



Agenda Report

Fullerton City Council

MEETING DATE: AUGUST 19, 2025

TO: CITY COUNCIL / SUCCESSOR AGENCY

SUBMITTED BY: STEPHEN BISE, PUBLIC WORKS DIRECTOR

PREPARED BY: ROBERT PEREZ, FLEET MANAGER

SUBJECT: FIRE DEPARTMENT VEHICLE PURCHASE - TWO
DODGE RAM TRUCKS AND UPFITTING SERVICES

SUMMARY

Staff requests approval to purchase two Dodge Ram trucks and associated upfitting for the Fullerton Fire Department totaling \$231,788.38, as part of the City Vehicle Replacement Program. These vehicles would replace aging fire support units and be equipped to support daily emergency and operational duties.

PROPOSED MOTION

1. Approve \$132,988.36 purchase of two Dodge Ram trucks from National Auto Fleet Group using National Joint Powers Alliance (NJPA) cooperative purchasing contract (Contract No. 091521-NAF).
2. Authorize Director of Administrator Services, or designee, to issue a \$98,800.12 purchase order to Republic EVS LLC for upfitting services for both vehicles.

ALTERNATIVE OPTIONS

- Approve the Proposed Motion
- Other options brought by City Council.

STAFF RECOMMENDATION

Staff recommends the Proposed Motion.

CITY MANAGER REMARKS

None.

PRIORITY POLICY STATEMENT

This item matches the following Priority Policy Statements:

- Public Safety
- Infrastructure and City Assets.

FISCAL IMPACT

The cost for the two fully outfitted Dodge Ram trucks totals \$231,788.48. The annual Vehicle Replacement Program includes funds for these purchases in the Vehicle Replacement Fund (Fund 64) as part of the Fiscal Year 2025-26 Adopted Budget.

Staff would purchase the vehicle through National Auto Fleet Group for \$66,494.18 per unit for a total \$132,988.36 cost using the NJPA Cooperative Contract (Contract No. 091521-NAF). The quoted price includes all applicable taxes fees, and delivery charges.

Republic EVS LLC would provide upfitting services for \$49,400.06 per unit, for a total \$98,800.12 cost. These services include service bodies, emergency lighting, storage systems and other equipment installation specific to Fullerton Fire Department operational needs.

BACKGROUND AND DISCUSSION

The City Vehicle Replacement Program replaces vehicles beyond their useful life based on age, mileage, repair frequency and operational needs. The two units for replacement have exceeded recommended service standards and become increasingly costly to maintain.

The new Dodge Ram trucks would replace Units 120D and 140C on the Vehicle Replacement schedule, both of which have reached the extended life expectancy. The Fullerton Fire Department would use the new vehicles for fire prevention, inspection and emergency support operations. The vehicles require specialized upfitting to meet department needs including service bodies, lighting packages, communication mounts and storage solutions.

The City would purchase the trucks through the NJPA cooperative purchasing contract with National Auto Fleet Group pursuant to the City Purchasing Administrative Policy No. 4.1.2. exemptions to bid process and ensure competitive pricing and reduce procurement time. The City would separately contract upfitting services with Republic EVS LLC based on a competitive quote. Republic EVS LLC submitted the lowest bid among the solicited vendors.

Staff estimates delivery and upfit completion within six to eight months.

Attachments:

- Attachment 1 – Quote from National Auto Fleet Group
- Attachment 2 – Quote from Republic EVS LLC

cc: Interim City Manager Eddie Manfro