

SOLID WASTE MANAGEMENT SERVICES RFP EVALUATION

June 30, 2026



Purpose

- To obtain direction from Council on the next phase of the Solid Waste Management Services Request for Proposal (RFP) process
- Maintain progress with finalizing service agreement terms and preparing for contract award
- Remain compliant with CalRecycle's Corrective Action Plan (CAP) deadline requirement

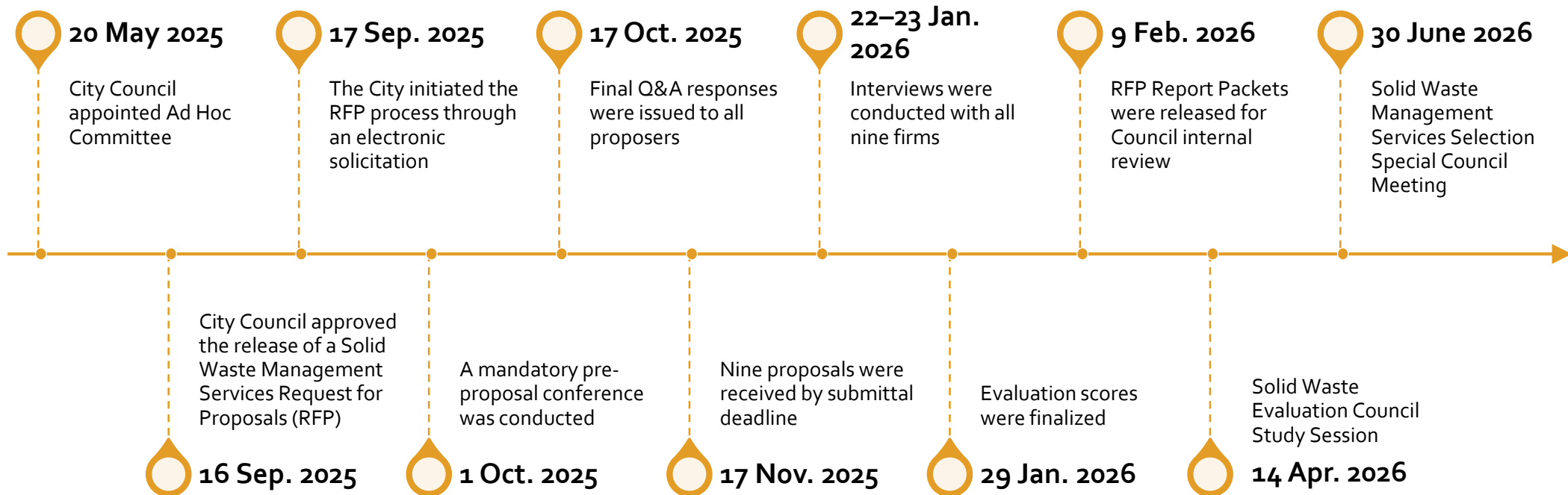


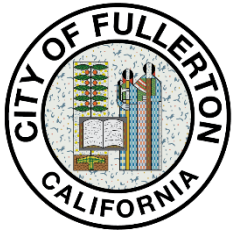
CalRecycle CAP Compliance

- CA Dept. of Resources Recycling and Recovery - Corrective Action Plan
 - City received a final CAP extension until June 30, 2027, under the contingency of a completed RFP process that will comply with SB 1383
 - Staff met with and received a letter from the State identifying a missed April 2026 contract negotiation CAP milestone and raising concerns regarding compliance with the July 1, 2027, final implementation deadline
 - Continued non-compliance could result in cancellation of the CAP and initiation of a Compliance Review audit, which may lead to penalties ranging from \$500 to \$10,000 per violation per day



RFP Status Overview





City Council Direction

- City Council directed staff to advance six selected firms for further consideration
- The shortlisted firms were invited to prepare and submit Final Offer proposals, with their comparative findings to be presented to Council
- The six shortlisted firms were provided final offer preparation guidelines and submitted their proposals on May 5, 2026

SELECTED FIRMS
Athens Services
CR&R Environmental Services
EDCO Disposal
Republic Services
Universal Waste Systems
Valley Vista Services

Firm Name	Pricing	Comparable City	Union Workforce	Key Enhancements & Community Benefits
Athens Services City of Industry	Res \$35.49/Sen \$31.94 Comm \$291.96	148,800 Pomona	Union	\$250,000 Community Benefit Fund, Hauling Yard Commitment (3) years into the contract, Dedicated City Office, Mini Sweeper and Porter in Downtown District, Unlimited Residential Bulky Item Collection
CR&R Env. Services Stanton	Res \$30.66/Sen \$27.60 Comm \$256.67	138,000 Orange	Union	\$4 Million Road Improvement Investment, \$300,000 Beautification & Maintenance, \$100,000 Community Sponsorship, Guaranteed SB 1383 Procurement Target, Multi-Family Bulky Item Collection, Quarterly HHW Collection
EDCO Disposal Buena Park	Res \$32.59/Sen \$26.07 Comm \$244.00	149,000 Escondido	Union	\$15 Million Facility Development Payment Option, \$200,000 City Billing Fee, \$25,000 Community Fund, Recycling Carts at No Extra Cost, Select Commercial Services at No Extra Cost, Multi-Family Bulky Item Collection, Guaranteed SB 1383 Procurement Credits
Republic Services Anaheim	Res \$28.42/Sen \$18.68 Comm \$347.64	172,000 Garden Grove	Union	\$10 Million Community Enhancement Payment, \$215,000 Annual Sponsorships, \$25,000 In Kind Support, \$75,000 SB 1383 Procurement Target Contribution, Unlimited Residential Bulky Item Collection
Universal Waste Santa Fe Springs	Res \$20.69/Sen \$18.62 Comm \$261.96	100,000 South Gate	Non-Union	\$120,000 Annual Scholarships, Proposed Facility in Fullerton, SB 1383 Procurement Assistance, Street Sweeping Services with 1.75% rate increase, Dedicated City Office, Full-Suite Downtown Services
Valley Vista Services City of Industry	Res \$26.39/Sen \$17.05 Comm \$267.99	105,000 El Monte	Non-Union	No Cost Street Sweeping, \$250,000 SB 1383 Procurement Support, \$93,000 Scholarships & Donations, Dedicated City Office, Recycling Carts at No Charge



Revised RFP Process and Timeline

*Italicized sections indicate revised activities and dates

Activity	Milestone Date
RFP Posted - Electronic Delivery	September 17, 2025
Mandatory Pre-Proposal Conference	October 1, 2025
Last Day to Submit RFP Questions	October 15, 2025
Last Written Response to Proposer Questions	October 17, 2025
Deadline For Submittal of Proposals	November 17, 2025
Complete Proposal Evaluation	January 15, 2026
Interview Selected Proposers	January 19 through 23, 2026
<i>Review Committee Presents Findings to Ad Hoc Committee</i>	<i>February 2, 2026</i>
<i>Prepare RFP Report Packet for Council Review</i>	<i>Week of February 2, 2026</i>
<i>RFP Report Packet Available for Council Review</i>	<i>February 9, 2026 – Contract Award</i>
<i>Follow-Up Evaluation with Ad Hoc Committee</i>	<i>February 24, 2026</i>
<i>Present Evaluation at Council Study Session</i>	<i>April 14, 2026</i>
<i>Present Final Evaluation to Council</i>	<i>June 30, 2026</i>
<i>Finalize Agreement with Recommended Firm</i>	<i>TBD</i>
<i>Finalize Equipment Purchase and Roll-Out Plan</i>	<i>TBD</i>
<i>Present Final Selection to Council</i>	<i>TBD</i>
Selected Firm Orders Equipment	TBD
Roll Out of Commercial Program	July 1, 2027
Roll Out of Residential Program	July 1, 2027

*Bolded sections indicate firm timeline requirements for the City to meet the CAP deadline



Key Elements of the RFP

- SB 1383 Compliant Collection Services
- Residential Senior Discount
- Commercial 3 Cart System Collection
- Full Suite of Container Size Selection Options
- City Owned Waste Enclosure & Downtown Maintenance Services
- Bulky Item Quarterly & Hot Spot Collection Services
- Household Haz. Waste, Compost Give-Away, Paper Shredding Addtl; Collection Programs
- Collection Vehicles (New/As-new), preferences using RNG that helps City meet SB 1383 procurement target requirements
- Equipment - Replace old Bins and Carts citywide with identified markings



Deliberation Priorities

Reasonable Pricing
Structure Relative to
Services Provided

Service Quality and
Reliability

Compliance and
Regulatory
Alignment

Local Economic
Impacts

Long-Term Rate
Stability

Community
Engagement

Innovation,
Infrastructure &
Sustainability

Workforce
Reliability,
Minimizing the Risk
of Labor Stoppages



New Contract Transition Plan

Regardless of the selected proposer, all proposers would be required to undertake the same necessary steps to implement the contract transition plan.

- Customer Data Evaluation
- Customer Service Level Assessment
- Equipment Purchases (New or As-New Vehicles & SB 1383 Compliant Containers)
- SB 1383 Education and Outreach Campaign
- Citywide SB 1383 Collection Service Rollout



Recommendations

Direct staff on the firm(s) with which to finalize service agreement terms and proceed with the final contract award.



Questions?

