

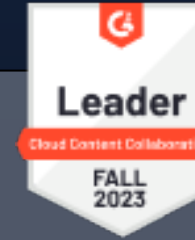
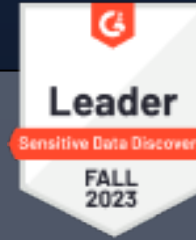
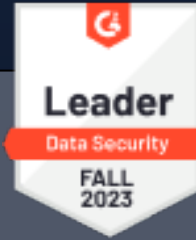


City of Fullerton

Renewal 2024

Company Overview

- Founded in CA in 2008
- 1000+ Employees across US, UK, Europe, APAC
- Trusted by 26,000+ Customers Worldwide
- Focused on Mid-Sized Companies and Highly Regulated Industries
- Vertical Solutions – AEC, Life Sciences, Financial Services, Public Sector



Data Cloud Security, Data Security & Data Governance



Next-Gen Data Security & Most Innovative in Data Governance



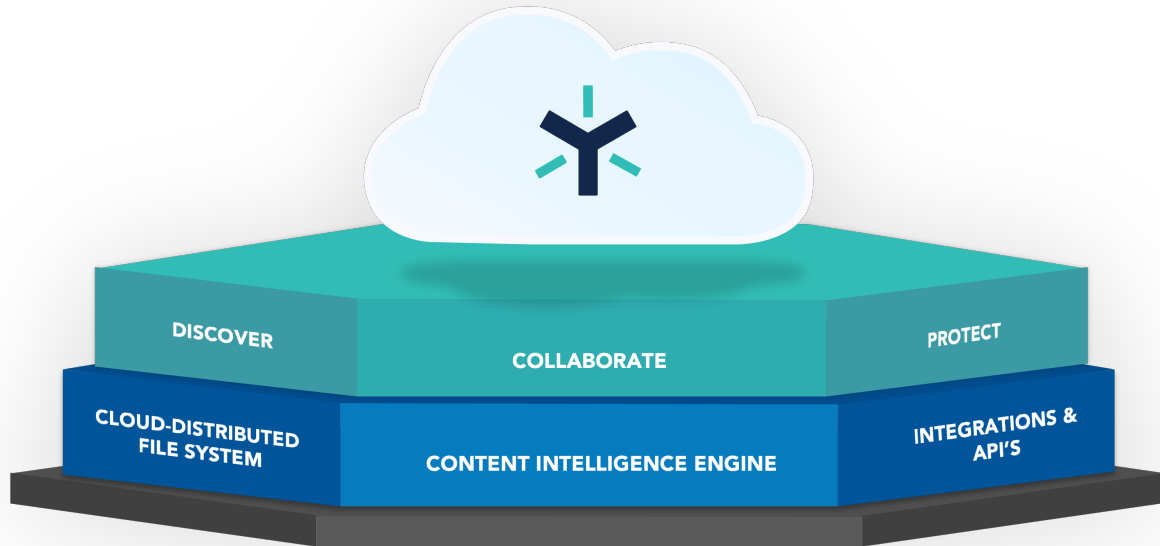
Top Products/ Services: Cloud Disruptor



TOP CUSTOMER-RATED SOFTWARE



Egnyte Intelligent Content Platform



Discover

- Built-in generative AI to unlock value from, and automate tasks around, unstructured data
- Built-in predictive AI to identify sensitive data and unusual behaviors to reduce risk exposure

Collaborate

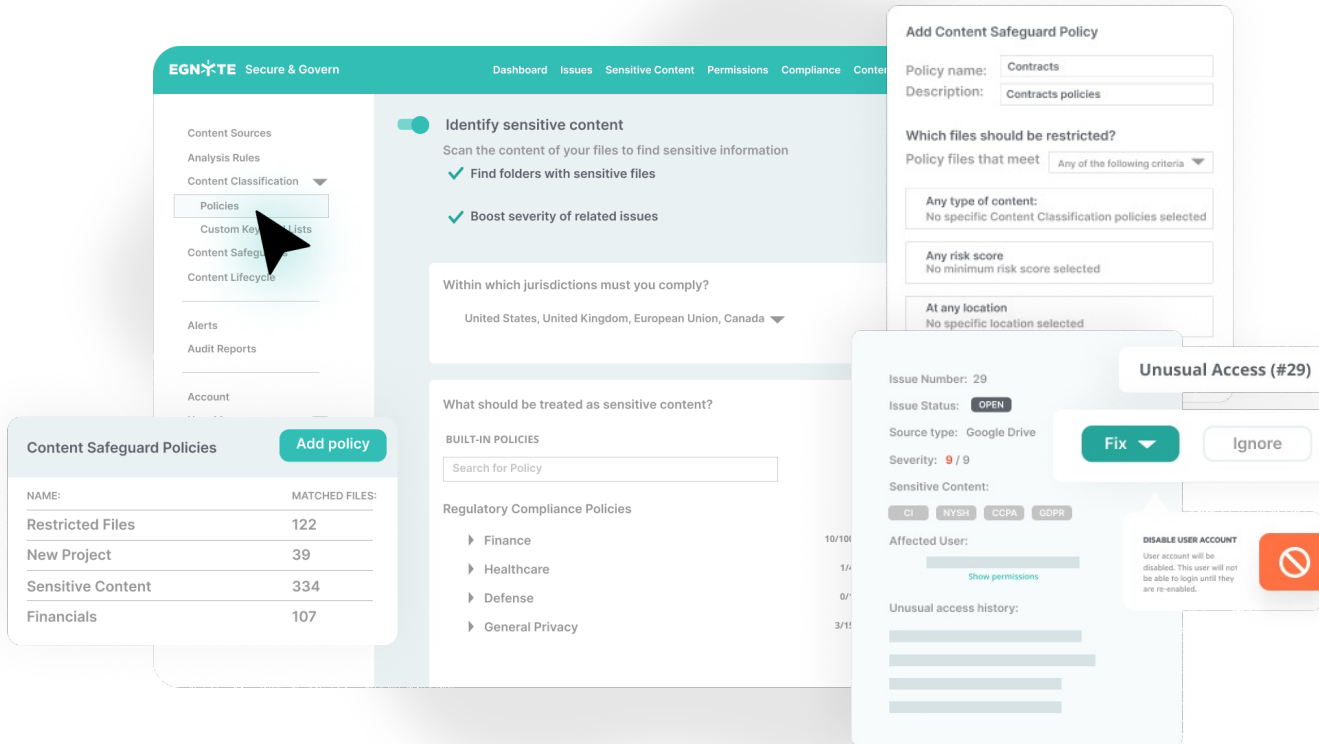
- High performance, centralized cloud repository accessible from anywhere, any device
- NTFS like user experience and permissions model

Protect

- Data leakage risk management and data governance across multiple clouds
- 100s of pre-built policies and workflows including HIPAA, PCI, ISO, ITAR, GDPR, CCPA...

Discover

Secure and controlled environment



Identify and Label Personal Data

- Data Discovery
- Data Classification
- Data Mapping

Control Personal Data

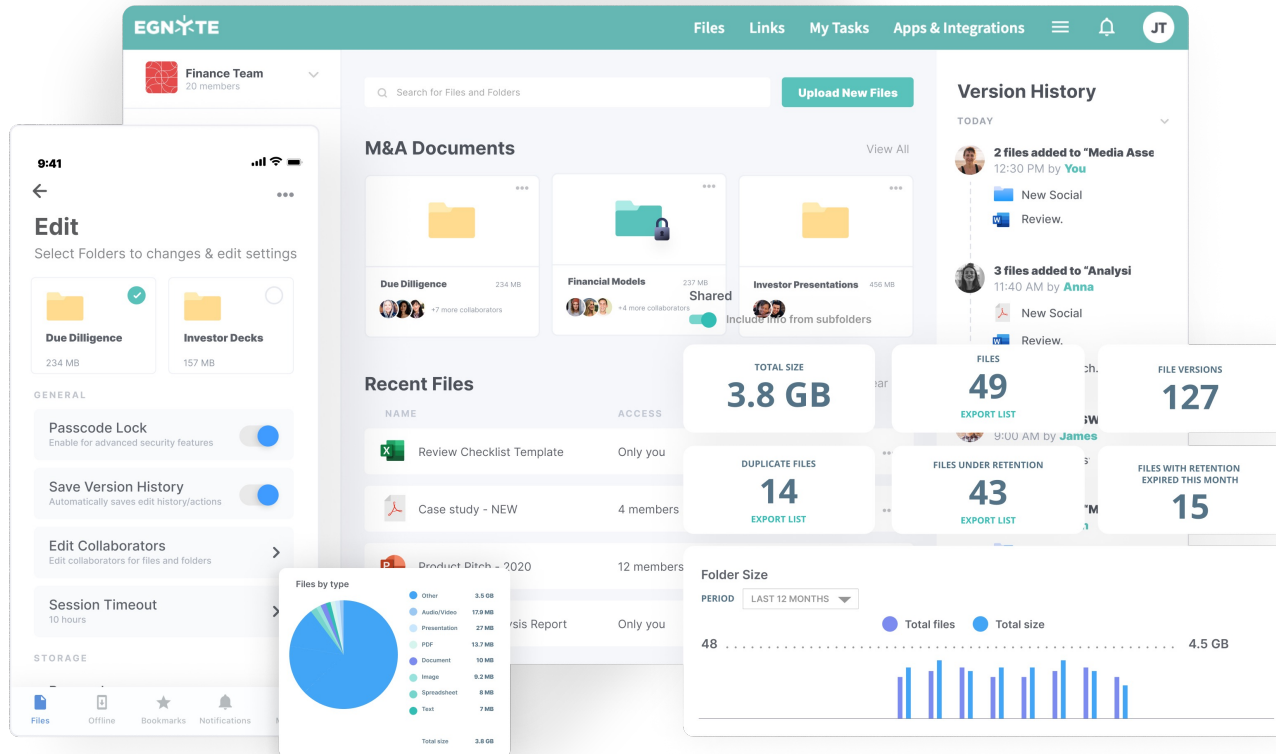
- Purpose-based access control
- Record keeping
- Lifecycle Management
- PII protection
- Localization

Fulfill Compliance Obligations

- Incident response
- SAR/DSAR Fulfillment
- Consent management
- Privacy impact assessments

Collaborate

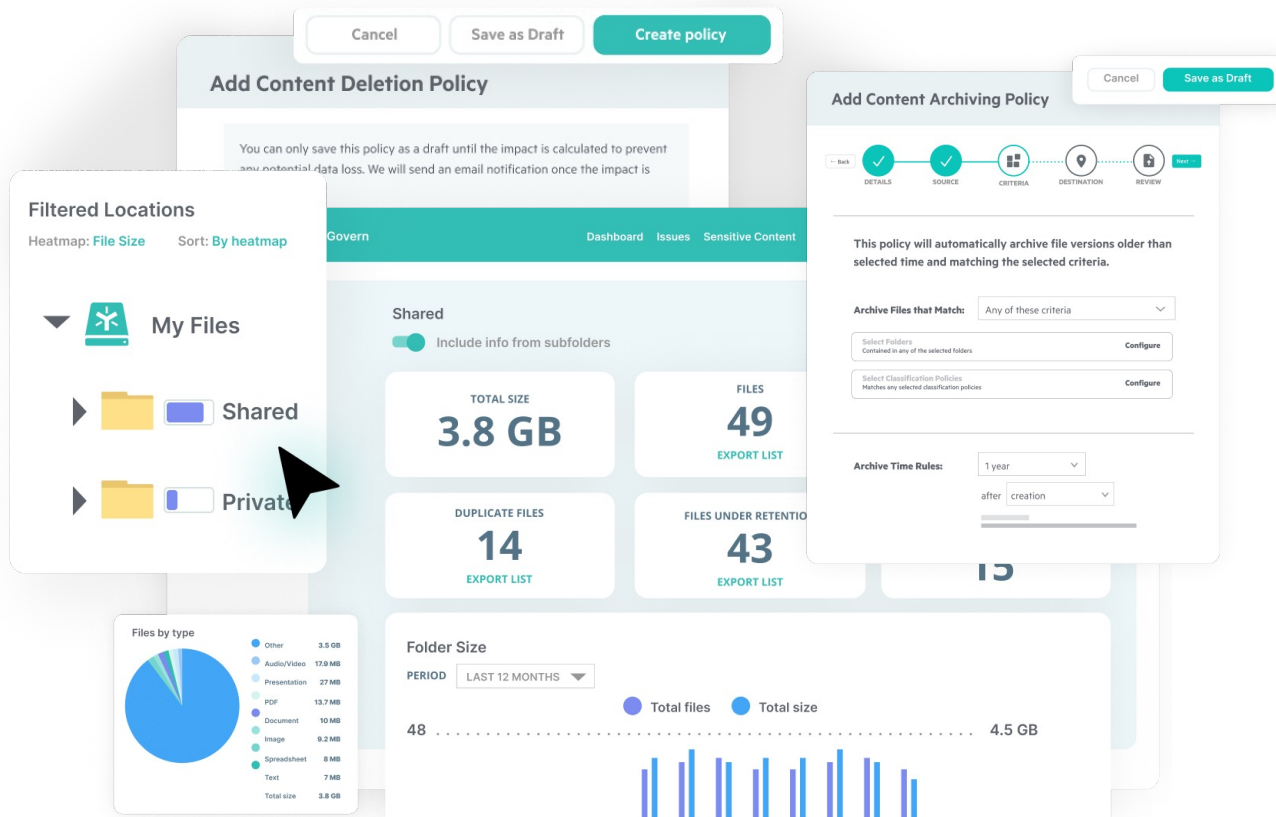
Cloud File Server



- Managed source-of-truth
 - Data owned by the company, not the users
 - Single Trash bin, simple self-service restore
 - Global file locking
- Granular NTFS-like permissions
- External users are under your account
- Hybrid option for reliable high performance
- Built-in redundancy and reliability
- Faster to deploy and easier to manage
- Reduce IT burden; Foster Remote Collaboration; Control content sprawl

Protect

Data Compliance & Lifecycle Management



- Automate lifecycle policies and quickly identify redundant, stale, & outdated files
- Apply AI to identify and label high value content (contracts, financial statements, core IP, etc.)
- Deliver on your privacy and compliance obligations with prebuilt templates
- Compliance control documentation and audit workflows
- Simplify creation of evidence of control for regulators, auditors, and assessors