	12/18/2024	Property Damage	\$6,514.63
EDCO Disposal Corporation	12/22/2024	Property Damage	\$8,000.00
EDCO Disposal Corporation	01/06/2025	Property Damage	\$2,144.98

## REFERENCES

Having operated for 58 years, EDCO has built a tremendous local presence and embraces giving back to the community. EDCO serves 2 jurisdictions in Orange County. In addition, the company is the exclusive waste and recycling service provider for 6 cities in Los Angeles County and 12 cities in San Diego County as well as serving as a Non-Exclusive Collector in the City of San Diego and County of San Diego.



### EDCO serves the following jurisdictions in Orange County:

- City of Buena Park – Exclusive for all services
- City of La Palma – Exclusive for all services

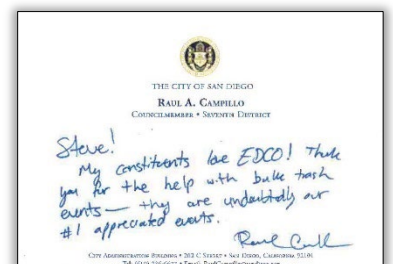
### EDCO serves the following jurisdictions in Los Angeles County:

- City of La Mirada – Exclusive for all services
- City of Lakewood – Exclusive for all services
- City of Long Beach – Non-Exclusive for commercial
- City of Signal Hill – Exclusive for all services
- City of El Segundo – Exclusive for residential / Non-Exclusive for commercial
- City of Rancho Palos Verdes – Exclusive for residential / Non-Exclusive for commercial



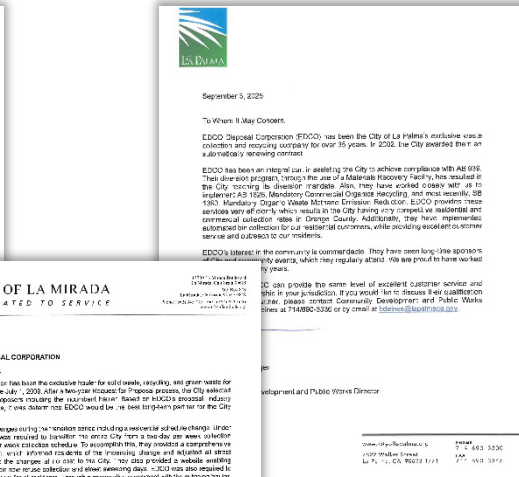
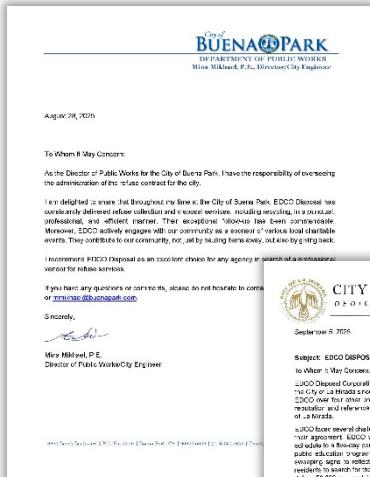
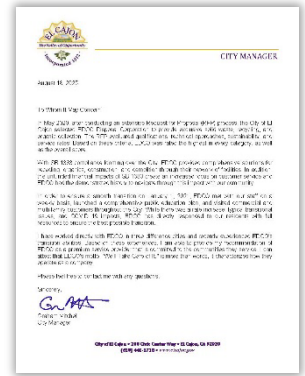
### EDCO serves the following jurisdiction in San Diego County:

- City of Coronado – Exclusive for all services
- City of Encinitas – Exclusive for all services
- City of Escondido – Exclusive for all services
- City of El Cajon – Exclusive for all services
- City of Imperial Beach – Exclusive for all services
- City of La Mesa – Exclusive for all services
- City of Lemon Grove – Exclusive for all services
- City of National City - Exclusive for all services
- City of Poway - Exclusive for all services
- City of San Diego – Non-Exclusive for commercial
- City of San Marcos - Exclusive for all services
- City of Solana Beach - Exclusive for all services
- City of Vista - Exclusive for all services
- County of San Diego – Non-Exclusive for residential and commercial



On the following two charts, please find a list of jurisdictions EDCO services, including a basic overview of services and a detailed chart with contact references for each jurisdiction.

As an attachment to this submittal please find numerous Letter of References on EDCO from a number of Southern California municipalities. EDCO believes these representations provide a detailed, diverse and professional assessment of the commitment the organization has consistently demonstrated over the last 58 years to providing superior customer service.



# Community Waste Collection & Recycling Services Provided by EDCO

Exclusive Franchise  
Est. 1976, 10-Yr. Term

City of Buena Park

Exclusive Franchise  
Est. 1974, 4-Yr. Term

City of Coronado

Exclusive Franchise  
Est. 2022, 10-Yr. Term

City of Del Mar

Exclusive Franchise  
Est. 2021, 20-Yr. Term

City of El Cajon

Res. Excl. Franchise  
Est. 2019, 7-Yr. Term

City of El Segundo

Exclusive Franchise  
Est. 1990, 5-Yr. Term

City of Encinitas

Exclusive Franchise  
Est. 1971, 8-Yr. Term

City of Escondido

Exclusive Franchise  
Est. 2000, 5-Yr. Term

City of Imperial Beach

Exclusive Franchise  
Est. 1967, 5-Yr. Term

City of La Mesa

Exclusive Franchise  
Est. 2009, 9-Yr. Term

City of La Mirada

Exclusive Franchise  
Est. 1976, 5-Yr. Term

City of La Palma

Exclusive Franchise  
Est. 2003, 5-Yr. Term

City of Lakewood

Exclusive Franchise  
Est. 1973, 5-Yr. Term

City of Lemon Grove

Non-Excl. Franchise  
Est. 1986, 10-Yr. Term

City of Long Beach

Exclusive Franchise  
Est. 1975, 5-Yr. Term

City of National City

Exclusive Franchise  
Est. 1985, 5-Yr. Term

City of Poway

Res. Excl. Franchise  
Est. 2010, 7-Yr. Term

City of Rancho Palos Verdes

Non-Excl. Franchise  
Est. 1998, 7-Yr. Term

City of San Diego

Exclusive Franchise  
Est. 1964, 5-Yr. Term

City of San Marcos

Exclusive Franchise  
Est. 1989, 15-Yr. Term

City of Signal Hill

Exclusive Franchise  
Est. 1993, 4-Yr. Term

City of Solana Beach

Exclusive Franchise  
Est. 1997, 10-Yr. Term

City of Vista

Exclusive Franchise  
Est. 1963, 5-Yr. Term

County of San Diego

## Legend:

### Residential Collection:

- Automated Trash
- Automated Organics Recycling
- Household Hazardous Waste (HHW)
- Automated Commingled Recycling
- Electronic Waste
- Universal Waste
- Automated Yard Waste

### Commercial & Multi-Family Collection:

- Trash
- Industrial Trash & Recycling
- Commingled Recycling
- Organics Recycling

### EDCO Reference List

CITY	CONTACT	TITLE	ADDRESS	Phone #	EMAIL
City of Buena Park	Aaron France	City Manager	6650 Beech Blvd. Buena Park, CA 90622	714-562-3554	afrance@buenapark.com
City of Coronado	Leon P. Firsh	Director of Public Services	1300 First St. Coronado, CA 92118	619-522-2652	shuth@coronado.ca.us
City of Del Mar	Clem Brown	Assistant City Manager	1050 Camino Del Mar. Del Mar, CA 92014	858-375-9524	cbrown@delmar.ca.us
City of El Cajon	Graham Mitchell	City Manager	200 Civic Center Way El Cajon, CA 92020	619-441-1716	gmitchell@cityofelcajon.us
City of El Segundo	Elias Sassoon	Public Works Director	350 Main St. El Segundo, CA 90245	310-524-2356	esassoon@elsegundo.org
City of Encinitas	Erik Steenblock	Environmental Programs Manager	160 Calle Magdalena, Encinitas, CA 92024	760-943-2108	esteenblock@encinitasca.gov
City of Escondido	Christopher McKinney	Deputy City Manager	201 N. Broadway Escondido, CA 92025	760-839-4361	cmckinney@escondido.org
City of Imperial Beach	Chris Helmer	Assistant Public Works Manager	825 Imperial Beach Blvd. Imperial Beach, CA 91932	619-628-1370	chelmer@imperialbeachCA.gov
City of La Mesa	Gregory Humora	City Manager	8130 Allison Avenue La Mesa, CA 91941	619-667-1311	GHumora@ci.la-mesa.ca.us
City of La Mirada	Marlin Munoz	Public Works Manager	15515 Phoebe Ave, La Mirada, CA 90638	562-902-2372	mmunoz@cityoflamirada.org
City of La Palma	Mike Egan	Interm City Manager	7822 Walker Street La Palma, CA 90623	714-690-3300	Intrincitymanager@lapalma.gov
City of Lakewood	Kelli Pickler	Public Works Director	5050 N. Clark Avenue Lakewood, CA 90712	562-866-9771 ext. 2501	KPickler@lakewoodcity.org
City of Lemon Grove	Lydia Romero	City Manager	3232 Main Street Lemon Grove, CA 91945	619-825-3800	lromero@lemongrove.ca.gov
City of Long Beach	Erin Rowland	Waste Diversion / Recycling Officer	2929 East Willow Street Long Beach, CA 90806	562-570-2851	Erin.Rowland@longbeach.gov
City of National City	Scott Huth	Interim City Manager	1243 National City Blvd. National City, CA 91950	619-336-4523	shuth@nationalcityca.gov
City of Poway	Eric Heidemann	Public Works Director	14467 Lake Poway Road Poway, CA 92064	858-668-4716	eheidemann@poway.org
City of Rancho Palos Verdes	Ramzi Awwad	Director of Public Works	30940 Hawthorne Blvd. Rancho Palos Verdes, CA 90275	310-544-5275	rawwad@rpvca.gov
City of San Diego	Kirby Brady	Interim Director	9601 Ridgehaven Court San Diego, CA 92123	858-868-1571	KABrady@sandiego.gov
County of San Diego	Eric Wolff	Solid Waste Planning & Recycling	5510 Overland Ave., # 210, MS 0350 San Diego, CA 92123	858-694-2468	Eric.Wolff@sdcounty.ca.gov
City of San Marcos	Michelle Bender	City Manager	1 Civic Center Drive San Marcos, CA 92078	760-744-1050 ext. 3431	mbender@san-marcos.net
City of Signal Hill	Carlo Tomaino	City Manager	2175 Cherry Avenue Signal Hill, CA 90806	562-989-7302	ctomaino@cityofsignalhill.org
City of Solana Beach	Dan King	Assistant City Manager	635 S. Highway 101 Solana Beach, CA 92075	858-720-2477	dking@cosb.org
City of Vista	Chris Arce	Public Works Director	P.O. Box 1988 Vista, CA 92085	760-639-6177	carce@ci.vista.ca.us

## DISPOSAL & PROCESSING FACILITY CAPACITY

**EDCO Recycling & Transfer (ER&T)** will serve as the transfer and processing facility for the City of Fullerton. The facility is located at 2755 California Avenue, Signal Hill, CA.

EDCO Recycling & Transfer is owned and operated by EDCO Transport Services, LLC, a related company to EDCO Disposal Corporation.

When ER&T opened in 2012, it became EDCO’s tenth solid waste facility operated by the company. The addition of this facility increased EDCO’s combined permitted Southern California processing and transfer capacity to over 4,000,000 tons per year. With its capacity of 2,500 tons per day, **EDCO has guaranteed disposal capacity for the cities it serves in the region and will offer the same guaranteed capacity to the City of Fullerton for the life of the Agreement.** This facility ensures the City can meet SB 1383 facility capacity requirements. Given the continual need to increase diversion, EDCO believes this offers significant, long-term value to the City.

While EDCO may pursue use of other sites, ER&T serves as a tremendous resource for guaranteed capacity as well as secondary and supplemental to ensure the City of Fullerton is compliant with SB 1383.

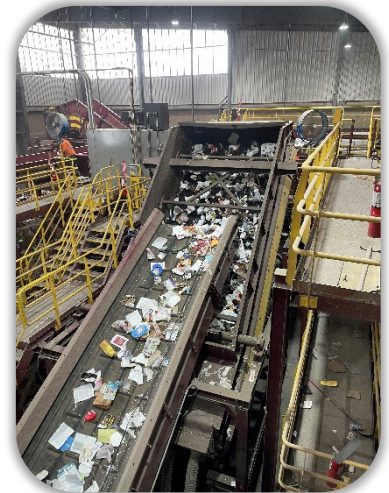
## COMMUNITY INVOLVEMENT

**EDCO is an active, engaged community partner that is strongly committed to re-investing in communities it serves.** EDCO personnel have served in leadership roles in service organizations, Chambers, youth activities and are well respected civic leaders. This includes serving as Chair of capital campaigns for hospitals and Boys and Girls Clubs.

As validated by the Cities we currently serve, **EDCO will extend this same level of commitment and service to the City of Fullerton** on a sustainable basis. Examples of our ongoing community involvement in La Mirada, Buena Park, and La Palma are summarized below. Additional examples of our community initiatives for all the cities we serve can be provided upon request.

### Buena Park

- Board Member of Directors Chamber of Commerce
- Major sponsor Summer Concerts Series
- Special Recognition Award City of Buena Park Cultural and Fine Arts



- Recipient Laureate of the Arts Award Fine Arts Commission
- Annual Spring Eggstravaganza
- Gold Sponsor the Buena Park / La Palma Golf Classic
- Board Member, Boys & Girls Club of Buena Park
- Buena Park Beautification & Environmental Commission
- Speech and Language Development Center
- American Little League
- Annual Buena Park Volunteer Recognition Day
- Buena Park Youth Football League
- Buena Park Neighborhood Improvement Task Force
- Gold Sponsor Mayor’s Prayer Breakfast
- Candy Caneland and Craft Fair
- Buena Park goes to College



**La Palma**

- Corporate Connection Member
- Former Board of Directors La Palma Foundation
- Former President La Palma Chamber of Commerce
- Gold Sponsor the Buena Park / La Palma Golf Classic
- Continental Little League
- Corporate Connection Partner
- La Palma Foundation
- La Palma Neighborhood Watch



**La Mirada**

- President of the Board of Directors, Chamber of Commerce
- Major Sponsor Chamber Golf Tournament
- Major Sponsor Fourth of July
- Member, Kiwanis Club
- Major Sponsor, Relay for Life
- La Mirada Community Foundation
- La Mirada Mayor’s Prayer Breakfast



As an added benefit, **EDCO will also create the EDCO Community Grant Program and invest \$25,000 annually for community groups to receive funds as allocated by the City Council.** EDCO will provide this funding at the start of every contract year for the term of the Agreement.



## CUSTOMER SERVICE

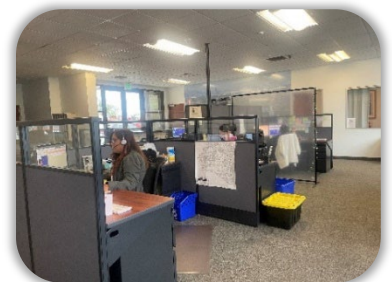
The foundation of the EDCO proposal for services is the ongoing commitment of the entire company to provide superior customer service to the City of Fullerton. As a three generation, family owned and operated company, EDCO has always taken a great deal of pride in the relationships that have been built with our customers in serving their waste and recycling collection needs.

EDCO will be responsible for ensuring that all staff and customer service representatives maintain a professional and courteous demeanor in all employee interactions with customers. EDCO will ensure that Fullerton staff are consistently treated courteously and are presented with timely, responsive and thorough solutions to requests for information.

EDCO will consistently provide superior customer service to the community and City staff by demonstrating our ***“We’ll Take Care of It”*** approach in all our communications and actions. EDCO will meet monthly or as much as desired to discuss compliance with the customer service standards denoted in the Agreement.

EDCO is committed to establishing a local office in the City of Fullerton by the start of the Agreement. This local office will be open from 8:00 a.m. to 5:00 p.m. Monday through Friday and from 8:00 a.m. to 12:00 p.m. on Saturdays, staffed by at least one EDCO representative who can answer questions and accept in-person payments. The office will be supported by the Buena Park and Signal Hill call centers as the lines transfer in sequence, ensuring both local accessibility and full call center resources. The Buena Park facility is staffed by one Customer Service Representative and the Signal Hill facility is staffed by up to twelve Customer Service Representatives as well as the Customer Service Manager. These trained professionals work in staggered hours and are strictly dedicated to service functions.

The Fullerton customer service call center will be staffed during regular business hours Monday through Friday 7:30 a.m. to 5:00 p.m. and Saturday 8:00 a.m. to noon. A local toll-free number will be featured for Fullerton residents. For after hours, an answering machine will be utilized to record all customers inquires or questions and will be reviewed the following morning (except on Sundays). The company telephone number will be prominently placed on all collection vehicles, containers, billing statements, inserts, correspondence, etc. In addition, the ability to correspond via e-mail is also provided through the EDCO website.



EDCO offers bi-lingual Spanish customer service capabilities, including that of the Director of Operations, Customer Service Manager, Field Supervisors and Environmental Coordinators. In addition, EDCO will provide a bi-lingual Korean speaking customer service representative.

A complete list of key personnel names, titles, phone numbers, and email addresses for after-hours or 24-hours emergency communication will be distributed when appropriate. EDCO will also provide the City of Fullerton 24-hour numbers for the following individuals:

- Steve South – President & CEO
- Mark Perumean – General Manager
- Jose Zavala – Director of Operations

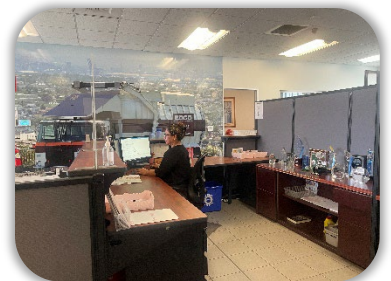
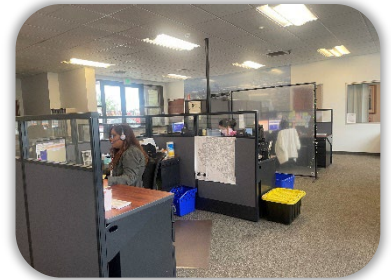
The Buena Park and Signal Hill locations utilize the Elevate UC Pro cloud-based telephone system which provides comprehensive real-time and historical reporting for all call activity, allowing management to monitor performance and ensure excellent customer service.

Elevate UC Pro is a modern Unified Communications Service (UCaaS) platform that delivers voice, video, chat, and collaboration through the cloud. The system supports both desktop and mobile devices, enabling staff to stay connected from the office, home, or while traveling.

**Because Elevate UC Pro is hosted in the cloud, it seamlessly connects all company locations, allowing users to extension-dial and transfer calls between offices as if they were on the same phone network.**

The Elevate UC Pro platform includes voicemail-to-email functionality, so users can easily access, view, and play voicemail messages directly from their email inbox. In addition, mobile and remote calling features allow calls to ring simultaneously on desk phones, mobile devices, or softphones, ensuring staff remain reachable wherever they are domiciled.

Customer service information is loaded into the ACS system by EDCO representatives. This system is an integrated service, billing and routing system and is used by a number of public agencies and private service providers. ACS is based in Buena Park and that is the location bills will be mailed from and to for the City of Fullerton. ACS is used for all EDCO operations throughout Southern California. In addition, EDCO and ACS perform water billing for the City of La Palma, including providing the jurisdiction with a direct interface with the system.



Having an excellent call center is an important strategic asset to EDCO's image, but also to perpetuating EDCO's customer relationships. EDCO recognizes the importance of maintaining these relations is to have personal contact at the call center with every customer.

Each EDCO CSR is trained to handle the call personally and professionally while the caller is on the phone. This includes promptly answering the phone, being able to personally address a maximum number of issues without transferring to another operator, providing real time service information and demonstrating a **"We'll Take Care of It"** philosophy with every customer.

EDCO'S Customer Service Department is also equipped to handle high volume electronic mail inquires and respond in a timely manner. EDCO invests in a dedicated electronic customer service representative that will respond to all Fullerton inquires that are made through the dedicated EDCO Fullerton Web Page.

In addition, General Managers and Customer Service Managers routinely monitor telephone call centers to personally measure responsiveness of CSR's. As with all EDCO employees, a detailed annual employee performance review is tied to compensation levels.

As a premium service provider, attracting and retaining excellent people is the foundation of EDCO's growth. All CSR's have full benefit packages, including no cost health benefits as well as above average compensation, key reasons for the longevity of all EDCO employees. By retaining valued, trained professionals who are aware of all service aspects of the company, EDCO is able to professionally respond in any situation.

As previously identified, EDCO utilizes the ACS customer information system, a comprehensive billing and routing system. Included in the features of the system are areas for detailed comments and tracking of communications between EDCO and the customer. Reports from the system are typically manually rolled up to produce regular reports for jurisdictions.

As the calls come to the customer service representative, each will have the ability to access information by the customer providing any form of basic information, including their name, address or account number. Each customer service representative has a terminal with full access into the EDCO billing/routing system and has all information concerning a customer profiled in the system, including name, address, telephone number, service day, specific route(s) involved and a comments section.



In this manner, a customer service representative handling incoming inquiries can respond to any service request.

Each action produces a work order ticket, which must be closed out daily by the dispatcher after the action is performed, thus providing a check and balance on the process. Tickets not closed by the dispatcher, with the Field Supervisors and General Manager monitoring the ticket status on an ongoing basis to identify any areas of concern.

In addition, the system is also integrated with the Container Maintenance Department for repair and replacement of containers. As the call comes in and the CSR enters the information, the Container Maintenance Department responds to the issuance of a ticket in the same manner that the dispatcher does for collection tickets.

Hard copies of all operational actions, such as, disposal tickets and driver tickets are turned in on a daily basis. Information is input within our internal system, sorted in departmental order, chronologically batched, and stored on site. At times were power outages or computer glitches alter our capabilities, EDCO can quickly refer to the hard copies in instances of needed reconciliation or analysis.

As part of this proposal, EDCO will be happy to provide a full demonstration of ACS and its capabilities to the City of Fullerton. In addition, EDCO will provide a detailed tour of the ACS facilities in Buena Park.

EDCO also invests in the Routesmart routing system to optimize route production, as well as GIS 10 Mapping software. Though the system is a stand-alone system from ACS, the EDCO Route Optimization Manager works directly with his team and Field Supervisors to coordinate enhancements. Direct feedback from customers is often used through Routesmart to make changes.

EDCO's primary goal as an entity is perpetuation, an objective it achieved by providing superior customer service. These efforts are supported by the fact that, since its founding in 1967, EDCO has never failed to renew a municipal franchise agreement.



One key to providing superior customer service is to promptly resolve any reasonable complaint in a timely, professional and courteous manner. The foundation of resolving complaints is to empower all employees to solve issues.

As part of the EDCO training program, each customer service representative is provided a master outline of services in each community EDCO serves. This places them in a position to respond to any issue. It should also be noted that EDCO empowers its customer service representatives to make decisions and authorizations in the hope of exceeding customer expectations.

All written Customer complaints and inquiries will be date-stamped when received and all oral customer complaints shall be recorded in a logbook.

Receipt of all complaints shall be acknowledged to the customer within one business day of receipt. EDCO will use best efforts to resolve complaints within two business days and will respond in writing to all complaints within five business days of receipt.

EDCO will log action taken to respond to and remedy the complaint. All customer service records and logs kept by EDCO shall be available to City upon request and the City will have access to EDCO's Customer service department for purposes that may include monitoring the quality of customer service or researching complaints.

In order to effectively track results, EDCO reviews all missed pick-ups by City by route to monitor quality standards of all drivers. The Director of Operations reviews all reported misses on a daily basis and the General Manager of each division reviews all misses on a weekly basis.

All misses brought to the attention of EDCO by noon are collected the same day. Further, EDCO makes every reasonable attempt to make same day collection regardless of time and circumstances.

Every EDCO General Manager is required to have full knowledge of the ACS computer system, as are Field Supervisors and Field Representatives. This allows EDCO to actively monitor each service request in the ACS system.

EDCO places a premium on direct communication with all value team members, including Drivers, Customer Service Representatives, Field Supervisors, and Field Representatives. The key to this communication



program is the direct involvement of the EDCO General Manager, who is involved in every facet of the operation.

EDCO is a highly engaged company that issues all Directors, Managers and Field Representatives Personal Communication Devices. Electronic mail is typically used to communicate between Customer Service Representatives and these personnel so that real time communications are available to prompt action.

All Drivers are also outfitted with two-way radios for direct communication with Field Supervisors.

In addition, the General Manager, the Director of Operations, the Field Supervisor and the Field Representative are all available to speak to any customer on a daily basis. Should customers not find satisfaction, the President of the company is available to speak with customers on any issue.

EDCO has developed the most comprehensive, localized customer-oriented web site in the industry at [edcodisposal.com](http://edcodisposal.com). EDCO will provide a dedicated Fullerton web page for focused information for residents and businesses of the City of Fullerton at no additional charge.

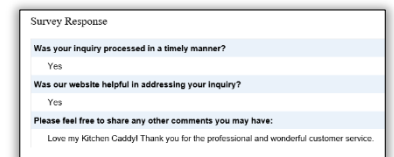
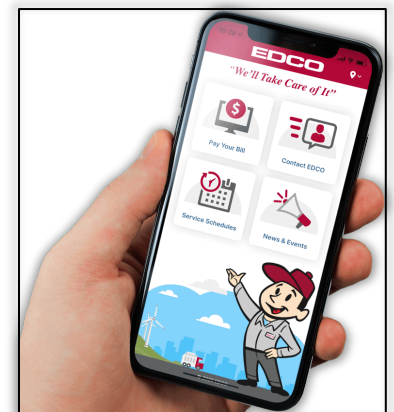
Holiday schedules, program parameters, HHW information, contact information and other valuable update information is available. In addition, the web page features a Pay Your Bill option that gives customers the option to make a one-time payment or to register their account to view, pay and manage their bills online.

The web page also features a collection day map for solid waste and a database of all service days so that by simply entering their address, residents will immediately be informed of their service day through the EDCO Fullerton web page.

Also included are unique pages such as Special Announcements, Special Wastes Info, Source Reduction, etc.

EDCO has also developed an Application (App) for Mobile Devices that provides Residential Customers access to program information including their Collection Days, Holidays, Bulky Pickups, and Recycling Guidelines.

For all customers who have electronic requests, an automatically generated follow-up survey is sent and delivered directly to the President of EDCO, allowing for immediate feedback and adjustment. As



opposed to lengthy solicitations, EDCO surveys simply ask if the inquiry was processed in a timely manner, if the website was helpful in addressing the inquiry and the opportunity to share any other comments. In addition, the option to sign up for email alerts is provided.

Responses are received throughout the day and include numerous compliments on team members and in turn, internal recognition created. Any issues needing additional attention are sent to the respective Customer Service Manager and/or Director of Operations with a copy to the General Manager. EDCO uses these surveys to ensure continuous process improvement, increasing accountability, awareness, visibility and ensure management stays close to direct customer input.

In addition, **EDCO also provides a direct text option to customers, including the City of Fullerton. Text messaging offers customers another convenient way to efficiently communicate questions and requests with a dedicated EDCO electronic customer service representative.** This unique EDCO feature provides another, convenient communication option that many customers have come to appreciate.

The text is converted to an email, answered by an EDCO Customer Service Representative and then the email is received back as a text by the customer. **EDCO also offer a Pay By Text feature to billed customers through My Online Bill (MOB), a billing provider to EDCO.**

To further enhance community engagement, EDCO has an official Instagram account that provides timely updates, recycling and organics education, sustainability tips, and helpful guidance for improving waste diversion at home. Designed to be visually engaging and easily shareable, the platform helps reach younger audiences and increase overall program awareness, complementing EDCO's established communication channels and supporting the City's ongoing efforts in promoting sustainable practices.

In an effort to promote sustainability and source reduction EDCO has a video library where residents can explore our newest recycling facilities, learn about food waste recycling and get tips on ways to reduce waste. In addition, EDCO has developed a waste diversion calculator to help residents determine their weekly diversion percentage.

The newest enhancement to the EDCO website is the "Where Does it Go" search tool that helps residents determine how to divert everyday items from the landfill. This tool increases recycling efforts, encourages



**You Can Now Text EDCO!**



donation, home composting, and reducing waste before recycling or disposal.

The Fullerton web page offers the ability to schedule services such as, but not limited to:

- Commence services
- Cart and bin exchanges
- On-call bulky items collection
- Extra solid waste pick-ups
- Request additional trash, recycling and organics carts
- Service changes
- Cancellations
- Complaint resolution



Customers will receive a response to their queries within one business day. It is important to note, if the company receives a query during normal business hours EDCO makes every reasonable attempt to respond by the end of the business day.

The site has also been used in emergency response situations to notify customers of issues, such as during emergency fire conditions as daily updates on service disruptions were posted and supported by ongoing daily press releases. As an experienced leader, EDCO is fully capable to respond operationally and effectively communicating to our customers under any circumstances.



## RATES AND COSTS

Proposed rates are included in attachment 7.

## OPERATION

EDCO has a tremendous track record of consistently performing core operations as demonstrated by the Letters of Reference from jurisdictions throughout Southern California, including the neighboring cities of Buena Park, La Mirada and La Palma. This requires a dedicated team in multiple disciplines, including Operations and Maintenance.

EDCO takes a great deal of pride in maintaining high quality, front line operating equipment. The foundation of this is a number of long-term dedicated team members with tremendous working knowledge of the rolling stock used on a daily basis.



*On the Road to Zero Waste*

As part of the Maintenance Program, all EDCO facilities are enrolled in the Biennial Inspection of Terminals Program (BIT) as overseen by the California Highway Patrol (CHP). The Carrier Identification number (CA#) is issued exclusively by the CHP as part of their BIT Program and is used as the motor carrier permit number.

It is interesting to note that **EDCO operates under CA#93, one of the older motor carrier permits in the State and the 93rd issued** (current issuances are in the tens of thousands).

EDCO's preventative maintenance program is a key element to ensure that all equipment is safe to operate. This applies to all EDCO equipment, both rolling and stationary.

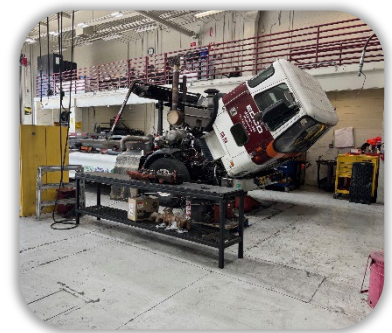
The maintenance shop at each location is responsible for all truck and vehicle maintenance. The proper maintenance of all other equipment is the responsibility of the Department Manager in charge of that particular piece of equipment. Department Managers shall maintain a system whereby all equipment under their control is on a regular preventative maintenance program.

**EDCO does not anticipate commingling Fullerton routes with any other City.** Although EDCO currently collects three neighboring communities, these routes are fully established, **and we do not propose any changes.**

In several communities however, EDCO does have commingled routes due to operating conditions. In these areas, we take average weights per cubic yard of each affected load and allocate to each jurisdiction.

For example, if a commingled jurisdiction commercial trash load had an average weight of 90 pounds per cubic yard for trash (total load weight divided by 2000 divided by number of cubic yards collected), EDCO would assign the 90 pounds per cubic yard to the average yardage count from each jurisdiction. It is important to note that EDCO uses a rolling average of three annual weight studies to determine the average pounds per cubic yard of each stream (trash, recycling and organics) and type of collection (single family residential or bins) for determining the weighted average and limits the application to isolated areas.

Should an unforeseen need arise to commingle routes, EDCO would approach the City with this methodology.



## EXCEPTIONS

EDCO has reviewed the specifications, terms or conditions (including insurance indemnification and/or proposed contract language) stated in this RFP and takes no exceptions.

## SB 1383 COMPLIANCE

SB 1383 is the most significant waste reduction mandate to be adopted in California in the last 30 years. EDCO is fully capable of providing all program elements required by the State regulations including but not limited to the provision of collection services, education, outreach, monitoring and reporting for all properties covered by the regulation.

### Education and Outreach

SB 1383 requires jurisdictions to provide education on an annual basis to organic waste generators that are provided organic waste collection services. EDCO proposes to create public education material specific to SB 1383 that includes but are not limited to:

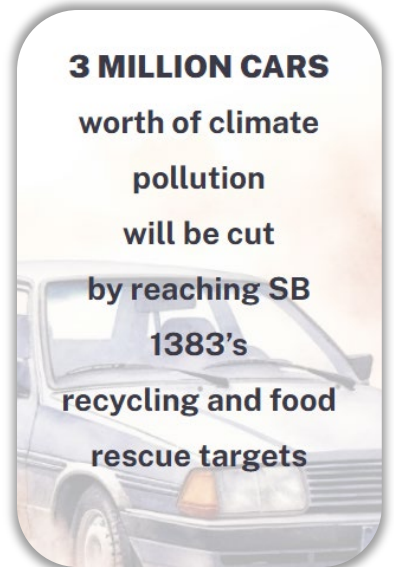
- Requirements on how to properly separate materials in appropriate containers.
- Methods on the prevention of organic waste generation, recycling organic waste on-site and community composting.
- Information regarding methane reduction benefits of reducing the landfill disposal of organic waste, and the methods of organic waste recovery the organic waste collection service uses.
- Information regarding how to recover organic waste and a list of approved haulers.
- Information related to the public health and safety and environmental impacts associated with the landfill disposal of organic waste.
- Information regarding the programs for the donation of edible food.

In addition to providing education and outreach through print and electronic media, EDCO will also pursue opportunities with generators through workshops, meetings and on-site visits.

### Capacity Planning

EDCO's Director of Communication, Sustainability and SB 1383 Compliance will assist the City with the Capacity Planning Requirements of SB 1383 including but not limited to:

- Estimating the amount of organic waste in tons that will be disposed by organic waste generators in the City.



- Identifying the amount in tons of existing organic waste recycling infrastructure capacity, located both in the county and outside of the county, which is verifiably available to the City.
  - Verifiably available means that each jurisdiction can demonstrate the available capacity through a contract, franchise agreement, or other documentation of existing, new, or expanded capacity at a facility, activity, operation, or property that recovers organic waste. A facility permit is not an indication of capacity available to a jurisdiction.
- Estimating the amount of new or expanded organic waste recycling facility capacity that is needed to process the organic waste estimated to be disposed by organic waste generators.
- Responding to the County’s request for necessary capacity planning information within 120 days.

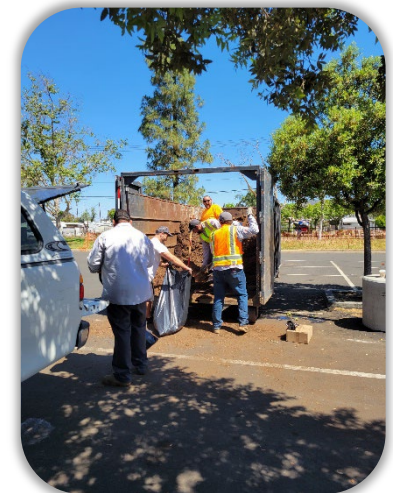


As part of this proposal, **EDCO will provide guaranteed capacity to the City of Fullerton for the life of the Agreement.**

### Procurement of Organic Waste Products

EDCO will provide compost and mulch to the City for City-managed public landscaping, community giveaway projects, and to local businesses on behalf of the City. Mulch provided by EDCO will comply with the following conditions, or conditions as otherwise specified in 14 CCR Section 18993.1 (f)(4):

- i. Meets or exceeds the physical contamination, maximum metal concentration, and pathogen density standards for land application specified in 14 CCR Section 17852(a)(24.5)(A)(1) through (3); and
- ii. Was produced at one or more of the following types of Facilities:
  - a) A Compostable Material Handling Operation or Facility as defined in 14 CCR Section 17852(a)(12), that is permitted or authorized under 14 CCR, Division 7, other than a chipping and grinding operation or facility as defined in 14 CCR Section 17852(a)(10);
  - b) A Transfer/Processing Facility or Transfer/Processing Operation as defined in 14 CCR Section 17402(a)(30) and (31), respectively, that is permitted or authorized under 14 CCR, Division 7; or



- c) A Solid Waste Landfill as defined in PRC Section 40195.1 that is permitted under 27 CCR, Division 2.

EDCO shall maintain records of the amount of compost and mulch provided and shall report this information to the City on an annual basis, or more frequently upon City request.

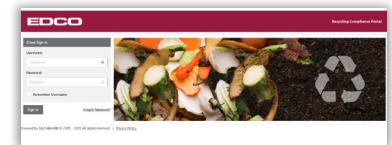
It is important to mention that EDCO collection trucks are fueled with California derived RNG, though not SB 1383 qualified. The company will utilize SB 1383 compliant Renewable Natural Gas once the product is commercially available.

As an added benefit, EDCO will provide the City of Fullerton with SB 1383 RNG Procurement derived from the Commercial Organics stream at the AD facility. The higher the participation, the higher the procurement benefit will be realized by the City of Fullerton.



### Reporting

EDCO developed a Data Base dedicated to the record keeping requirements of SB 1383. The development of this system will assist the City of Fullerton maintain all the required information for the Implementation Record in a central location. As an additional enhancement, EDCO will provide the City of Fullerton with access to the SB 1383 reporting platform at no additional charge.

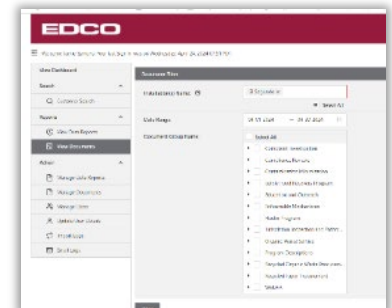


**EDCO’s Director of Communication, Sustainability and SB 1383 Compliance will work directly with the City of Fullerton** to ensure the City receives required information in a timely manner. In addition, the Director of Communication, Sustainability and SB 1383 Compliance will work as a liaison between the City of Fullerton and CalRecycle for the annual conference call, site visits, Compliance Evaluations and preparation of the Electronic Annual Report (EAR).



Record Keeping Requirements Included in EDCO’s SB 1383 Platform:

- Complaint Investigation
- Compliance Reviews
- Contamination Minimization
- Edible Food Recovery Program
- Education and Outreach
- Enforceable Mechanisms
- Hauler Program





EDCO will support the City and its consultant with annual inspections of Tier One and Tier Two Generators and provide all necessary documentation and site access. At least annually, EDCO will distribute information to these Generators about the City’s Edible Food Recovery Program, local Food Recovery Organizations and Services, and actions to prevent food waste.

EDCO will also assist the City and operators of Large Venues and Large Events with edible food recovery reporting and compliance. EDCO will maintain records of all related activities and provide summaries and best estimates of edible food recovered using City-approved software and reporting formats.



August 28, 2025

To Whom It May Concern:

As the Director of Public Works for the City of Buena Park, I have the responsibility of overseeing the administration of the refuse contract for the city.

I am delighted to share that throughout my time at the City of Buena Park, EDCO Disposal has consistently delivered refuse collection and disposal services, including recycling, in a punctual, professional, and efficient manner. Their exceptional follow-up has been commendable. Moreover, EDCO actively engages with our community as a sponsor of various local charitable events. They contribute to our community, not just by hauling items away, but also by giving back.

I recommend EDCO Disposal as an excellent choice for any agency in search of a professional vendor for refuse services.

If you have any questions or comments, please do not hesitate to contact me at (714)562-3672 or [mmikhael@buenapark.com](mailto:mmikhael@buenapark.com).

Sincerely,



Mina Mikhael, P.E.  
Director of Public Works/City Engineer



September 3, 2025

To Whom It May Concern,

EDCO Disposal Corporation (EDCO) has been the City of La Palma's exclusive waste collection and recycling company for over 35 years. In 2002, the City awarded them an automatically renewing contract.

EDCO has been an integral part in assisting the City to achieve compliance with AB 939. Their diversion program, through the use of a Materials Recovery Facility, has resulted in the City reaching its diversion mandate. Also, they have worked closely with us to implement AB 1826, Mandatory Commercial Organics Recycling, and most recently, SB 1383, Mandatory Organic Waste Methane Emission Reduction. EDCO provides these services very efficiently which results in the City having very competitive residential and commercial collection rates in Orange County. Additionally, they have implemented automated bin collection for our residential customers, while providing excellent customer service and outreach to our residents.

EDCO's interest in the community is commendable. They have been long-time sponsors of City and community events, which they regularly attend. We are proud to have worked with EDCO for many years.

I'm confident EDCO can provide the same level of excellent customer service and community partnership in your jurisdiction. If you would like to discuss their qualification and experience further, please contact Community Development and Public Works Director Belinda Deines at 714/690-3336 or by email at [bdeines@lapalmaca.gov](mailto:bdeines@lapalmaca.gov).

Sincerely,



Michael Egan  
Interim City Manager  
City of La Palma

cc: Community Development and Public Works Director



**CITY OF LA MIRADA**  
*D E D I C A T E D T O S E R V I C E*

13700 La Mirada Boulevard  
La Mirada, California 90638  
P.O. Box 828  
La Mirada, California 90637-0828  
Phone: (562) 943-0131 Fax: (562) 943-3666  
www.cityoflamirada.org

September 5, 2025

**Subject: EDCO DISPOSAL CORPORATION**

To Whom It May Concern:

EDCO Disposal Corporation has been the exclusive hauler for solid waste, recycling, and green waste for the City of La Mirada since July 1, 2009. After a two-year Request for Proposal process, the City selected EDCO over four other proposers including the incumbent hauler. Based on EDCO's proposal, industry reputation and references, it was determined EDCO would be the best long-term partner for the City of La Mirada.

EDCO faced several challenges during the transition period including a residential schedule change. Under their agreement, EDCO was required to transition the entire City from a two-day per week collection schedule to a five-day per week collection schedule. To accomplish this, they provided a comprehensive public education program, which informed residents of the impending change and adjusted all street sweeping signs to reflect the changes at no cost to the City. They also provided a website enabling residents to search for their new refuse collection and street sweeping days. EDCO was also required to deliver 50,000 new containers for all residents. Through a cooperative agreement with the outgoing hauler, EDCO not only picked up the old containers but also delivered the new containers at the same time. This effort allowed residents to experience minimal service interruption throughout the transition.

EDCO has consistently exceeded our expectations, focused on specific nuances of the City, and they have been very responsive to any isolated issues. EDCO has advised staff on recent state mandates and has successfully implemented an Organic Waste Recycling Program for residents and businesses. EDCO hosts two annual mulch, e-waste disposal, and paper shredding events for residents. The City has been very pleased with EDCO's consistent commitment to customer service, the professionalism of their personnel, and their accessibility at all levels of the organization. EDCO has proven they are willing to work with the City to provide the best quality service at a reasonable price.

The City of La Mirada looks forward to continuing our relationship with EDCO Disposal Corporation for many years, and we are pleased they are actively participating in several worthwhile civic causes in our community.

The City of La Mirada highly recommends EDCO Disposal Corporation as a very focused, premier waste and recycling service provider who truly lives up to their motto of "We'll Take Care of It."

Sincerely,

**CITY OF LA MIRADA**

Mark Stowell, P.E.  
Public Works Director/City Engineer

MS:mm:jb

cc: EDCO Disposal Corporation



CITY OF RANCHO PALOS VERDES  
PUBLIC WORKS DEPARTMENT

To Whom it May Concern:

I am the Director of Public Works for the City of Rancho Palos Verdes. In my capacity as the Director, I oversee the City's solid waste program.

EDCO has provided exceptional trash, recycling, and green waste collection services during the entirety of my 5-year tenure as Public Works Director for the City of Rancho Palos Verdes. During that time, I was directly involved in the City's contract renegotiation with EDCO which included service enhancements such as bi-annual document shredding and brush clearing events; special collection services for sharps, used oil, and electronic waste; and implementation of SB 1383 compliance programs. EDCO and its management team understood the needs of the City and were a willing partner as we worked through the issues of setting new rates, determining the rate adjustment formula, and complying with SB1383 requirements.

EDCO is an active member of the community and has partnered with the city to participate and/or co-sponsor many City events such as Whale of a Day and Fourth of July Independence Day Celebration. Additionally, EDCO has shown flexibility in meeting the community's needs during emergencies.

Should you have any questions, please contact me directly at (310) 544-5252 or [rawwad@rpvca.gov](mailto:rawwad@rpvca.gov).

Sincerely,



Ramzi Awwad  
Director of Public Works



# City of El Segundo

## Public Works

### Elected Officials

*Chris Pimentel,  
Mayor*

*Ryan Baldino,  
Mayor Pro Tem*

*Drew Boyles,  
Councilmember*

*Lance Giroux,  
Councilmember*

*Michelle Keldorf,  
Councilmember*

*Susan Truax,  
City Clerk*

*Matthew Robinson,  
City Treasurer*

### Appointed Officials

*Darrell George,  
City Manager*

*Mark D. Hensley,  
City Attorney*

### Department Directors

*Barbara Voss,  
Deputy City Manager*

*Paul Chung,  
Chief Financial Officer*

*George Avery,  
Fire Chief*

*Vacant,  
Information Technology*

*Aly Mancini,  
Recreation Parks and  
Library*

*Rebecca Redyk,  
Human Resources*

*Michael Allen,  
Community Development*

*Saul Rodriguez,  
Police Chief*

*Elias Sassoon,  
Public Works*

August 29, 2025

To Whom It May Concern,

On behalf of the City of El Segundo, I am pleased to offer my highest recommendation for EDCO Disposal Corporation (EDCO), who has consistently provided exceptional waste collection and recycling services to our community. Their outstanding customer service, reliability, and deep commitment to both residents and the environment make them an invaluable partner to the City.

EDCO goes above and beyond in every aspect of their work. They respond promptly and professionally to resident inquiries and are always willing to accommodate special requests, no matter how unique or unexpected. Their team exemplifies professionalism and operational excellence, setting a high standard for service in the industry.

Beyond their day-to-day responsibilities, EDCO plays a key role in supporting the City's environmental initiatives. They regularly host bulky item pickups, e-waste, and shredding events, and assist with neighborhood cleanup efforts, all of which contribute greatly to the cleanliness and health of our community.

Their dedication to regulatory compliance, particularly with State requirements under SB 1383, is also noteworthy. EDCO ensures that all collection, recycling, and organic waste processes meet State mandates. Just as importantly, they actively engage and educate the public on proper waste disposal, recycling programs, pollution prevention and strategies for reducing waste through their website, newsletters, and other outreach materials.

Their work has not only helped us meet environmental goals but has also strengthened the connection between the City and its residents. It is clear that EDCO is not just a service provider, they are a true community partner.

I highly recommend EDCO for any municipality or agency seeking a reliable, forward-thinking, and community-focused waste management provider. Please feel free to contact me if you would like any further information.

Sincerely,

Elias Sassoon  
Director of Public Works  
City of El Segundo

350 Main Street, El Segundo, California 90245-3813  
Phone (310) 524-2300

Jeff Wood  
Vice Mayor

Todd Rogers  
Council Member

Steve Croft  
Council Member

David Arellano  
Council Member



Cassandra Chase  
Mayor

October 1, 2025

To Whom It May Concern:

Since the city's incorporation in 1954, we've had one disposal company who has served Lakewood. It started out as BZ Disposal but in 2003, EDCO Disposal Corporation purchased BZ and incorporated its operations into their organization, operating BZ as one of EDCO's companies.

It proved to be a seamless acquisition process, and EDCO ensured that we received the same personal service enjoyed with BZ. When EDCO officially assumed ownership in July 2003, they transitioned the existing BZ employees to EDCO without incident and their high-quality service continued uninterrupted. A few years later, when EDCO transitioned to a residential automated system, they worked closely with the city and made it very easy for our residents, which resulted in another seamless process. EDCO has worked with the city in implementing state-mandated organic programs in a way that has minimized costs and administrative burden for the city.

EDCO has also proven to be a friend to Lakewood, participating in many activities as a major sponsor for our community events. They have brought their expertise to work in Lakewood's solid waste and recycling program, assisting in public education and developing new programs to divert discarded bulky items into reuse opportunities, as well as assisting with the city's popular shredding program. They developed recycling opportunities for commercial sectors and continue today to improve these programs and make them available for multi-family properties. Additionally, EDCO's customer service to the city is second to none! They stand by their motto, "We'll Take Care of It."

In closing, our contract with EDCO continues to be a positive experience for Lakewood, and they are a valued partner in our Lakewood family of contract service providers. I would recommend EDCO without reservation, in my capacity as City Manager of the City of Lakewood. Please note that I am a resident of the City of Fullerton and in no way provide this recommendation with personal preference nor for personal gain. My stated opinions are completely from a professional, unbiased perspective.

Sincerely,

Thaddeus McCormack  
City Manager

# Lakewood



## CITY OF SIGNAL HILL

---

2175 Cherry Avenue ♦ Signal Hill, CA 90755-3799

October 1, 2025

Subject: Letter of Recommendation

To Whom It May Concern,

EDCO has provided high quality refuse collection and recycling services to the City of Signal Hill for over 30 years and residents and businesses appreciate their personalized and responsive service. In addition, EDCO operates a solid waste transfer station that offers a recyclable buy-back center and e-waste collection. The transfer station operates virtually unnoticed because the facility is well-managed. EDCO also partners with the County of Los Angeles to offer household hazardous waste roundups twice per month at the facility.

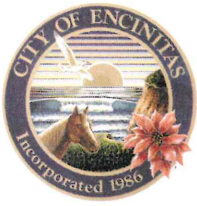
EDCO has worked with the City to assist in developing strategies that enable the City to meet state mandates such as the AB 939 diversion requirements and the organics recycling requirements of AB 1383. This includes public education materials provided to the community with recycling tips and information on available programs.

EDCO also understands the importance of being a community partner and supports community events such as the summer Concert in the Park series and Mayor's Clean-Up program. EDCO is also an active member of the Signal Hill Chamber of Commerce.

My experience working with EDCO enables me to say that the put into practice their motto "We'll Take Care of It" and I recommend EDCO as a provider of waste collection and recycling services.

Sincerely,

Signed by:  
  
ED6F464356C144B...  
Carlo Tomaino  
City Manager



## City of Encinitas

August 26, 2025

To Whom It May Concern:

EDCO Waste & Recycling Services (EDCO) has been the City of Encinitas' exclusive franchisee for municipal solid waste and recycling collection services since 1991. Throughout its long history in Encinitas, EDCO has provided excellent service to residents and business, and has played a major role in our community through their contributions to worthwhile civic and charitable organizations.

EDCO has initiated innovative collection programs that have led to reduced litter in our community, enabling the City to achieve State-mandated goals for diversion of waste from landfills. In 2001, EDCO implemented automated residential waste collection services, reducing the number of collection vehicles on our streets and dramatically improving the efficiency of collection operations. In 2004, residential recycling services were converted to single-stream collection, resulting in an 85% increase in materials collected for recycling.

To EDCO's credit, the transition from manual to automated refuse and recycling collection was virtually seamless due to a comprehensive public information campaign and well-organized container delivery system. EDCO staff responded quickly to problems that arose and demonstrated operational flexibility when customers had concerns about the use of automated containers.

On June 30, 2017, EDCO celebrated the grand opening of its newest recycling facility, Escondido Resource Recovery (ERR). This state-of-the-art advanced technology facility is one of the newest in the country, aiming to lead EDCO "On the Road to Zero Waste". The much anticipated 70,000 square foot facility can process 100,000 pounds of commingled recycling per hour using a series of screens, magnets, high-speed optic scanners and conveyors to separate mixed loads of recyclable material.

EDCO has been a critical partner in the rollout of curbside organics recycling. EDCO opened a first-in-the-region anaerobic digestion facility in early 2021, with full launch of curbside organics recycling in Encinitas following shortly after in summer 2021. Since initial rollout, EDCO has been instrumental in achieving 100% compliance with organics and recycling program enrollment throughout the City, in addition to education and outreach, route audits, and the creation of an implementation record database to ensure the City's compliance with SB1383. EDCO has also worked effectively to meet the City's requests for recovered organic waste products (i.e., mulch and compost) to help the City toward its procurement targets under SB1383. They have also been open to and supportive of initiatives beyond core compliance requirements to help the City toward its Climate Action Plan goals for zero waste, including support of our restaurant zero waste assessment program and Sustainable Solutions Fair.

As a supporter of local civic and charitable organizations, EDCO has remained involved and invested in the Encinitas community. EDCO is a loyal supporter of the Encinitas and Cardiff Chambers of Commerce, the City's annual Christmas Parade and Street Fairs, the San Dieguito Heritage Museum, the local YMCA and many other organizations and events.

The City of Encinitas looks forward to many more years of excellent service and community involvement from the EDCO team. As a family-owned company, EDCO can quickly respond to the growing demands of waste management programs required in Encinitas while providing staff with the personal attention necessary to effectively comply with applicable State mandates regulating solid waste practices.

Sincerely,

Paul Maechler

Program Administrator, Waste Reduction and Recycling  
Public Works Department



Christopher W. McKinney  
Deputy City Manager  
201 North Broadway, Escondido, CA 92025  
[Christopher.McKinney@escondido.gov](mailto:Christopher.McKinney@escondido.gov)

August 28, 2025

To Whom It May Concern:

EDCO Refuse Services, Inc. (ERSI), doing business as Escondido Disposal, Inc. (EDI) and Escondido Resource Recovery (ERR), has served as the exclusive provider of waste collection and recycling services in the City of Escondido for many years. In working with ERSI, I have found the company to be responsive and dedicated to providing superior services to the residents and businesses of Escondido.

ERSI has worked cooperatively with the City of Escondido to enhance waste collection and recycling efforts. Its latest contribution, which opened in early 2021, is a state-of-the-art anaerobic digestion facility that processes a mixture of food scraps and landscape material, producing renewable natural gas as one of the by-products. This development, combined with a mixed-waste processing facility, existing transfer station and natural-gas-powered collection fleet, makes ERR one of the most innovative facilities of its type.

Finally, ERSI continues to contribute staff time and thousands of dollars to civic organizations that help to make Escondido a great community in which to live and work. Sponsorship of programs at the California Center for the Arts, Escondido, the San Diego Children's Discovery Museum, and providing substantial financial support to the Escondido Chamber of Commerce are a few examples of how ERSI demonstrates its commitment to the community it serves.

We look forward to continuing with EDCO Refuse Services and recommend EDCO for handling waste and recycling needs for your jurisdiction

Sincerely,

A handwritten signature in blue ink that reads "Christopher W. McKinney". The signature is written in a cursive, flowing style.

Deputy City Manager

STEVE VAUS, Mayor  
PETER DE HOFF, Deputy Mayor  
TONY BLAIN, Councilmember  
JENNY MAEDA, Councilmember  
CHRISTOPHER J. PIKUS, Councilmember

# CITY OF POWAY



September 10, 2025

To Whom It May Concern:

EDCO Waste & Recycling Services (EDCO) has been the City of Poway's exclusive provider of municipal waste and recycling collection services since the City of Poway transitioned to a single franchise system in 1995. Before the exclusive franchise agreement, EDCO provided similar services to the City as a permittee for many years. Throughout its long history in Poway, EDCO has provided excellent service to residents and businesses.

EDCO works closely with City staff to conduct activities to comply with State mandates such as SB 1383, the Short- Lived Climate Pollutants Act; AB 939, the Integrated Waste Management Act; AB 341, Mandatory Commercial Recycling; AB 1826, Mandatory Commercial Organics Recycling. Their involvement with the associated programs furthers the goal to protect the environment by removing hazards and recyclables from the waste stream. Programs recommended and implemented by EDCO include automated solid waste collection, single-stream residential and commercial recycling collection. They are advocates to the residents and encourage them to properly dispose of large bulky items by providing free events twice a year at designated disposal sites. EDCO provides data on the types and quantities of materials collected for reporting to CalRecycle. EDCO's responsiveness and service orientation have been a major factor in Poway's achievement of a high waste diversion.

Additionally, EDCO's commitment to our community is evident through their contributions to numerous civic and charitable organizations. They are a loyal supporter of the Poway Chamber of Commerce, the Poway Rodeo and many other community organizations, as well as the varied events that mark the year in our City.

The City of Poway has found EDCO to be responsive, dependable and committed to the City's high service standards. Our many achievements in the waste management and recycling arena are reflective of EDCO's problem solving abilities and the productive partnerships EDCO has developed with our residents, businesses and staff.

Sincerely,

A handwritten signature in blue ink, appearing to read "Eric Heidemann", is written over the word "Sincerely,".

Eric Heidemann  
Director of Public Works



August 18, 2025

To Whom It May Concern:

EDCO Waste & Recycling has been the exclusive provider of municipal waste and recycling collection services for the City of San Marcos throughout the 60 plus years of the City's existence. During its long and successful history in San Marcos, EDCO has provided excellent service to San Marcos residents, businesses and City operations.

EDCO provides excellent customer service for San Marcos residents and businesses. This is demonstrated in the performance of collections routes, customer assistance and support provided over the phone as well as in person at the EDCO recycling buyback collection center in San Marcos. EDCO continues to support City clean up and recycling events each year that greatly benefit the San Marcos community. In prior years, this support included extensive cleanup after the 2014 wildfires which greatly impacted the City. The rapid response from EDCO was instrumental in the success of the City recovery process.

EDCO regularly contributes hours of staff time and thousands of dollars to support civic organizations which help make San Marcos a great place to live and work. EDCO is a longtime supporter of the San Marcos Chamber of Commerce, the Boys & Girls Club and many other community organizations.

EDCO operates a number of recycling facilities, using technology to help properly sort materials. A conveyor system using a series of screens, magnets and optic scanners, separates mixed loads of recyclable materials. This system can process 100,000 pounds of commingled recycling per hour with minimal contamination, advancing the goal of zero waste. Across all sites, EDCO diverts over 400,000 tons of materials from landfills each year, exceeding CalGreen Diversion requirements.

EDCO is at the forefront of advances in waste and recycling industry and operates one of only 17 active anaerobic digestion facilities in the state and the only one in San Diego County. This facility includes the capability to power the EDCO fleet of trucks with renewable natural gas. The digestion facility uses efficient and environmentally sustainable technology that makes significant contributions to the management of organic waste in California. In 2023 alone, EDCO diverted 430,432 tons of organic waste from landfills.

The City of San Marcos looks forward to many more years of community involvement and continued partnership with EDCO.

Sincerely,

Michelle Bender, City Manager



August 14, 2025

To Whom It May Concern:

Since 1963, EDCO Waste and Recycling Services has served as the City of Vista's exclusive provider of municipal waste and recycling collection. Throughout this long-standing partnership, EDCO has consistently demonstrated a forward-thinking approach, delivering innovative, state-of-the-art services to residents and businesses alike.

EDCO's staff are known for their professionalism, courtesy, and dedication. From route drivers and supervisors to upper management and ownership, the team provides timely, efficient, and exceptional customer service on a daily basis. Their commitment to excellence is evident in every aspect of their operations.

As a family-owned company, EDCO can respond to the growing demands of waste administration programs required in Vista, but at the same time, provide staff with the personal attention necessary to effectively comply with applicable local, county, and state mandates regulating solid waste practices. This unique combination ensures both operational effectiveness and a deep understanding of community needs.

EDCO plays a major role in our community through their support of numerous civic and charitable organizations. Each year, they contribute many hours of staff time and significant financial support to local organizations that help make Vista a great place to live and work. EDCO is a loyal supporter of the Vista Chamber of Commerce, the Vista Boys & Girls Club, North County Solutions for Change and a host of other organizations. EDCO also provides community services such as Christmas tree recycling, document shredding, e-waste collection, and free monthly mulch and compost giveaways. Their sponsorship of City events such as the Strawberry Festival, Fourth of July celebration and Christmas Parade reflects their mission to keep Vista clean and litter-free. In addition to their support for the community, local organizations and City-held events, EDCO routinely supports City projects by providing free demolition and construction debris containers, prompt hauling, data support information, and diversion reporting when requested.

EDCO's commitment to environmental innovation is equally noteworthy. In 2017, they opened the Escondido Resource Recovery (ERR) facility, capable of processing 100,000 pounds of commingled recycling per hour using advanced sorting technology. In early 2021, EDCO launched its Anaerobic

Digester (AD) facility, enabling the City to meet state-mandated organics recycling requirements under AB 1826 and SB 1383. The facility's current expansion project—scheduled for completion in 2026—will add two new digesters, diverting an additional 775,000 tons of organic material from landfills and reducing greenhouse gas emissions by more than 300,000 MTCO<sub>2</sub>e over the next decade. EDCO continues to inform and educate the public as well as provide reporting and compliance support for City staff.

The City of Vista looks forward to many more years of excellent service, environmental leadership, and community involvement from the entire EDCO team.

Sincerely,

A handwritten signature in blue ink that reads "John Conley". The signature is fluid and cursive, with the first letter of each word being capitalized and prominent.

John Conley  
City Manager



---

## CITY OF SOLANA BEACH

635 SOUTH HIGHWAY 101 • SOLANA BEACH, CA 92075 • (858) 720-2400 • Fax (858) 720-2455

---

[www.cityofsolanabeach.org](http://www.cityofsolanabeach.org)

June 12, 2023

EDCO Waste & Recycling  
Services 224 S Las Posas Road  
San Marcos, CA 92078

To Whom It May Concern:

The City of Solana Beach (City) has utilized EDCO Waste & Recycling Services (formally Mashburn) for exclusive commercial waste and recycling collection services since 1993. As of mid-June 2018, EDCO Waste & Recycling Services was awarded the exclusive commercial and residential waste and recycling collection services for the entire City.

As a coastal community with high service standards expected from all providers, EDCO has consistently exceeded all of our expectations. EDCO has provided excellent service to our businesses, municipal facilities and residential customers, and has played a major role in our community through their contributions to civic and charitable organizations that serve the residents of Solana Beach. In particular, EDCO supports our community grant program through a generous monetary donation annually that goes to supporting local non-profit organizations. EDCO is also instrumental in working with our City to establish, among other things, Bulky Item Curbside collection twice a year and a no cost shredding/e-waste event at a City approved location. EDCO is responsive, accessible and innovative in creating solutions for our community.

EDCO has also been an active member of our City and consistently participates in a number of activities. EDCO staff is always willing to go the extra mile to ensure our business and residential customers are satisfied and are receiving the best customer service possible.

The City looks forward to many more years of excellent service and community involvement from the EDCO team. As a family-owned company, EDCO is well positioned to quickly respond to the ever increasing demands of refuse and recycling management programs required in Solana Beach and provides the City with the personal attention necessary to effectively comply with applicable State mandates regarding solid waste, recycling and organics practices.

If I can personally provide information or examples of our experiences, please contact me at 858-720-2431.

Sincerely,

Gregory Wade  
City Manager  
City of Solana Beach



## CITY OF CORONADO

August 27, 2025

Steve South  
President  
EDCO Disposal Corporation  
6670 Federal Boulevard  
Lemon Grove, CA 91945

To Whom It May Concern:

The City of Coronado has an exclusive provider relationship with EDCO Disposal Corporation for the City's waste collection and integrated recycling services. This relationship has been in place since 1972. Our community's residents and businesses expect and demand the highest standards of service, for which the EDCO team works diligently to meet and/or exceed. EDCO is forward thinking, preparing their services to meet the changing needs and requirements of a business sector that is under constant public scrutiny and facing immense challenges to clear an ever-rising bar. On the rare occasions when service issues arise, EDCO's response is timely, forthright and comprehensive.

EDCO has proven themselves as a premium service provider for the City of Coronado. Please contact me if I can provide any additional information regarding their service relationship with the City.

Sincerely,

Leon P. Firsh  
Director of Public Services & Engineering



# CITY OF DEL MAR

August 18, 2025

To Whom It May Concern,

The City of Del Mar is an internationally known but small-town destination with a pristine coastline, ambitious Climate Action Plan goals and high service expectations from residents and visitors. In 2022, to address Senate Bill (SB) 1383 mandates, the City conducted an extensive Request for Proposal (RFP) process and selected EDCO to provide exclusive residential and commercial collection services.

The City's Agreement with EDCO commenced July 1, 2022, and includes the implementation of automated residential organics collection, commercial organics collection, residential billing conversion from the City to EDCO, the exchange of carts and bins in the City from the previous provider, and the procurement of new state-of-the-art collection vehicles. This was all accomplished within four months from contract award to the commencement of service.

EDCO invested in and executed a localized approach that created connectivity with the community. For example, EDCO identified major changes and their potential impacts and effectively communicated with Del Mar's residents and conducted site visits with all City businesses. EDCO's approach also included retaining the drivers of the previous provider, holding weekly meetings with City staff, and providing additional personnel resources from throughout the company to ensure a high level of customer service was provided to the community.

EDCO launched an extensive public outreach program, including but not limited to multiple direct mailers, pop-up public meetings, virtual public meetings, a dedicated Del Mar web page with an introduction video, and personalized site visits to all commercial and multi-family locations prior to the transition.

Now three years into its agreement with the City, EDCO continues to be a reliable, effective, and efficient partner. EDCO personnel maintain quarterly check-in meetings with City staff and are responsive to questions and concerns from the City, but also residents. EDCO unfailingly provides the caliber of service our community expects.

For these reasons, I strongly recommend EDCO as a service provider to your community. Please feel free to contact me if I can provide additional information.

Sincerely,

Clem Brown  
Assistant City Manager



---

## CITY MANAGER

August 18, 2025

To Whom It May Concern,

In May 2020, after conducting an extensive Request for Proposal (RFP) process, the City of El Cajon selected EDCO Disposal Corporation to provide exclusive solid waste, recycling, and organic collection. The RFP evaluated qualifications, technical approaches, sustainability, and service rates. Based on these criteria, EDCO was rated the highest in every category, as well as the overall score.

With SB 1383 compliance looming over the City, EDCO provided comprehensive solutions for recycling, organics, construction, and demolition through their network of facilities. In addition, the unfunded financial impacts of SB 1383 create an increased focus on customer service and EDCO had the demonstrated history to navigate through this impact with our community.

In order to ensure a smooth transition on January 1, 2021, EDCO met with our staff on a weekly basis, launched a comprehensive public education plan, and visited commercial and multi-family customers throughout the City. While there was a rate increase, typical transitional issues, and COVID 19 impacts, EDCO has directly responded to our residents with full resources to ensure the best possible transition.

I have worked directly with EDCO in three different cities and recently experienced EDCO's transition abilities. Based on these experiences, I am able to provide my recommendation of EDCO as a premium service provider that is committed to the communities they service. I can attest that EDCO's motto, "We'll Take Care of It," is more than words, it characterizes how they operate as a company.

Please feel free to contact me with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Graham Mitchell".

Graham Mitchell  
City Manager



# City of Imperial Beach, California

OFFICE OF THE CITY MANAGER

825 Imperial Beach Blvd., Imperial Beach, CA 91932 Tel: (619) 423-8615 Fax: (619) 628-1395

August 26, 2025

To Whom It May Concern:

I would like to express my appreciation to EDCO and its staff for their outstanding customer service and longstanding dedication to the City of Imperial Beach. Their responsiveness to our residents consistently rises above industry standards, and the team's ability to address unique and unexpected requests with speed, professionalism, and top-tier customer service is truly commendable.

Over the years, EDCO has demonstrated an unwavering commitment to our community. Their staff's professionalism and high-quality service are evident in every aspect of their work. In addition to daily operations, EDCO supports our Annual Homefront Cleanup, numerous smaller neighborhood cleanup events, and responds to emergency callouts throughout the year. These efforts have been invaluable in helping maintain a clean and healthy environment for our residents.

Equally important is EDCO's ongoing support of the Community Grants Program. Their generous sponsorship reflects a deep concern for the well-being of our community and reinforces the company's reputation as not only a service provider but also a true community partner.

We are also grateful for EDCO's dedication to meeting all State waste and recycling requirements, and for the consistent public education they provide. Through billing inserts, newsletters, mailings, flyers, and their website, Imperial Beach residents and businesses remain well informed about household hazardous waste disposal, recycling initiatives, pollution prevention, and waste reduction practices. This proactive approach strengthens environmental stewardship across our City.

On behalf of the City of Imperial Beach, I extend my heartfelt thanks to EDCO for their outstanding service and meaningful contributions. Please feel free to use my name as a reference. I look forward to continuing our strong partnership in the years ahead.

Sincerely,

Tyler Foltz  
City Manager  
City of Imperial Beach

August 14, 2025

To Whom It May Concern:

EDCO Disposal Corporation has provided residential and commercial refuse collection for the City of La Mesa since the company's formation by Ed and Sandy Burr in 1967. For more than 40 years, EDCO has been dedicated to providing the highest quality services to La Mesa residents and businesses.

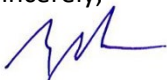
EDCO representatives and personnel go above and beyond the call of duty to provide a level of service that is unprecedented. EDCO is still family-owned and operated by the Burr family, who take a "hands on" interest in the business. The Burr family is public service-oriented who is held in high regard by La Mesa's elected officials and staff. Their dedication to customer service is reflected in their staff headed by President and CEO Steve South. The company works closely with La Mesa staff to find solutions to a variety of issues. EDCO personnel, who always perform in a responsible and professional manner, have also been known to work one-on-one with residents and their neighbors to find solutions to problems and concerns.

EDCO has continuously provided quality services and has met all of its franchise service requirements. Further, the company has consistently demonstrated a commitment to La Mesa by participating in community events that promote waste management, recycling and sustainable principles supported by the community.

In addition, EDCO partnered with the City to construct EDCO Station. This transfer station and materials recovery facility provides a convenient "one stop" waste management facility where residents and businesses can drop off bulky trash items and redeem recyclables. EDCO Station is also the site of La Mesa's household hazardous waste collection facility. EDCO Station, along with EDCO's innovative and resourceful programs, has been an integral part of La Mesa exceeding state-mandated waste diversion requirements.

La Mesa's relationship with EDCO Disposal has been beneficial in many ways for the residents and property owners of La Mesa. I highly recommend EDCO as a corporate, citizen and business partner, based on their many years of service in the City of La Mesa. If you would like additional information, please feel free to contact me at 619.667.1146 or Hilary Ego at 619.667.1326. Hilary has extensive experience with EDCO and she currently oversees La Mesa's Environmental Services Division which works closely with them.

Sincerely,



Greg Humora  
City Manager



## CITY OF LEMON GROVE

*"Best Climate On Earth"*

Office of the City Manager

August 14, 2025

To Whom It May Concern:

EDCO Disposal Corporation (EDCO) is the City of Lemon Grove's exclusive waste collection and recycling company and has been for nearly 35 years. We are proud to have such a loyal and committed company provide exemplary service to our residents and businesses.

EDCO's commitment and dedication to providing superior customer service is unprecedented. Its staff routinely goes beyond the call of duty to assure that our residents and businesses receive a high level of customer service and continue to be satisfied. The City conducted a survey and found that 84 percent of the residents rated EDCO's services as excellent or very good.

EDCO supports the City's efforts with its Assembly Bill 939 Diversion mandates. EDCO programs (such as automated trash collection and single-stream recycling, the silver bag program for seniors, multi-family complex recycling programs and the Lemon Grove buy-back center) all contribute to the City's goal of maintaining compliance with AB 939. EDCO's innovative approach to organic waste recycling will help Lemon Grove exceed state goals. EDCO staff regularly assists in preparing state reports and developing and refining diversion programs.

In addition to providing waste and recycling services, EDCO is always willing to participate in community events and activities. Its continued interest in being an integral part of the community is commendable.

I am confident that EDCO can provide the same level of excellent customer service in your City. If you would like to discuss EDCO's qualifications further, please call me at (619) 825-3819.



Lydia Romero,  
City Manager



August 14, 2025

To Whom It May Concern:

The City of National City has enjoyed a lasting relationship with EDCO for more than twenty-five years. During this time, EDCO has served as a responsible contractor and a distinguished corporate partner.

EDCO serves our community in a professional and efficient manner. Their dedication to providing innovative waste collection and recycling programs has enabled our City to exceed state mandated diversion goals of AB 939. As a leader in our business community, EDCO participates in many charitable causes such as Neighborhood Clean Ups, Shredding and E-Waste Events, "Together We Can" Beautification Program and Auto Heritage Days events. EDCO has also partnered with the City in many educational endeavors involving our community's youth.

In my experience working with multiple contracts, I would endorse EDCO as a provider of waste collection and recycling services.

Sincerely,

Scott W. Huth  
Interim City Manager



# Environmental Times

News about your environment and customer services

BPSU25

## Summer 2025

### Inside This Issue

Plastic Bags  
Got Bulky Items?  
Fire Danger  
HHW

### Holiday Schedule

**Memorial Day**  
Monday, May 26, 2025  
Service Delayed

EDCO will observe the Memorial Day holiday.  
*Residential collection will be delayed by one day all week following the holiday.*

**Fourth of July**  
Friday, July 4, 2025  
Service Delayed

EDCO will observe the Fourth of July Day holiday.  
*Residential collection will be delayed one day for Friday customers only.*

### Can We Help?

Do you have questions regarding your service? Contact one of our friendly customer service representatives through the Contact EDCO tab on our website, send us a text message, or call our office.

## One of the Biggest Problems- Plastic Bags!



Plastic bags have always been an issue because they are non-biodegradable and take hundreds of years to breakdown. The plastic accumulates in the environment, polluting waterways harming wildlife, and spreads dangerous toxins into our environment. It is so important that we all do our part, and keep all kinds of plastic bags (including plastic grocery bags, newspaper delivery bags, or chip/snack bags) out of our blue recycling carts. Plastic bags cause problems during the recycling process. They get tangled in the machinery at our recycling facilities, leading to equipment malfunction and downtime. Additionally, plastic bags contaminate other recyclable material, making it unrecyclable. It is best to take plastic grocery bags to designated drop-off locations for proper recycling and disposal. Newspaper delivery bags and chip/snack bags belong in your grey trash cart. **Please place all recyclable material loosely in your recycling cart, and DO NOT bag any recyclable material.**

Additionally, we ask not to use plastic bags of any kind (including certified compostable or biodegradable) in your green organics cart. When mixed with organic materials, plastic bags contaminate the composting process and hinder the decomposition of organic waste. Additionally, plastic bags do not break down in composting facilities and can negatively impact the quality of the compost. Instead, when placing organic material into your green organics cart, use paper products such as paper bags, newspaper, paper towels and soiled cardboard boxes to wrap your food scraps. Paper products help control odor, absorb moisture and keep insects away from your organics cart.

## Got Bulky Items?

Buena Park residents can schedule three FREE bulky item pick-ups per year of up to six items each pick-up for large items such as water heaters, appliances, furniture, televisions, etc. (*please no Household Hazardous Waste*). Construction materials will NOT be collected.



**Please remember, to schedule a bulky item pick up, or to ask any questions about your pick up, click on the Make a Request button on our website, edcodisposal.com, text your request to (562) 203-0295, or call PARK at (714) 522-3577, at least two days prior to your normal weekly trash pickup.**

# IMPORTANT SAFETY REMINDER - FIRE DANGER



Battery fires in collection trucks are a growing concern due to improper disposal of lithium-ion batteries. Lithium Ion (Li-Ion) batteries are commonly found in cell phones, laptops, cordless phones, children's toys, household electronics or power tools and are considered hazardous waste when they are discarded. More and more dangerous incidents are being reported involving explosions or fires caused by improperly disposed cell phones or Li-Ion batteries. **All batteries and electronic waste must be properly recycled** or taken to a household hazardous waste disposal facility or event, and ***NEVER placed in trash, recycling, or green carts!*** *If batteries are not discarded properly, they can potentially explode and cause a fire in a collection cart, truck, or in a disposal facility when crushed.*

Lithium-Ion fires are extremely dangerous due to the following reasons:

- **Thermal Runaway:** A damaged or overheating battery can cause a chain reaction where cells ignite one after another, escalating the fire.
- **High Heat Output:** Lithium-Ion batteries release intense heat when they catch fire, reaching temperatures over 1,000 degrees Fahrenheit.
- **Difficult to Extinguish:** Water, foam, and standard extinguishers are often ineffective. Specialized suppression methods are required.
- **Toxic Fumes:** Fires release harmful gases like hydrogen fluoride and carbon monoxide, posing respiratory risks.
- **Reignition Risk:** Even after being extinguished, a Lithium-Ion battery can reignite hours or even days later if residual energy is present.
- **Explosive Potential:** Pressurized gases within the battery can lead to explosions, spreading flames and debris. If this happens at a disposal facility, it can lead to a significant and potentially catastrophic situation, causing extensive damage to the facility, potential injuries to workers, possible evacuations of nearby areas, and a lengthy shutdown of operations due to the intense heat and rapid fire spread.

In order to prevent the dangers listed above, it is so important to dispose of all batteries and designated drop off locations across the county, including select Home Depot, Lowe's and Staples locations. Visit [www.call2recycle.org](http://www.call2recycle.org) to find a location near you!

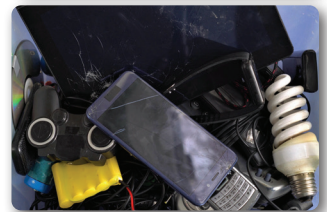
## Household Hazardous Waste

Household hazardous waste (HHW) items are NOT permitted to be thrown away in trash, recycling or organics carts. Hazardous waste, which includes paints, varnish, pesticides, motor oil, antifreeze, pool chemicals, etc., require special handling and disposal. Toxic products are also typically labeled Caution, Poison, Flammable, Danger or Caustic.

Properly dispose of toxic household products at one of Orange County's regional Household Hazardous Waste Collection Centers. For drop-off site locations, directions and hours of operation call (714) 834-6752.

**Residents of Buena Park** can properly dispose of toxic household items at no cost at one of the regional drop-off sites:

In Anaheim at 1131 North Blue Gum St.  
In Huntington Beach at 17121 Nichols St.



# Environmental Times

News about your environment and customer services

LAMIRFA25

Fall 2025

## Inside This Issue

Shred, E-Waste, & Compost Event  
Prescription Drug Take-Back  
FOG  
Reduce Holiday Waste

## Holiday Schedule

### Thanksgiving Day Service Delayed

EDCO will observe the Thanksgiving holiday on **Thursday, November 27, 2025**. Only customers whose regular collection day is on **Thursday or Friday** will experience a one-day delay in service.

### Christmas Day Thursday, December 25, 2025 Service Delayed

EDCO will observe the Christmas holiday on **Thursday, December 25, 2025**. Only customers whose regular collection day is on **Thursday or Friday** will experience a one-day delay in service.

Street sweeping will not be provided on each holiday. Street sweeping services will continue on all other days as scheduled. Please place all trash, recycling and green-organics carts on parkways and follow posted no-parking signs.

## Can We Help?

Do you have questions regarding your service? Contact one of our friendly customer service representatives through email, the Contact EDCO tab on our website, send us a text message, or call our office.

## FREE Compost Distribution, Paper Shredding Event and E-Waste Collection Coming Up!

The City of La Mirada and EDCO are sponsoring a FREE compost distribution event for La Mirada residents (while supplies last)! This is a self-serve, self-loading service, so please bring your own cans/bags and shovel. Limit of 3 cans/bags per vehicle. If you plan to haul your compost in an open truck or trailer, please remember to bring a tarp to cover your material.

Protect the security of your confidential information by shredding your personal documents. There will be certified shredding trucks on site during the event and all items will be shredded ONSITE! Limited to three bankers boxes (10"x12"x15") per household.

Unwanted electronics will also be collected including TVs, computer monitors, printers, fax machines, VCRs, DVD players, and cell phones. No household hazardous waste (HHW) material will be accepted.

**Saturday, October 11, 2025**

9:00 a.m. - 12:00 p.m.

La Mirada Community Gymnasium parking lot, 15105 Alicante Road  
(Please enter off of Alicante Road)

**Event is for La Mirada residents only. Please bring proof of residency.**

## National Prescription Drug Take-Back Day



The Drug Enforcement Administration (DEA) has scheduled another National Prescription Drug Take-Back Day which will take place on **Saturday, October 25, 2025**. This is a great opportunity for those who have accumulated unwanted, unused prescription drugs, to safely dispose of those medications.

Fortunately, safe disposal methods are becoming readily available in many areas. To find a safe medication disposal unit near you, please visit [edcodisposal.com](http://edcodisposal.com), navigate the "What Goes Where" search tool, searching for "prescription" or "drugs", and click on the link that will direct you to a list of local drop-off locations.

**NATIONAL TAKE-BACK DAY**

**Saturday, October 25, 2025 from 10:00 a.m. - 2:00 p.m.**

**For more details and take-back locations, visit the DEA's website at [https://www.deadiversion.usdoj.gov/drug\\_disposal/takeback/takeback.html](https://www.deadiversion.usdoj.gov/drug_disposal/takeback/takeback.html)**

6762 Stanton Avenue  
Buena Park, CA 90621

Email:  
[csrbp@edcodisposal.com](mailto:csrbp@edcodisposal.com)

Text:  
(562) 203-0295

\*Pay-by-Phone: (855) 713-4256  
Website: [lamiradarecycles.com](http://lamiradarecycles.com)

Phone:  
(562) 597-0608

Family Owned & Operated  
**EDCO**  
edcodisposal.com

"We'll Take Care of It"

\*24 hours a day, seven days a week! Have the last 6 digits of your account number and your form of payment ready.

## Grease & Oil Never Go Down the Drain!

Cooking up a feast this Thanksgiving? Remember to recycle Your Holiday Meal's Fat, Oil, and Grease (FOG) with EDCO! It is very important not to pour your Fat, Oil and Grease down the drain. EDCO provides two Fats, Oils, and Grease, (FOG) recycling solutions. Cooking oil and grease in liquid and hardened form can be placed loosely in your green organics cart. We also offer free drop off at any of EDCO's six Buyback Centers. Simply collect used, cooled FOG in a leakproof container and when the container is full, drop it off. The FOG will then ultimately be processed, filtered, and recycled.

We ask that residents do not mix FOG with any other oils, such as motor oil or gear oil, that inhibit the process of recycling the FOG. FOG has become the leading cause of drain and sewer backups. Since the grease doesn't mix with water, it solidifies in the pipes. Another reason to recycle your FOG is to keep the grease out of landfills and prevent sewage backups related to its improper disposal, which can, in turn, pollute our beaches.

Please visit [edcodisposal.com](http://edcodisposal.com), go to the Public Facilities tab to find a Buyback Center location near you.



## Reduce Your Holiday Waste

During the holidays, household waste increases by more than 25 percent. The additional shopping bags, packaging, discarded costumes, candy wrappers, food waste, wrapping paper, bows and ribbons all add millions of extra tons to our landfills. Fortunately, residents have options to help minimize your environmental impact through mindful consumption and recycling!

### Halloween:

- Trick-or-treating: Choose reusable bags or pillowcases instead of plastic bags.
- Pumpkin recycling: After enjoying the seeds and using the meat for baking, recycle your pumpkin in your green organics cart. Don't forget to remove any candles or lights beforehand!

### Thanksgiving:

- Composting food scraps: Leftover food scraps, including meat, bones and prepared foods can all be recycled in your green organics cart.
- Sustainable table settings: Use reusable dishes, glasses and silverware to reduce waste.
- Energy-saving cleanup: Maximize dishwasher capacity to reduce the amount of cycles and save energy.

### Christmas:

- Gift wrapping: Use recycled or reused wrapping paper, gift bags, or newspaper. Please avoid paper with glitter or metallic finishes, ribbons, bows, and cellophane, they are not recyclable in your blue cart.
- Christmas tree recycling: After removing all decorations, including ornaments and lights, recycle your tree in the green organics cart!



*The City of La Palma is partnering with  
EDCO to meet the State's mandates on  
Organic Waste Reduction.*

## Collecting Your Food Scraps



There are many different ways to cleanly move food scraps from your kitchen to your green organics container. Here are some of the most popular options:

**Wrap Your Scraps!** - Many people find wrapping food waste in any type of non-wax paper, such as paper towels, packing paper, newspaper, or paper bags, is an easy way to move food waste from inside your kitchen to your organics container. This is especially true for large quantities of fruit, meat, etc., and you can even leave the scraps wrapped in the paper and then just drop it into the organics container. Please do not use any kind of plastic bags!

**Kitchen Caddies** - A kitchen caddy is an optional container that can be placed under your kitchen sink or another convenient area. Any reusable container can be used as a kitchen caddy.

**Containerize It** - Many people have their own containers, such as coffee cans and Tupperware products that they are comfortable using to hold food scraps. Similar to kitchen caddies, once the container is full, it can be taken and emptied into the organics container.

**Freeze It** - Some people choose to freeze or refrigerate their food scraps in containers and paper bags and then empty as needed.

Email Us!  [csrpb@edcodisposal.com](mailto:csrpb@edcodisposal.com)

Text Us!  (562) 203-0295

Visit our Website!  [edcodisposal.com](http://edcodisposal.com)

Call Us!  (714) 522-3577



6762 Stanton Ave. • Buena Park, CA 90621



## Residential Waste & Recycling Quick Reference Guide

On the Road to Zero Waste...



# EDCO

[edcodisposal.com](http://edcodisposal.com)

*"We'll Take Care of It"*

# What Goes in the Trash Container?



INCLUDES BUT NOT LIMITED TO:



PLASTIC BAGS OR FILM\*

DIAPERS

RUBBER HOSES

SNACK BAGS & CANDY WRAPPERS

BROKEN GLASSWARE & DISHES

METAL HANGERS

PLASTIC STRAWS

DISPOSABLE GLOVES & MASKS

PET WASTE & KITTY LITTER

\***PLASTIC BAG OR FILM RECYCLING:** PLEASE VISIT [PLASTICFILMRECYCLING.ORG](http://PLASTICFILMRECYCLING.ORG) FOR PLASTIC BAG AND FILM RECYCLING SOLUTIONS AND POSSIBLE DROP-OFF LOCATIONS NEAR YOU.

## NO HHW!

**Do not place household hazardous waste (HHW) items in ANY of EDCO's collection containers!** Please refer to [edcodisposal.com](http://edcodisposal.com), under the Resource Center tab for HHW and special items disposal solutions.



# What Goes in the Recycling Container?



INCLUDES BUT NOT LIMITED TO:



### ALUMINUM:

Aluminum, steel and tin cans, such as food and beverage cans for soda, soup, beer, beans, fruit, and vegetables. Clean aluminum foil, clean aluminum trays, and pie tins.

### PAPERBOARD:

Paperboard boxes such as cereal boxes, tissue boxes, refrigerated food boxes, boxes from toiletries, soda, wine and beer boxes.

### GLASS CONTAINERS:

Glass containers including food jars, wine and spirit bottles.

### CARDBOARD:

Cardboard, including boxes used for moving and shipping or any other box or packaging, including boxed wine.

### METAL:

Dry and empty paint and aerosol cans.

### CARTON CONTAINERS:

Aseptic cartons, including milk cartons and juice boxes, juice cartons, soup/broth cartons, and wine cartons.

### POUCH WINE & SPIRITS:

Wine and spirit pouches.

### STYROFOAM:

Clean foam cups, meat trays, plates, egg cartons, block packaging (no peanuts), rigid polystyrene, and carry-out containers.

### SHREDDED PAPER:

Shredded paper (placed in a clear bag is okay for easy identifying).

**#1 - #7 PLASTICS:** All plastic containers, lids, and packaging with a recycling symbol of #1-7 (all containers accepted with caps and lids): water and soda bottles, peanut butter and other food jars, mouthwash bottles, vegetable oil containers, automotive oil containers, ovenable food trays, milk jugs, juice bottles, shampoo and conditioner bottles, detergent and bleach containers, condiment bottles, medicine bottles, bottle caps, butter and yogurt tubs, CD cases, baby bottles, 5-gallon water bottles, CDs, medical storage containers, and rigid plastics such as 5-gallon buckets.

All food and beverage containers should be **EMPTY:** no/minimal food residue and no liquids remaining. Boxes should be broken down and flattened to fit inside the recycling container.

# What Goes in the Organics Container?



INCLUDES BUT NOT LIMITED TO:



### FOOD SCRAPS:

Cooked or raw meat, poultry and seafood (including bones), cheese, dairy products, fruits, vegetables, grains, pasta, egg shells, bread, coffee grounds, tea bags, tea leaves, baked goods, nuts, jelly, candy, snack foods, leftovers, spoiled food.



### FOOD-SOILED CARDBOARD AND PAPER:

Paper bags, paper napkins, paper towels, paper plates, paper cups, paper and cardboard take-out containers and take-out boxes (with no plastic or wax coating, and with any metal removed), coffee filters, tissues.



### LANDSCAPE WASTE:

Grass clippings, small branches, small tree limbs, tree roots, flowers, leaves, plants, straw.



**Do not use any kind of plastic bags** (including certified compostable or biodegradable bags) for any type of green waste, food waste or other organics collection or disposal, as they contaminate the compost! All organic material must be placed loosely inside the green container for collection. Paper bags are acceptable. Also, do not put rocks in with organic waste or in the green collection container.

do not put rocks in with organic waste or in the green collection container.



edcodisposal.com

"We'll Take Care of It"

# Restaurant Guide to Organics Recycling



## ORGANICS

You can now place your organic material in the green organics containers. Organics must be placed loosely inside the green organics containers only. **Please DO NOT use any type of plastic bags (including certified compostable or biodegradable bags)** as they contaminate the material! Paper bags are acceptable.



## RECYCLABLE ORGANICS INCLUDE, BUT ARE NOT LIMITED TO:

### Food Scraps

Cooked or raw meat, poultry and seafood (including bones), cheese, dairy products, fruits, vegetables, grains, pasta, egg shells, bread, coffee grounds, tea bags, tea leaves, baked goods, nuts, jelly, candy, snack foods, leftovers, and spoiled food.



### Food-Soiled Paper and Natural Fibers

Paper bags, paper napkins, paper towels, paper plates, paper cups, paper take-out containers and take-out boxes (with no plastic or wax coating, and with metal removed), coffee filters, tissues, popsicle sticks, toothpicks, wooden chopsticks, and untreated wood.



## Keep these items out of the organics container!

- NO Liquids
- NO Metal
- NO Plastic bags or film
- NO Biodegradable or Compostable bags
- NO Plastic Straws
- NO Styrofoam

## TIPS FOR A SUCCESSFUL ORGANICS RECYCLING PROGRAM IN YOUR RESTAURANT:

- **Educate Your Staff** - Train all staff to properly sort waste into trash, recycling, and organics. Educating your staff on what goes into each container is a key component to the success of your waste management process. EDCO can provide videos, outreach, and signage to assist in training.
- **Assign Team Leads**- Consider appointing green team leads that can train new staff on the organics recycling program, and keep all staff informed of the business' progress toward reducing waste and becoming recycling experts.
- **Collection Containers**- Set your program up for success by color coding the collection containers. Use green containers for organics and blue for recycling. Color coding makes it easier to quickly identify what goes where.
- **Determine Placement of Organics Containers**- Consider placing organics containers near prep stations and next to dish washing areas to make convenient for kitchen staff to properly recycle organic material. Once the container is full, the organic waste can be emptied into the green organics container.
- **Use Food- Soiled Paper Products to your Advantage!** - Many restaurants find wrapping food waste in any type of non-wax paper, such as paper towels, packing paper, newspaper, or paper bags, is an easy way to move food waste from inside the kitchen to the organics container. Try lining the container with a paper bag or place paper towels or newspaper at the bottom of the organics container to help absorb any liquid. **Please do not use any kind of plastic, biodegradable or compostable bags!**

## QUESTIONS?

Email Us!  [csrsh@edcodisposal.com](mailto:csrsh@edcodisposal.com)

Text Us!  (562) 203-0295

Call Us!  (562) 597-0608

Visit our Website!  [edcodisposal.com](http://edcodisposal.com)

# EDCO

edcodisposal.com

"We'll Take Care of It"

## Guía de Restaurantes de Reciclaje de Orgánicos



### ORGANICOS

Ahora puede colocar su material orgánico en los contenedores orgánicos verdes. Los orgánicos deben colocarse sin apretar dentro de los contenedores orgánicos verdes únicamente. **iNo utilice ningún tipo de bolsas de plástico (incluidas las bolsas compostables o biodegradables certificadas) ya que contaminan el material!** Las bolsas de papel son aceptables.



### LOS ORGÁNICOS RECICLABLES INCLUYEN, PERO NO SE LIMITA A:

#### Restos de Comida

Carne, aves y mariscos cocidos o crudos (incluidos los huesos), queso, productos lácteos, frutas, verduras, granos, pasta, cáscaras de huevo, pan, posos de café, bolsitas de té, hojas de té, productos horneados, nueces, gelatina, dulces, bocadillos alimentos, sobras y alimentos en mal estado.



#### Papel Sucio con Comida

Bolsas de papel, servilletas de papel, toallas de papel, platos de papel, vasos de papel, recipientes de papel para llevar y cajas para llevar (sin revestimiento de plástico o cera y sin metal), filtros de café, pañuelos de papel, palitos de helado, palillos de dientes, y madera sin tratar.



### ¡Mantenga estos artículos fuera del contenedor de orgánicos!

• NO Líquidos • NO Metal • NO Bolsas de plástico • NO Bolsas biodegradables o compostables • NO Popotes de plástico • NO Espuma de poliestireno

### CONSEJOS PARA UN PROGRAMA DE RECICLAJE DE ORGÁNICOS EXITOSO EN SU RESTAURANTE:

- **Educación a su personal** - entrenar a todo el personal para clasificar adecuadamente los desechos en basura, reciclaje y orgánicos. Educar a su personal sobre lo que se coloca en cada contenedor es un componente importante para el éxito de su proceso de gestión de residuos. EDCO puede proporcionar videos, material educativo, y letreros para ayudar en el entrenamiento.
- **Asignar líderes de equipo** - Considere nombrar líderes de equipos ecológicos que puedan entrenar al nuevo personal en el programa de reciclaje de productos orgánicos y mantener a todo el personal informado sobre el progreso de la empresa para reducir los desechos y convertirse en expertos en reciclaje.
- **Contenedores de recolección** - Configure su programa para el éxito mediante la codificación por colores de los recipientes de recolección. Use contenedores verdes para orgánicos y azules para reciclaje. La codificación por colores hace que sea más fácil identificar rápidamente qué va a dónde.
- **Determinar la ubicación de los contenedores orgánicos** - Considere colocar contenedores orgánicos cerca de las estaciones de preparación y al lado de las áreas de lavado de platos para que el personal de cocina pueda reciclar adecuadamente el material orgánico. Una vez que el contenedor está lleno, los residuos orgánicos se pueden vaciar en el contenedor de orgánicos verdes.
- **¡Use los productos de papel sucios con comida para su beneficio!** - Muchos restaurantes consideran que envolver los desechos de alimentos en cualquier tipo de papel que no sea encerado, como toallas de papel, papel de embalaje, periódicos o bolsas de papel, es una manera fácil de mover los desechos de alimentos desde el interior de la cocina hasta el contenedor de orgánicos. Trate de forrar el recipiente con una bolsa de papel o coloque toallas de papel o papel periódico en el fondo del recipiente orgánico para ayudar a absorber cualquier líquido. **iPor favor, no utilice ningún tipo de bolsas de plástico, biodegradables o compostables!**

¿PREGUNTAS?

ENVÍANOS UN CORREO ELECTRÓNICO!



csrsh@edcodisposal.com

Envíenos un mensaje de texto!



(562) 203-0295

¡Llámanos!



(562) 597-0608

¡Visite nuestro sitio web!



edcodisposal.com

# RECYCLE RECICLAR



**EDCO**

edcodisposal.com

"We'll Take Care of It"

**NO PLASTIC BAGS**  
**NO BOLSAS DE PLÁSTICO**



**NO FOOD SOILED PAPER**  
**NO PAPEL SUCIO CON COMIDA**



**NO FOOD WASTE**  
**NO DESPERDICIO DE COMIDA**



**NO LANDSCAPE WASTE**  
**NO DESECHOS DE JARDINERÍA**

**STOP**

# ORGANICS

---

# ORGÁNICOS



**EDCO**

edcodisposal.com

*"We'll Take Care of It"*

**NO PLASTIC BAGS**  
**NO BOLSAS DE PLÁSTICO**



**NO PLASTIC CUPS OR STRAWS**  
**NO VASOS O POPOTES DE PLÁSTICO**



**NO BIODEGRADABLE OR COMPOSTABLE BAGS**  
**NO BOLSAS BIODEGRADABLES O COMPOSTABLES**

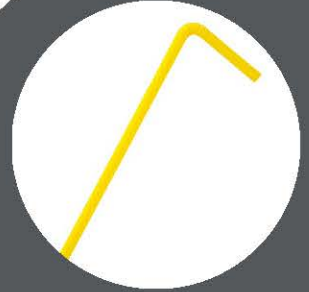


**NO STYROFOAM**  
**NO ESPUMA DE POLIESTIRENO**



**STOP**

# LANDFILL BASURA



**EDCO**

edcodisposal.com

"We'll Take Care of It"

**NO FOOD WASTE**  
**NO DESPERDICIO DE COMIDA**



**NO RECYCLABLE MATERIAL**  
**NO MATERIAL RECICLABLE**



**STOP**

**NO LANDSCAPE WASTE**  
**NO DESECHOS DE JARDINERÍA**

**NO PAPER/CARDBOARD**  
**NO PAPEL O CARTÓN**

# INTRODUCING EDCO

edcodisposal.com

*“We’ll Take Care of It”*



## El Segundo's New Hauler

The City of El Segundo conducted an extensive, competitive process to select the service provider best suited for the collection and disposal of trash, recycling and green waste at reasonable rates. Founded in 1967, *family owned and operated* EDCO was chosen as the City's new residential hauler because of a demonstrated commitment to providing superior customer service to numerous Southern California communities.



## Transition Date

**Effective May 1, 2019**, EDCO will provide waste and recycling services to residents in the City of El Segundo. As this date approaches, our entire team is preparing for a seamless service transition.

### Important Information Inside...

Please review the information in this brochure for an initial overview about EDCO's state-of-the-art collection program.



## New Automated Collection

*Fully automated waste collection is a state-of-the-art waste removal system that is extremely efficient and results in a clean and orderly appearance on waste collection day.*

EDCO's fleet of Renewable Natural Gas (RNG)-powered automated trucks are equipped with a robotic arm that mechanically lifts and empties the new automated carts into the truck. Compared to conventional fuels, RNG provides significant emission reduction and further reduces Greenhouse Gas (GHG) effects over the use of natural gas.

As part of this transition, EDCO will implement a new and convenient automated trash, recycling and greenwaste collection service in El Segundo and your regular collection day may be changing. EDCO will notify residents of their new collection day in advance if it changes.



### Automated Collection Carts

EDCO will collect household trash, recyclable items and greenwaste once a week separately in three different automated collection carts.

# EDCO's Residential Collection Service

### New Automated Collection Carts

New automated trash, recycling and greenwaste carts will be delivered to all residents **starting April 24, 2019**. An informational tag will be attached to your carts that will offer pertinent information and a collection day-change reminder.

New automated trash and recycling collection will begin for each resident starting May 1, 2019 on your designated collection day.

### Three Separate Collections

EDCO will collect household trash, recyclable items and greenwaste separately in three different colored carts: gray for trash, blue for recycling and green for green waste and organics, such as food scraps.



## Smaller Cart Sizes Available

After 2 weeks of receiving the new carts, residents who desire a smaller cart can call EDCO's Customer Service Office at (310) 540-2977 and EDCO will gladly replace your carts with smaller ones.

Please note that a smaller cart size will not affect your monthly rate.





## Trash Cart

EDCO will provide each single-family and duplex residential customer with a 95-gallon gray automated trash cart for weekly trash collection.

Use your gray trash cart to dispose of non-recyclable household trash. Residents can request one (1) additional gray trash cart.

### ▶ Will just one automated trash cart hold a week's worth of trash?

**For most residents, yes.** This should be more than enough capacity for most families, particularly when recyclables and yard waste are separated properly for recycling. A 95-gallon capacity cart will hold as much trash as three standard trash cans.

### ▶ What if my new carts don't fit through my gate or I am physically unable to move the 95-gallon carts?

Those residents who are unable to physically move the cart or have space constraints would be offered smaller sized carts.



## Recycling Cart

EDCO will provide each single-family and duplex residential customer with a 95-gallon blue automated recycling cart for weekly collection.

Use your blue recycling cart to recycle household containers, mixed paper, newspaper, cardboard and beverage containers marked ♻️ - ♻️, labeled "CA Redemption Value" or "CA Cash Refund," all mixed together in your recycling cart. Please help prevent contamination by not placing any trash or non-recyclable items in your blue recycling cart. Residents can request up to two (2) additional recycling carts.

For a complete list of recyclable material accepted in the blue cart, please refer to our website, [edcodisposal.com](http://edcodisposal.com), click on the Residential Service tab, and under Curbside Pick Up click on Recycling.

### ▶ Does all recycling material have to be in the blue automated cart to be collected?

The automated collection truck can only pick up the specially designated cart provided by EDCO. Boxes should be broken down and flattened to fit inside the recycling cart.



## Green Waste Cart

EDCO will provide each single-family and duplex residential customer with a 95-gallon green automated green waste cart for weekly collection.

Use your green cart to separate green waste material such as landscape and pruning waste, nonhazardous wood waste and organics, such as food waste, all mixed together. Sod and ice plant are acceptable in small quantities. Due to the weight of those materials, fill the cart only half full. Residents can request up to two (2) additional green-waste carts.

For a complete list of green waste material accepted in the green cart, please refer to our website, [edcodisposal.com](http://edcodisposal.com), click on the Residential Service tab, and under Curbside Pick Up click on Green Waste.

### ▶ Does green waste need to be bagged?

**No, please do not use plastic bags as they do not compost!** All green waste material must be placed loosely inside the green waste cart for collection. Any material left outside the cart cannot be collected.

### **Will my collection and street sweeping day change?**

**Possibly.** To assist and ensure smooth collection routes throughout the City, a change in your current collection day may occur. EDCO will collect household trash, recyclable items and green waste once a week, Monday - Thursday and street sweeping will follow the day after your collection day, Tuesday - Friday.

### **When is my new collection day?**

A collection day map and an interactive collection day lookup feature is located online at [edcodisposal.com](http://edcodisposal.com) (enter zip code 90245) under the Service Schedule tab. EDCO will also mail in advance a day-change postcard to residents with their new collection day.

### **Can I use regular trash cans or trash bags if I fill my automated cart before my collection day?**

**No.** The automated waste collection trucks can only pick up the automated carts provided by EDCO. The mechanical arms that empty automated carts cannot pick up smaller objects such as standard trash cans or plastic bags.

### **Why Automated Collection?**

Fully automated waste collection is a state-of-the-art waste removal system that is extremely efficient and results in a clean and orderly appearance on waste collection day. EDCO's Renewable Natural Gas (RNG)-powered automated collection trucks are equipped with a robotic arm that mechanically lifts and empties the new automated carts into the truck.

### **Are there three separate collections?**

**Yes.** All collection services will be provided on one day per week for each material-trash, recycling and green waste.

### **Why a Separate Collection for Green Waste?**

Green waste makes up approximately 20-30% of the waste stream. In order to comply with the State of California's goal to divert 75% of the waste stream from landfills, EDCO is enhancing your recycling program to include a separate green waste collection. Collecting green waste separately will help us reach diversion goals and help preserve the life of our landfills by reducing methane emissions.

### **How many carts will each single-family and two-family household receive?**

EDCO will deliver at a minimum one gray 95-gallon trash cart, one blue 95-gallon recycling cart, and one green 95-gallon green waste cart. Residents may request one additional gray trash cart at no extra cost, two additional blue recycling carts at no extra cost, and two additional green waste carts at no extra cost.

### **Where should carts be placed for collection?**

Carts should be placed at street level with the wheels against the curb. For residents who are picked up from an alley, please continue to place carts where manual cans were collected.

### **When will new carts be delivered?**

New 95-gallon automated trash, recycling and greenwaste carts will be delivered to all residents starting April 24, 2019. An informational tag will be attached to carts that will offer pertinent information and a collection day-change reminder.

### **What do I do with my old trash cans?**

If you do not want your old trash cans, please place a note on them indicating you no longer want them and put them out at the curb on your collection day *the week following the delivery of your new carts*. You may also keep your old cans and reuse them for other household needs.

### **Will special trash events and bulky item pickup services still be offered?**

**Yes.** Residents can contact EDCO and schedule four bulky item pickups per year of up to six items each pickup. EDCO will also host two city-wide cleanup events and two document shredding events per year, which will also include free mulch that residents can pickup. Upcoming special event dates, locations and times can be found under the Events tab on the homepage of our website, [edcodisposal.com](http://edcodisposal.com).

# Online Resources

**edcodisposal.com**

enter zip code 90245

*El Segundo residents have access to EDCO's dedicated community website.*

## Collection Day Lookup

Residential customers will be able to look up their collection and street sweeping day with a click of a button! A collection day map and an interactive collection day lookup feature is located under the Service Schedule tab.

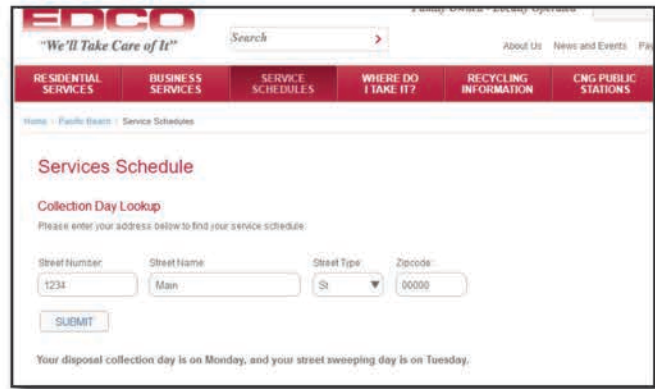
## News and Events

EDCO's website features communication tabs with news and events specific to El Segundo. Here you can find service alerts, upcoming cleanup and shredding events & environmental news.

## Stay Connected with EDCO

Stay connected with EDCO by registering your email address through our website and receive periodic notifications regarding service alerts, upcoming events and environmental news pertaining to El Segundo.

Subscribe by going to [edcodisposal.com](http://edcodisposal.com) and entering your zip code. On our homepage, enter your email address in the designated email box and click on SUBMIT.



## Text with EDCO

Text messaging has become a form of communication that many of us are using on a daily basis. We often find ourselves on the go with no time to be on the phone or sitting in front of a computer. El Segundo residents can communicate with one of our friendly customer service representatives via text messages!

Text messaging offers customers another convenient way to efficiently communicate questions and requests with EDCO's customer service office. Text us today at (562) 203-0295! EDCO responds to texts during business hours, Monday - Friday, 8:00 a.m. - 5:00 p.m.

# New Quarterly Billing

## Transition to Billed Service New Quarterly Fees

*As of May 1, 2019, EDCO will start billing for residential waste and recycling collection services.*


The City of El Segundo previously provided residents with waste and recycling services free of charge. On February 19, 2019 the City Council completed the Prop. 218 process and established a \$15.00 per month fee per residential unit.

EDCO will provide quarterly billing for waste and recycling collection in advance of service effective May 1, 2019.


- Single-Family Dwellings and Duplexes \$15/month/unit

Along with EDCO's superior customer service, residents will experience enhanced collection services, expanded recycling programs, special collection events, and more!


## WAYS TO PAY YOUR BILL

 Pay-by-Phone

EDCO accepts payments by phone using your Visa®, MasterCard® or Electronic Check, 24 hours a day, seven days a week! This free automated service is fast, easy and secure.

 Pay Online

EDCO accepts payments online at [edcodisposal.com](http://edcodisposal.com). Payments can be made on a one-time basis or set up an account for automatic payments.

 Easy Pay

EDCO offers a paperless option to pay your bill. Choose to sign up for our FREE Easy-Pay program and future bills will be paid by automatic deduction from your checking account. Save paper and postage.

## NOTICE

Important  
Information Inside  
About EDCO,  
El Segundo's New  
Waste &  
Recycling Collector!

## Learn More at Community Meetings

*EDCO understands that questions may arise during this time of change and we are here to help.*

EDCO will hold community meetings throughout the City to share important information, highlight new services and to directly answer any questions residents may have. At these meetings, residents will also have a first-hand opportunity to check out EDCO's new automated collection carts.


Below, please find EDCO's scheduled community meeting dates and times. Should you like to schedule a meeting for your homeowners' association, community group or service club, please call **Marty Simonoff** at **(714) 522-8344 ext. 2246** or email **[martys@edcodisposal.net](mailto:martys@edcodisposal.net)**.


- **Friday, March 22nd**    **7 p.m.**    City Hall, Council Chambers, 350 Main Street
- **Saturday, March 23rd**    **11 a.m.**    City Hall, Council Chambers, 350 Main Street
- **Tuesday, March 26th**    **11 a.m.**    El Segundo Public Library, Friends of the Library Room, 111 W Mariposa Avenue
- **Saturday, March 30th**    **11 a.m.**    Joslyn Center, Social Hall, 339 Sheldon Street
- **Wednesday, April 3rd**    **7 p.m.**    City Hall, Council Chambers, 350 Main Street
- **Saturday, April 6th**    **11 a.m.**    City Hall, Council Chambers, 350 Main Street



*Please do not hesitate to contact our office and speak with a customer service representative. EDCO will answer any questions you may have about your new carts and try to resolve any situations you may come across.*


*Remember, just call EDCO and "We'll Take Care of It!"*

 950 E. 27th Street  
Signal Hill, CA 90755

 (310) 540-2977

 Text (562) 203-0295

 [ehenriquez@edcodisposal.com](mailto:ehenriquez@edcodisposal.com)  
Customer Service Manager

 [edcodisposal.com](http://edcodisposal.com)



*COMING SOON! More service details, collection information, cart dimensions and limits, etc. will follow in another informational mailer in April.*

A white and red EDCO garbage truck with a yellow hydraulic arm lifting a blue recycling bin. The truck has "NEW WAY" and "EDCO" branding. The background shows a residential street with houses and palm trees.

**EDCO**

edcodisposal.com

*"We'll Take Care of It"*

**Your  
Collection  
Day is  
Changing!**

**ATTENTION!**  
*Collection Day  
Change Alert!*

In order to efficiently service trash and recycling collection in your area, the following service day change is necessary:

**STARTING MAY 6, 2019**

**Your collection day will change from Wednesday  
to MONDAY**

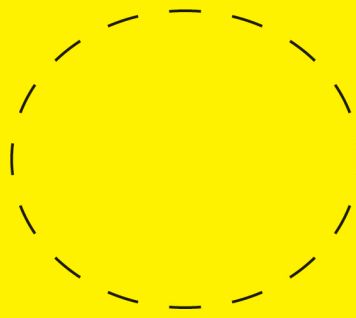
If you have any questions regarding your collection day change please call our office at (310) 540-2977.



950 E. 27th Street • Signal Hill, CA 90755

**ATTENTION!**

**Important  
Information  
Regarding Your  
Collection Day!**



## **Automated Collection Begins in Your Neighborhood!**

*Starting your next service day, May 1st, EDCO will begin emptying the new automated trash, recycling and green waste carts distributed to all residential customers.*

### **SERVICE DAY CHANGE!**

**Please Set Out Trash, Recycling & Green Waste  
Carts on Your NEW Service Day:**

# **WEDNESDAY**

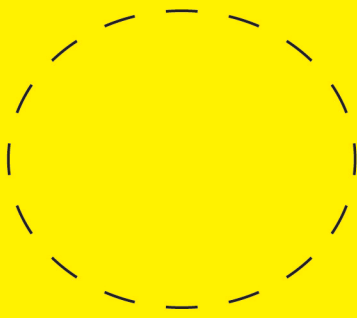
*Starting May 1, 2019 your trash and  
recycling collection day will change to  
WEDNESDAY*

### **Service Guidelines:**

- Set out carts at street level with the wheels against the curb, if applicable, and out of the way of traffic.
- If collected from an alley, keep carts at a minimum of two (2) feet distance from walls or fences.
- Arrows on the lid of carts should point toward the street or alley.
- Keep a minimum of two (2) feet distance between your carts, and three (3) feet from obstructions such as parked cars, mailboxes, trees and telephone poles.
- Please do not overload your carts. Do not overfill the automated carts to prevent the cart lids from properly closing.
- Please be careful not to place carts in areas of traffic, such as bike lanes, to avoid blocking paths of travel.
- To ensure your carts are serviced, please place all carts out by 7:00 a.m. on your service day or the night before.

**EDCO**  
edcodisposal.com

*"We'll Take Care of It"*



## EDCO's Trash, Recycling and Green Waste Service:



### TRASH

Residential customers will receive a new gray trash cart. Residents can request one additional gray trash cart at no extra cost.

If you do not want your old trash cans, please place a note on them indicating you no longer want them and put them out at the curb on your new collection day *the week following delivery of your new carts.*



### RECYCLING

Residential customers will receive a new blue recycling cart to recycle household containers, mixed paper, newspaper, cardboard and beverage containers marked ♻️-♻️, labeled CA Redemption Value or CA Cash Refund, all mixed together in your recycling cart. For more information on what to recycle visit our website, [edcodisposal.com](http://edcodisposal.com). **Residents may request additional blue recycling carts at *no extra cost!***



### GREEN WASTE

Residential customers will receive a new green yard waste cart to separate recyclable landscape waste and other organic materials for collection. Recyclable green waste includes, but is not limited to, grass clippings, flowers, brush, tree trimmings, twigs, weeds, palm fronds, leaves and food scraps. ***Please DO NOT use plastic trash bags as they do not compost.***

**Questions?** Call us at (310) 540-2977, text us at (562) 203-0295 or visit our website at [edcodisposal.com](http://edcodisposal.com)

# EDCO

[edcodisposal.com](http://edcodisposal.com)

*"We'll Take Care of It"*

# Commercial and Multi-Family Organics Recycling Compliance Requirements

**EDCO**

edcodisposal.com

*"We'll Take Care of It"*



CITY OF  
DELMAR



## *Implementation of Mandatory Organics Recycling in Del Mar*

As of January 1, 2022, all commercial businesses in the City of Del Mar including multi-family residential dwellings, were to have complied with all *State of California-mandated* recycling (aluminum, glass, cardboard & paper products, rigid plastics #1-7) and organic waste (food scraps/waste, non-waxy paper products, landscape and pruning waste, etc.) recycling provisions.

**During the week of March 1st, EDCO will deliver a 65-gallon green organics cart to commercial and multi-family customers not yet enrolled in organics service.**



*"We'll Take Care of It"*

# Organics Recycling!

EDCO's Organics Recycling Program Collects Food Scraps and Landscape Waste Mixed Together in a Green Organics Container. **During the week of March 1st, EDCO will be delivering a 64-gallon organics cart to commercial customers in Del Mar.**

## Organic Waste



Organic waste is a renewable natural resource. It mainly comes from yard and kitchen waste from homes, and food waste and scraps from industrial and commercial operations.

Mandatory recycling of organic waste is the next step to achieving California's Zero Waste goals. EDCO constructed the first state-of-the-art, advanced technology Anaerobic Digestion (AD) Facility in San Diego County, capable of producing

renewable natural gas that will serve the needs of the region.

AD is an efficient and environmentally sustainable technology that can make a significant contribution to the management of organic waste in California. Capturing and reducing the amount of methane released into the atmosphere is critical in ensuring a safe and healthy environment for ourselves and future generations.



## Why Recycle Food Waste?

Organic waste accounts for over 40% of the material in California's waste stream. Organic material cannot break down when buried in a landfill, as it would in nature or in a compost pile. Instead, it decomposes without oxygen, releasing methane gas into the atmosphere. Organic material (food scraps and yard waste) is recycled when placed in green organics containers and then transported to EDCO's AD Facility where it will break down and convert into renewable natural gas and fertilizer.

## Commercial Food Waste Recycling Video

To learn more about EDCO's new organics recycling program and how it will significantly impact the future of organic waste, please visit our website at [edcodisposal.com](http://edcodisposal.com) and watch our informative videos located in our Resource Center tab on the home page and click on Videos!

# EDCO's Anaerobic Digestion Facility



EDCO's Anaerobic Digestion Facility

Since 1967, family owned and operated EDCO has had a long-standing commitment to reducing impacts on the environment through innovation. EDCO's state-of-the-art AD Facility will assist customers to be in full compliance with state mandates and keep us *On the Road to Zero Waste*.

AD is the natural process in which microorganisms break down organic materials such as food waste, green waste, fats, oils and greases. AD happens in closed spaces where there is no oxygen and

converts organic material into Renewable Natural Gas (RNG) and fertilizer.

Recycling organics is easy and convenient with EDCO's commingled organics recycling program. EDCO expanded source-separated green waste collection to include the recycling of food waste. The new organics service allows customers to place food scraps in the same container as green waste. EDCO's AD Facility is a foundation for customers to achieve State mandates.



## California State Mandates

The EDCO AD facility will allow the City of Del Mar to meet compliance mandates including AB 1826, AB 827, AB 341, and SB 1383, which are directly related to organic recycling in California.

### AB 1826

Requires businesses that generate organic waste to arrange for recycling services for that waste, and for jurisdictions to implement a recycling program to divert organic waste from businesses subject to the law, as well as report to the State of California on their progress in implementing an organic waste recycling program.

### AB 827

Requires commercial generators subject to AB 1826 to provide customers with recycling containers inside their place of business for the convenience of recycling.

### AB 341

California Assembly Bill AB 341 requires businesses and multifamily dwellings to recycle. This recycling effort targets single-stream recycling where all recyclable materials are mixed together.

### SB 1383

Establishes targets to achieve a 50% reduction in the level of the statewide disposal of organic waste from the 2014 level by 2020 and a 75% reduction by 2025. The law grants CalRecycle the regulatory authority required to achieve the organic waste disposal reduction targets and establishes an additional target that not less than 20% of currently disposed edible food is recovered for human consumption by 2025.

**QUESTIONS?** Please visit our website at [edcodisposal.com](http://edcodisposal.com) or call (619) 287-7555 ext. 168

# What Goes in the Organics Container?



Organic waste (also referred to as organics), which includes food waste, by-products from food manufacturing, distribution, or retail, green waste, landscape and pruning waste, non-hazardous wood waste, and food-soiled paper waste, can be placed commingled in an organics container.

Below are just a few examples of what can be placed in your organics container.

## Food Scraps

Fruit, vegetables, meat, bones, dairy, egg shells, prepared food



## Food-Soiled Paper

Napkins, tea bags, paper plates, coffee filters



## Yard Waste

Plants, leaves, branches, grass



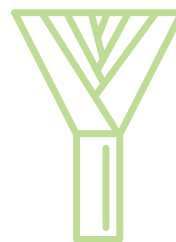
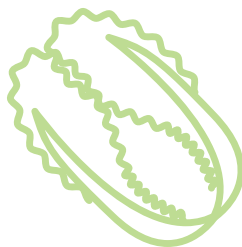
# Get the Most Out of Organics Recycling

EDCO is committed to assisting businesses and multifamily properties implement organics recycling. EDCO provides free, onsite visits to help you comply with the state's mandatory recycling requirements, which includes a review of your current trash and recycling services, and to help determine the best organics program for you. EDCO's organics recycling program is now implemented, and generators may reduce trash container sizes and/or collection frequency by diverting organic materials into designated organics containers.



## What More Can You Do?

San Diego Food System Alliance is leading an initiative across San Diego County to reduce food waste and increase food donation to people. By visiting their website, at [sdfsa.org/savethefoodsd/](https://sdfsa.org/savethefoodsd/), customers can find information on food recovery throughout the county, food donation guides, and resources.



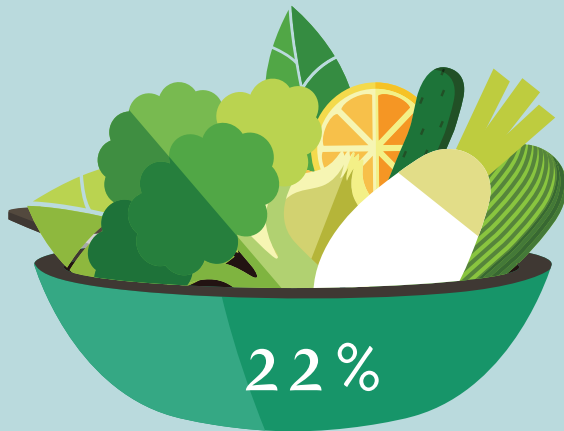


9790 Olson Drive • San Diego, CA. 92121

**NOTICE:**

**During the week of March 1st, EDCO will be delivering a 64-gallon organics cart to commercial customers in Del Mar.**

*Para obtener información en español, visite nuestro sitio web, [edcodisposal.com](http://edcodisposal.com), en Commercial Services y haga clic en Organic Recycling.*



The EPA estimates that more food reaches landfills than any other single material in our everyday trash, constituting 22 percent of discarded municipal solid waste. Adding food waste to EDCO's Organics Recycling Program will help reduce the amount of organic waste going to landfills and lower Green House Gas (GHG) emissions released into our environment.

**Questions?**

For ongoing information, visit our website, [edcodisposal.com](http://edcodisposal.com), email us at [dcox@edcodisposal.com](mailto:dcox@edcodisposal.com), or call us at (619) 287-7555 ext 168.

ORGANICS

# ¡El Reciclaje de Productos Orgánicos Comerciales ha Llegado!

# EDCO

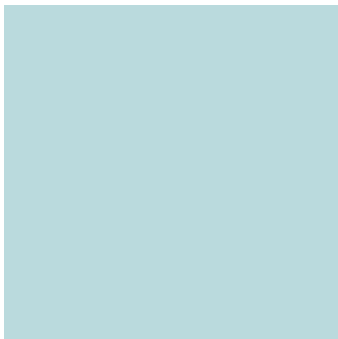
[edcodisposal.com](http://edcodisposal.com)

*"We'll Take Care of It"*

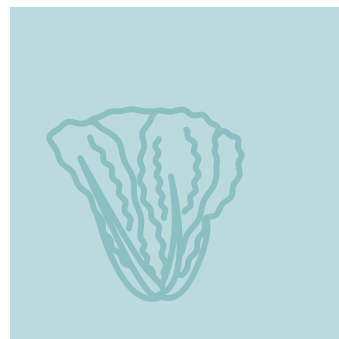


El nuevo programa de reciclaje de productos orgánicos de EDCO recoge restos de comida y / o desechos de jardinería mezclados en un contenedor verde de productos orgánicos designado

## RECICLAJE DE ORGANICOS



Separar los **orgánicos** (restos de comida y desechos de jardín) ayuda a nuestro medio ambiente.



**El 1 de enero de 2022, el nuevo programa de reciclaje de productos orgánicos de EDCO comenzó a recolectar restos de comida por separado o mezclados con desechos de jardinería en un contenedor de productos orgánicos verde.**

## Residuo Orgánico



Los residuos orgánicos son un recurso natural renovable. Proviene principalmente de los desechos de jardín y cocina de los hogares, y de los desechos y sobras de alimentos de las operaciones industriales y comerciales. El reciclaje obligatorio de desechos orgánicos es el siguiente paso para lograr las metas Cero Residuos de California.

Reciclar productos orgánicos será fácil y conveniente con el programa combinado de reciclaje de productos orgánicos

de EDCO. EDCO ha ampliado la recolección de residuos verdes separados en origen para incluir el reciclaje de residuos de alimentos. El servicio permitirá a los clientes colocar restos de comida en el mismo contenedor que los desechos verdes. El nuevo programa de reciclaje orgánico de EDCO será una base para que su comunidad cumpla con los mandatos estatales, incluidos AB 1826, AB 1594 y SB 1383, que están directamente relacionados con el reciclaje orgánico en el estado de California.

## ¿Por qué reciclar los desechos de alimentos?



Los desechos orgánicos representan más del 40% del material en el flujo de desechos de California. El material orgánico no se puede descomponer cuando se entierra en un vertedero, como lo haría en la naturaleza o en una pila de abono porque se descompone sin oxígeno, liberando gas metano a la atmósfera. En un programa de reciclaje orgánico, los desechos orgánicos se reciclan en compost valioso o mantillo que se usa para la restauración del suelo, o se pueden reciclar mediante digestión anaeróbica, produciendo biofertilizantes ricos en nutrientes, energía renovable e incluso combustible.



Al reciclar los desechos de alimentos, está ampliando un valioso espacio en los vertederos, lo que también reduce las emisiones de CO2 y preserva nuestro medio ambiente.

# Del Contenedor Verde a Compost



EDCO recolectará los orgánicos de su contenedor verde y los transportará a una instalación de compostaje.



El material se coloca en grandes montones, donde los microorganismos comienzan a descomponerlo y a calentar los montones a temperaturas muy altas.



Después de aproximadamente 12 meses, el material se descompone y se transforma en un material terroso similar a la tierra llamado compost.



Compost se usa para fertilizar plantas, jardines y otras áreas al aire libre.

## Mandatos Estatales de California

Con fechas límite de reciclaje obligatorias en el horizonte, la instalación de EDCO AD permitirá que la ciudad cumpla con los mandatos de cumplimiento, incluidos AB 1826, AB 827, AB 1594 y SB 1383, que están directamente relacionados con el reciclaje orgánico en el estado de California.

**AB 1826**

Requiere que las empresas que generan desechos orgánicos organicen servicios de reciclaje para esos desechos y que las jurisdicciones implementen un programa de reciclaje para desviar los desechos orgánicos de las empresas sujetas a la ley, así como informar al estado de California sobre su progreso en la implementación de un programa de reciclaje de residuos.

**AB 827**

Requiere que los generadores comerciales sujetos a AB 1826 proporcionen a los clientes contenedores de reciclaje dentro de su lugar de trabajo para la conveniencia del reciclaje.

**AB 1594**

A partir del 1 de enero de 2020, el uso de material verde como cobertura de vertedero diario alternativo (ADC) ya no constituirá una desviación a través del reciclaje y, en cambio, se considerará eliminación.

**SB 1383**

Establece objetivos para lograr una reducción del 50% en el nivel de eliminación de desechos orgánicos en todo el estado desde el nivel de 2014 para 2020 y una reducción del 75% para 2025. La ley otorga a CalRecycle la autoridad reguladora requerida para lograr los objetivos de reducción de eliminación de desechos orgánicos y establece un objetivo adicional de recuperar para el consumo humano no menos del 20% de los alimentos comestibles actualmente desechados para 2025.

¿PREGUNTAS? Visite nuestro sitio web en [edcodisposal.com](http://edcodisposal.com) o envíe un correo electrónico a [csrsh@edcodisposal.com](mailto:csrsh@edcodisposal.com).

# ¿Qué Va en el Contenedor de Orgánicos?

Los desechos orgánicos (también conocidos como orgánicos), que incluyen desechos de alimentos, desechos verdes, desechos de poda y jardinería, desechos de madera no peligrosos y desechos de papel con suciedad de comida, se recolectarán todos mezclados en su carrito de orgánicos verdes.



A continuación se muestran solo algunos ejemplos de lo que se puede colocar en su contenedor de orgánicos verde.

## Restos de Comida

Fruta, verduras, carne, huesos, lácteos, cáscaras de huevo, comida preparada



## Papel Sucio de Comida

Servilletas, bolsitas de té, platos de papel, filtros de café



## Desechos de Jardín

Plantas, hojas, ramas, hierba



# Aproveche al Máximo el Reciclaje de Productos Orgánicos

EDCO se compromete a ayudar a las empresas y propiedades multifamiliares a implementar el reciclaje orgánico. EDCO proporcionará visitas gratuitas al sitio para ayudarlo a cumplir con los requisitos de reciclaje obligatorios del estado, que también incluirían una revisión de sus servicios actuales de recolección de residuos y reciclaje, y ayudarán a determinar el mejor programa orgánico para usted. Cuando se implementa el programa de reciclaje de orgánicos de EDCO, los generadores de alto volumen pueden reducir el tamaño de los contenedores de basura y / o la frecuencia de recolección al desviar los materiales orgánicos a contenedores orgánicos designados.

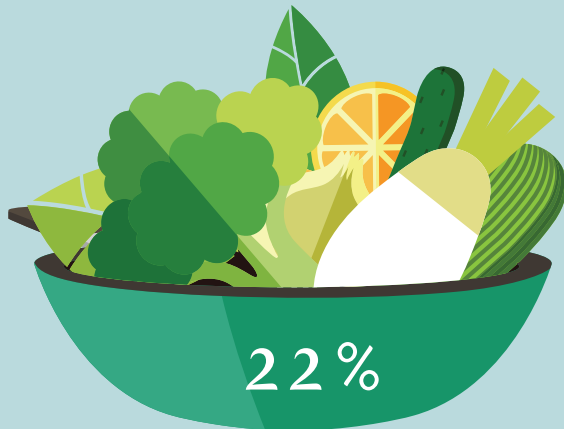


## ¿Que Puedes Hacer Ahora?

Food Finders es una organización de recuperación de alimentos sin fines de lucro con la misión de eliminar el hambre y el desperdicio de alimentos al tiempo que mejora la nutrición en comunidades con inseguridad alimentaria. Esto apoya despensas, refugios, agencias, misiones y más dentro de una gran parte de la región del sur de California. Food Finders coordina toda la logística de recoger y distribuir su comida donada, entregándola el mismo día a una agencia asociada dentro de su área local. Ninguna cantidad de comida es demasiado pequeña o demasiado grande, ya sea comida perecedera, no perecedera o preparada. Para obtener más información, llame al (562) 283-1400 o visite [foodfinders.org](http://foodfinders.org).



950 E. 27th Street • Signal Hill, CA 90755



La EPA estima que llegan más alimentos a los vertederos que cualquier otro material en nuestra basura diaria, lo que constituye el 22 por ciento de los desechos sólidos municipales desechados. Agregar residuos de alimentos al Programa de Reciclaje de Productos Orgánicos de EDCO ayudará a reducir la cantidad de residuos orgánicos que van a los vertederos y reducirá las emisiones de gases de efecto invernadero (GHG) liberadas a nuestro medio ambiente.

#### ¿PREGUNTAS?

Para obtener información continua, visite nuestro sitio web, [edcodisposal.com](http://edcodisposal.com), envíenos un correo electrónico a [csrsh@edcodisposal.com](mailto:csrsh@edcodisposal.com), envía un mensaje de texto al (562) 203-0295, o llámanos al (562) 597-0608.

ORGANICS

# New Tenant Move-In Kit



**EDCO**

[edcodisposal.com](http://edcodisposal.com)

*"We'll Take Care of It"*



edcodisposal.com

"We'll Take Care of It"

# New Tenant Move-In Kit

Our commitment to superior service has offered customers peace of mind on collection day... week in and week out. Our service team provides a level of commitment, integrity, and personal attention that a *family-owned and locally operated* company takes pride in offering.

## TRASH

Please place household trash in the designated gray trash containers.

### HOUSEHOLD TRASH INCLUDES, BUT IS NOT LIMITED TO:

- Broken Glass, Ceramics or Mirrors
- Diapers
- Pet Waste
- Chip or Snack Bags
- Plastic Grocery Bags
- Vacuum Bags
- Rubber or Garden Hoses
- Wire



### KEEP OUT OF THE TRASH CART:



- Recyclables
- Organics
- Household Hazardous Waste (HHW)
- Electronics or Batteries
- Fluorescent Light Bulbs
- Pharmaceuticals, Medical Waste or Needles
- Automobile Parts, Including Motor Oil, Oil Filters, Batteries, and Tires

### WASTE REDUCTION TIPS:

- Rather than throwing items away in the trash, donate unwanted items to charity, friends or family.
- Reuse glass jars, cups, tubs, aluminum foil, boxes, bags, and packaging material.
- Use cloth napkins, tablecloths, and dish towels instead of disposable items.
- Purchase items with less packaging by buying in bulk.
- Bring your own coffee cup, water bottle, reusable bags, and boxes when shopping or out and about, rather than using disposables.
- Subscribe to paperless invoices and notices.
- Opt out of junk mail. Remove your name from mailing lists by visiting [OptOutPrescreen.com](http://OptOutPrescreen.com) or by calling toll-free 1-888-5-OPT-OUT (1-888-567-8688).

## QUESTIONS?

Email Us!  [csrbp@edcodisposal.com](mailto:csrbp@edcodisposal.com) Text Us!  (562) 203-0295

Call Us!  (714) 522-3577 Visit our Website!  [edcodisposal.com](http://edcodisposal.com)



# EDCO

edcodisposal.com

"We'll Take Care of It"

## ORGANICS

Please place your organic material in the green organics container. Organics must be placed loosely inside the green organics containers only. Please **DO NOT use any type of plastic bags** (including certified compostable or biodegradable bags) as they contaminate the material!



### RECYCLABLE ORGANICS INCLUDE, BUT ARE NOT LIMITED TO:

- Grass Clippings
- Flowers
- Brush
- Tree Trimmings
- Weeds
- Palm Fronds
- Leaves
- Branches
- Wood Scraps & Chips
- Ice Plant (in small quantities)
- Ivy
- Floral Arrangements
- Christmas Trees (cut in half; flocked trees are OK)
- Untreated & Non Lead-Based Painted Wood
- Food Scraps
- Food-Soiled Paper



## COLLECTING YOUR FOOD SCRAPS

There are many different ways to cleanly move food scraps from your kitchen to your green organics container. Here are some of the most popular options:

- **Wrap Your Scraps!** - Many people find wrapping food waste in any type of non-wax paper, such as paper towels, packing paper, newspaper, or paper bags, is an easy way to move food waste from inside your kitchen to your organics cart. This is especially true for large quantities of fruit, meat, etc., and you can even leave the scraps wrapped in the paper and then just drop it into the organics cart. **Please do not use any kind of plastic bags!**
- **Kitchen Caddies** - A kitchen caddy is an optional container that can be placed under your kitchen sink or another convenient area for your household to use. Any reusable container can be used as a kitchen caddy. Kitchen caddies could lock to keep odors in and once full, can be taken to your green organics container and emptied onto the green waste. After emptying, it can be washed out.
- **Containerize It** - Many people have their own containers, such as coffee cans and Tupperware products that they are comfortable using to hold food scraps. Similar to kitchen caddies, once the container is full, it can be taken and emptied into the organics cart.
- **Freeze It** - Some people choose to freeze or refrigerate their food scraps in containers and paper bags and then empty as needed.



edcodisposal.com

"We'll Take Care of It"

## RECYCLING

Use your blue recycling cart to recycle household containers, mixed paper, newspaper, cardboard, and beverage containers marked - , labeled "CA Redemption Value" or "CA Cash Refund," all mixed together in your recycling cart. Please help prevent contamination by not placing any trash or non-recyclable items in your blue recycling container. **Please DO NOT use plastic bags.** Recyclable material must be placed loosely inside recycling containers only.



## ALL RECYCLABLES GO IN ONE CONTAINER

With our commingled recycling program, there's no need to sort recyclables. One container can take it all!

### RECYCLABLES INCLUDE, BUT ARE NOT LIMITED TO:



#### ALUMINUM:

Aluminum, steel and tin cans, such as food and beverage cans for soda, soup, beer, beans, fruit, and vegetables. Clean aluminum foil, clean aluminum trays, and clean pie tins.



#### PAPERBOARD:

Paperboard boxes such as cereal boxes, tissue boxes, refrigerated food boxes, boxes from toiletries, and soda/beer cases.



#### METAL:

Dry and empty paint and aerosol cans.



#### SHREDDED PAPER:

Shredded paper (placed in a sealed clear plastic bag for easier handling).



#### CARTON CONTAINERS:

Aseptic cartons, including milk cartons and juice boxes, half-gallon juice cartons, soup/broth cartons, and wine cartons.



#### GLASS CONTAINERS:

Glass containers including food jars and beverage bottles.



#### CARDBOARD:

Cardboard, including boxes used for moving and shipping or any other box or packaging made of corrugated cardboard.



#### POUCH WINE & SPIRITS:

Wine and spirit pouches.



#### MIXED PAPER:

Mixed paper, including junk mail, catalogs, magazines, newspapers, and paper used for computer printing.



**#1 - #7 PLASTICS:** All plastic containers, lids, and packaging with a recycling symbol of #1-7 (all containers accepted with caps and lids): water and soda bottles, peanut butter and other food jars, mouthwash bottles, vegetable oil containers, automotive oil containers, ovenable food trays, milk jugs, juice bottles, shampoo and conditioner bottles, detergent and bleach containers, condiment bottles, medicine bottles, bottle caps, butter and yogurt tubs, CD cases, baby bottles, 5-gallon water bottles, CDs, medical storage containers, and rigid plastics such as 5-gallon buckets.



edcodisposal.com

"We'll Take Care of It"

## **⊘ KEEP OUT OF THE RECYCLING CART:**

- Soiled Disposable Plates or Cups
- Soiled Paper Towels
- Soiled Tissue
- Plastic Bags (NO plastic grocery bags, newspaper delivery bags or chip/snack bags)
- Ceramics, Drinking glasses, or Mirrors
- Fluorescent Light Bulbs
- Electronics or Batteries
- Household Hazardous Waste (HHW)
- Clothing or Shoes

**All food and beverage containers should be EMPTY: no/minimal food residue and no liquids remaining, and boxes should be broken down and flattened to fit inside the recycling container.**



## **HELP SAVE NATURAL RESOURCES AND ENERGY**

Recycling improves tomorrow's environment today. The production of aluminum, plastic, and paper from virgin materials requires significantly more energy and produces more air and water pollution than it does to produce the same item from recycled products.

## **RECYCLABLE MATERIALS BECOME EVERYDAY PRODUCTS**

Millions of items produced are made with recycled materials. Old newspaper becomes new paperboard packaging and newsprint. Shipping containers and cereal boxes are made from recycled corrugated boxes. Today, more paper is recovered for recycling than buried in a landfill.

## **WATCH WHERE YOUR RECYCLABLES GO**

EDCO has created and launched recycling videos available on our website, edcodisposal.com. Our videos are an additional effort to increase awareness by providing a wonderful overview of what happens to commingled recycling as well as Construction, Demolition & Inert (CDI) processing. Watch what happens from the time recyclables are picked up from your home, to when the materials are sorted at our Material Recovery Facility (MRF) and then shipped to domestic and international markets to be made into new recycled products.

---

## **HOUSEHOLD HAZARDOUS WASTE (HHW)**

Hazardous waste is unused or leftover portions of products containing toxic chemicals used around the home. Products labeled Caution, Warning, Danger, Poison, Toxic, Flammable or Corrosive are considered hazardous.

For information about how to properly dispose of household hazardous materials call the County Household Hazardous Waste Hotline at 888-253-2652, or 1-800-238-0172. Or, utilize the Earth 911 recycling hotline to locate drop-off programs for hazardous and non-hazardous materials: 1-800-CLEANUP (800-253-2687) or earth911.org.



# EDCO

edcodisposal.com

"We'll Take Care of It"

## Kit de Mudanza Para Inquilinos Nuevos

Nuestro compromiso con un servicio superior ha ofrecido a los clientes tranquilidad el día de la recolección ... semana tras semana. Nuestro equipo de servicio brinda un nivel de compromiso, integridad y atención personal que una empresa familiar y operada localmente se enorgullece de ofrecer.

### BASURA

Coloque la basura doméstica en los contenedores de basura grises designados.

#### LA BASURA DOMÉSTICA INCLUYE, PERO NO SE LIMITA A:

Vidrio, Cerámica o Espejos Rotos

Pañales

Residuos de Mascotas

Bolsas de Patatas Fritas o Bocadillos

Bolsas de Plástico

Bolsas de Aspiradora

Mangueras de Jardín

Cable



### ⊘ MANTENGA FUERA DEL CARRO DE BASURA:

- Reciclables
- Orgánicos
- Residuos Domésticos Peligrosos (HHW)
- Electrónicos o baterías
- Bombillas Fluorescentes
- Productos farmacéuticos, desechos médicos o agujas
- Piezas de automóvil, incluido aceite de motor, filtros de aceite, baterías y llantas

### CONSEJOS PARA LA REDUCCIÓN DE RESIDUOS:

- En lugar de tirar los artículos a la basura, done los artículos no deseados a organizaciones benéficas, amigos o familiares.
- Reutilice frascos de vidrio, tazas, tinas, papel de aluminio, cajas, bolsas y material de empaque.
- Use servilletas de tela, manteles y paños de cocina en lugar de artículos desechables.
- Compre artículos con menos empaque comprando al por mayor.
- Traiga su propia taza de café, botella de agua, bolsas reutilizables y cajas cuando vaya de compras o de viaje, en lugar de usar desechables.
- Suscribase para recibir facturas y avisos electrónicos.
- Opte por no recibir correo basura. Elimine su nombre de las listas de correo visitando OptOutPrescreen.com o llamando sin cargo al 1-888-5-OPT-OUT (1-888-567-8688).

¿PREGUNTAS?

ENVÍANOS UN CORREO ELECTRÓNICO!



csrbp@edcodisposal.com

Envíenos un mensaje de texto!



(562) 203-0295

¡Llámanos!



(714) 522-3577

¡Visite nuestro sitio web!



edcodisposal.com



# EDCO

edcodisposal.com

"We'll Take Care of It"

## ORGANICOS

Coloque su material orgánico en el contenedor verde. Los orgánicos deben colocarse holgadamente dentro de los contenedores de orgánicos verdes solamente. **iNo utilice ningún tipo de bolsa de plástico (incluidas las bolsas biodegradables o compostables certificadas)** ya que contaminan el material!



### LOS ORGÁNICOS RECICLABLES INCLUYEN, PERO NO SE LIMITA A:

- Recortes de Césped
- Flores
- Recortes de Árboles
- Malas Hierbas
- Hojas de Palmera
- Hojas
- Ramas
- Trozos y Astillas de Madera
- Planta de hielo (en pequeñas cantidades)
- Hiedra
- Decoraciones Florales
- Árboles de Navidad (cortados por la mitad)
- Madera Pintada sin Tratar y sin Plomo
- Restos de Comida
- Papel Manchado con Comida



## RECOLECTANDO TUS SOBRAS DE COMIDA

Hay muchas formas diferentes de trasladar limpiamente los restos de comida de su cocina a su contenedor verde de productos orgánicos. Estas son algunas de las opciones más populares:

- **Envuelva sus Recortes!** - Muchas personas encuentran que envolver los desperdicios de comida en cualquier tipo de papel que no sea encerado, como toallas de papel, papel de embalaje, periódicos o bolsas de papel, es una manera fácil de mover los desperdicios de comida desde el interior de su cocina a su carrito orgánico. Esto es especialmente cierto para grandes cantidades de fruta, carne, etc., e incluso puede dejar las sobras envueltas en el papel y luego simplemente depositarlas en el carrito de orgánicos. **iNo utilice bolsas de plástico de ningún tipo!**
- **Caddies de Cocina** - Un carrito de cocina es un recipiente opcional que se puede colocar debajo del fregadero de la cocina o en otra área conveniente para que lo use su hogar. Cualquier recipiente reutilizable se puede utilizar como carrito de cocina. Los carritos de cocina pueden bloquearse para mantener los olores y, una vez llenos, pueden llevarse a su contenedor orgánico verde y vaciarse en los desechos verdes. Después de vaciarlo, se puede lavar.
- **Ponlo en Contenedores** - muchas personas tienen sus propios contenedores, como latas de café y productos Tupperware, con los que se sienten cómodos para guardar restos de comida. Al igual que en los caddies de cocina, una vez que el contenedor está lleno, se puede llevar y vaciar en el carrito de orgánicos.
- **Congelarlo** - algunas personas optan por congelar o refrigerar los restos de comida en recipientes y bolsas de papel y luego vaciarlos según sea necesario.



# EDCO

edcodisposal.com

"We'll Take Care of It"

## RECICLAJE

Use su contenedor de reciclaje azul para reciclar contenedores domésticos, papeles mezclados, periódicos, cartón y contenedores de bebidas marcados con 1-7, etiquetados como "Valor de canje de CA" o "Reembolso en efectivo de CA", todos mezclados en su carrito de reciclaje. Por favor, ayude a prevenir la contaminación al no colocar basura o artículos no reciclables en su carrito de reciclaje azul. **NO utilice bolsas de plástico.** El material reciclable debe colocarse holgadamente dentro de los contenedores de reciclaje únicamente.



## TODOS LOS RECICLABLES VAN EN UN CONTENEDOR

Con nuestro programa de reciclaje combinado, no es necesario clasificar los materiales reciclables. ¡Un contenedor puede llevarlo todo!

### RECICLABLES INCLUYEN, PERO NO SE LIMITAN A:



#### ALUMINIO:

Latas de aluminio, acero y hojalata, como latas de alimentos y bebidas para refrescos, sopas, cerveza, frijoles, frutas y verduras. Limpie el papel de aluminio, limpie las bandejas de aluminio y los moldes para pasteles.



#### CARTÓN:

Cajas de cartón como cajas de cereales, cajas de pañuelos, cajas de alimentos refrigerados, cajas de artículos de tocador y estuches de refrescos / cerveza.



#### METAL:

Seco y vacío  
latas de pintura y aerosol.



#### PAPEL EN TRIZAS:

Papel triturado (colocado en una bolsa de plástico transparente sellada para facilitar su manipulación).



#### ENVASES DE CARTÓN:

Cartones asépticos, incluidos cartones de leche y cajas de jugo, cartones de jugo de medio galón, cartones de sopa / caldo y cartones de vino.



#### CONTENEDORES DE VIDRIO:

Envases de vidrio, incluidos frascos de comida y botellas de bebidas.



#### CARTULINA:

Cartón, incluidas las cajas para mudanzas y envíos o cualquier otra caja o embalaje de cartón ondulado.



#### BOLSAS PARA VINOS Y LICORES:

Bolsas para vinos y licores.



#### PAPEL MIXTO:

Papel mixto, que incluye correo basura, catálogos, revistas, periódicos y papel usado para impresión por computadora.



**PLÁSTICOS # 1 - # 7:** Todos los recipientes de plástico, tapas y empaques con un símbolo de reciclaje # 1-7 (todos los recipientes aceptados con tapas y tapas): botellas de agua y refrescos, frascos de mantequilla de maní y otros alimentos, botellas de enjuague bucal, recipientes de aceite vegetal, recipientes de aceite automotriz, bandejas de alimentos hornearables, jarras de leche, botellas de jugo, botellas de champú y acondicionador, recipientes de detergente y lejía, botellas de condimentos, botellas de medicamentos, tapas de botellas, tarrinas de mantequilla y yogur, estuches de CD, biberones, botellas de agua de 5 galones, CD, almacenamiento médico contenedores y plásticos rígidos como baldes de 5 galones.



# EDCO

edcodisposal.com

"We'll Take Care of It"

## **⊘ MANTENER FUERA DEL CARRITO DE RECICLAJE:**

- Platos o Vasos Desechables Sucios
- Toallas de Papel Sucias
- Tejido Sucio
- Bolsas de Plástico (NO bolsas de plástico para comestibles, bolsas de entrega de periódicos o bolsas de papas fritas / bocadillos)
- Cerámica, Vasos para Beber o Espejos
- Bombillas Fluorescentes
- Electrónicos o Baterías
- Residuos Domésticos Peligrosos (HHW)
- Ropa o Zapatos

**Todos los envases de alimentos y bebidas deben estar VACÍOS: ningún residuo de alimentos o un mínimo de residuos de alimentos y ningún líquido, y las cajas deben romperse y aplanarse para que quepan dentro del contenedor de reciclaje.**



## **AYUDE A AHORRAR RECURSOS NATURALES Y ENERGÍA**

El reciclaje mejora hoy el medio ambiente del mañana. La producción de aluminio, plástico y papel a partir de materiales vírgenes requiere mucha más energía y produce más contaminación del aire y del agua que para producir el mismo artículo a partir de productos reciclados.

## **LOS MATERIALES RECICLABLES SE CONVIERTEN EN PRODUCTOS DIARIOS**

Millones de artículos producidos están hechos con materiales reciclados. Los periódicos viejos se convierten en nuevos envases de cartón y papel de periódico. Los contenedores de envío y las cajas de cereales están hechos de cajas de cartón ondulado recicladas. Hoy en día, se recupera más papel para reciclar que el que se entierra en un vertedero.

## **MIRE ADÓNDE VAN SUS RECICLABLES**

EDCO ha creado y lanzado videos de reciclaje disponibles en nuestro sitio web, edcodisposal.com. Nuestros videos son un esfuerzo adicional para aumentar la conciencia al proporcionar una maravillosa descripción general de lo que sucede con el reciclaje combinado, así como con el procesamiento de construcción, demolición e inerte (CDI). Observe lo que sucede desde el momento en que se recogen los materiales reciclables de su hogar hasta que los materiales se clasifican en nuestra Planta de Recuperación de Materiales (MRF) y luego se envían a los mercados nacionales e internacionales para convertirlos en nuevos productos reciclados.

## **DESECHOS DOMÉSTICOS PELIGROSOS (HHW)**

Los desechos peligrosos son porciones sobrantes o sin usar de productos que contienen químicos tóxicos que se usan en el hogar. Los productos etiquetados como Precaución, Advertencia, Peligro, Veneno, Tóxico, Inflamable o Corrosivo se consideran peligrosos.

Para obtener información sobre cómo desechar adecuadamente los materiales domésticos peligrosos, llame a la Línea Directa de Desechos Domésticos Peligrosos del Condado al 888-253-2652 o al 1-800-238-0172. O utilice la línea directa de reciclaje Earth 911 para ubicar programas de entrega de materiales peligrosos y no peligrosos: 1-800-CLEANUP (800-253-2687) o earth911.org.

# School Recycling & Organics Program

## Administrative Presentation



**English:**

<https://youtu.be/BlmcPIb5zWE>

**Spanish:**

<https://youtu.be/jkReV0qFLbs>

## Custodial Staff Presentation



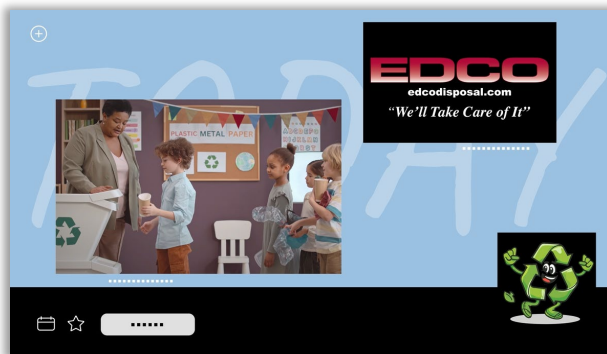
**English:**

[https://youtu.be/R\\_5-dhWD65Q](https://youtu.be/R_5-dhWD65Q)

**Spanish:**

<https://youtu.be/jg91HnQiEmI>

## Student Video K – 6 Grade



**English:**

<https://youtu.be/Cz-rXj0vzDs>

**Spanish:**

[https://youtu.be/g\\_CBEvupVE8](https://youtu.be/g_CBEvupVE8)

## Student Video 7 – 12 Grade



**English:**

<https://youtu.be/Xy-URXO4Esc>

**Spanish:**

<https://youtu.be/uIYK9HT8ERo>

**Click the below links to download the full Presentation Package:**

[School Presentation Package – English](#) or [School Presentation Package - Spanish](#)

# Mandatory Self-Hauler Requirements For Landscape Companies



## California's Mandatory Recycling Law

To combat methane emissions and other short-lived climate pollutants, California passed Senate Bill (SB) 1383, setting an ambitious goal to reduce organic waste disposed by 75% by 2025. Effective January 1, 2022, SB 1383 requires all residents and businesses to recycle organic waste.

## How Does this Affect Me?

Your business has been identified as a landscape company with an active business license in the City of Buena Park.

Under SB 1383, landscape companies fall within the definition of self-haulers and are required to comply with the regulatory requirements of California Code of Regulations (CCR) Title 14, Section 18988.3.

## How Do I Comply?

Landscape companies that provide yard waste removal services must divert the organic material they collect and transport that material away from landfills. Landscape companies are required to transport that waste to a designated organic waste processing or recovery facility.

In addition, landscape companies are required to keep a record of the amount of organic waste delivered to each facility that processes or recovers organic waste. This record is subject to inspection by the City and shall include the delivery receipts and weight tickets from the entity accepting the waste and indicate the amount of material transported in cubic yards or tons by the landscape company to each entity.

If the material is transported to an entity that does not have scales on-site or employs scales incapable of

weighing the vehicle in a manner that allows it to determine the weight of waste received, the landscape company is not required to record the weight of material but shall keep a record of the entities that received the organic waste.

## Organic Green Waste Includes:

- Grass Clippings
- Branches
- Brush
- Leaves
- Weeds
- Ivy
- Hedge Trimmings
- Flowers

## EDCO's Green Waste Processing Facilities

EDCO operates public disposal sites throughout Southern California, providing reliable and cost-effective green waste processing services. Scan the QR code to locate a facility near you.



## Website Resources

For additional information on SB 1383 visit the State's website at [calrecycle.ca.gov](http://calrecycle.ca.gov), the City's website at [buenapark.com](http://buenapark.com), or EDCO's website at [edcodisposal.com](http://edcodisposal.com). You may also scan the QR codes below for direct access.



EDCO Website



City of Buena Park Website



CalRecycle Website



# Requisitos Obligatorios del Autotransportador Para Negocios de Jardinería



## Ley de Reciclaje Obligatorio de California

Para combatir las emisiones de metano y otros contaminantes climáticos de vida corta, California aprobó el Proyecto de Ley del Senado (SB) 1383, que establece un objetivo ambicioso para reducir los desechos orgánicos eliminados en un 75% para 2025. A partir del 1 de enero de 2022, la SB 1383 requiere que todos los residentes y negocios reciclen los desechos orgánicos.

## ¿Cómo Me Afecta Esto?

Su negocio ha sido identificado como un negocio de jardinería con una licencia comercial activa en la ciudad de Buena Park.

Según la SB 1383, los negocios de jardinería entran dentro de la definición de autotransportistas y están obligadas a cumplir con los requisitos reglamentarios del Código de Regulaciones de California (CCR) Título 14, Sección 18988.3.

## ¿Cómo Cumplo?

Los negocios de jardinería que proporcionan servicios de eliminación de desechos de jardín deben desviar el material orgánico que recolectan y transportar ese material lejos de los vertederos. Los negocios de jardinería están obligadas a transportar esos residuos a una instalación designada de procesamiento o recuperación de residuos orgánicos.

Además, los negocios de jardinería están obligadas a mantener un registro de la cantidad de residuos orgánicos entregados a cada instalación que procesa o recupera residuos orgánicos. Este registro está sujeto a inspección por parte de la Ciudad e incluirá los recibos de entrega y los boletos de peso de la entidad que acepta los desechos e indicará la cantidad de material transportado en yardas cúbicas o toneladas por el negocio de jardinería a cada entidad.

Si el material se transporta a una entidad que no tiene básculas in situ o emplea básculas incapaces de pesar el vehículo de una manera que le permita determinar el peso

de los desechos recibidos, el negocio de jardinería no está obligado a registrar el peso del material, pero mantendrá un registro de las entidades que recibieron los desechos orgánicos.

## Los Residuos Verdes Orgánicos Incluyen:

- Recortes de Césped
- Hierbas
- Maleza
- Recortes de Setos
- Ramas
- Hojas
- Hiedra
- Flores

## Instalaciones de Procesamiento de Residuos Verdes de EDCO

EDCO opera sitios de eliminación públicos en todo el sur de California, proporcionando servicios fiables y rentables de procesamiento de desechos verdes. Escanee el código QR para localizar una instalación cerca de usted.



## Recursos del Sitio Web

Para información adicional sobre la SB 1383 visite el sitio web del Estado en [calrecycle.ca.gov](http://calrecycle.ca.gov), el sitio web de la Ciudad en [buenapark.com](http://buenapark.com), o el sitio web de EDCO en [edcodisposal.com](http://edcodisposal.com). También puede escanear los siguientes códigos QR para acceder directamente.



Sitio web de EDCO



Sitio web de la ciudad de Buena Park



Sitio web de CalRecycle





# Mandatory Recycling Guide for Businesses



You have been identified as a business subject to California's mandatory recycling laws.

## City of Buena Park 3-Container System

As of January 1, 2022, your business is required to subscribe to and participate in the City of Buena Park's trash, organic, and recycling collection program.

### What Goes Where?

**Trash:** Plastic bags or film, diapers, rubber hoses, snack bags & candy wrappers, broken glassware & dishes, plastic straws, disposable gloves and masks, pet waste & kitty litter.

**Recycle:** Aluminum, paperboard, glass containers, rigid plastics, clean cardboard, metal, carton containers, Styrofoam, mixed paper.

**Organics:** Food waste, coffee grounds, tea bags, bones, green waste and any food soiled paper.

## Mandatory Recycling Laws (MCR, MORE, and SB 1383)

Businesses are required to provide containers that comply with the proper color or label requirements, and periodically inspect containers for contamination. Businesses are also required to educate employees on proper recycling.

### AB 827: Requirements

Businesses must provide recycling and organics containers at front-of-house to collect waste generated by customers from products they purchase and consume on the premises. These containers must be placed adjacent to trash containers.

AB 827 requires collection containers at front-of-house to be visible, easily accessible, and clearly marked. This law targets businesses that sell products meant for immediate consumption.

Full-service restaurants do not have to provide properly labeled containers for patrons but must provide properly labeled containers next to trash containers for employees to separate post-consumer recyclables and organics for customers.

## Enforcement

On January 1, 2024, enforcement of recycling begins for everyone as part of SB 1383. Jurisdictions are required to issue a Notice of Violation for non-compliance with the regulations and must assess fines if the violations are not cleared within 60 days.

## Resources

EDCO can provide free on-site visits to help businesses comply with the state's mandatory recycling requirements. Contact EDCO at (714) 522-3577 or email at [csrpb@edcodisposal.com](mailto:csrpb@edcodisposal.com).

For additional resources please visit [edcodisposal.com](http://edcodisposal.com) and go to the Resource Center tab to find downloadable versions of recycling guides, posters, restaurant guides, food service ware options, and more.

For more information about California's Mandatory Recycling Requirements visit the State's website at [calrecycle.ca.gov](http://calrecycle.ca.gov).





# Guía de Reciclaje Obligatorio para Empresas



Ha sido identificado como una empresa sujeta a las leyes de reciclaje obligatorio de California.

## Sistema de 3 Contenedores de la Ciudad de Buena Park

A partir del 1 de enero de 2022, su empresa debe suscribirse y participar en el programa de recolección de basura, orgánicos y reciclaje de la Ciudad de Buena Park.

### ¿Qué Va en Dónde?

**Basura:** Bolsas de plástico o envoltura de plástico, pañales, mangueras de goma, bolsas de bocadillos y envoltorios de dulces, cristalería y platos rotos, pajitas de plástico, guantes y máscaras desechables, desechos de mascotas y arena para gatos.

**Reciclar:** Aluminio, cartón, envases de vidrio, plásticos rígidos, cartón limpio, metal, envases de cartón, espuma de poliestireno, papel mixto.

**Orgánicos:** Residuos de alimentos, posos de café, bolsitas de té, huesos, residuos verdes y cualquier papel sucio de comida.

## Leyes de Reciclaje Obligatorio (MCR, MOrE y SB 1383)

Las empresas deben proporcionar recipientes que cumplan con los requisitos de color o etiqueta adecuados, e inspeccionar periódicamente los contenedores en busca de contaminación. Las empresas también están obligadas a educar a los empleados sobre el reciclaje adecuado.

### AB 827: Requisitos

Las empresas deben proporcionar contenedores de reciclaje y orgánicos al frente del local para recoger los desechos generados por los clientes de los productos que compran y consumen en el local. Estos contenedores deben colocarse junto a los contenedores de basura.

AB 827 requiere que los contenedores de recolección al frente del local sean visibles, de fácil acceso y estén claramente marcados. Esta ley está dirigida a las empresas que venden productos destinados al consumo inmediato.

Los restaurantes de servicio completo no tienen que proporcionar recipientes debidamente etiquetados para los clientes, pero deben proporcionar contenedores debidamente etiquetados junto a los contenedores de basura para que los empleados separen los materiales reciclables posconsumo y los orgánicos para los clientes.

### Aplicación

El 1 de enero de 2024, comienza la aplicación del reciclaje para todos como parte de la SB 1383. Las jurisdicciones están obligadas a emitir una Notificación de Infracción por incumplimiento de las regulaciones y deben imponer multas si las violaciones no se resuelven dentro de los 60 días.

### Recursos

EDCO puede proporcionar visitas gratuitas en el lugar para ayudar a las empresas a cumplir con los requisitos de reciclaje obligatorios del estado. Comuníquese con EDCO al (714) 522-3577 o envíe un correo electrónico a [csrpb@edcodisposal.com](mailto:csrpb@edcodisposal.com).

Para obtener recursos adicionales, visite [edcodisposal.com](http://edcodisposal.com) y vaya a la pestaña Centro de recursos para encontrar versiones descargables de guías de reciclaje, pósters, guías de restaurantes, opciones de utensilios para el servicio de alimentos y más.

Para obtener más información sobre los requisitos obligatorios de reciclaje de California, visite el sitio web del estado en [calrecycle.ca.gov](http://calrecycle.ca.gov).





# 의무 재활용 비즈니스 안내



귀하의 비즈니스는 캘리포니아의 의무 재활용법에 적용받는 것으로 확인되었습니다.

## 부에나 파크시 3-컨테이너 시스템

2022년 1월 1일부로, 귀하의 사업체는 부에나 파크시의 쓰레기, 유기물 및 재활용 수거 프로그램에 가입하고 참여해야 합니다.

## 어떻게 분류할까요?

**쓰레기:** 비닐봉지 또는 필름, 기저귀, 고무 호스, 스낵 봉지, 캔디 포장지, 깨진 유리 제품, 접시, 플라스틱 빨대, 일회용 장갑 및 마스크, 반려동물 쓰레기 및 고양이 모래.

**재활용:** 알루미늄, 판지, 유리 용기, 단단한 플라스틱, 깨끗한 골판지, 금속, 상자 용기, 스티로폼, 혼합 종이.

**유기물:** 음식물 쓰레기, 커피 찌꺼기, 티백, 뼈, 녹색 폐기물 및 음식물이 묻은 종이.

## 의무 재활용법 (MCR, MORE, SB 1383)

비즈니스는 적절한 색상 또는 라벨 규격 사항을 준수하는 용기를 제공하고 정기적으로 용기의 오염 여부를 검사해야 합니다. 또한 기업은 직원들에게 적절한 재활용에 대해 교육해야 합니다.

## AB 827: 요구사항

비즈니스는 고객이 구내에서 구매하고 소비하는 제품에서 발생하는 폐기물을 수거하기 위해 재활용 및 유기물 용기를 앞에 비치해야 합니다. 이러한 용기는 쓰레기통에 인접하게 배치해야 합니다.

AB 827은 앞에 있는 수거 용기를 눈에 잘 띄고 쉽게 접근할 수 있으며 명확하게 표시해야 합니다. 이 법은 즉각적인 소비를 위한 제품을 판매하는 비즈니스를 대상으로 합니다.

풀서비스 레스토랑은 고객에게 제대로 라벨이 부착된 용기를 제공할 필요는 없지만, 직원이 소비자 이후 재활용품과 유기농 제품을 분리할 수 있도록 쓰레기통 옆에 제대로 라벨이 부착된 용기를 제공해야 합니다.

## 법집행

2024년 1월 1일부로, 모든 사람에게 SB 1383 재활용법 시행이 시작됩니다. 관할 구역에서는 규정을 준수하지 않을 경우 위반 통지서를 발급해야 하며, 60일 이내에 위반 사항이 해결되지 않을 경우 벌금을 부과해야 합니다.

## 지원

EDCO는 비즈니스들이 주정부의 의무 재활용 요건을 준수할 수 있도록 무료 현장 방문을 제공할 수 있습니다. (714) 522-3577 또는 이메일 (csrbp@edcodisposal.com)로 EDCO에 문의하세요.

추가 리소스는 edcodisposal.com를 방문하고 리소스 센터 탭에서 다운로드 가능한 재활용 가이드, 포스터, 레스토랑 가이드, 외식용품 옵션 등을 찾아보세요.

캘리포니아의 의무 재활용 요건에 대한 자세한

내용은 캘리포니아주 웹사이트(calrecycle.ca.gov)를 방문하세요.



**EDCO**

edcodisposal.com

"We'll Take Care of It"



# *Organics Recycling is a State Law!* **ARE YOU IN COMPLIANCE?**



## **FOOD SCRAPS:**

Food scraps including all fruits & vegetables including peels, pits & rinds, all bread, pasta & other grains, dairy products & egg shells, cooked meat & bones, coffee grounds, leftovers and plate scrapings.



## **FOOD-SOILED PAPER:**

Food-soiled paper including items such as paper plates, cups, napkins, towels & tissue, paper coffee filters & tea bags, wax-coated food or beverage containers, pizza boxes and take-out containers. Food-soiled paper does not include paper products with a plastic coating, e.g., paper cups with a polyethylene coating.



## **LANDSCAPE DEBRIS:**

Landscape debris including leaves, weeds, grass clippings, flowers, brush, shrubbery, tree trimmings and untreated and uncoated scrap wood and chips.

**MANDATORY ORGANICS RECYCLING FOR BUSINESSES & MULTI-FAMILY DWELLINGS  
INCLUDING PUBLIC ENTITIES SUCH AS GOVERNMENT OFFICES & SCHOOLS**



950 E 27th St• Signal Hill, CA 90755







**SB 1383** establishes targets to achieve a 50% reduction in the level of statewide disposal of organic waste from the 2014 level by 2020 and a 75% reduction by 2025. The law grants CalRecycle the regulatory authority required to achieve the organic waste disposal reduction targets and establishes an additional target that not less than 20% of currently disposed edible food is recovered for human consumption by 2025.

## FREE Waste Audits!

If you are interested in a waste audit to see how you can help reduce your waste and increase recycling, please call our office or **submit a fast and easy online request** at [edcodisposal.com](http://edcodisposal.com) through the **Contact EDCO** tab, after entering your zip code, for a free consultation. Retail businesses, office buildings, restaurants, convenience stores, industrial centers, apartments and condominiums can all set up our simple and convenient recycling program.

*TO OPTIMIZE YOUR ORGANIC RECYCLING EFFORTS, PLEASE CONTACT:*

 [csrsh@edcodisposal.com](mailto:csrsh@edcodisposal.com)  (562) 203-0295  (562) 597-0608  [edcodisposal.com](http://edcodisposal.com)

# EDCO's Video Library

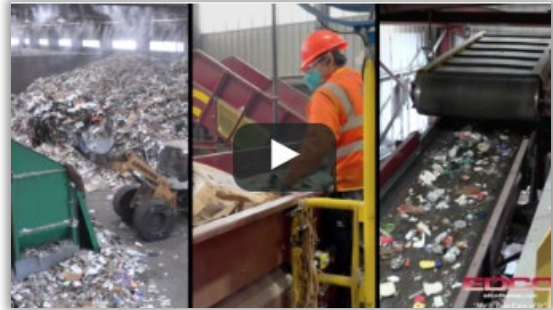
Additional videos are available at [edcodisposal.com](http://edcodisposal.com)

City of Fullerton RFP Overview



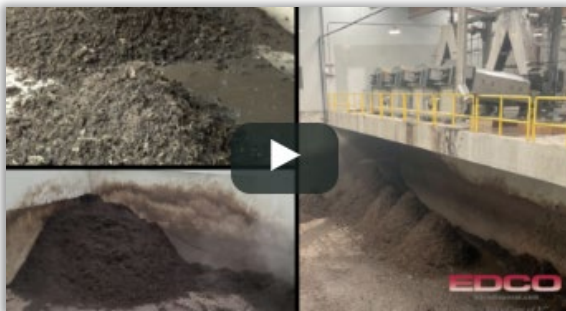
<https://youtu.be/IDcVqHCDKWl>

EDCO's Material Recovery Facilities



<https://youtu.be/SR5XLZqv0hA>

EDCO Anaerobic Digestion Facility



<https://youtu.be/XkpHZZAIBAo>

Construction & Demolition Processing Facility



<https://youtu.be/gcds5C1A6sg>

Lithium-Ion Battery Fire Hazard



<https://youtu.be/b3Us-QyuG4U>

Residential Food Waste Recycling



<https://youtu.be/5NOL6PIB3RE>

Commercial Food Waste Recycling



<https://youtu.be/ppJ2DRrf4FI>

Multi-Family Food Waste Recycling



<https://youtu.be/sK29gkwGy8U>

*On the Road to Zero Waste*



January 27, 2026

Mr. José Alfredo Gonzalez  
Purchasing Supervisor  
City of Fullerton  
303 W. Commonwealth Ave.  
Fullerton, CA 92832

Dear Mr. Gonzalez,

Please allow this correspondence to provide a formal response to the questions posed in your January 23, 2026, electronic inquiry regarding the City of Fullerton's 2526-RFP-003 - Solid Waste Management Services.

**1. Pricing Resubmittal**

Please resubmit Pricing Forms for the rate years starting July 1, 2027, and July 1, 2028. Utilize the Orange County Landfill Rates provided in our previous email and provided below, which reflected a \$74/ton rate for FY 2027-2028 and an \$81/ton for FY 2028-2029. Feel free to adjust other rate components however you see fit.

**RATE TABLE**

Fiscal Year	WISE Agreement Contract Rate	Non-WISE Agreement Gate Rate
2025-26	\$43.76/ton	\$67.76/ton
2026-27	\$67.00/ton	\$92.70/ton
2027-28	\$74.00/ton	\$100.40/ton
2028-29	\$81.00/ton	\$108.10/ton
2029-30	\$81.00/ton + CPI	\$110.77/ton (estimate)

*In response, EDCO proposes the attached Excel spreadsheet with revised pricing tabs for the rate years starting July 1, 2027, and July 1, 2028.*

**2. Enhancement List Resubmittal**

Please list any financial, service, or other proposed enhancements (offerings above RFP requirements) individually, and provide an associated dollar value so we may quantify your enhancements.

***“We’ll Take Care of It”***

Mr. José Alfredo Gonzalez  
January 27, 2026  
Page 2

*In response, EDCO proposes the attached Excel with a noted Enhancements tab highlighting the financial, service, or other proposed enhancements at no additional charge and associated dollar value.*

*As an additional benefit to the City of Fullerton and consistent with California Labor Code Section 1072 that provides a ten percent bid preference, EDCO will provide written offers of employment to displaced employees of the current contractor under the terms set forth in EDCO's existing contract with Teamsters Local 396.*

*This offer is subject to the standard hiring qualification process such as controlled substances and alcohol test, physical examination, criminal background check, etc. Please note that as an added benefit, EDCO will honor the seniority earned at the current contractor for those employees that choose to join us.*

If we can provide additional information on any aspect of our proposal, please feel free to contact me directly at [ssouth@edcodisposal.com](mailto:ssouth@edcodisposal.com) or 619.520.8764. EDCO would be honored to serve the City of Fullerton and looks forward to the opportunity to discuss various aspects of our proposal in detail.

Thank you for your consideration of our proposal.

Sincerely

A handwritten signature in blue ink, consisting of a stylized 'S' followed by a horizontal line.

President & Chief Executive Officer

Attachment: Excel Spreadsheet with 2027 rate tab, 2028 rate tab and Enhancements tab

Note: The Facility Component and Per ton disposal charge, where applicable, assumes a 7/1/2027 OCWR landfill tip rate of \$74.00/ton

Residential Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
Standard 3-cart (96gal-96gal-96gal)	\$ 17.59	\$ 15.16	\$ 32.75
Senior 3-cart (35gal-35gal-35gal)	\$ 14.07	\$ 12.13	\$ 26.20
Senior 3-cart (upsized 1 to 3 carts to 65 gal)	\$ 14.95	\$ 12.89	\$ 27.84
Other Cart size/configuration	\$ 17.59	\$ 15.16	\$ 32.75
Residential Manure Bin	\$ 159.01	\$ 82.99	\$ 242.00
Extra Trash Cart	\$ 9.65		\$ 9.65
Extra Recycle Cart	No Add'l Charge	No Add'l Charge	No Add'l Charge
Extra Organics Cart -(1st 3 carts - no charge)	\$ 6.65		\$ 6.65
Overloaded Cart Fee*	No Add'l Charge	No Add'l Charge	No Add'l Charge
Contaminated Cart Fee*	\$ 9.65		\$ 9.65
Reactivation Fee	No Add'l Charge	No Add'l Charge	No Add'l Charge
Extra Dump - service day	\$ 6.65		\$ 6.65
Extra Dump - non service day	\$ 9.65		\$ 9.65

\*After 3rd offense only. First and second offense will be warnings.

Additional City Events & Services (Not Defined As "No Cost" in RFP)

Service	Cost	Additional Detail
Downtown Containers	\$125/\$45	Per Dump per Bin/Cart for as-needed and special events
Bulky Item Event	\$ 145.00	Per Truck Hour for Designated Special Event or Clean-up
HHW Event	\$ 35,000.00	Per Additional Event, per scope of Section 8.7.3 of Agreement
Curbside HHW	\$ 79.61	On-Call Service Per Per Home
Other?		

Commercial Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
<b>Commercial Trash (Black or Grey Container)</b>			
96-gallon 1x week	\$ 77.10	\$ 13.36	\$ 90.46
96-gallon 2x week	\$ 132.95	\$ 26.72	\$ 159.67
96-gallon 3x week	\$ 184.55	\$ 40.08	\$ 224.63
96-gallon 4x week	\$ 231.90	\$ 53.44	\$ 285.34
96-gallon 5x week	\$ 275.00	\$ 66.80	\$ 341.80
96-gallon 6x week	\$ 313.85	\$ 80.16	\$ 394.01
1 yard bin 1x week	\$ 149.47	\$ 17.80	\$ 167.27
1 yard bin 2x week	\$ 258.94	\$ 35.60	\$ 294.54
1 yard bin 3x week	\$ 360.41	\$ 53.40	\$ 413.81
1 yard bin 4x week	\$ 453.88	\$ 71.20	\$ 525.08
1 yard bin 5x week	\$ 539.35	\$ 89.00	\$ 628.35
1 yard bin 6x week	\$ 616.82	\$ 106.80	\$ 723.62
1.5 yard bin 1x week	\$ 152.21	\$ 26.70	\$ 178.91
1.5 yard bin 2x week	\$ 262.42	\$ 53.40	\$ 315.82
1.5 yard bin 3x week	\$ 364.23	\$ 80.10	\$ 444.33
1.5 yard bin 4x week	\$ 457.64	\$ 106.80	\$ 564.44
1.5 yard bin 5x week	\$ 542.65	\$ 133.50	\$ 676.15
1.5 yard bin 6x week	\$ 619.26	\$ 160.20	\$ 779.46
2 yard bin 1x week	\$ 148.95	\$ 35.60	\$ 184.55
2 yard bin 2x week	\$ 280.90	\$ 71.20	\$ 352.10
2 yard bin 3x week	\$ 412.85	\$ 106.80	\$ 519.65
2 yard bin 4x week	\$ 544.80	\$ 142.40	\$ 687.20
2 yard bin 5x week	\$ 676.75	\$ 178.00	\$ 854.75
2 yard bin 6x week	\$ 808.70	\$ 213.60	\$ 1,022.30
3 yard bin 1x week	\$ 183.42	\$ 53.40	\$ 236.82
3 yard bin 2x week	\$ 345.34	\$ 106.80	\$ 452.14
3 yard bin 3x week	\$ 496.51	\$ 160.20	\$ 656.71
3 yard bin 4x week	\$ 647.68	\$ 213.60	\$ 861.28
3 yard bin 5x week	\$ 798.85	\$ 267.00	\$ 1,065.85
3 yard bin 6x week	\$ 950.02	\$ 320.40	\$ 1,270.42
4 yard bin 1x week	\$ 280.89	\$ 71.21	\$ 352.10
4 yard bin 2x week	\$ 529.48	\$ 142.42	\$ 671.90
4 yard bin 3x week	\$ 778.07	\$ 213.63	\$ 991.70
4 yard bin 4x week	\$ 1,026.66	\$ 284.84	\$ 1,311.50
4 yard bin 5x week	\$ 1,275.25	\$ 356.05	\$ 1,631.30
4 yard bin 6x week	\$ 1,507.69	\$ 427.26	\$ 1,934.95
5 yard bin 1x week	\$ 287.37	\$ 89.00	\$ 376.37
5 yard bin 2x week	\$ 489.74	\$ 178.00	\$ 667.74

Residential Service

BID ALTERNATE	Per-Unit Charge to Perform All Residential Billing Services.*	\$	1.25
---------------	---	----	------

\* Per Month Per Unit assuming Bi-Monthly Billing

Commercial - Downtown District (DD) & Other City Facility Services

Rate Type	Service	Facility	All-Inclusive Rate
DD - Organics Generators	\$ 451.39	\$ 96.41	\$ 547.80
DD - All Other Businesses	\$ 244.33	\$ 18.57	\$ 262.90
Power-wash (over quarterly) *	\$ 1,222		\$ 1,222.22
Gate/Restricted Access (Per mth)	No Add'l Charge		No Add'l Charge
Resume Fee/Collection	\$ 50.00		\$ 50.00
Damaged Cart (negligence)	No Add'l Charge		No Add'l Charge
Damaged Bin (negligence)	No Add'l Charge		No Add'l Charge
Damaged Lid (negligence)	No Add'l Charge		No Add'l Charge
Extra Dump - service day	\$ 66.00		\$ 66.00
Extra Dump - non service day	\$ 66.00		\$ 66.00
Commercial Manure Bin	\$ 242.00		\$ 242.00
Extra Dump - non service day	\$ 242.00		\$ 242.00

Per Section 8.1.11(i) Power Washing Weekly Included in Rates

Commercial Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
<b>Commercial Recycling (Blue Container)</b>			
96-gallon 1x week	\$ 75.99	\$ 3.01	\$ 79.00
96-gallon 2x week	\$ 132.23	\$ 6.02	\$ 138.25
96-gallon 3x week	\$ 184.52	\$ 9.03	\$ 193.55
96-gallon 4x week	\$ 232.86	\$ 12.04	\$ 244.90
96-gallon 5x week	\$ 277.25	\$ 15.05	\$ 292.30
96-gallon 6x week	\$ 317.69	\$ 18.06	\$ 335.75
1 yard bin 1x week	\$ 105.79	\$ 4.21	\$ 110.00
1 yard bin 2x week	\$ 184.08	\$ 8.42	\$ 192.50
1 yard bin 3x week	\$ 256.87	\$ 12.63	\$ 269.50
1 yard bin 4x week	\$ 324.16	\$ 16.84	\$ 341.00
1 yard bin 5x week	\$ 385.95	\$ 21.05	\$ 407.00
1 yard bin 6x week	\$ 442.24	\$ 25.26	\$ 467.50
1.5 yard bin 1x week	\$ 113.69	\$ 6.31	\$ 120.00
1.5 yard bin 2x week	\$ 197.38	\$ 12.62	\$ 210.00
1.5 yard bin 3x week	\$ 275.07	\$ 18.93	\$ 294.00
1.5 yard bin 4x week	\$ 346.76	\$ 25.24	\$ 372.00
1.5 yard bin 5x week	\$ 412.45	\$ 31.55	\$ 444.00
1.5 yard bin 6x week	\$ 472.14	\$ 37.86	\$ 510.00
2 yard bin 1x week	\$ 121.58	\$ 8.42	\$ 130.00
2 yard bin 2x week	\$ 210.66	\$ 16.84	\$ 227.50
2 yard bin 3x week	\$ 293.24	\$ 25.26	\$ 318.50
2 yard bin 4x week	\$ 369.32	\$ 33.68	\$ 403.00
2 yard bin 5x week	\$ 438.90	\$ 42.10	\$ 481.00
2 yard bin 6x week	\$ 501.98	\$ 50.52	\$ 552.50
3 yard bin 1x week	\$ 152.37	\$ 12.63	\$ 165.00
3 yard bin 2x week	\$ 263.49	\$ 25.26	\$ 288.75
3 yard bin 3x week	\$ 366.36	\$ 37.89	\$ 404.25
3 yard bin 4x week	\$ 460.98	\$ 50.52	\$ 511.50
3 yard bin 5x week	\$ 547.35	\$ 63.15	\$ 610.50
3 yard bin 6x week	\$ 625.47	\$ 75.78	\$ 701.25
4 yard bin 1x week	\$ 143.16	\$ 16.84	\$ 160.00
4 yard bin 2x week	\$ 246.32	\$ 33.68	\$ 280.00
4 yard bin 3x week	\$ 341.48	\$ 50.52	\$ 392.00
4 yard bin 4x week	\$ 428.64	\$ 67.36	\$ 496.00
4 yard bin 5x week	\$ 507.80	\$ 84.20	\$ 592.00
4 yard bin 6x week	\$ 578.96	\$ 101.04	\$ 680.00
5 yard bin 1x week	\$ 158.95	\$ 21.05	\$ 180.00
5 yard bin 2x week	\$ 272.90	\$ 42.10	\$ 315.00

Temporary & Industrial Service

Rate Type	(Added Description)	Service Charge	Per-Ton Charge *	(a)	(b)	(a) + (b)	All-Inclusive Rate
Temporary Bin (3-yard)		\$ 224.49	\$ 82.22	\$ 12.33		\$ 236.82	
Temporary Bin (4-yard)		\$ 335.66	\$ 82.22	\$ 16.44		\$ 352.10	
Temporary Bin (10-yard)	4-Ton Minimum C&D	\$ 450.00	\$ 144.44	\$ 577.78		\$ 1,027.78	
Temporary Bin (20-yard)	2-Ton Minimum Recycle	\$ 450.00	\$ 55.56	\$ 111.11		\$ 561.11	
Temporary Bin (30-yard)	4 Ton Minimum Yardwaste	\$ 450.00	\$ 127.78	\$ 511.11		\$ 961.11	
Temporary Bin (40-yard)	4 - Ton Minimum Trash	\$ 450.00	\$ 82.22	\$ 328.89		\$ 778.89	
<b>(Following Rates Were Added) :</b>							
Permanent Rolloff Compactor	20- 40 -Yard Trash	\$ 385.00	\$ 82.22				
Permanent Rolloff Compactor	20- 40 -Yard Recycle	\$ 385.00	\$ 55.56				
Permanent Rolloff Compactor	20- 40 -Yard Organics	\$ 385.00	\$ 188.89				
Permanent Rolloff (10 - 40 Yard) C&D		\$ 325.00	\$ 144.44				
Permanent Rolloff (10 - 40 Yard) Recycle		\$ 325.00	\$ 55.56				
Permanent Rolloff (10 - 40 Yard) Greenwaste		\$ 325.00	\$ 127.78				
Permanent Rolloff (10 - 40 Yard) Trash		\$ 325.00	\$ 82.22				
Permanent Rolloff (10 - 15 Yard ) Inert		\$ 325.00	\$ 57.96				
*Note : Per Ton Charge applies to Actual Tons for Permanent Rolloff Loads and Tons in excess of Load Minimums for Temporary Rolloff-loads							
All Compactor Rates assume Customer owned or leased containers							

Commercial Service

Rate Type	Service Component	Facility Component	All-Inclusive Rate
<b>Commercial Organics (Green or Brown Container)</b>			
96-gallon 1x week	\$118.64	\$16.36	\$135.00
96-gallon 2x week	\$203.53	\$32.72	\$236.25
96-gallon 3x week	\$281.67	\$49.08	\$330.75
96-gallon 4x week	\$353.06	\$65.44	\$418.50
96-gallon 5x week	\$417.70	\$81.80	\$499.50
96-gallon 6x week	\$475.59	\$98.16	\$573.75
1 yard bin 1x week	\$113.88	\$51.12	\$165.00
1 yard bin 2x week	\$186.51	\$102.24	\$288.75
1 yard bin 3x week	\$250.89	\$153.36	\$404.25
1 yard bin 4x week	\$307.02	\$204.48	\$511.50
1 yard bin 5x week	\$354.90	\$255.60	\$610.50
1 yard bin 6x week	\$394.53	\$306.72	\$701.25
1.5 yard bin 1x week	\$152.45	\$22.55	\$175.00
1.5 yard bin 2x week	\$261.15	\$45.10	\$306.25
1.5 yard bin 3x week	\$361.10	\$67.65	\$428.75
1.5 yard bin 4x week	\$452.30	\$90.20	\$542.50
1.5 yard bin 5x week	\$534.75	\$112.75	\$647.50
1.5 yard bin 6x week	\$608.45	\$135.30	\$743.75
2 yard bin 1x week	\$164.93	\$30.07	\$195.00
2 yard bin 2x week	\$281.11	\$60.14	\$341.25
2 yard bin 3x week	\$387.54	\$90.21	\$477.75
2 yard bin 4x week	\$484.22	\$120.28	\$604.50
2 yard bin 5x week	\$571.15	\$150.35	\$721.50
2 yard bin 6x week	\$648.33	\$180.42	\$828.75
3 yard bin 1x week	\$219.90	\$45.10	\$265.00
3 yard bin 2x week	\$373.55	\$90.20	\$463.75
3 yard bin 3x week	\$513.95	\$135.30	\$649.25
3 yard bin 4x week	\$641.10	\$180.40	\$821.50
3 yard bin 5x week	\$755.00	\$225.50	\$980.50
3 yard bin 6x week	\$855.65	\$270.60	\$1,126.25
4 yard bin 1x week	\$234.86	\$60.14	\$295.00
4 yard bin 2x week	\$395.97	\$120.28	\$516.25
4 yard bin 3x week	\$542.33	\$180.42	\$722.75
4 yard bin 4x week	\$673.94	\$240.56	\$914.50
4 yard bin 5x week	\$790.80	\$300.70	\$1,091.50
4 yard bin 6x week	\$892.91	\$360.84	\$1,253.75
5 yard bin 1x week	\$254.83	\$75.17	\$330.00
5 yard bin 2x week	\$427.16	\$150.34	\$577.50

5 yard bin 3x week	\$ 675.11	\$ 267.00	\$ 942.11
5 yard bin 4x week	\$ 843.48	\$ 356.00	\$ 1,199.48
5 yard bin 5x week	\$ 994.85	\$ 445.00	\$ 1,439.85
5 yard bin 6x week	\$ 1,129.22	\$ 534.00	\$ 1,663.22
6 yard bin 1x week	\$ 323.84	\$ 106.81	\$ 430.65
6 yard bin 2x week	\$ 570.28	\$ 213.62	\$ 783.90
6 yard bin 3x week	\$ 816.72	\$ 320.43	\$ 1,137.15
6 yard bin 4x week	\$ 1,063.16	\$ 427.24	\$ 1,490.40
6 yard bin 5x week	\$ 1,290.25	\$ 534.05	\$ 1,824.30
6 yard bin 6x week	\$ 1,517.34	\$ 640.86	\$ 2,158.20

Please add and list all Split-Bin Configurations (Trash/Recycling)

3 yard bin 1x week	\$ 265.90	\$ 33.01	\$ 298.91
3 yard bin 2x week	\$ 503.00	\$ 66.02	\$ 569.02

Please add and list all trash compactor configurations

	Service Component	Facility Component	All-Inclusive Rate
2 yard Comp 1x week	\$ 286.84	\$ 106.81	\$ 393.65
2 yard Comp 2x week	\$ 538.68	\$ 213.62	\$ 752.30
2 yard Comp 3x week	\$ 808.02	\$ 320.43	\$ 1,128.45
2 yard Comp 4x week	\$ 1,077.36	\$ 427.24	\$ 1,504.60
3 yard Comp 1x week	\$ 400.26	\$ 160.21	\$ 560.47
3 yard Comp 2x week	\$ 751.02	\$ 320.42	\$ 1,071.44
3 yard Comp 3x week	\$ 1,126.53	\$ 480.63	\$ 1,607.16
3 yard Comp 4x week	\$ 1,502.04	\$ 640.84	\$ 2,142.88
4 yard Comp 1x week	\$ 468.68	\$ 213.61	\$ 682.29
4 yard Comp 2x week	\$ 877.86	\$ 427.22	\$ 1,305.08
4 yard Comp 3x week	\$ 1,316.79	\$ 640.83	\$ 1,957.62
4 yard Comp 4x week	\$ 1,755.72	\$ 854.44	\$ 2,610.16

All Compactor Rates assume Customer owned or leased containers

Other Service - Program - Charge

Rate Type	Flat Rate	Service Component	Facility Component	All-Inclusive Rate
3 yard bin 7x week Trash		\$ 1,058.19	\$ 373.80	\$ 1,431.99
Push-Out Service Per Container >25ft, <50ft per Tip Freq/Mo	\$ 40.89			\$ 40.89
Scout Service Per Container >50ft Per Tip Freq/Mo	\$ 72.17			\$ 72.17
Sunday Service Premium Per Mo Per Container if less than 7 X	\$ 54.44			\$ 54.44

5 yard bin 3x week	\$ 377.85	\$ 63.15	\$ 441.00
5 yard bin 4x week	\$ 473.80	\$ 84.20	\$ 558.00
5 yard bin 5x week	\$ 560.75	\$ 105.25	\$ 666.00
5 yard bin 6x week	\$ 638.70	\$ 126.30	\$ 765.00
6 yard bin 1x week	\$ 174.74	\$ 25.26	\$ 200.00
6 yard bin 2x week	\$ 299.48	\$ 50.52	\$ 350.00
6 yard bin 3x week	\$ 414.22	\$ 75.78	\$ 490.00
6 yard bin 4x week	\$ 518.96	\$ 101.04	\$ 620.00
6 yard bin 5x week	\$ 613.70	\$ 126.30	\$ 740.00
6 yard bin 6x week	\$ 698.44	\$ 151.56	\$ 850.00

Other Recycling Rates

	Service Component	Facility Component	All-Inclusive Rate
64-gallon 1x week	\$ 66.59	\$ 2.41	\$ 69.00
64-gallon 2x week	\$ 115.93	\$ 4.82	\$ 120.75

Please add and list all recycling compactor configurations

	Service Component	Facility Component	All-Inclusive Rate
2 yard Comp 1x week	\$ 300.94	\$ 24.06	\$ 325.00
2 yard Comp 2x week	\$ 520.63	\$ 48.12	\$ 568.75
2 yard Comp 3x week	\$ 724.07	\$ 72.18	\$ 796.25
2 yard Comp 4x week	\$ 911.26	\$ 96.24	\$ 1,007.50
3 yard Comp 1x week	\$ 413.92	\$ 36.08	\$ 450.00
3 yard Comp 2x week	\$ 715.34	\$ 72.16	\$ 787.50
3 yard Comp 3x week	\$ 994.26	\$ 108.24	\$ 1,102.50
3 yard Comp 4x week	\$ 1,250.68	\$ 144.32	\$ 1,395.00
4 yard Comp 1x week	\$ 482.89	\$ 42.11	\$ 525.00
4 yard Comp 2x week	\$ 834.53	\$ 84.22	\$ 918.75
4 yard Comp 3x week	\$ 1,159.92	\$ 126.33	\$ 1,286.25
4 yard Comp 4x week	\$ 1,459.06	\$ 168.44	\$ 1,627.50

All Compactor Rates assume Customer owned or leased containers

Commercial/Other Charges (only listed charges will be allowed)

Rate Type	Flat Fee	All-Inclusive Rate
Contamination-cart*	\$ 33.00	\$ 33.00
Contamination-bin*	\$ 66.00	\$ 66.00
Overload-cart	No Add'l Charge	No Add'l Charge
Overload-bin	\$ 66.00	\$ 66.00
Locking Bin (per bin/per mth)	\$ 8.66	\$ 8.66
Locking Enclosure (Per mth)	\$ 8.66	\$ 8.66
Gate/Restricted Access (Per mth)	No Add'l Charge	No Add'l Charge
Resume Fee/Collection	\$ 50.00	\$ 50.00
Damaged Cart (negligence)	No Add'l Charge	No Add'l Charge
Damaged Bin (negligence)	No Add'l Charge	No Add'l Charge
Damaged Lid (negligence)	No Add'l Charge	No Add'l Charge
Extra Dump - service day	\$ 95.00	\$ 95.00
Extra Dump - non service day	\$ 125.00	\$ 125.00

\*After 3rd offense only. First and second offense will be warnings.

5 yard bin 3x week	\$582.99	\$225.51	\$808.50
5 yard bin 4x week	\$722.32	\$300.68	\$1,023.00
5 yard bin 5x week	\$845.15	\$375.85	\$1,221.00
5 yard bin 6x week	\$951.48	\$451.02	\$1,402.50
6 yard bin 1x week	\$294.79	\$90.21	\$385.00
6 yard bin 2x week	\$493.33	\$180.42	\$673.75
6 yard bin 3x week	\$672.62	\$270.63	\$943.25
6 yard bin 4x week	\$832.66	\$360.84	\$1,193.50
6 yard bin 5x week	\$973.45	\$451.05	\$1,424.50
6 yard bin 6x week	\$1,094.99	\$541.26	\$1,636.25

Other Organics Rates

	Service Component	Facility Component	All-Inclusive Rate
64-gallon 1x week	\$ 112.73	\$ 12.27	\$ 125.00
64-gallon 2x week	\$ 194.21	\$ 24.54	\$ 218.75
35-gallon 1x week	\$ 106.82	\$ 8.18	\$ 115.00
35-gallon 2x week	\$ 184.89	\$ 16.36	\$ 201.25

# City of Fullerton RFP - Services offered at No Additional Charge

January 27th 2026

## Residential Service - No Additional Charge/Added Free Services

Description	Estimated Units Per Mo	Cost Per Unit	Cost Per Mo	Cost Per Yr
Extra Recycle Cart	2,870	\$ 5.25	\$ 15,067.50	\$ 180,810.00
Extra Organics Cart Up to 3 Carts	8,600	\$ 6.65	\$ 57,190.00	\$ 686,280.00
Senior Discount 20% - 35 Gal	2,500	\$ 6.55	\$ 16,375.00	\$ 196,500.00
Senior Discount 15% - 65 Gal	1,500	\$ 4.91	\$ 7,368.75	\$ 88,425.00
Kitchen Caddies offered	5,740	\$ 0.45	\$ 2,583.00	\$ 30,996.00
Two Additional SFR Environmental Times Newsletters	57,400	\$ 0.30		\$ 17,220.00
EDCO Community Fund – \$25,000				\$ 25,000.00
Overloaded Cart Fee*	861	\$ 7.50	\$ 6,457.50	\$ 77,490.00
Reactivation Fee	50	\$ 25.00	\$ 1,250.00	\$ 15,000.00
			<b>Sub-total</b>	<b>\$ 1,317,721.00</b>

## Commercial Service - No Additional Charge/Added Free Services

Description	Estimated Units Per Mo	Cost Per Unit	Cost Per Mo	Cost Per Yr
Overload-cart	200	\$ 25.00	\$ 5,000.00	\$ 60,000.00
Gate/Restricted Access (Per mth)	150	\$ 20.00	\$ 3,000.00	\$ 36,000.00
Damaged Cart (negligence)	5	\$ 75.00	\$ 375.00	\$ 4,500.00
Damaged Bin (negligence)	5	\$ 300.00	\$ 1,500.00	\$ 18,000.00
Damaged Lid (negligence)	5	\$ 125.00	\$ 625.00	\$ 7,500.00
			<b>Sub-total</b>	<b>\$ 126,000.00</b>

**GRAND TOTAL VALUE PER YEAR** **\$ 1,443,721.00**

## Other City Revenue and Cost Saving Enhancements:

EDCO anticipates the following additional revenue from the development of a Administrative Terminal within the City:

- Property taxes associated with appreciated value of acquired terminal property
- Property taxes and fees on terminal improvements of approximately \$8million
- One -time City sales tax of 1% on terminal-based capital expenditures of approx \$35million for ALL-NEW fleet and containers ( \$350k)
- Annual ongoing sales tax on city terminal- based operating and cap-ex purchases

EDCO will transport up to 6500 tons of SB1383 loose compost annually, at no additional charge, to a City location valued at up to \$80k per year



#### 4. Residential Service Bid Alternative

Residential Service

BID ALTERNATE	Per-Unit Charge to Perform All Residential Billing Services.*	\$ 1.25
---------------	---	---------

\* Per Month Per Unit assuming Bi-Monthly Billing

*“We’ll Take Care of It”*



## **5. Bid Alternative Proposals – Collection Service**

EDCO is not proposing a Bid Alternate. All pricing is submitted in accordance with the standard three-container collection requirements outlined in the RFP.

***“We’ll Take Care of It”***

6670 Federal Boulevard • Lemon Grove, California 91945  
(619) 287-7555 • Fax: (619) 287-5242 • edcodisposal.com • Printed on Recycled Paper