



# ***Agenda Report***

## ***Fullerton City Council***

**MEETING DATE:** JULY 15, 2025

**TO:** CITY COUNCIL / SUCCESSOR AGENCY

**SUBMITTED BY:** JONATHAN RADUS, CHIEF OF POLICE

**PREPARED BY:** LAUREN PARKHOUSE, SENIOR ADMINISTRATIVE ANALYST

**SUBJECT:** \$2,043,238 PROFESSIONAL SERVICES AGREEMENT WITH ALL CITY MANAGEMENT SERVICES, INC. FOR CROSSING GUARD SERVICES

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### **SUMMARY**

Request to award a multi-year Professional Services Agreement to All City Management Services, Inc. for Crossing Guard Services at locations throughout the City.

### **PROPOSED MOTION**

1. Authorize City Manager, or designee, to enter and administer a Professional Services Agreement with All City Management Services, Inc. for Crossing Guard Services, in a form approved by the City Attorney.
2. Authorize City Manager, or designee, to execute and administer related documents, in a form approved by City Attorney.

### **ALTERNATIVE OPTIONS**

- Approve the Proposed Motion
- Other options brought by City Council.

### **STAFF RECOMMENDATION**

Staff recommends the Proposed Motion.

### **CITY MANAGER REMARKS**

The City Manager recommends approval.

### **PRIORITY POLICY STATEMENT**

This item matches the following Priority Policy Statements:

- Public Safety
- Fiscal and Organizational Stability.

## FISCAL IMPACT

The proposed Year 1 cost for All City Management Services (ACMS) for crossing guard services for Fiscal Year 2025-26 totals \$662,418. The Agreement would provide 19,575 hours of crossing guard services at \$33.84 per hour for a total not to exceed \$662,418 in FY 2025-26. The estimated service cost share reimbursed at the end of the 2025-26 school year to the City by the Fullerton School District totals \$118,042 resulting in \$544,376 net cost to the City for FY 2025-26. The proposed Year 2 and Year 3 cost would not exceed \$690,410 per year. Staff would include these amounts in the appropriate fiscal year proposed budget.

## BACKGROUND AND DISCUSSION

The City has partnered with the Fullerton School District for ACMS contractual crossing guard services since 2010. The School District agreed to pay one-half of district schools crossing guard services. The most recent agreement included crossing guard services at 31 locations throughout the city and expired on June 30, 2025.

Staff issued Request for Proposals RFP #2425-09 for crossing guard services on April 22, 2025. The City received four proposals in response the RFP. An Evaluation Committee comprised of Police Department and Public Works Traffic Engineering staff reviewed proposals and rated All City Management Services (ACMS) as the top firm. The proposed contract has a three-year term with options to renew for two additional one-year periods.

ACMS is the crossing guard services industry leader, serving more than 330 agencies nationwide including Huntington Beach, Fountain Valley, Costa Mesa, Santa Ana, Newport Beach, Laguna Hills, Aliso Viejo, Dana Point, Garden Grove, Cypress, Stanton, Placentia, Buena Park, the Orange County Sheriff's Department, Laguna Beach Unified School District and Los Angeles County Office of Education. ACMS has over 40 years of experience and leads the crossing guard industry in developing crossing guard training, supervision and safety standards.

The proposed agreement would provide 19,575 crossing guard service hours at \$33.84 per hour for a total not to exceed \$662,418 in FY 2025-26. The estimated share of the cost of service reimbursed to the City by the Fullerton School District at the end of the 2025-26 school year totals \$118,042, resulting in \$544,376 for the City FY 2025-26 net cost. Year 2 (FY 2026-27) and Year 3 (FY 2027-28) proposed costs total 19,575 crossing guard service hours at \$35.27 per hour for a total not to exceed \$690,410 each year.

## Attachments:

- Attachment 1 – All City Management Services Inc. Professional Services Agreement

cc: City Manager Eric J. Levitt