

August 28, 2025

To Whom It May Concern:

As the Director of Public Works for the City of Buena Park, I have the responsibility of overseeing the administration of the refuse contract for the city.

I am delighted to share that throughout my time at the City of Buena Park, EDCO Disposal has consistently delivered refuse collection and disposal services, including recycling, in a punctual, professional, and efficient manner. Their exceptional follow-up has been commendable. Moreover, EDCO actively engages with our community as a sponsor of various local charitable events. They contribute to our community, not just by hauling items away, but also by giving back.

I recommend EDCO Disposal as an excellent choice for any agency in search of a professional vendor for refuse services.

If you have any questions or comments, please do not hesitate to contact me at (714)562-3672 or mmikhael@buenapark.com.

Sincerely,



Mina Mikhael, P.E.
Director of Public Works/City Engineer



September 3, 2025

To Whom It May Concern,

EDCO Disposal Corporation (EDCO) has been the City of La Palma's exclusive waste collection and recycling company for over 35 years. In 2002, the City awarded them an automatically renewing contract.

EDCO has been an integral part in assisting the City to achieve compliance with AB 939. Their diversion program, through the use of a Materials Recovery Facility, has resulted in the City reaching its diversion mandate. Also, they have worked closely with us to implement AB 1826, Mandatory Commercial Organics Recycling, and most recently, SB 1383, Mandatory Organic Waste Methane Emission Reduction. EDCO provides these services very efficiently which results in the City having very competitive residential and commercial collection rates in Orange County. Additionally, they have implemented automated bin collection for our residential customers, while providing excellent customer service and outreach to our residents.

EDCO's interest in the community is commendable. They have been long-time sponsors of City and community events, which they regularly attend. We are proud to have worked with EDCO for many years.

I'm confident EDCO can provide the same level of excellent customer service and community partnership in your jurisdiction. If you would like to discuss their qualification and experience further, please contact Community Development and Public Works Director Belinda Deines at 714/690-3336 or by email at bdeines@lapalmaca.gov.

Sincerely,



Michael Egan
Interim City Manager
City of La Palma

cc: Community Development and Public Works Director



CITY OF LA MIRADA

D E D I C A T E D T O S E R V I C E

13700 La Mirada Boulevard
La Mirada, California 90638
P.O. Box 828
La Mirada, California 90637-0828
Phone: (562) 943-0131 Fax: (562) 943-3666
www.cityoflamirada.org

September 5, 2025

Subject: EDCO DISPOSAL CORPORATION

To Whom It May Concern:

EDCO Disposal Corporation has been the exclusive hauler for solid waste, recycling, and green waste for the City of La Mirada since July 1, 2009. After a two-year Request for Proposal process, the City selected EDCO over four other proposers including the incumbent hauler. Based on EDCO's proposal, industry reputation and references, it was determined EDCO would be the best long-term partner for the City of La Mirada.

EDCO faced several challenges during the transition period including a residential schedule change. Under their agreement, EDCO was required to transition the entire City from a two-day per week collection schedule to a five-day per week collection schedule. To accomplish this, they provided a comprehensive public education program, which informed residents of the impending change and adjusted all street sweeping signs to reflect the changes at no cost to the City. They also provided a website enabling residents to search for their new refuse collection and street sweeping days. EDCO was also required to deliver 50,000 new containers for all residents. Through a cooperative agreement with the outgoing hauler, EDCO not only picked up the old containers but also delivered the new containers at the same time. This effort allowed residents to experience minimal service interruption throughout the transition.

EDCO has consistently exceeded our expectations, focused on specific nuances of the City, and they have been very responsive to any isolated issues. EDCO has advised staff on recent state mandates and has successfully implemented an Organic Waste Recycling Program for residents and businesses. EDCO hosts two annual mulch, e-waste disposal, and paper shredding events for residents. The City has been very pleased with EDCO's consistent commitment to customer service, the professionalism of their personnel, and their accessibility at all levels of the organization. EDCO has proven they are willing to work with the City to provide the best quality service at a reasonable price.

The City of La Mirada looks forward to continuing our relationship with EDCO Disposal Corporation for many years, and we are pleased they are actively participating in several worthwhile civic causes in our community.

The City of La Mirada highly recommends EDCO Disposal Corporation as a very focused, premier waste and recycling service provider who truly lives up to their motto of "We'll Take Care of It."

Sincerely,

CITY OF LA MIRADA

Mark Stowell, P.E.
Public Works Director/City Engineer

MS:mm:jb

cc: EDCO Disposal Corporation



CITY OF RANCHO PALOS VERDES
PUBLIC WORKS DEPARTMENT

To Whom it May Concern:

I am the Director of Public Works for the City of Rancho Palos Verdes. In my capacity as the Director, I oversee the City's solid waste program.

EDCO has provided exceptional trash, recycling, and green waste collection services during the entirety of my 5-year tenure as Public Works Director for the City of Rancho Palos Verdes. During that time, I was directly involved in the City's contract renegotiation with EDCO which included service enhancements such as bi-annual document shredding and brush clearing events; special collection services for sharps, used oil, and electronic waste; and implementation of SB 1383 compliance programs. EDCO and its management team understood the needs of the City and were a willing partner as we worked through the issues of setting new rates, determining the rate adjustment formula, and complying with SB1383 requirements.

EDCO is an active member of the community and has partnered with the city to participate and/or co-sponsor many City events such as Whale of a Day and Fourth of July Independence Day Celebration. Additionally, EDCO has shown flexibility in meeting the community's needs during emergencies.

Should you have any questions, please contact me directly at (310) 544-5252 or rawwad@rpvca.gov.

Sincerely,



Ramzi Awwad
Director of Public Works



City of El Segundo

Public Works

Elected Officials

*Chris Pimentel,
Mayor*

*Ryan Baldino,
Mayor Pro Tem*

*Drew Boyles,
Councilmember*

*Lance Giroux,
Councilmember*

*Michelle Keldorf,
Councilmember*

*Susan Truax,
City Clerk*

*Matthew Robinson,
City Treasurer*

Appointed Officials

*Darrell George,
City Manager*

*Mark D. Hensley,
City Attorney*

Department Directors

*Barbara Voss,
Deputy City Manager*

*Paul Chung,
Chief Financial Officer*

*George Avery,
Fire Chief*

*Vacant,
Information Technology*

*Aly Mancini,
Recreation Parks and
Library*

*Rebecca Redyk,
Human Resources*

*Michael Allen,
Community Development*

*Saul Rodriguez,
Police Chief*

*Elias Sassoon,
Public Works*

August 29, 2025

To Whom It May Concern,

On behalf of the City of El Segundo, I am pleased to offer my highest recommendation for EDCO Disposal Corporation (EDCO), who has consistently provided exceptional waste collection and recycling services to our community. Their outstanding customer service, reliability, and deep commitment to both residents and the environment make them an invaluable partner to the City.

EDCO goes above and beyond in every aspect of their work. They respond promptly and professionally to resident inquiries and are always willing to accommodate special requests, no matter how unique or unexpected. Their team exemplifies professionalism and operational excellence, setting a high standard for service in the industry.

Beyond their day-to-day responsibilities, EDCO plays a key role in supporting the City's environmental initiatives. They regularly host bulky item pickups, e-waste, and shredding events, and assist with neighborhood cleanup efforts, all of which contribute greatly to the cleanliness and health of our community.

Their dedication to regulatory compliance, particularly with State requirements under SB 1383, is also noteworthy. EDCO ensures that all collection, recycling, and organic waste processes meet State mandates. Just as importantly, they actively engage and educate the public on proper waste disposal, recycling programs, pollution prevention and strategies for reducing waste through their website, newsletters, and other outreach materials.

Their work has not only helped us meet environmental goals but has also strengthened the connection between the City and its residents. It is clear that EDCO is not just a service provider, they are a true community partner.

I highly recommend EDCO for any municipality or agency seeking a reliable, forward-thinking, and community-focused waste management provider. Please feel free to contact me if you would like any further information.

Sincerely,

Elias Sassoon
Director of Public Works
City of El Segundo

350 Main Street, El Segundo, California 90245-3813
Phone (310) 524-2300

Jeff Wood
Vice Mayor

Todd Rogers
Council Member

Steve Croft
Council Member

David Arellano
Council Member



Cassandra Chase
Mayor

October 1, 2025

To Whom It May Concern:

Since the city's incorporation in 1954, we've had one disposal company who has served Lakewood. It started out as BZ Disposal but in 2003, EDCO Disposal Corporation purchased BZ and incorporated its operations into their organization, operating BZ as one of EDCO's companies.

It proved to be a seamless acquisition process, and EDCO ensured that we received the same personal service enjoyed with BZ. When EDCO officially assumed ownership in July 2003, they transitioned the existing BZ employees to EDCO without incident and their high-quality service continued uninterrupted. A few years later, when EDCO transitioned to a residential automated system, they worked closely with the city and made it very easy for our residents, which resulted in another seamless process. EDCO has worked with the city in implementing state-mandated organic programs in a way that has minimized costs and administrative burden for the city.

EDCO has also proven to be a friend to Lakewood, participating in many activities as a major sponsor for our community events. They have brought their expertise to work in Lakewood's solid waste and recycling program, assisting in public education and developing new programs to divert discarded bulky items into reuse opportunities, as well as assisting with the city's popular shredding program. They developed recycling opportunities for commercial sectors and continue today to improve these programs and make them available for multi-family properties. Additionally, EDCO's customer service to the city is second to none! They stand by their motto, "We'll Take Care of It."

In closing, our contract with EDCO continues to be a positive experience for Lakewood, and they are a valued partner in our Lakewood family of contract service providers. I would recommend EDCO without reservation, in my capacity as City Manager of the City of Lakewood. Please note that I am a resident of the City of Fullerton and in no way provide this recommendation with personal preference nor for personal gain. My stated opinions are completely from a professional, unbiased perspective.

Sincerely,

A handwritten signature in black ink, appearing to read "T. McCormack", written over a white background.

Thaddeus McCormack
City Manager

Lakewood

5050 Clark Avenue, Lakewood, CA 90712 • 562-866-9771 • www.lakewoodca.gov • Email: service1@lakewoodca.gov



CITY OF SIGNAL HILL

2175 Cherry Avenue ♦ Signal Hill, CA 90755-3799

October 1, 2025

Subject: Letter of Recommendation

To Whom It May Concern,

EDCO has provided high quality refuse collection and recycling services to the City of Signal Hill for over 30 years and residents and businesses appreciate their personalized and responsive service. In addition, EDCO operates a solid waste transfer station that offers a recyclable buy-back center and e-waste collection. The transfer station operates virtually unnoticed because the facility is well-managed. EDCO also partners with the County of Los Angeles to offer household hazardous waste roundups twice per month at the facility.

EDCO has worked with the City to assist in developing strategies that enable the City to meet state mandates such as the AB 939 diversion requirements and the organics recycling requirements of AB 1383. This includes public education materials provided to the community with recycling tips and information on available programs.

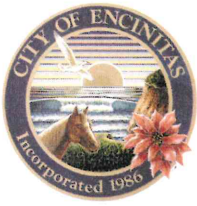
EDCO also understands the importance of being a community partner and supports community events such as the summer Concert in the Park series and Mayor's Clean-Up program. EDCO is also an active member of the Signal Hill Chamber of Commerce.

My experience working with EDCO enables me to say that the put into practice their motto "We'll Take Care of It" and I recommend EDCO as a provider of waste collection and recycling services.

Sincerely,

Signed by:

ED6F464356C144B...
Carlo Tomaino
City Manager



City of Encinitas

August 26, 2025

To Whom It May Concern:

EDCO Waste & Recycling Services (EDCO) has been the City of Encinitas' exclusive franchisee for municipal solid waste and recycling collection services since 1991. Throughout its long history in Encinitas, EDCO has provided excellent service to residents and business, and has played a major role in our community through their contributions to worthwhile civic and charitable organizations.

EDCO has initiated innovative collection programs that have led to reduced litter in our community, enabling the City to achieve State-mandated goals for diversion of waste from landfills. In 2001, EDCO implemented automated residential waste collection services, reducing the number of collection vehicles on our streets and dramatically improving the efficiency of collection operations. In 2004, residential recycling services were converted to single-stream collection, resulting in an 85% increase in materials collected for recycling.

To EDCO's credit, the transition from manual to automated refuse and recycling collection was virtually seamless due to a comprehensive public information campaign and well-organized container delivery system. EDCO staff responded quickly to problems that arose and demonstrated operational flexibility when customers had concerns about the use of automated containers.

On June 30, 2017, EDCO celebrated the grand opening of its newest recycling facility, Escondido Resource Recovery (ERR). This state-of-the-art advanced technology facility is one of the newest in the country, aiming to lead EDCO "On the Road to Zero Waste". The much anticipated 70,000 square foot facility can process 100,000 pounds of commingled recycling per hour using a series of screens, magnets, high-speed optic scanners and conveyors to separate mixed loads of recyclable material.

EDCO has been a critical partner in the rollout of curbside organics recycling. EDCO opened a first-in-the-region anaerobic digestion facility in early 2021, with full launch of curbside organics recycling in Encinitas following shortly after in summer 2021. Since initial rollout, EDCO has been instrumental in achieving 100% compliance with organics and recycling program enrollment throughout the City, in addition to education and outreach, route audits, and the creation of an implementation record database to ensure the City's compliance with SB1383. EDCO has also worked effectively to meet the City's requests for recovered organic waste products (i.e., mulch and compost) to help the City toward its procurement targets under SB1383. They have also been open to and supportive of initiatives beyond core compliance requirements to help the City toward its Climate Action Plan goals for zero waste, including support of our restaurant zero waste assessment program and Sustainable Solutions Fair.

As a supporter of local civic and charitable organizations, EDCO has remained involved and invested in the Encinitas community. EDCO is a loyal supporter of the Encinitas and Cardiff Chambers of Commerce, the City's annual Christmas Parade and Street Fairs, the San Dieguito Heritage Museum, the local YMCA and many other organizations and events.

The City of Encinitas looks forward to many more years of excellent service and community involvement from the EDCO team. As a family-owned company, EDCO can quickly respond to the growing demands of waste management programs required in Encinitas while providing staff with the personal attention necessary to effectively comply with applicable State mandates regulating solid waste practices.

Sincerely,

Paul Maechler

Program Administrator, Waste Reduction and Recycling
Public Works Department



Christopher W. McKinney
Deputy City Manager
201 North Broadway, Escondido, CA 92025
Christopher.McKinney@escondido.gov

August 28, 2025

To Whom It May Concern:

EDCO Refuse Services, Inc. (ERSI), doing business as Escondido Disposal, Inc. (EDI) and Escondido Resource Recovery (ERR), has served as the exclusive provider of waste collection and recycling services in the City of Escondido for many years. In working with ERSI, I have found the company to be responsive and dedicated to providing superior services to the residents and businesses of Escondido.

ERSI has worked cooperatively with the City of Escondido to enhance waste collection and recycling efforts. Its latest contribution, which opened in early 2021, is a state-of-the-art anaerobic digestion facility that processes a mixture of food scraps and landscape material, producing renewable natural gas as one of the by-products. This development, combined with a mixed-waste processing facility, existing transfer station and natural-gas-powered collection fleet, makes ERR one of the most innovative facilities of its type.

Finally, ERSI continues to contribute staff time and thousands of dollars to civic organizations that help to make Escondido a great community in which to live and work. Sponsorship of programs at the California Center for the Arts, Escondido, the San Diego Children's Discovery Museum, and providing substantial financial support to the Escondido Chamber of Commerce are a few examples of how ERSI demonstrates its commitment to the community it serves.

We look forward to continuing with EDCO Refuse Services and recommend EDCO for handling waste and recycling needs for your jurisdiction

Sincerely,

A handwritten signature in blue ink that reads "Christopher W. McKinney". The signature is written in a cursive style and is positioned above the typed name.

Deputy City Manager

STEVE VAUS, Mayor
PETER DE HOFF, Deputy Mayor
TONY BLAIN, Councilmember
JENNY MAEDA, Councilmember
CHRISTOPHER J. PIKUS, Councilmember

CITY OF POWAY



September 10, 2025

To Whom It May Concern:

EDCO Waste & Recycling Services (EDCO) has been the City of Poway's exclusive provider of municipal waste and recycling collection services since the City of Poway transitioned to a single franchise system in 1995. Before the exclusive franchise agreement, EDCO provided similar services to the City as a permittee for many years. Throughout its long history in Poway, EDCO has provided excellent service to residents and businesses.

EDCO works closely with City staff to conduct activities to comply with State mandates such as SB 1383, the Short- Lived Climate Pollutants Act; AB 939, the Integrated Waste Management Act; AB 341, Mandatory Commercial Recycling; AB 1826, Mandatory Commercial Organics Recycling. Their involvement with the associated programs furthers the goal to protect the environment by removing hazards and recyclables from the waste stream. Programs recommended and implemented by EDCO include automated solid waste collection, single-stream residential and commercial recycling collection. They are advocates to the residents and encourage them to properly dispose of large bulky items by providing free events twice a year at designated disposal sites. EDCO provides data on the types and quantities of materials collected for reporting to CalRecycle. EDCO's responsiveness and service orientation have been a major factor in Poway's achievement of a high waste diversion.

Additionally, EDCO's commitment to our community is evident through their contributions to numerous civic and charitable organizations. They are a loyal supporter of the Poway Chamber of Commerce, the Poway Rodeo and many other community organizations, as well as the varied events that mark the year in our City.

The City of Poway has found EDCO to be responsive, dependable and committed to the City's high service standards. Our many achievements in the waste management and recycling arena are reflective of EDCO's problem solving abilities and the productive partnerships EDCO has developed with our residents, businesses and staff.

Sincerely,

Eric Heidemann
Director of Public Works



August 18, 2025

To Whom It May Concern:

EDCO Waste & Recycling has been the exclusive provider of municipal waste and recycling collection services for the City of San Marcos throughout the 60 plus years of the City's existence. During its long and successful history in San Marcos, EDCO has provided excellent service to San Marcos residents, businesses and City operations.

EDCO provides excellent customer service for San Marcos residents and businesses. This is demonstrated in the performance of collections routes, customer assistance and support provided over the phone as well as in person at the EDCO recycling buyback collection center in San Marcos. EDCO continues to support City clean up and recycling events each year that greatly benefit the San Marcos community. In prior years, this support included extensive cleanup after the 2014 wildfires which greatly impacted the City. The rapid response from EDCO was instrumental in the success of the City recovery process.

EDCO regularly contributes hours of staff time and thousands of dollars to support civic organizations which help make San Marcos a great place to live and work. EDCO is a longtime supporter of the San Marcos Chamber of Commerce, the Boys & Girls Club and many other community organizations.

EDCO operates a number of recycling facilities, using technology to help properly sort materials. A conveyor system using a series of screens, magnets and optic scanners, separates mixed loads of recyclable materials. This system can process 100,000 pounds of commingled recycling per hour with minimal contamination, advancing the goal of zero waste. Across all sites, EDCO diverts over 400,000 tons of materials from landfills each year, exceeding CalGreen Diversion requirements.

EDCO is at the forefront of advances in waste and recycling industry and operates one of only 17 active anaerobic digestion facilities in the state and the only one in San Diego County. This facility includes the capability to power the EDCO fleet of trucks with renewable natural gas. The digestion facility uses efficient and environmentally sustainable technology that makes significant contributions to the management of organic waste in California. In 2023 alone, EDCO diverted 430,432 tons of organic waste from landfills.

The City of San Marcos looks forward to many more years of community involvement and continued partnership with EDCO.

Sincerely,

Michelle Bender, City Manager

www.san-marcos.net



August 14, 2025

To Whom It May Concern:

Since 1963, EDCO Waste and Recycling Services has served as the City of Vista's exclusive provider of municipal waste and recycling collection. Throughout this long-standing partnership, EDCO has consistently demonstrated a forward-thinking approach, delivering innovative, state-of-the-art services to residents and businesses alike.

EDCO's staff are known for their professionalism, courtesy, and dedication. From route drivers and supervisors to upper management and ownership, the team provides timely, efficient, and exceptional customer service on a daily basis. Their commitment to excellence is evident in every aspect of their operations.

As a family-owned company, EDCO can respond to the growing demands of waste administration programs required in Vista, but at the same time, provide staff with the personal attention necessary to effectively comply with applicable local, county, and state mandates regulating solid waste practices. This unique combination ensures both operational effectiveness and a deep understanding of community needs.

EDCO plays a major role in our community through their support of numerous civic and charitable organizations. Each year, they contribute many hours of staff time and significant financial support to local organizations that help make Vista a great place to live and work. EDCO is a loyal supporter of the Vista Chamber of Commerce, the Vista Boys & Girls Club, North County Solutions for Change and a host of other organizations. EDCO also provides community services such as Christmas tree recycling, document shredding, e-waste collection, and free monthly mulch and compost giveaways. Their sponsorship of City events such as the Strawberry Festival, Fourth of July celebration and Christmas Parade reflects their mission to keep Vista clean and litter-free. In addition to their support for the community, local organizations and City-held events, EDCO routinely supports City projects by providing free demolition and construction debris containers, prompt hauling, data support information, and diversion reporting when requested.

EDCO's commitment to environmental innovation is equally noteworthy. In 2017, they opened the Escondido Resource Recovery (ERR) facility, capable of processing 100,000 pounds of commingled recycling per hour using advanced sorting technology. In early 2021, EDCO launched its Anaerobic

Digester (AD) facility, enabling the City to meet state-mandated organics recycling requirements under AB 1826 and SB 1383. The facility's current expansion project—scheduled for completion in 2026—will add two new digesters, diverting an additional 775,000 tons of organic material from landfills and reducing greenhouse gas emissions by more than 300,000 MTCO₂e over the next decade. EDCO continues to inform and educate the public as well as provide reporting and compliance support for City staff.

The City of Vista looks forward to many more years of excellent service, environmental leadership, and community involvement from the entire EDCO team.

Sincerely,

A handwritten signature in blue ink that reads "John Conley". The signature is fluid and cursive, with the first letter of each word being capitalized and larger than the others.

John Conley
City Manager



CITY OF SOLANA BEACH

635 SOUTH HIGHWAY 101 • SOLANA BEACH, CA 92075 • (858) 720-2400 • Fax (858) 720-2455

www.cityofsolanabeach.org

June 12, 2023

EDCO Waste & Recycling
Services 224 S Las Posas Road
San Marcos, CA 92078

To Whom It May Concern:

The City of Solana Beach (City) has utilized EDCO Waste & Recycling Services (formally Mashburn) for exclusive commercial waste and recycling collection services since 1993. As of mid-June 2018, EDCO Waste & Recycling Services was awarded the exclusive commercial and residential waste and recycling collection services for the entire City.

As a coastal community with high service standards expected from all providers, EDCO has consistently exceeded all of our expectations. EDCO has provided excellent service to our businesses, municipal facilities and residential customers, and has played a major role in our community through their contributions to civic and charitable organizations that serve the residents of Solana Beach. In particular, EDCO supports our community grant program through a generous monetary donation annually that goes to supporting local non-profit organizations. EDCO is also instrumental in working with our City to establish, among other things, Bulky Item Curbside collection twice a year and a no cost shredding/e-waste event at a City approved location. EDCO is responsive, accessible and innovative in creating solutions for our community.

EDCO has also been an active member of our City and consistently participates in a number of activities. EDCO staff is always willing to go the extra mile to ensure our business and residential customers are satisfied and are receiving the best customer service possible.

The City looks forward to many more years of excellent service and community involvement from the EDCO team. As a family-owned company, EDCO is well positioned to quickly respond to the ever increasing demands of refuse and recycling management programs required in Solana Beach and provides the City with the personal attention necessary to effectively comply with applicable State mandates regarding solid waste, recycling and organics practices.

If I can personally provide information or examples of our experiences, please contact me at 858-720-2431.

Sincerely,

Gregory Wade
City Manager
City of Solana Beach



CITY OF CORONADO

August 27, 2025

Steve South
President
EDCO Disposal Corporation
6670 Federal Boulevard
Lemon Grove, CA 91945

To Whom It May Concern:

The City of Coronado has an exclusive provider relationship with EDCO Disposal Corporation for the City's waste collection and integrated recycling services. This relationship has been in place since 1972. Our community's residents and businesses expect and demand the highest standards of service, for which the EDCO team works diligently to meet and/or exceed. EDCO is forward thinking, preparing their services to meet the changing needs and requirements of a business sector that is under constant public scrutiny and facing immense challenges to clear an ever-rising bar. On the rare occasions when service issues arise, EDCO's response is timely, forthright and comprehensive.

EDCO has proven themselves as a premium service provider for the City of Coronado. Please contact me if I can provide any additional information regarding their service relationship with the City.

Sincerely,

Leon P. Firsh
Director of Public Services & Engineering



CITY OF DEL MAR

August 18, 2025

To Whom It May Concern,

The City of Del Mar is an internationally known but small-town destination with a pristine coastline, ambitious Climate Action Plan goals and high service expectations from residents and visitors. In 2022, to address Senate Bill (SB) 1383 mandates, the City conducted an extensive Request for Proposal (RFP) process and selected EDCO to provide exclusive residential and commercial collection services.

The City's Agreement with EDCO commenced July 1, 2022, and includes the implementation of automated residential organics collection, commercial organics collection, residential billing conversion from the City to EDCO, the exchange of carts and bins in the City from the previous provider, and the procurement of new state-of-the-art collection vehicles. This was all accomplished within four months from contract award to the commencement of service.

EDCO invested in and executed a localized approach that created connectivity with the community. For example, EDCO identified major changes and their potential impacts and effectively communicated with Del Mar's residents and conducted site visits with all City businesses. EDCO's approach also included retaining the drivers of the previous provider, holding weekly meetings with City staff, and providing additional personnel resources from throughout the company to ensure a high level of customer service was provided to the community.

EDCO launched an extensive public outreach program, including but not limited to multiple direct mailers, pop-up public meetings, virtual public meetings, a dedicated Del Mar web page with an introduction video, and personalized site visits to all commercial and multi-family locations prior to the transition.

Now three years into its agreement with the City, EDCO continues to be a reliable, effective, and efficient partner. EDCO personnel maintain quarterly check-in meetings with City staff and are responsive to questions and concerns from the City, but also residents. EDCO unfailingly provides the caliber of service our community expects.

For these reasons, I strongly recommend EDCO as a service provider to your community. Please feel free to contact me if I can provide additional information.

Sincerely,

Clem Brown
Assistant City Manager



CITY MANAGER

August 18, 2025

To Whom It May Concern,

In May 2020, after conducting an extensive Request for Proposal (RFP) process, the City of El Cajon selected EDCO Disposal Corporation to provide exclusive solid waste, recycling, and organic collection. The RFP evaluated qualifications, technical approaches, sustainability, and service rates. Based on these criteria, EDCO was rated the highest in every category, as well as the overall score.

With SB 1383 compliance looming over the City, EDCO provided comprehensive solutions for recycling, organics, construction, and demolition through their network of facilities. In addition, the unfunded financial impacts of SB 1383 create an increased focus on customer service and EDCO had the demonstrated history to navigate through this impact with our community.

In order to ensure a smooth transition on January 1, 2021, EDCO met with our staff on a weekly basis, launched a comprehensive public education plan, and visited commercial and multi-family customers throughout the City. While there was a rate increase, typical transitional issues, and COVID 19 impacts, EDCO has directly responded to our residents with full resources to ensure the best possible transition.

I have worked directly with EDCO in three different cities and recently experienced EDCO's transition abilities. Based on these experiences, I am able to provide my recommendation of EDCO as a premium service provider that is committed to the communities they service. I can attest that EDCO's motto, "We'll Take Care of It," is more than words, it characterizes how they operate as a company.

Please feel free to contact me with any questions.

Sincerely,

A handwritten signature in blue ink, appearing to read "Graham Mitchell".

Graham Mitchell
City Manager



City of Imperial Beach, California

OFFICE OF THE CITY MANAGER

825 Imperial Beach Blvd., Imperial Beach, CA 91932 Tel: (619) 423-8615 Fax: (619) 628-1395

August 26, 2025

To Whom It May Concern:

I would like to express my appreciation to EDCO and its staff for their outstanding customer service and longstanding dedication to the City of Imperial Beach. Their responsiveness to our residents consistently rises above industry standards, and the team's ability to address unique and unexpected requests with speed, professionalism, and top-tier customer service is truly commendable.

Over the years, EDCO has demonstrated an unwavering commitment to our community. Their staff's professionalism and high-quality service are evident in every aspect of their work. In addition to daily operations, EDCO supports our Annual Homefront Cleanup, numerous smaller neighborhood cleanup events, and responds to emergency callouts throughout the year. These efforts have been invaluable in helping maintain a clean and healthy environment for our residents.

Equally important is EDCO's ongoing support of the Community Grants Program. Their generous sponsorship reflects a deep concern for the well-being of our community and reinforces the company's reputation as not only a service provider but also a true community partner.

We are also grateful for EDCO's dedication to meeting all State waste and recycling requirements, and for the consistent public education they provide. Through billing inserts, newsletters, mailings, flyers, and their website, Imperial Beach residents and businesses remain well informed about household hazardous waste disposal, recycling initiatives, pollution prevention, and waste reduction practices. This proactive approach strengthens environmental stewardship across our City.

On behalf of the City of Imperial Beach, I extend my heartfelt thanks to EDCO for their outstanding service and meaningful contributions. Please feel free to use my name as a reference. I look forward to continuing our strong partnership in the years ahead.

Sincerely,

Tyler Foltz
City Manager
City of Imperial Beach

August 14, 2025

To Whom It May Concern:

EDCO Disposal Corporation has provided residential and commercial refuse collection for the City of La Mesa since the company's formation by Ed and Sandy Burr in 1967. For more than 40 years, EDCO has been dedicated to providing the highest quality services to La Mesa residents and businesses.

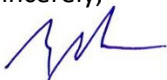
EDCO representatives and personnel go above and beyond the call of duty to provide a level of service that is unprecedented. EDCO is still family-owned and operated by the Burr family, who take a "hands on" interest in the business. The Burr family is public service-oriented who is held in high regard by La Mesa's elected officials and staff. Their dedication to customer service is reflected in their staff headed by President and CEO Steve South. The company works closely with La Mesa staff to find solutions to a variety of issues. EDCO personnel, who always perform in a responsible and professional manner, have also been known to work one-on-one with residents and their neighbors to find solutions to problems and concerns.

EDCO has continuously provided quality services and has met all of its franchise service requirements. Further, the company has consistently demonstrated a commitment to La Mesa by participating in community events that promote waste management, recycling and sustainable principles supported by the community.

In addition, EDCO partnered with the City to construct EDCO Station. This transfer station and materials recovery facility provides a convenient "one stop" waste management facility where residents and businesses can drop off bulky trash items and redeem recyclables. EDCO Station is also the site of La Mesa's household hazardous waste collection facility. EDCO Station, along with EDCO's innovative and resourceful programs, has been an integral part of La Mesa exceeding state-mandated waste diversion requirements.

La Mesa's relationship with EDCO Disposal has been beneficial in many ways for the residents and property owners of La Mesa. I highly recommend EDCO as a corporate, citizen and business partner, based on their many years of service in the City of La Mesa. If you would like additional information, please feel free to contact me at 619.667.1146 or Hilary Ego at 619.667.1326. Hilary has extensive experience with EDCO and she currently oversees La Mesa's Environmental Services Division which works closely with them.

Sincerely,



Greg Humora
City Manager



CITY OF LEMON GROVE

"Best Climate On Earth"

Office of the City Manager

August 14, 2025

To Whom It May Concern:

EDCO Disposal Corporation (EDCO) is the City of Lemon Grove's exclusive waste collection and recycling company and has been for nearly 35 years. We are proud to have such a loyal and committed company provide exemplary service to our residents and businesses.

EDCO's commitment and dedication to providing superior customer service is unprecedented. Its staff routinely goes beyond the call of duty to assure that our residents and businesses receive a high level of customer service and continue to be satisfied. The City conducted a survey and found that 84 percent of the residents rated EDCO's services as excellent or very good.

EDCO supports the City's efforts with its Assembly Bill 939 Diversion mandates. EDCO programs (such as automated trash collection and single-stream recycling, the silver bag program for seniors, multi-family complex recycling programs and the Lemon Grove buy-back center) all contribute to the City's goal of maintaining compliance with AB 939. EDCO's innovative approach to organic waste recycling will help Lemon Grove exceed state goals. EDCO staff regularly assists in preparing state reports and developing and refining diversion programs.

In addition to providing waste and recycling services, EDCO is always willing to participate in community events and activities. Its continued interest in being an integral part of the community is commendable.

I am confident that EDCO can provide the same level of excellent customer service in your City. If you would like to discuss EDCO's qualifications further, please call me at (619) 825-3819.



Lydia Romero,
City Manager



August 14, 2025

To Whom It May Concern:

The City of National City has enjoyed a lasting relationship with EDCO for more than twenty-five years. During this time, EDCO has served as a responsible contractor and a distinguished corporate partner.

EDCO serves our community in a professional and efficient manner. Their dedication to providing innovative waste collection and recycling programs has enabled our City to exceed state mandated diversion goals of AB 939. As a leader in our business community, EDCO participates in many charitable causes such as Neighborhood Clean Ups, Shredding and E-Waste Events, "Together We Can" Beautification Program and Auto Heritage Days events. EDCO has also partnered with the City in many educational endeavors involving our community's youth.

In my experience working with multiple contracts, I would endorse EDCO as a provider of waste collection and recycling services.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Scott W. Huth', is written over a horizontal line.

Scott W. Huth
Interim City Manager



CITY OF
Los Alamitos
California

3191 Katella Avenue
Los Alamitos, CA 90720-5600
Telephone: (562) 431-3538
FAX: (562) 493-1255
www.cityoflosalamitos.org

November 14, 2025

To Whom It May Concern:

I am pleased to offer this letter of support for Universal Waste Systems (**UWS**), a valued partner that has consistently provided high-quality waste and recycling services to the City of Los Alamitos.

UWS has demonstrated exceptional professionalism, reliability, and responsiveness in all aspects of its delivery service. Their team maintains a strong commitment to operational excellence, promptly addressing community needs while ensuring compliance with all regulatory requirements. UWS has also been proactive in supporting the City's sustainability goals by offering comprehensive recycling programs, educational outreach, and environmentally responsible waste-handling practices.

Beyond their outstanding service performance, UWS is a true community sponsor. They generously support major City events, including the 3rd of July Fireworks Spectacular, Winter Wonderland, Race on the Base, and many others. In addition, UWS regularly contributes to key community organizations such as the Los Alamitos Chamber of Commerce, further exemplifying their dedication to strengthening local partnerships and enhancing the quality of life for residents and businesses. Their investment in community programs reflects a genuine spirit of service and collaboration that extends well beyond contractual obligations.

The City values its partnership with UWS and confidently supports its continued service within our community.

If you have any questions or require further information, please do not hesitate to contact me at Rnoda@cityoflosalamitos.org.

Sincerely,

R. Noda

Ron Noda
Assistant City Manager
City of Los Alamitos



June 8, 2026

Mr. Eddie Manfro, City Manager
City of Fullerton, City Hall
303 W. Commonwealth Avenue
Fullerton, CA 92832

Dear Mr. Manfro:

I am writing to express Fullerton Ford's strong support for Valley Vista Services as the City of Fullerton evaluates its waste and recycling service provider.

As a local Family-owned dealership, Fullerton Ford has proudly served Orange County for more than 95 years. Throughout that time, we have built our reputation on exceptional customer service, reliability, and a commitment to our community. We recognize those same qualities in Valley Vista Services.

Valley Vista has demonstrated a strong commitment to customer satisfaction, operational excellence, and community engagement. Their responsiveness, professionalism, and dedication to serving local businesses and residents make them a trusted partner and valued member of the communities they serve. They are a loyal and proud partner that supports us here at Fullerton Ford.

As the City considers its options for waste and recycling services, we believe Valley Vista Services has the experience, resources, and customer-focused approach necessary to continue providing outstanding service to Fullerton. Their track record of reliability and commitment to the community make them well-qualified to serve the City's long-term needs.

We respectfully encourage the City of Fullerton to give Valley Vista Services its full consideration. We are confident they will be a positive and dependable partner for the City and its residents.

Thank you for your time and consideration.

Sincerely,

Neal Patel
General Manager
Fullerton Ford
(657) 300-5870

June 25, 2026

Mr. Eddie Manfro
City Manager
City of Fullerton
303 W. Commonwealth Avenue
Fullerton, CA 92832

Dear Mr. Manfro,

On behalf of The Pathways of Hope's Hub Food Pantry, I am writing to express our support for Valley Vista Services as the City of Fullerton considers its future waste and recycling services provider.

Pathways of Hope leads a community effort to provide access to food, shelter, and housing to those experiencing hunger and homelessness in North Orange County. As a nonprofit organization dedicated to serving individuals and families in need throughout our community, we value partnerships with organizations that demonstrate a genuine commitment to local residents. .

As a family-owned Southern California company, Valley Vista understands the importance of community relationships and local accountability. The company's willingness to support local organizations, invest in environmental sustainability, and provide responsive customer service reflects the kind of community-minded approach that benefits residents and businesses alike.

Valley Vista's long history of dependable service, commitment to recycling and environmental stewardship, and focus on local partnerships make them a strong choice for the City of Fullerton. We believe the City would benefit from working with a company that combines operational excellence with a demonstrated commitment to the communities it serves.

Should you have any questions, please reach out to me directly at dgillanders@pohoc.org or (714) 680-3691.

Sincerely,

David Gillanders
Executive Director
Pathways of Hope