

SOLID WASTE MANAGEMENT SERVICES RFP EVALUATION

April 14, 2026



Purpose

- To obtain direction from Council on the next phase of the Solid Waste Management Services Request for Proposal (RFP) process
- Maintain progress with finalizing service agreement terms and preparing for contract award
- Remain compliant with CalRecycle's Corrective Action Plan (CAP) deadline requirement



RFP Status Overview





Evaluation Committee Criteria and Scoring

- The Evaluation Committee composed of five staff members from relevant departments conducted a comprehensive review of all submissions
- Scoring criteria prioritized 15 evaluation categories that were combined to determine the final ranking

FINAL RANKING
1. EDCO Disposal
2. CR&R Environmental Services
3. Universal Waste Systems
4. NASA Services
5. Athens Services
6. Valley Vista Services
7. GreenWaste Recovery
8. Ware Disposal
9. Republic Services



Evaluation Committee Recommendation Overview

Based on the scoring and analysis, the Evaluation Committee identified three firms as the most responsive and qualified:

1. EDCO Disposal
2. CR&R Environmental Services
3. Universal Waste Systems

These firms demonstrated strong operational expertise, competitive rate structures, comprehensive compliance frameworks, diverse range of value-added services, and significant infrastructure capabilities.



Ad Hoc Committee Evaluation and Recommendation

City staff met with the Ad Hoc Committee twice in February 2026 to present a summary of the RFP process and review the firm considerations.

The Ad Hoc Committee supported consideration of the top three firms, and recommended that three additional firms also be considered for potential deliberation:

- Republic Services
- Athens Services
- Valley Vista Services

The Committee's intent is to expand the range of options available to Council when selecting a firm or multiple firms, with particular emphasis on pricing structures, infrastructure, organizational integrity, and service reliability.

The committee also directed that the study session exclude presentations from the proposing firms, allowing City Council members to further explore the proposal details through a dedicated Question and Answer format.



Revised RFP Process and Timeline

*Italicized sections indicate revised activities and dates

Activity	Milestone Date
RFP Posted - Electronic Delivery	September 17, 2025
Mandatory Pre-Proposal Conference	October 1, 2025
Last Day to Submit RFP Questions	October 15, 2025
Last Written Response to Proposer Questions	October 17, 2025
Deadline For Submittal of Proposals	November 17, 2025
Complete Proposal Evaluation	January 15, 2026
Interview Selected Proposers	January 19 through 23, 2026
<i>Review Committee Presents Findings to Ad Hoc Committee</i>	<i>February 2, 2026</i>
<i>Prepare RFP Report Packet for Council Review</i>	<i>Week of February 2, 2026</i>
<i>RFP Report Packet Available for Council Review</i>	<i>February 9, 2026 – Contract Award</i>
<i>Follow-Up Evaluation with Ad Hoc Committee</i>	<i>February 24, 2026</i>
<i>Present Evaluation at Council Study Session</i>	<i>April 14, 2026</i>
<i>Present Final Recommendation to Council</i>	<i>TBD</i>
<i>Finalize Agreement with Recommended Firm</i>	<i>TBD</i>
<i>Finalize Equipment Purchase and Roll-Out Plan</i>	<i>TBD</i>
Selected Firm Orders Equipment	July 1, 2026
Roll Out of Commercial Program	July 1, 2027
Roll Out of Residential Program	July 1, 2027

*Bolded sections indicate firm timeline requirements for the City to meet the CAP deadline



Deliberation Priorities

Reasonable Pricing
Structure Relative to
Services Provided

Service Quality and
Reliability

Compliance and
Regulatory
Alignment

Local Economic
Impacts

New Contract
Transition Timeline
for All Proposed
Firms

Community
Engagement

Innovation,
Infrastructure &
Sustainability

Workforce
Reliability,
Minimizing the Risk
of Labor Stoppages



Recommendations

Council Options

1. **Recommendation:** Direct staff to coordinate exclusively with the top-ranked firm. If deliberations do not progress, staff may initiate coordination with the next highest-ranked firm and return with a recommended agreement for consideration.
2. **Alternative Options:**
 - Direct staff to coordinate with the top three-ranked firms and return with a competitive side-by-side term comparison.
 - **Other options brought by City Council.**



Questions?

