



Thank you for choosing CDW. We have received your quote.

Hardware Software Services IT Solutions Brands Research Hub

QUOTE CONFIRMATION

LAUREN BURTZ,

Thank you for considering CDW•G for your technology needs. The details of your quote are below. **If you are an eProcurement or single sign on customer, please log into your system to access the CDW site.** You can search for your quote to retrieve and transfer back into your system for processing.

For all other customers, click below to convert your quote to an order.

Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NWBB860	4/19/2024	EGNYTE 8TB 36 MONTH	6560642	\$21,918.32

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
EGNYTE PLATFORM SUB ENT PLAN Mfg. Part#: PLAT-PWR-USER-ENT Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011)	800	7102044	\$23.60	\$18,880.00
EGNYTE INCLUDED STORAGE Mfg. Part#: PLAT-INCSTOR Electronic distribution - NO MEDIA Contract: MARKET	32	7050180	\$0.00	\$0.00
EGNYTE STORAGE SYNC TURBO Mfg. Part#: PLAT-ENT-INCSS Electronic distribution - NO MEDIA Contract: MARKET	2	7103989	\$0.00	\$0.00
EGNYTE ADD STOR UNDER PROT Mfg. Part#: PLAT-STOR-PRO-TB Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011)	8	7504853	\$379.79	\$3,038.32
EGNYTE STD SUP Mfg. Part#: PLAT-SUPP-STD Electronic distribution - NO MEDIA Contract: MARKET	1	7103998	\$0.00	\$0.00

SUBTOTAL	\$21,918.32
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$21,918.32

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

Billing Address:

CITY OF FULLERTON
ACCOUNTS PAYABL
303 W COMMONWEALTH AVE
FULLERTON, CA 92832-1775
Phone: (714) 738-6803

Payment Terms: Net 30 Days-Govt State/Local

Shipping Address:

CITY OF FULLERTON
LAUREN BURTZ
303 W COMMONWEALTH AVE
FULLERTON, CA 92832-1775
Phone: (714) 738-6803

Shipping Method: ELECTRONIC DISTRIBUTION

Please remit payments to:

CDW Government
75 Remittance Drive
Suite 1515
Chicago, IL 60675-1515



Sales Contact Info

Ryan Cox | 800.808.4239 | ryacox@cdwg.com

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This order is subject to CDW's Terms and Conditions of Sales and Service Projects at

<http://www.cdwg.com/content/terms-conditions/product-sales.aspx>

For more information, contact a CDW account manager.

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Convert Quote to Order

QUOTE #	QUOTE DATE	QUOTE REFERENCE	CUSTOMER #	GRAND TOTAL
NWBB923	4/19/2024	EGNYTE 2TB 36 MONTH	6560642	\$21,005.82

QUOTE DETAILS				
ITEM	QTY	CDW#	UNIT PRICE	EXT. PRICE
<u>EGNYTE PLATFORM SUB ENT PLAN</u> Mfg. Part#: PLAT-PWR-USER-ENT Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011)	800	7102044	\$25.24	\$20,192.00
<u>EGNYTE INCLUDED STORAGE</u> Mfg. Part#: PLAT-INCSTOR Electronic distribution - NO MEDIA Contract: MARKET	32	7050180	\$0.00	\$0.00
<u>EGNYTE STORAGE SYNC TURBO</u> Mfg. Part#: PLAT-ENT-INCSS Electronic distribution - NO MEDIA Contract: MARKET	2	7103989	\$0.00	\$0.00
<u>EGNYTE ADD STOR UNDER PROT</u> Mfg. Part#: PLAT-STOR-PRO-TB Electronic distribution - NO MEDIA Contract: National IPA Technology Solutions (2018011)	2	7504853	\$406.91	\$813.82
<u>EGNYTE STD SUP</u> Mfg. Part#: PLAT-SUPP-STD Electronic distribution - NO MEDIA Contract: MARKET	1	7103998	\$0.00	\$0.00

SUBTOTAL	\$21,005.82
SHIPPING	\$0.00
SALES TAX	\$0.00
GRAND TOTAL	\$21,005.82

PURCHASER BILLING INFO	DELIVER TO
------------------------	------------

Billing Address:

CITY OF FULLERTON
 ACCOUNTS PAYABL
 303 W COMMONWEALTH AVE
 FULLERTON, CA 92832-1775
Phone: (714) 738-6803

Payment Terms: Net 30 Days-Govt State/Local

Shipping Address:

CITY OF FULLERTON
 LAUREN BURTZ
 303 W COMMONWEALTH AVE
 FULLERTON, CA 92832-1775
Phone: (714) 738-6803

Shipping Method: ELECTRONIC DISTRIBUTION

Please remit payments to:

CDW Government
 75 Remittance Drive
 Suite 1515
 Chicago, IL 60675-1515

**Sales Contact Info**

Ryan Cox | 800.808.4239 | ryacox@cdwg.com

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For more information, contact a CDW account manager.

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Pricing Proposal
Quotation #: 24722127
Created On: 4/10/2024
Valid Until: 4/20/2024

CA-City of Fullerton

Lesley Adams

303 W. Commonwealth Ave
Attn: Accounts Payable
Fullerton, CA 92832
United States
Phone: 7147386803
Fax:
Email: lesley.adams@cityoffullerton.com

Account Executive

Ryan Heda

SHI HQ
290 Davidson Ave
Somerset, NJ 08873
Phone: 732-850-2735
Fax:
Email: ryan_heda@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Egnyte Platform Subscription – Enterprise Plan Egnyte - Part#: PLAT-PWR-USER-ENT Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	800	\$876.62	\$701,296.00
2 Included online storage (TB) Egnyte - Part#: PLAT-INC-STOR Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	32	\$0.00	\$0.00
3 Included Storage Sync or Turbo (Including Smart Cache) Egnyte - Part#: PLAT-ENT-INCSS Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	2	\$0.00	\$0.00
4 Additional Storage Under Protection - Pricing per TB Egnyte - Part#: PLAT-STOR-PRO-TB Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	8	\$14,106.52	\$112,852.16
5 Standard Support Egnyte - Part#: PLAT-SUPP-STD Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	1	\$0.00	\$0.00
		Total	\$814,148.16

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Additional Terms:

Overages. Any increase in a Customer's consumption of Services above the then-current purchased Services shall set a new high-water mark in Reseller's Services commitment and constitute a commitment by Reseller to pay for such increase for the remainder of the Subscription Term at Egnyte's current reseller pricing. Egnyte shall periodically review Customer's Account to check for overages and may bill Reseller as of the date such overage occurred. Reseller may not decrease its Services commitment at any point during the Subscription Term. Reseller will provide a quote on the overages for the customer to pay.

Annual Invoicing Schedule:

Year 1: \$271,382.72 due Net 30 from Purchase Date

Year 2: \$271,382.72 due Net 30 from one year after Purchase Date

Year 3: \$271,382.72 due Net 30 from two years after Purchase Date

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

Thank you for choosing SHI International Corp! The pricing offered on this quote proposal is valid through the expiration date listed above. To ensure the best level of service, please provide End User Name, Phone Number, Email Address and applicable Contract Number when submitting a Purchase Order. For any additional information including Hardware, Software and Services Contracts, please contact an SHI Inside Sales Representative at (888) 744-4084. SHI International Corp. is 100% Minority Owned, Woman Owned Business. TAX ID# 22-3009648; DUNS# 61-1429481; CCR# 61-243957G; CAGE 1HTF0

The products offered under this proposal are resold in accordance with the terms and conditions of the Contract referenced under that applicable line item.



Pricing Proposal
 Quotation #: 24721931
 Created On: 4/10/2024
 Valid Until: 5/9/2024

CA-City of Fullerton

Lesley Adams

303 W. Commonwealth Ave
 Attn: Accounts Payable
 Fullerton, CA 92832
 United States
 Phone: 7147386803
 Fax:
 Email: lesley.adams@cityoffullerton.com

Account Executive

Ryan Heda

SHI HQ
 290 Davidson Ave
 Somerset, NJ 08873
 Phone: 732-850-2735
 Fax:
 Email: ryan_heda@shi.com

All Prices are in US Dollar (USD)

Product	Qty	Your Price	Total
1 Egnyte Platform Subscription – Enterprise Plan Egnyte - Part#: PLAT-PWR-USER-ENT Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	800	\$953.83	\$763,064.00
2 Included online storage (TB) Egnyte - Part#: PLAT-INC-STOR Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	30	\$0.00	\$0.00
3 Included Storage Sync or Turbo (Including Smart Cache) Egnyte - Part#: PLAT-ENT-INCSS Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	2	\$0.00	\$0.00
4 Additional Storage Under Protection - Pricing per TB Egnyte - Part#: PLAT-STOR-PRO-TB Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	2	\$15,364.64	\$30,729.28
5 Standard Support Egnyte - Part#: PLAT-SUPP-STD Contract Name: Omnia Partners - IT Solutions Contract #: 2018011-02 Coverage Term: 7/29/2024 – 7/29/2027 Note: 36 Month Term	1	\$0.00	\$0.00
		Total	\$793,793.28

Additional Comments

Hardware items on this quote may be updated to reflect changes due to industry wide constraints and fluctuations.

Additional Terms:

Overages. Any increase in a Customer's consumption of Services above the then-current purchased Services shall set a new high-water mark in Reseller's Services commitment and constitute a commitment by Reseller to pay for such increase for the remainder of the Subscription Term at Egnyte's current reseller pricing. Egnyte shall periodically review Customer's Account to check for overages and may bill Reseller as of the date such overage occurred. Reseller may not decrease its Services commitment at any point during the Subscription Term. Reseller will provide a quote on the overages for the customer to pay.

Annual Invoice Schedule:

Year 1: \$264,597.76 due Net 30 from Purchase Date

Year 1: \$264,597.76 due Net 30 from Purchase Date

Year 1: \$264,597.76 due Net 30 from Purchase Date

Please note, if Emergency Connectivity Funds (ECF) will be used to pay for all or part of this quote, please let us know as we will need to ensure compliance with the funding program.

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