



# ***Agenda Report***

## ***Fullerton City Council***

**MEETING DATE:** DECEMBER 3, 2024

**TO:** CITY COUNCIL / SUCCESSOR AGENCY

**SUBMITTED BY:** STEPHEN BISE, PUBLIC WORKS DIRECTOR

**PREPARED BY:** ROGER DELGADILLO, EQUIPMENT SUPERINTENDENT  
MEME TRINH, ADMINISTRATIVE ANALYST II

**SUBJECT:** POLICE DEPARTMENT PATROL VEHICLES PURCHASE

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### SUMMARY

Staff requests approval to purchase eight replacement patrol vehicles for the Fullerton Police Department as part of the annual Vehicle Replacement Program.

### PROPOSED MOTION

Approve \$441,348.72 purchase of eight Ford Police Interceptor Utility Vehicles from National Auto Fleet Group, through Sourcewell cooperative purchasing agreement (Contract No. 091521-NAF).

### ALTERNATIVE OPTIONS

- Approve the Proposed Motion
- Other options brought by City Council.

### STAFF RECOMMENDATION

Staff recommends the Proposed Motion.

### CITY MANAGER REMARKS

The City Manager recommends approval of the purchase of 8 Ford Police Interceptor Utility Vehicles.

### PRIORITY POLICY STATEMENT

This item matches the following Priority Policy Statements:

- Public Safety
- Infrastructure and City Assets.

## FISCAL IMPACT

The cost for the eight replacement Ford Police Interceptor Utility patrol vehicles totals \$441,348.72. The Fiscal Year 2024-25 Adopted Budget annual Vehicle Replacement Program in the Vehicle Replacement Fund (Fund 64) includes funds for this purchase. The unit price includes black and white paint, latest safety features, sales tax, tire tax and transportation and delivery cost.

## BACKGROUND AND DISCUSSION

The Vehicle Replacement Program evaluates the vehicle replacement schedule for cost-effectiveness and safe vehicle operation. Staff purchases vehicles to comply with state mandates and acquire and dispose of vehicles in a timely manner. The program maximizes available funds and reduces per-unit maintenance costs by eliminating old, obsolete and expensive-to-maintain vehicles.

The Public Works Equipment Division historically purchases eight patrol vehicles per year under the Vehicle Replacement Program to maintain the Police Department patrol fleet. The Department exceedingly uses police patrol units due to high demand police activities which requires replacing vehicles on a condensed schedule compared to other vehicles in the City fleet. The standard for replacing patrol units ranges from three to five years depending on the agency.

The City often utilizes cooperative purchasing to replace the vehicle fleet to streamline the purchasing process and contend with sourcing challenges. The City of Fullerton Purchasing Policy, Administrative Policy 4.1.2 Section IV.D, allows an exemption to the Open Market process when participating in an established governmental "Cooperative Purchasing Agreement." Cooperative purchasing is "Procurement conducted by, or on behalf of, one or more Public Procurement Units" as defined by the American Bar Association Model Procurement Code for State and Local Governments. Cooperative purchasing pre-negotiates agreements and prices with vendors that cities may use to procure goods and services without issuing formal bid.

The City would purchase Ford Police Interceptor Utility Vehicles from National Auto Fleet Group through Sourcewell (Contract No. 091521-NAF). Sourcewell is a cooperative purchasing state agency that competitively solicited bids for various products and services establishing predetermined pricing for other governmental agencies. The purchase would take approximately eight to ten months for build-time and delivery. Staff expects the City would receive the vehicles in summer 2025.

### Attachments:

- Attachment 1 – Quote from National Auto Fleet Group

cc: City Manager Eric J. Levitt