

# City of Fullerton Solid Waste Management Services

Solicitation Number: RFP #2526-RFP-003



**REPUBLIC**  
SERVICES

Sustainability in Action

# Table of Contents

- Letter of Transmittal ..... 1
- Introduction ..... 2
  - Customer Care ..... 2
  - Our Values ..... 3
  - Local Leadership with National Support..... 3
- Sustainability ..... 4
  - Safety ..... 4
  - Talent ..... 4
  - Climate Leadership ..... 5
  - Communities..... 5
- Sustainability as a Platform for Growth ..... 5
  - Renewable Energy ..... 5
  - Polymer Centers/Blue Polymers ..... 6
  - Environmental Services ..... 6
- Related Experience by Area ..... 8
- Project Team ..... 12
  - Local Leadership ..... 12
  - Area Leadership..... 12
  - National Backing..... 12
  - Key Personnel Bios..... 12
  - General Manager ..... 13
  - Municipal Manager ..... 13
  - Finance Manager..... 13
  - Safety Manager ..... 14
  - Operations Managers..... 14
  - Operations Supervisors..... 15
  - C&D Account Manager ..... 16
  - Maintenance Manager..... 16
  - Human Resources Manager ..... 16
  - Municipal Supervisor ..... 16
  - Sustainability Advisor ..... 17
  - Subcontractor..... 17
- Other Resources Including Equipment..... 18

Collection Operations.....	24
Operations Overview .....	24
Operations Training.....	24
Routing Optimization .....	24
Communication with the Community .....	25
Digital Operations .....	25
Technological Impact.....	25
Emerging Technology .....	26
Collection – Residential .....	27
Residential MSW Collection .....	27
Residential Recycle Collection .....	27
Residential Yard Waste/Organics Collection .....	27
Bulk Waste Collection .....	27
Service Days .....	28
Holiday Schedules.....	28
Residential Collection Equipment .....	28
Collections – Commercial .....	29
Commercial Solid Waste .....	29
Commercial Recycling.....	29
Commercial Composting .....	29
Flexible, Tailored Solutions.....	29
Dumpsters .....	29
Methodology and Procedures .....	30
Front-Load Vehicles.....	30
Automated Side Load Vehicles .....	30
Holidays & Schedule Disruptions .....	30
Collection – Multi-Family .....	31
Multi-Family MSW Collection.....	31
Multi-Family Recycle Collection .....	31
Multi-Family Yard Trimmings/ Organics Collection .....	31
White Goods and Bulk Collection .....	31
Multi-Family Collection Equipment.....	32
Safety.....	33
Safety Overview .....	33
Think. Choose. Live.® .....	34
ReSOP Program .....	34

Safety Meetings & Training.....	34
Safety Recognition Program .....	34
Quality Control .....	35
Together for Safer Roads .....	35
Focus 6.....	36
Ownership and Financial records .....	37
Our Company .....	37
Our Promise .....	37
Our Vision .....	37
Values .....	38
Sustainability .....	38
People .....	38
Leadership .....	38
Ownership .....	38
Credit Rating .....	39
Associations .....	39
Financial and Other Requested Information .....	39
Financial Overview .....	39
Financial Reporting .....	39
Labor Agreements and Wages .....	39
Litigation Information .....	40
Summary Financial .....	41
Information – Income Statement .....	43
Bank & Credit References.....	44
Insurance.....	45
References .....	53
Disposal and Processing Facility Capacity .....	59
Transfer Station /Recycling Center .....	59
Organics Recycling .....	60
Environmental Services Facilities .....	61
Community Involvement.....	62
Customer Service.....	63
Redefining Customer Service.....	63
Dedicated Customer Service Pod Structure Benefits .....	64
Refinements to Our Approach.....	64
Optimal Call Center Hours .....	64

Customer Self-Service.....	65
Access to Live Agents.....	65
Organizing Agents into Pods .....	66
Process For Handling Calls .....	66
Post-Call Analysis.....	67
Customer Satisfaction Surveys .....	67
Net Promoter Score .....	67
Rates and Cost .....	68
Operation .....	69
Fully Dedicated City Routes .....	69
Exceptions.....	70
SB 1383 Compliance.....	71
Value Add .....	73
Commercial Downtown District.....	73
SB 1383 Compliance 6 months sooner .....	73
\$200K Annually for Major Event Sponsorship. ....	73
SB1383 Procurement Assistance.....	74
Your Fullerton City Drivers.....	75



# Letter of Transmittal



## Sustainability in Action

Michelle Duron  
Solid Waste and Recycling Specialist  
City of Fullerton  
1580 W. Commonwealth Ave. Fullerton, CA 92833

Dear Mrs. Duron

Republic Services, the City of Fullerton's trusted solid waste and recycling partner for over 25 years, is honored to submit this proposal in response to the City's RFP. Our team has conducted extensive due diligence to ensure a proposal rooted in operational precision, reliability, and a shared commitment to the community.

Backed by the strength of a national leader serving 14 million customers and managing over 100 million tons of material annually, we combine the scale of a Fortune 500 company with the responsiveness of a local partner. Our Orange County employees operate the region's most advanced collection, transfer, recycling, and organics infrastructure. Republic has invested more capital in local recycling, organics, and solid waste infrastructure than any other hauler in the region. With operations spanning Anaheim, Garden Grove, Brea, Placentia, Yorba Linda, Huntington Beach, and beyond, we bring unmatched resources and institutional knowledge to meet Fullerton's current and future needs.

Our proposal delivers a modern, cost-effective, and SB 1383-compliant collection system, supported by experienced Fullerton-based drivers and a dedicated Municipal Manager with two full-time customer service representatives assigned exclusively to the City. We remain fully compliant with AB 939, AB 341, AB 827, AB 1826, and SB 1383, and lead the region in recycling education, outreach, and material recovery.

We commend the City for its comprehensive RFP process and invite staff and consultants to tour our state-of-the-art facilities to experience firsthand the innovation, scale, and environmental stewardship that define Republic's operations.

Republic Services remains deeply committed to providing seamless service, sustainability leadership, and a partnership that advances Fullerton's long-term waste diversion and community goals. We appreciate the opportunity to continue serving the residents and businesses of Fullerton and are confident in our ability to deliver exceptional value and build upon the proud legacy we have established together. Republic Services acknowledges receipt of all 3 (three) addenda issued as part of this RFP. Republic Services attest that all information in this RFP is true and correct and the contents of this proposal remain in effect for 120 days from the date of its submittal.

Key Contact:  
Peter Besada, Facility General Manager  
Republic Services | 1235 N. Blue Gum Street, Anaheim, CA 92806  
Phone: (909) 362-2928 | Email: pbesada@republicservices.com

Sincerely,  
Peter Besada

1131 N. Blue Gum St Anaheim, CA 92806 | RepublicServices.com | Environmental Services, Recycling & Waste



## City of Fullerton Solid Waste Management Services

# Introduction

**Republic Services is the national leader in environmental services. We currently partner with more than 2,000 municipalities to deliver essential services while making meaningful progress toward your climate action plans.**

## Customer Care

Republic Services is the City of Fullerton’s long standing solid waste and recycling franchise hauler, serving the entire City of Fullerton from its Anaheim facility on 1131 North Blue Gum Street since 1994. The location is no more than 5 miles from Fullerton City Hall. Through this long-standing partnership, Republic Services has garnered unmatched insight into the nuances, intricacies and uniqueness that make Fullerton a one-of-kind place to live, work and play for its residents and business owners. Republic Services has its ear to the heart of the city, from being a pivotal sponsor to the City’s annual First Night, to providing 7 day a week services to businesses in the Downtown district. With these insights Republic looks to continue its dedicated approach to ensuring full SB -

### *Republic Services is your low-risk, best value partner*

- 34 employees live within the City of Fullerton limits.
- 31 years continuously serving the City of Fullerton
- Customer-centric – 94% customer retention
- Safer – 40% better safety performance than industry average over the last decade
- Environmental Responsibility – On Barron’s 2024 100 Most Sustainable Companies
- The country’s second largest collector of plastics

1383 compliance by quickly implementing city wide organic and mixed recycling services to all if it’s more than 28,000 households and 2,100 businesses.

With unmatched market resources from its corporate headquarters, Republic will ensure the city meets its important goal by using a wide selection of container sizes and service frequencies that can be tailored to meet unique customer needs.

*Figure 1. Your Low-Risk, Best Value Partner. Republic Services is proud to lead the industry in many key factors that make us a preferred partner for municipal recycling and waste services.*

Strengths of our Company	Benefits to Municipality
99.9% pickup reliability rate	Happy community; fewer calls to city hall
40% better safety performance than industry average over the last decade	Fewer incidents; safer community streets for children at play
Simple solutions for your community recycling and waste needs	Easy access to solutions for the growing number of waste streams
Recognized on the 2024 Barron’s list of 100 Most Sustainable Companies	Peace of mind that your partner is a global leader in sustainable initiatives
Most advanced, integrated Customer Resource Centers in the industry	Hundreds of trained agents networked together nationwide, organized in pods that focus on your market
Web- and smartphone-based app for easy access by community residents to relevant information	Stronger communications and easier alert and news dissemination
Robust community education and outreach	Communities educated on recycling produce less contamination and greater diversion



## City of Fullerton Solid Waste Management Services

Our services are more than just being the City’s franchise waste and recycling hauler; we are your full-service environmental liaison ensuring the city remains clean and at the forefront of environmental conservation.

### Our Values

Our company culture is anchored in five core values that guide us as we serve our customers every day.

- Safe
- Committed to Serve
- Environmentally Responsible
- Driven
- Human Centered

By adhering to these core values, and constantly striving to improve on them, we deliver superior service and lead the industry as the most sustainable partner for the City of Fullerton.

### Local Leadership with National Support

Our local team is vital to the continued successful delivery of this contract and its daily operations. This team’s unique combination of experience ensures quality service for the duration of the contract. Our local and area management teams have extensive experience operating and managing waste companies, and they have longevity in the region. Because of this, we are proactive in anticipating customers’ needs and adjusting to market changes. We also implement best practices to continue improving our operations and customer service.

The local team is as follows:

Figure 2. *Five core values* guide us as we serve our customers every day.

## Our Values



#### Safe

We protect the livelihoods of our colleagues and communities.

#### Committed to Serve

We go above and beyond to exceed our customers’ expectations.

#### Environmentally Responsible

We take action to improve our environment.

#### Driven

We deliver results in the right way.

#### Human-Centered

We respect the dignity and unique potential of every person.



## City of Fullerton Solid Waste Management Services

Peter Besada- General Manager  
James Castro – General Manager  
Sarah Russell- Finance Manager  
Brandon Garcia- Municipal Manager  
Priscilla Lomeli- Safety Manager  
Daniel Bohorquez – C&D Account Manager  
Justin Bell- Operations Manager  
Ricardo Cisneros – Operations Manager  
Pierre Fanny- Operations Manager  
Joanne Taylor – Human Resources Manager  
Carlene Weaver- Operations Supervisor  
Jorge Llerena- Municipal Supervisor  
Sandra Zuniga- Sustainability Advisor  
Junk Luggers DBA Clean City Pro’s LLC – Subcontrator Steam Clean

In total this team has over 90 years’ experience with Republic Services.

The local office is located at 1131 N Blue Gum in Anaheim CA, about 5 miles from Fullerton City Hall. Your main contact with Republic Services will continue to be Brandon Garcia, Municipal Manager, with support for the whole company where needed.

While our local business operation teams are fully empowered and accountable for delivering on our commitments, they are also backed by the support and breadth of our area and corporate leadership teams. Together these teams are capable of amassing expertise and support to respond to any challenge, even during times of crisis such as COVID-19 and natural disasters. In times like this, our area and corporate teams activate to ensure our people are safe and assets are operational so we can quickly return to normal operations. This is a considerable benefit and risk mitigation to the City of Fullerton that many other providers in the industry are unable match.

## Sustainability

The breadth and scope of our sustainability platform is earning noteworthy recognition. Our safety program leads industry. Our fleet is reducing its carbon impact. And our landfills generate renewable energy.

We are Sustainability in Action™. We are guardians of our environment and shoulder the responsibility of protecting it. We lead by example, working diligently to decrease our vehicle emissions, create innovative landfill technologies, generate and use renewable energy, and cultivate community engagement and employee growth opportunities. We are privileged to serve millions of customers nationwide. Republic Services’ multifaceted sustainability platform revolves around four elements: Safety, Talent, Climate Leadership and Communities. These elements form the foundation of our 2030 Sustainability Goals.

### Safety

We prioritize safety above all else. When people feel safe, they can fully participate in the daily opportunities available to them.

Republic Services has a consistently low occurrence of incidents and accidents. We’re known for our strict focus on safety and corresponding best-in-industry, multi-faceted and well-organized safety program. We have a 40% better safety performance than the industry average for the last 10 years based on OSHA recordable data. Employees, the public and rate payers all benefit from our dedication to safety. We have been and will continue striving to be the safest waste services company in North America.

### Talent

Engaged employees are the greatest indicator of our success. We provide ongoing job training, growth and development opportunities for our employees at every level. We are invested in them and look for meaningful ways to demonstrate our appreciation for the hard work and dedication they show every day.



## City of Fullerton Solid Waste Management Services

Our inclusion and diverse efforts help to ensure everyone can bring their best selves to work each day.

Republic Services' local offices are staffed with a team of nearly 392 professionals who take personal responsibility for serving customers with care. We are an industry leader with a national network, decades of experience, diversified capabilities and expertise serving clients of all sizes — including, proudly, theCity of Fullerton.

### Climate Leadership

In 2017, Republic Services announced its Sustainability Platform, and from it, our 2030 Sustainability Goals were born. These ambitious goals help us do best by our environment, keep us accountable to responsible disposal and benchmark our successes.

### Communities

We are dedicated to being good neighbors in the communities where we live and work. This includes investing in customer engagement, philanthropic giving, volunteerism, environmentally responsible infrastructure, and operating in our markets at the highest standards.

Republic Services' community engagement plan is based on the needs of community-based organizations and civic and business entities in the City of Fullerton. We have a track record of giving to and spending in the City of Fullerton.

### Sustainability as a Platform for Growth

Our sustainability efforts include major investments in our planet's future. We actively innovate and drive the industry in new directions, which will ultimately transform the ways in which recyclable materials achieve circularity. We are also dramatically reducing emissions attributed to landfills and fleet vehicles. Four relevant examples of our effort and leadership are outlined below and directly relate to our third-party recognition and awards.

### Renewable Energy

Our landfills safely and responsibly handle our customers' waste. These sites also provide a lesser-known benefit: renewable energy production.

When organic waste breaks down in a landfill, the natural process creates biogas, which largely consists of methane. We

Figure 3. Our 2030 Sustainability Goals encompass Safety, Talent, Communities and Climate Leadership.



#### SAFETY

##### Safety Amplified

**0**

Employee fatalities

##### Incident Reduction

**<2.0**

Reduction in our OSHA Total Recordable Incident Rate (TRIR) by 2030



#### TALENT

##### Engaged Workforce

**88+**

Employee engagement score achieved and maintained by 2030



#### CLIMATE LEADERSHIP

##### Science Based Target

**35%**

Reduction in absolute Scope 1 and 2 greenhouse gas emissions by 2030 (2017 baseline year)

Approved by SBTI<sup>1</sup>

##### Circular Economy

**40%**

Increase in recovery and circularity of key materials on a combined basis by 2030 (2017 baseline year)

##### Renewable Energy

**50%**

Increase in beneficial reuse of biogas by 2030



#### COMMUNITIES

##### Charitable Giving

**45M**

People supported through the creation of sustainable neighborhoods through strong community partnerships by 2030

<sup>1</sup>SBTI is a partnership among CDP, the U.N. Global Compact, World Resource Institute (WRI) and the World Wide Fund for Nature (WWF)



## City of Fullerton Solid Waste Management Services

capture this gas through collection systems and, for many years, have utilized it to generate energy. Our legacy landfill gas-to-energy (LFGTE) projects produce electricity for the public utility grid.

Today, demand for renewable energy is driven by efforts to decarbonize and reduce emissions, so our focus has shifted to producing renewable natural gas (RNG). RNG can be used for a variety of applications to displace conventional gas from fossil fuels. As transportation fuel, RNG can reduce emissions by up to 70%, which has made it highly valued in the marketplace.

To help meet this rapidly growing demand, we recently announced a joint venture with bp to develop 40 landfill RNG projects across the U.S. This venture is the nation's largest RNG portfolio build-out to date, offering both environmental and economic sustainability.

Once fully operational, these projects are expected to generate approximately 12.5 million MMBtu of RNG annually — equivalent to the average annual natural gas usage of nearly 200,000 residential customers in the United States. We are already engaged in many LFGTE projects around the country, and these additional deployments give us scale to make a significant, direct climate impact.

Once all 40 projects are operational in 2027, we anticipate capturing and beneficially reusing 70% of our total landfill gas and making significant progress toward our Renewable Energy goal.

### Polymer Centers/Blue Polymers

While many people do their best to recycle, the lifecycle potential of different recycled materials is not broadly understood. While an aluminum can is generally recycled back into a new can, a water bottle or detergent jug is more likely to be remade into products such as textiles, carpet or construction pipe instead of a new bottle or jug. These "downcycled" products have few options for further recycling, so their lifecycle tends to be finite — not circular.

Demand is growing for recycled plastics that can be reused in consumer packaging, and the current supply is not keeping up. Republic Services wants to keep plastic packaging in the circular economy.

We have an innovative solution: the Republic Services Polymer Center, the nation's first integrated plastics recycling facility. The facility is designed to directly address increasing demand from consumer brands and packaging manufacturers for recycled plastic, driving value for recovered resins and enabling greater circularity.

Our first Polymer Center in Las Vegas processes plastics from Republic Services' recycling facilities. More centers are planned.

Republic Services has entered a joint venture with Ravago, a leader in polymer recycling and distribution, to create Blue Polymers, a partnership to advance circularity in the plastics industry. The new facilities will utilize recycled polyethylene and polypropylene from Republic Services' Polymer Centers to create high-quality, recycled resin for consumer packaging and other applications. The process will convert high-density polyethylene and polypropylene into fully formulated products for use in both food-grade and non-food-grade sustainable applications.

### Environmental Services

In May 2022, Republic Services acquired US Ecology, a leading provider of environmental solutions offering treatment, recycling and disposal of hazardous, non-hazardous and special waste.

This acquisition allows us to provide customers with the most complete set of environmental services in the industry.

US Ecology adds a national platform of difficult-to-replicate assets and talent to Republic Services, including: nine specialty waste landfills with five hazardous waste landfills; 16 RCRA-permitted treatment, storage and disposal facilities (TSDFs); seven wastewater treatment facilities; and



## City of Fullerton Solid Waste Management Services

more than 100 environmental services field locations.

Customers with multiple recycling and waste service needs value the ability to consolidate services with a single partner that has a successful track record of safety, compliance and environmental responsibility.

These important new service capabilities mean we can now safely and responsibly manage more of the non-standard waste collection and processing tasks that are critical to all municipalities across the country. Residential customers can enjoy drop-off or collection programs for household hazardous waste, electronics, universal waste or medical sharps. Commercial and industrial customers can now expand their collection program to include vacuum cleanout services, collection of oils or solvents, or other unique materials that come from the business or manufacturing process.

Lastly, municipalities can now enjoy a single partner that supports cleanups of abandoned waste, people experiencing homelessness encampments, drug labs seized by police, as well as emergency

response to spills, remediation or natural disasters.

For example, the Republic Services team was at the forefront of cleanup efforts after an oil spill off Southern California's coast in October 2021. A third party's pipeline had ruptured, resulting in more than 125,000 gallons of crude oil washing ashore. When called into service, we quickly mobilized 250 people who supported recovery efforts including the collection, transport and disposal of oil-soaked waste.

Figure 5. **Emergency Response Services** – We were at the forefront of cleanup efforts after an oil spill off Southern California's coast in October 2021.



Figure 4. **Recognition supports our approach.** Engaged employees and leadership make Republic Services an employer of choice.





## Related Experience by Area

Republic Services is unmatched in its extensive services rendered and infrastructure available in North Orange County.

Republic is the exclusive Franchise waste and recycling hauler for many Cities in the area as well as the owner and operator of the largest recycling processor and waste transfer station in North Orange County. Including our entire Southern California market, we haul over 2.8 million tons of material from over 500,000 customers across Southern California in the North Orange County region annually. Additionally, Republic has diverted over 450,000 tons of waste a year from reaching landfills through its robust recycling programs. Thanks to our extended network of resources, republic provides bulk services at all its Southern California Contracts. A list of Republics' relevant work experience with these 7 Cities is described below:

### Santa Ana:

Republic services a total of 42, 825 residential accounts, and 4,972 commercial accounts in a week. Republic has served as the exclusive franchise waste and recycling hauler for the city since 2022. We were successfully awarded this contract and have achieved a smooth transition, establishing a strong and collaborative partnership between the City and Republic

All SB 1383 services are currently available and provided to all applicable City accounts. Republic is in the process of finalizing full City-wide SB 1383 compliance, which is anticipated to be achieved by 2026. Both Republic and the City's Solid Waste Enforcement team play a critical role in ensuring the successful implementation and achievement of all SB 1383 mandates.

### Anaheim:

Republic services a total of 59,697 residential accounts, and 5,921 commercial

### Local Knowledge Experience matters, and we have it.

- Successful SB 1383 programs Implementations across several cities neighboring Fullerton.
- Haul over 2.8 millions tons of material across our Southern California Region.
- Service over 1.6 million customers across the Southern California region.

accounts in a week. In addition, Republic is the exclusive franchise waste and recycling hauler for the largest resort and entertainment centers in California, also located with the city. These include the Disneyland Resort, the Anaheim Convention Center, The Honda Center, and Angel Stadium. The notable experience gained from the city are as follows:

- All SB-1383 services are available and provided to all applicable City accounts.
  - Republic is currently finalizing full City-Wide SB 1383 compliance which is expected by year 2026.
- Republic Services has provided solid waste and recycling collection services since 1952. With our long-standing partnership, the city continues to be very satisfied with our team's quality of service, partnership, and professionalism.

### Garden Grove:

Republic services a total of 30,849 residential, 1,730 commercial and 1,870 multi-family accounts a week. In addition, Republic successfully implemented a battery recycling program with collection sites at City Facilities, as well as host battery recycling services at all 6 annual community clean-up events hosted by Republic. Other services include two annual compost giveaway events donating over 50 tons of bagged and loose compost annually. In 2023 Republic Services lead the City's SB 1383 initiative. The implementation was thoroughly planned out and effectively executed over the course of 12 months.

**Phase 1** – Residential enrollment. Outreach to all residential customers prior to phase 1



## City of Fullerton Solid Waste Management Services

go live. Outreach included mailed letters, pamphlets, and robo-calls. At go-live residents were instructed to begin using their yard waste container for food waste.

**Phase 2** commercial automatic enrollment of services.

- Due to large geographical region, and number of accounts. Roll-outs for commercial customers were broken down into 8 separate sub-implementation groups. The groups were strategically formed based on delivery efficiency.
- Outreach efforts conducted by all commercial customers in each of the sub-groups prior to go-live. Customers were given option to receive a right sizing and waiver evaluation prior to delivery of containers
- Follow up education to customers conduct post implementation as well as contamination waste assessments. Post Implementation.

**Phase 3** multi-family automatic enrollment of services.

- Outreach efforts conducted with all commercial customers. Customers were given choices for receiving optional container sizes.
- Annual waste and contamination reviews conducted City wide to all customers to ensure adherence and compliance with SB-1383.

### Yorba Linda:

Republic services a total of 19,689 residential, 472 commercial and 37 multi-family accounts a week. In 2022 Republic lead effort for the City's SB 1383 initiative through an efficient and prompt automative implementation of all necessary services needed for SB-1383 compliance. Implementation was executed using a Phased-in automatic enrollment of services by line of business. The implementation process was as follows:

**Phase 1** – Residential enrollment. Outreach to all residential customers prior to phase 1 go live.

**Phase 2** commercial automatic enrollment of services.

- Outreach efforts conducted with all commercial customers. Customers were given option to receive a right sizing and waiver evaluation prior to delivery of containers
- Follow up education to customers conduct post implementation as well as contamination waste assessments. Post Implementation.

**Phase 3** multi-family automatic enrollment of services.

- Outreach efforts conducted with all commercial customers. Customers were given choices for receiving optional container sizes.
- Annual waste and contamination reviews conducted City wide to all customers to ensure adherence and compliance with SB-1383.

### Placentia:

Republic services a total of 11,917 residential, 585 commercial and 166 multi-family accounts a week.

- Ongoing customer outreach conducted, to ensure SB-1383 compliance with current services and container sizes. This is being completed as both the City and Republic work toward the finalization of additional programs and services aimed at full City SB1383 compliance.
- Strong community partnership with the annual participation of the City's sponsored Heritage Festival. Over the past 3 years Republic has included a Service truck to be join the festivals annual parade.

### Villa Park:

Republic services a total of 1,985 residential accounts, and 18 commercial accounts a week. In 2022 Republic again lead the City's SB 1383 initiative in conjunction with the concurrent implementation of programs in two other Cities. A thorough and efficient automatic implementation for all SB-1383 compliant services to residents and



## City of Fullerton Solid Waste Management Services

commercial accounts was completed within 6 months of implementation start. Implementation was executed using a Phased-in automatic enrollment of services by line of business

**Phase 1** – Residential enrollment. Outreach to all residential customers prior to phase 1 go live.

**Phase 2-** commercial automatic enrollment of services.

- Outreach efforts conducted with all commercial customers. Customers were given option to receive a right sizing and waiver evaluation prior to delivery of containers
- Follow up education to customers conduct post implementation as well as contamination waste assessments. Post Implementation.

### Brea:

Republic services a total of 11,122 residential, 880 commercial and 138 multi-family accounts a week. Beginning the summer of 2025 Republic led efforts to implement the City’s SB 1383 initiative through an efficient and prompt automatic implementation of all necessary services to all city accounts. The result was full city-wide SB-1383 compliance with in 6 months. The implementation was our most aggressively managed implementation timeline conducted by our Anaheim division yet. The urgent completion was agreed to assist the city in meeting their SB – 1383 agreement with the state regulatory agency CalRecycle. The Implementation plan involved a phased roll-out by line of business as follows.

**Phase 1** – Residential enrollment. Outreach campaigned to all residential customers conducted 2 months prior to phase 1 go live. Go Live consisted of delivery of containers to customers who were missing to complete a 3-cart system.

**Phase 2** commercial and multi-family automatic enrollment of services.

- Outreach efforts conducted with all commercial customers. Customers were

given option to receive a right-sized and waiver evaluation prior to container delivery.

- To facilitate the expedited timeline, all customers were delivered the default of 65 gal for recycling and 32 gallon containers for organic waste.
- Follow up education to customers and conduct post implementation, right sizing as well as contamination waste assessments are conducted post Implementation.

**Phase 3** Mobile-Home automatic enrollment of services.

- Outreach efforts conducted with all Mobile home customers. Education sessions conducted with mobile home communities prior to container deliveries. Customers delivered 32-gallon carts to accommodate location constraints.

**Mockup SB 1383 Outreach Sample provided on the following page.**



# City of Fullerton Solid Waste Management Services

## SB 1383 Outreach Sample:

### Edible Food Recovery

Senate Bill (SB) 1383 requires certain food waste businesses to donate the maximum amount of edible food they would otherwise dispose of to food recovery organizations. SB 1383 places mandated food donors into two tiers, outlined below.

#### Tier 1 (Program due date January 1, 2022)

- Wholesale food vendors
- Food service providers
- Food distributors
- Grocery stores (more than 10,000 sq. feet)

#### Tier 2 (Program due date January 1, 2024)

- Hotels (with on-site food facility and 200+ rooms)
- State agency cafeterias (more than 5,000 sq. feet or 250 seats)
- Health facilities (with on-site food facility and 100 beds)
- Large venues and events
- Restaurant facilities (more than 5,000 sq. feet or 250 seats)

#### Resources

##### Subscribe today

Contact Republic Services  
800.700.8610 or [OCRecycles@RepublicServices.com](mailto:OCRecycles@RepublicServices.com)

For more information, visit  
[CalRecycle.ca.gov/organics/slcp](http://CalRecycle.ca.gov/organics/slcp)



IMPORTANT SERVICE CHANGES DUE TO SENATE BILL (SB) 1383

### City of Fullerton Recycling & Waste Commercial Service Guide

Service guide for commercial recycling, solid waste and organics recycling collection

800.700.8610  
[RepublicServices.com](http://RepublicServices.com)



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### The Law

#### SB 1383 – Organics

Senate Bill (SB) 1383: California's Short-Lived Climate Pollutant Reduction Strategy aims to take organics out of the landfills to help reduce methane emissions. Organic materials that end up in landfills decompose, creating methane gas, a greenhouse gas emission that negatively contributes to the environment.

Organic waste includes pre- and post-consumer food waste, green waste, landscape and pruning waste, non-hazardous wood waste and food-soiled paper.

As of January 1, 2022, all businesses and multi-family (5+ units) complexes are required to recycle their organic waste.

To comply, businesses and multi-family complexes must first separate their organic waste from other waste, and then subscribe to a collection program through Republic Services or provide evidence of having a third-party recycling program.

#### AB 341 – Recycling

State Law Assembly Bill (AB) 341: Mandatory Commercial Recycling requires all business and multi-family properties with 5+ units to also recycle non-organic materials like metal cans, plastic containers, glass and clean cardboard, and paper products.

#### AB 1826 – Recycling

State Law Assembly Bill (AB) 1826: Mandatory Commercial Recycling

### Organics

#### How to sort organic waste

- Step 1**  
**Set Up Kitchen Containers**  
Designate indoor containers near to food prep and/or dishwashing stations
- Step 2**  
**Train Staff**  
Use clear plastic bags to collect food (clear compostable bags are OK)
- Step 3**  
**Recycle Food Waste in your Organics Cart or Dumpster**  
Place bagged food waste in outdoor containers

#### Container options

- 1.5- CUBIC YARD DUMPSTER**
- Dimensions: 8' L x 3'1" W x 3'3" H
  - Capacity: twelve 13-gallon trash bags
- 32-GALLON CART**
- Dimensions: 38.2" H x 22.3" L x 2'4" D
  - Capacity: two 13-gallon trash bags
- 64-GALLON CART**
- Dimensions: 3'5" H x 2' L x 2'4" D
  - Capacity: five 13-gallon trash bags

Republic Services is here to help you understand your responsibilities, and make it as easy as possible to comply with state law SB 1383 by subscribing to our Organics Collection Program.

#### Acceptable items

- FRUITS AND VEGETABLES**
- COOKED MEAT AND BONES**
- FOOD-SOILED PAPER**
- CHEESE, GRAINS AND PASTA**

#### Unacceptable items

- YARD WASTE**
- HAZARDOUS WASTE**
- FATS, OIL AND GREASE**
- RECYCLABLES**
- SINGLE-USE PLASTICS**
- TRASH AND PET WASTE**

### Recycling

When possible, ensure all items are empty, clean and dry.

- PAPER & CARDBOARD**
- METAL CANS**
- PLASTIC & GLASS**

### Trash

- SMALL FURNITURE**
- CARPET**
- STYROFOAM**
- NON-RECYCLABLE PLASTICS**
- GARDEN HOSES**
- DISHES AND MIRRORS**



## **Project Team**

**Our operations are run locally by seasoned industry veterans who live in your community and are backed by the experience and strength of their area and corporate leadership teams.**

Republic Services’ structure allows for local decision-making by managers with direct responsibility and experience relevant to the contract operations. Local leadership is knowledgeable of local collection and post-collection processing activities. However, all areas are supported by the extensive resource recovery, technical expertise, infrastructure and financial strength of a large, nationwide company with a corporate headquarters.

Republic Services’ in-house training, personnel advancement, recruitment programs and workforce development are some of the most comprehensive in the industry. This enables Republic Services to attract and retain the most highly qualified, dedicated and experienced professionals in the business today.

### **Local Leadership**

Our local personnel are vital to the successful delivery of this contract and its daily operations. We will manage the various operational and administrative components of contract implementation and ongoing service to the City of Fullerton. Our local and area management teams’ unique combination of operating and managing solid waste companies, recycling expertise and innovative management systems will ensure quality service for the duration of the contract. This allows us to quickly respond and meet your needs all while staying in touch with your local businesses and residents.

### **Area Leadership**

We believe our strong area management team allows us to effectively drive our initiatives and helps ensure consistency across the organization. These teams have extensive authority, responsibility and autonomy for operations within their

***Your local business unit has more than 90 years of combined industry experience***

- We provide jobs for more than 42,000 people nationwide, including 34 who live and work in the City of Fullerton.
- The local General Manager and his business unit are fully empowered to serve your needs
- Every business unit is completely supported by area and corporate staff

geographic markets. Because we retain experienced managers with extensive knowledge of their local communities, we are proactive in anticipating customers’ needs and adjusting to changes in the markets. We also seek to implement the best practices of our various business units throughout our operations to continue improving our operations and service.

### **National Backing**

Each of our local business operations is fully empowered and accountable for delivering on our commitments to our customers. They are, however, backed by the support and breadth of our area and corporate leadership teams, capable of massing expertise and corporate might to assist or respond to any challenge during the term of the contract. An example of this benefit to you is the response capabilities during times of crisis such as hurricanes, tornados or other natural disasters. In times of challenges like these, our area and corporate teams activate to ensure people are safe and our assets are operational, so we can return to normal operations as soon as possible.

### **Key Personnel Bios**

Your local team has been working together for years, serving 8 municipalities in your area. The key positions and roles involved in the delivery of this contract are listed below:

## General Manager



Peter Besada

Located at our Anaheim Division, Peter Besada is a Southern California native and seasoned professional with over 20 years of leadership experience managing dynamic and complex operations throughout the region. He has

successfully led large-scale teams and operational networks across Southern California, with a focus on delivering safe, reliable, and customer-focused service to the communities he serves.

Peter's background spans operations, logistics, customer service, contract management, maintenance, safety, compliance, and business start-ups. He has held senior leadership roles in diverse service environments, consistently driving operational excellence and building strong partnerships with municipal clients.

With a proven track record of overseeing multi-faceted operations, ensuring contract compliance, and launching new programs, Peter is dedicated to transparent communication, operational integrity, and collaborative problem-solving — all critical to the successful management of municipal trash and recycling programs.

James Castro

General Manager - CVT & Transfer Station;  
Post Collections



While our local business operation teams are fully empowered and accountable for delivering on our commitments, they are also backed by the support and

breadth of our area and corporate leadership teams. Together these teams are capable of amassing expertise and support to respond to any challenge, even during times of crisis such as COVID-19 and natural disasters. In times like this, our area and corporate teams activate to ensure our people are safe and assets are operational so we can quickly return to normal operations. This is a considerable benefit and risk mitigation to the City of Fullerton that many other providers in the industry are unable match.

## Municipal Manager

Brandon Garcia



Brandon joined Republic Services in 2023. He comes from the public sector with over 14 years' experience managing and administering government contracts for the

County of Los Angeles and special districts within Orange County. He is a long-time resident of the City of Fullerton and volunteers his time coaching youth sports for Golden Hill little league and the Fullerton Rangers. His experience provides a unique level of understanding in municipal acquisitions, municipal contract compliance and municipal operations.

## Finance Manager

Sarah Russell



Based at our Anaheim Division, Sarah is a seasoned Finance Manager with over 26 years of experience in the financial management of solid waste disposal operations. Her

expertise spans accounting department



## City of Fullerton Solid Waste Management Services

leadership, general ledger reconciliations, forecasting, budgeting, and oversight of both internal and external audits.

Sarah works closely with the General Manager and regularly partners with key decision-makers to shape financial strategy for the Anaheim Business Unit. Her career spans solid waste collection, recycling, transfer stations, intermodal, and landfill operations, with experience across Texas, Washington State, and California.

In California, Sarah has developed deep expertise in SB 1383 compliance, making her a trusted resource for navigating complex regulatory requirements. She has successfully renegotiated multiple municipal contracts, including those with the Cities of Anaheim, Garden Grove, Yorba Linda, and Brea—demonstrating her ability to drive value and maintain strong community partnerships.

### Safety Manager

Priscilla Lomeli



Priscilla Lomeli has proudly served Republic Services since 2010, building a career dedicated to the advancement of safety, compliance, and employee well-being. With more than 15 years in industry, Priscilla has held key

roles as an Environmental Health & Safety (EH&S) Specialist and Claims Specialist, before assuming her current position as BU Safety Manager. These roles have equipped her with a comprehensive understanding of risk management, regulatory compliance, and the development of safety-first cultures across complex operations.

Throughout her career, Priscilla has partnered closely with management teams to implement effective workers' compensation and claims compliance programs that meet and exceed state, federal, and Department of Transportation standards. She is recognized for her

collaborative approach, her ability to align strategy with operational execution, and her skill in fostering trust and strong relationships with leadership, employees, and community partners.

As a Safety Manager, Priscilla embodies the belief that safety is not just a policy, but a responsibility shared across every level of the organization. She is deeply committed to ensuring that Republic Services continues to serve its communities, customers, and employees with the highest regard for safety, accountability, and care. Her passion for service and her leadership within the safety field continue to have a lasting impact on the organization and the communities it serves.

### Operations Managers

Justin Bell



Operations Manager; Collections  
Justin joined Republic Services in 2023 as an operations Supervisor, where he managed and developed the Industrial Services department. Prior to

joining Republic Services, Justin was an Operations Training and Transportation Coordinator. He managed operational training for team members as well and all logistics at multiple sites throughout California.

As the Operations Manager, he manages the Commercial and Industrial collections department. He is responsible for overseeing the daily operation activities of the industrial and commercial services department. Justin is responsible for securing positive customer experience, upholding safety, and developing operational efficiencies.



## City of Fullerton Solid Waste Management Services

Ricardo Cisneros  
Operations Manager; Collections



Ricardo Cisneros joined the Republic Services team in 2017 and has been a key contributor to the Anaheim Division ever since. With 7 years as a

supervisor and now serving as an operations manager for the past year, Ricardo has over 27 years of experience in the Southern California waste industry. His career includes 15 years as a driver and 5 years in management prior to joining Republic Services. Ricardo is known for his deep expertise in operations and performance management, strategic planning, coaching, and employee development. His leadership has been instrumental in driving operational Excellence and fostering a culture of continuous improvement within the Anaheim business unit. In addition to his extensive field experience, Ricardo holds multiple industry certifications that further enhance his capabilities and leadership in the solid waste sector. His dedication and broad skill set make him a valued leader and a trusted member of the Republic Services team.

Pierre Fanny  
Operations Manager CVT & Transfer Station;  
Post Collections



Pierre has more than five years of experience in the waste and recycling Industry. In 2018, Pierre joined Republic Services in Anaheim. Pierre is responsible for all aspects of the day-to-

day operation of the recycling center and helps manage over 4,800 tons of material each day for the Anaheim CVT facility.

## Operations Supervisors

Carlene Weaver



Carlene joined Republic Services in 1988 in our Anaheim division. She has been with Republic for over 36 years. She started as a receptionist and has served in many different roles from being a Recycling

Coordinator and Post Collections as well. She designed and implemented our first recycling routes in Anaheim for our commercial and residential routes. She transitioned into a Lead Supervisor managing all lines of business including Residential, Commercial, and Industrial and currently manages these same lines of business as operations Supervisor.

Eric Diaz



Eric Diaz joined the Republic Services team in 2022 and has been a vital part of the Anaheim Division residential team. Prior to joining Republic Services Eric was in a management position and has 20

plus years in customer service / customer relations experience. Eric's expertise has been in operation and production management, team building, planning, purchasing, design and creative marketing, and employee development. His workmanship and drive makes him a valued leader here at Republic Services.

## C&D Account Manager

Daniel Bohorquez



Prior to working with Republic Services, Daniel was an operations Manager overseeing multiple sites in California, Arizona, and Nevada. He managed benefits portfolios for unionized employees. Daniel joined Republic Services as the Customer Care Manager in September of 2022. He has over 20+ years of customer service management experience within an operations field as well as call center. In his current role he supports all our franchise cities current construction operation projects and compactors sales/lease portfolio.

## Maintenance Manager

Bryan Juarez



Bryan has been in the heavy fleet maintenance field for over 12 years. starting as a Diesel Mechanic with the U.S ARMY. After his time in service Bryan began a career in the waste industry in the Los Angeles County

area. Joining Republic Services in 2022, Bryan excelled in his role as a Maintenance leader, improving fleet availability and reliability. Since 2023 Bryan has been located here in Anaheim, CA where he has implemented multiple new processes for the department.

## Human Resources Manager

Joanne Taylor



Joanne Taylor has been in Human Resources Management for over 25 years and with Republic Services for 9 years. As the Human Resources Manager, she works as a business partner with the local leadership team to effectively manage the

human resources function for the division while maintaining compliance with industry regulatory agencies and company programs and implementation of strategic human resources initiatives.

She is responsible for assessing, making recommendations, developing, implementing, and supporting human resources processes to assist in employee staffing, engagement, retention, training, benefits, compliance and compensation programs at the local level.

She provides coaching and counseling on performance management, conflict management and resolution, conducting and resolving investigations regarding employee complains and concerns, identifies training needs and/or gaps and develops training programs as appropriate. She works with the leadership team to implement succession planning and talent management plans to support the leadership team.

## Municipal Supervisor

George Llerena



George joined Republic Services in 2008 as a Customer Service Rep, in Santa Fe Springs. He was promoted to Account Manager focused on retention in the Gardena, and Sun

Valley business units. In 2022 George joined the Huntington Beach Division as a Sustainability Advisor focused on AB341, SB1383 compliance for a few jurisdictions. After a year plus he was promoted and transitioned into the role of Municipal



Supervisor handling all reporting, while leading a team of Sustainability Advisors in implementing recycling contact compliance and diversion for 7 cities in the Anaheim division.

## **Sustainability Advisor**

Sandra Zuniga

Sandra joined the Republic Services team in 2012 as an Account Manager in the Los Angeles market and transitioned to the Orange County market as a Sustainability Advisor. She manages the SB1383 program for the cities of Fullerton, Brea and Placentia, California. She is responsible for conducting community outreach and education for organic and commercial recycling programs. Sandra facilitates informative presentations and attends community events.



## **Subcontractor**

Junkluggers DBA Clean City Pros LLC –  
Steam Cleaning Services

Clean City Pros LLC is a professional exterior-cleaning company specializing in municipal, commercial, and residential services. Our team delivers reliable power-washing solutions for sidewalks, buildings, trash enclosures, bus stops, parking structures, and public facilities. We've provided high-quality power washing for clients such as the City of Santa Ana, meeting strict city standards for cleanliness and safety. Clean City Pros LLC combines skilled technicians, commercial-grade equipment, and dependable service to keep communities and properties looking their best.



## **Other Resources Including Equipment**

**When you need top tier service, you need a hauler that has the resources to provide it. We at Republic have a robust network of suppliers, manpower and corporate backing that make our access to resources at the top of the list when compared to our competition.**

As your current Franchise waste and recycling hauler we look to dramatically enhance our services to the City of Fullerton. We utilize the following equipment and services to ensure all required programs are implemented and run efficiently and effectively. We plan to do this by utilizing the following resources.

### **Vehicles**

Service Vehicles: All Automated Side Loader (ASL) trucks are LNG and Electric powered. All Front Load (FL) trucks are LNG. Republic Services will purchase brand new vehicles for the new services rendered, additionally Republic Services will expedite the replacement schedule for the remainder of the fleet. This will ensure that there is a like-new fleet servicing the City of Fullerton and will ensure that no vehicles servicing the City will exceed 12 years of age for the length of the agreement. Additionally, all of our vehicles are equipped with GPS tracking to ensure we always have visibility on our operations.

### **Front-Load Vehicles**

We service commercial customers with front-load collection vehicles with 28-cubic yard volume bodies because:

The supplier is a company that has proven to be among the strongest, safest and lowest maintenance trucks in the industry

Our first-hand local knowledge shows that this truck's size and attributes will "fit" every neighborhood we service, including hard-to-service accounts. Additionally the entire fleet of front load vehicles servicing Fullerton will powered using LGN.

### **Automated Side Load Vehicles**

Our automated side load vehicles (ASL) are typically dual-side-drive, with a low-entry cab, and equipped with a remote rear camera that:

- Allows easy ingress and egress to the curb
- Improves driver and pedestrian safety
- Reduces potential injury
- Increases productivity

ASL's can compact waste at idle speeds or even while on the move and the large 5-cubic yard hopper that greatly reduces litter.

Our ASL vehicles feature an arm, with a patented vertical lift design that goes from ground-to-ground operation in 6.5 seconds, allowing for maximum curbside pickup in less time, while also preventing litter and spillage. All FL and ASL vehicles servicing the campus use LNG fuel.

### **Electric Vehicles:**

Republic Services is proud to lead the industry with innovation that enables municipalities to benefit from an electric fleet.

We operate one of the largest vocational fleets in the country with 17,000 collection trucks. For this reason, one of our sustainability goals is to reduce our greenhouse gas emissions by 35% by 2030. This aggressive target is backed by the Science Based Targets initiative (SBTi) and in line with the Paris Climate Agreement.

One of the greatest opportunities in pursuing this goal is to advance the state-of-the-art technology for vehicle electrification, and to benefit municipalities with our fleet's conversion.

### **Municipal Benefits of EV**

Municipalities that convert their environmental services operations to an electric fleet can immediately enjoy multiple benefits at a very affordable price.

- **Greenhouse Gas Reduction** - With a growing focus on sustainability and environmental responsibility, many

municipalities have established climate action plans that include a goal to reduce greenhouse gas (GHG) emissions over time. Because transportation (passenger cars and light-duty trucks) accounted for 28% of GHG emissions in the United States in 2021, according to the EPA, converting daily environmental services routes can meaningfully impact a municipality’s emission reduction goals.

- **Noise Pollution Reduction** – Electric collection trucks are considerably quieter on routes than their CNG/RNG or diesel equivalents. Our initial EV trucks are so quiet that some municipalities may add noise emitters to alert people to the fact that the truck is coming.
- **Perception as a Leader in Sustainability** – Municipalities early to adopt and implement EV are seen by their peers and constituents as progressive and committed to sustainability.

*Figure 6. EV Automated Side Load Collection. Provides a quieter, cleaner and safer hauling vehicle.*



**Containers:**

**Carts:** Republic will offer a variety of cart sizes to both residential and commercial customers. The sizes range from the largest sizes at 96 gallons to the smallest at 32 gallons. The 64 and 32 gallon sizes allow for convenient storage at premises with limited real estate, such as mobile homes and townhome communities. For the organic containers offered, two different organic container types are offered to commercial customers. These include mixed organic, which consists of green waste and food waste; and food waste only containers. The

full range of carts, waste type and dimensions offered are listed below:

**Residential Carts**

Residential Size	Dimension	Waste Type
96 Gal.	35.5”L X 29.75”W X 43.75”H	Trash/ Recycling/Mix Org
64 Gal.	31.5”L X 24.25”W X 41.75”H	Trash/ Recycling/Mix Org
32 Gal.	23.75”L X 19.75”W X 38.25”H	Trash/ Recycling/Mix Org

**Commercial Carts**

Commercial Size	Dimension	Waste Type
96 Gal.	35.5”L X 29.75”W X 43.75”H	Trash/ Recycling/Mix Org *No Food only Org
64 Gal.	31.5”L X 24.25”W X 41.75”H	Trash/ Recycling/Mix Org/Org Food Only
32 Gal.	23.75”L X 19.75”W X 38.25”H	Trash/Recycli ng/Mix Org/Org Food Only



## City of Fullerton Solid Waste Management Services

**Bins:** Republic will also offer a variety of bin sizes to accommodate the specific operational needs for larger commercial waste generators. These container sizes measure their volume in cubic yards (Yd) and not gallons. The sizes and waste type offered are listed below:

Size	Dimension	Waste Type
1.5 Yd.	4'D X 6'W X 3'FH X 3'.5" BH	Trash/Recycling/Mix Org/Org Food Only
2 Yd.	3'.4"D X 6'.10"W X 3'.10"H	Trash/Recycling/Mix Org/Org Food Only
3. Yd.	3'.11"D X 6'.11"W X 4'.5"	Trash/Recycling/Mix Org/Org Food Only
4 Yd	3".11"D X 6'.7" W X 4'.6"	Trash/Recycling/Mix Org/Org Food Only
6 YD	5.5'D X 6'W X 3.9FH X 5.9" BH	Trash/Recycling/Mix Org/Org Food Only
8 YD	6'D X 6'W X 4.6'FH X 7.4" BH	Trash/Recycling/Mix Org/Org Food Only

**Roll-Off:** Republic also provides quick and reliable roll-off container services to high-generating customers. Sizes ranging from our largest container size of 40 cubic yards, down to our smallest 15-cubic yards are serviced using clean diesel Class B trucks. The wide selection of roll-off containers will help address the unique needs of its Fullerton customers. The chart below provides the full list of containers and dimensions offered:

\*Construction and Demolition (C&D)

Size	Dimension	Waste Type
10 YD	8'.4""L X 12'W X 4'.5"H	C&D/Trash/Recycling *Sizes Available
15 Yd.	18"L X 8"W X 2"H	C&D/Trash/Recycling
20 YD	23'L X 7'.9" W X 4'.5" H	C&D/Trash/Recycling *Sizes Available
30 YD	23'L X 7'.9" W X 6'.1"H	C&D/Trash/Recycling *Size Available
40 YD	22'L X 8' W X 8"H	C&D/Trash/Recycling

### Construction and Demolition (C&D)

**Services:** Republic provides first-class C&D services to contractors. When the containers are properly used, Republics certifies that waste meets California's 60 percent construction waste diversion requirement. In addition, Republic also provides LEED certified waste hauling services.

### SB 1383 Compliant Container Colors

The requirements of SB 1383 may feel overwhelming to grasp. One requirement the City will not have to worry about is ensuring that all distributed containers in the City are SB 1383 Color compliant. That's because as your franchise hauler, since 2024 we have been replacing all container request with new SB-1383 container compliant lid colors. Below are samples of what those colors look like:



# City of Fullerton Solid Waste Management Services

## Bins

### Waste:



### Recycling:



### Mixed Organic



### Organic (Food Only) Bin and Cart



### Carts:

#### Waste      Recycling      Organic(Mixed)



## Residential Service--

Meeting California CARB requirements Republic utilizes CNG, LNG and Electric powered Automated Side Loader (ASL) trucks. Customers will be serviced from a three-cart source separate system using (ASL). Republic will maintain service routes for the following waste streams ensuring full SB-1383 compliance:

## Commercial Services--

Commercial Services are provided using CNG and LNG Front Load (FL) trucks. FL Load trucks servicing recycling and organic recycling Republic will maintain service routes for the following waste streams ensuring full SB-1383 compliance:

## On-Call Bulk Service:

Republic offers residential and commercial bulky item pick-up services. The service utilizes FL or ear-load collection vehicles. The service is scheduled via customer request by phone or through Republics online account maintenance system.

## Scout and Pull-Out Services:

For customers where service access is limited, Republic offers Scout services and pull-out services. Scout service utilizes a light to mid-size pickup to exchange a metal bin. Pull-out services can be offered to both residential and commercial customers. The service will require a manual moving of the customers' bin to the service vehicle, with the replacement of the container back to it's original location.

## Downtown District Bin Enclosure Cleaning

We know that the business in the downtown district are the gem of the City. Bringing in valuable commerce to the community We also know that this activity present challenges when it comes to keeping the bin enclosures in the district clean. That's why we will provide weekly steam cleaning services to this area.



## City of Fullerton Solid Waste Management Services

### Household Hazardous Waste (HHW) Pick-up:

Republic can offer the City of Fullerton the implementation of an HHW program. Through efficient communication with the city the details of the program can be developed by taking the City's specific expectation on how the plan should operate. Having recently acquired Ecology, Republic is in the best position among its competitors to offer special waste and HHW waste solutions.

### Lock Bin Services:

For its commercial customers, Republic offers the installation of lock bin devices and the ability to unlock and relock during each service interval. This service prevents unwanted use of the customer's container.

### Community Engagement:

Republic offers the City its own dedicated sustainability advisors who will directly engage business and residents to ensure proper and effective use of product and available services occurs.

### Event Table Hosting:

In addition to taking input from the City, Republic will ensure that it maintains a visible presence in the City by hosting a promotional table at City-wide events held throughout each calendar year.

### Education and Outreach:

As part of its commitment to ensure City wide compliance with SB - 1383, sustainability advisors will regularly visit businesses and residents to educate all on the requirements of SB-1383. City Specific outreach materials developed in partnership with the city will be used as electronic and physical educational material.

In addition, Republic will continue to host the City's own dedicated Webpage hosted on our company's servers. The webpage is the Cities open education tool to use as the City's needs change.

### Technology:

Unmatched by much of the market competition, Republic offers customers

mobile and online access to their accounts. Customers may make payments, schedule Bulky item pick-ups, receive service notifications and even track the progress of their service truck in route through the Republic Services App.

### On-Board Camera Systems

Republic understands that the needs of SB 1383 require forward thinking, which is why Republic has committed to installing on-board camera systems to help municipalities detect and monitor waste contamination at every service interval, for every customer. Our system uses Artificial Intelligence to detect contamination and then flags that account for such an occurrence.

### Bin Inventory

Republic Maintains a well-maintained inventory of all available containers. Inventory is maintained at its dedicated offsite facility no more than 1000 feet from its main operations facility at 1235 North Blue Gum Street. The inventory is held within two location totaling more than 50-acres of real estate. The location is maintained by dedicated staff. Available inventory is managed with a 2-month run rate to ensure containers are always available for the needs of the communities we service.

### Processing Facilities:

- CVT Anaheim - Solid Recycling, Organic Recycling and Transfer Facility
- San Bernardino Sustainability Park
- Agromin OC Ontario
- Recology Blossom Valley Organics,
- Kochergen Farms Composting

### Special Services:

With access to resources unmatched by many of the competition, we can offer the city the following special services at no additional charge:

- Annual steam cleaning of city-owned disposal enclosures
- Residential bulky item collections (unlimited items) - currently noted on rate sheet



## City of Fullerton Solid Waste Management Services

- Residential walk-out service for customers with verifiable disability
- HHW Event
- Compost Drive-through Event
- Paper Shred Event
- Compost Giveaway Event
- Downtown District weekly cleaning
- Bulky item quarterly collection services
- Weekly bulky item sweeps ("hot spots")
- Free services to all 31 City Facilities listed in the RFP
- Four bulk item clean-up events with unlimited item drop off annually
- Monthly abandoned bulk item Pickup from Fullerton City Yard
- No charge support for all major City sponsored events

# Collection Operations

**Great operations come from great people. Republic Services’ locally based operations team draws from extensive training and the backing of a seasoned corporate support team.**

## Operations Overview

Successful collection operations begin with a skillful operations supervisor who knows the business as well as your community. Your Republic Services local operations supervisor is responsible for the day-to-day collection operations, including development and evaluation of routing (in conjunction with the general manager), training and oversight of drivers, as well as implementation and enforcement of safety procedures.

We ensure our operations supervisors are not overloaded, nor tied to a desk. On average, we maintain a 15:1 ratio of routes to supervisors, which means that items needing attention are dealt with immediately and that the supervisor knows your community intimately. In addition, our supervisors are out on the routes regularly. At least twice per week, they conduct ride-along with drivers on their routes. This creates great opportunities for driver mentoring, ensures quality control on the route and keeps the supervisor directly aware and familiar with the nuances of the route and the community. Few, if any other

*Figure 7. Operational Excellence. Our rigorous supervisor training program yields highly skilled operations teams.*



**Republic Services’ operations team is market-leading through training, collaboration and hands-on experience**

- The most robust operations supervisor training in the industry
- Average of 15:1 route-to-dedicated-supervisors’-ratio – means prompt response and oversight for your community
- Proven optimized routing process ensures efficiency, safety and minimal impact on city streets
- Republic Services executes more than 5M pickups per day
- 99.9% pickup reliability rate, with an emphasis on safety, sustainable practices, and low-risk operations

companies in the industry dedicate their operations staff to success in this manner.

## Operations Training

Our operations supervisor training programs are second to none. Every supervisor, upon starting employment at Republic Services, attends a rigorous 2-week training boot camp. Regardless of prior industry experience, this boot camp sets all our supervisors on the Republic Services way of running operations and builds a strong peer network with those who attend the training together. After the initial training boot camp, supervisors engage in regular refresher and new training opportunities, between 2 and 4 times per year. This yields an operations supervisory team that shares best practices and constantly looks for ways to improve the level of service in your community.

## Routing Optimization

Establishing the most optimized routes for a community has dramatic effects on the quality of service, safety and efficiency of the collection operation through shorter routes, safety in the neighborhoods, and ultimately the wear and tear on the streets within the municipality.

We conduct a proven route optimization process, which involves a tight collaboration



## City of Fullerton Solid Waste Management Services

between the local team and our corporate route optimization team. Through several iterations, these teams collaborate, sharing local knowledge and details, while running our optimization processes to yield the best routes possible for your community. For example, we evaluate planned routes to ensure that trucks are not conducting collection on streets during times that are known for congestion or traffic.

### Communication with the Community

In addition to the regular collaboration between the routing teams, our operations team can communicate with the residents and commercial customers easily using several forms of technology. Our Republic Services web- and smartphone-based app enables customers to see their accounts, make service requests, or raise issues for resolution. This app also enables our operations team to offer alerts or emails to customers regarding changes in service for holidays or inclement weather. We also employ a technology known as Call-Em-All, which is a phone-based capability for distributing operations updates when needed to customers on effected routes. Residents and business owners can opt in

and out of this communication with options for phone, text and email for most alerts.

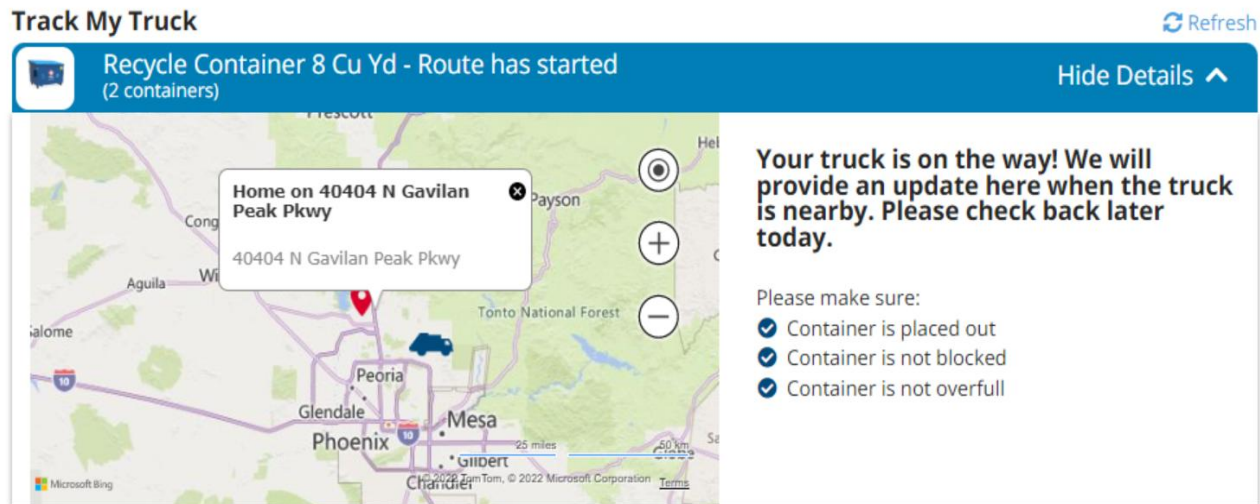
### Digital Operations

We are leveraging technology to digitally connect our customers, drivers, dispatchers, supervisors and trucks via our RISE dispatch platform and in-cab technology. We are utilizing an agile iterative approach to the development and multi-year roll-out of this technology to ensure durable adoption across our driver’s workforce. With the roll-out of this technology, we are improving productivity through more real-time route information and data visualization tools; increasing customer connectivity and enabling automated service verification communications; and enhancing the employees’ experience by providing better tools and technology designed around how our employees will interact with it.

### Technological Impact

The expansion into digital operations allows Republic Services to offer a feature set we are proud to provide to our customers to improve access and visibility. With the implementation of RISE and our digital operations suite, customers have unprecedented access to features such as service verification and Track My Truck. What this means for our customers is not

Figure 8. **Track My truck;** Customers can now view their truck proximity when enroute to their location.





## City of Fullerton Solid Waste Management Services

only reliable operation, but increased confidence and verification to ensure little to no impact on the day-to-day. In addition to increased transparency, customers will have access to our mobile application, website and other resources that allow deeper interaction of their account, ability to request additional services and other items such as paperless billing and notifications.

impact to your contract. Once this occurs, we implement seamlessly into the operations and notify any stakeholders who can benefit from the insertion when completed.

### Emerging Technology

Lastly, our innovation and technology teams are constantly monitoring emerging technologies and running operational pilots to determine capabilities that may be suitable for fielding into our live operations across the country. Many times, emerging technologies are unreliable, or struggle to scale to large operations. Other technologies attract attention based on marketing claims that often do not play out when deployed in a large operation for a long period of time.

For this reason, we monitor technologies and capabilities that offer promise, and pilot

Figure 9. **Residential Collection process.** Our residential collection service is simple, reliable, and environmentally responsible.



them to confirm they can be applied without



# Collection – Residential

**When it comes to handling your residents’ recycling and waste needs, Republic Services will exceed your expectations in providing safe and dependable curbside pickups.**

## Residential MSW Collection

The best practice for residential collection is through single-family carts using an automated side loader (ASL) truck. The ASL collection vehicle is proven over time to retrieve and return carts in even the most hard-to-reach locations such as narrow streets, courts, and alleyways, enabling the industry’s most efficient, safe and environmentally responsible curbside automated collection services.

Each collection vehicle is operated by a single driver and will be painted in a uniform manner, featuring our logo and company contact information.

To be SB1383 compliant we intend to utilize the 3-color system.

Trash- Black/Gray

Recycling- Blue/Gray

Organics- Green/Gray

Residents will be offered the option of choosing a 32-, 64- or 96-gallon cart through the survey of all residents. If a customer needs more than one collection cart, we will provide an additional cart for a fee to accommodate the customer’s needs.

ASL trucks are safer to operate, as the driver typically stays in the cab, and operates the collection arm at each stop. The ASL cart collection methodology is fast and efficient and requires approximately 8 to 12 seconds completing the cycle (pick up cart, deposit contents, place cart back onto the curbside) before the driver moves to the next stop.

*The largest provider of municipal residential collection services in the US*

- 5 million pickups each day
- 99.9% on-time pickup
- Comprehensive collection services, including solid waste, recycling, yard waste, and bulk

## Residential Recycle Collection

We will offer all single-family customers weekly, fully automated single-stream recycling collection services. Recycling carts will be serviced with the same type of equipment and manner as residential solid waste carts.

All single-family customers will be issued at least one blue recycling container. Additional containers will be made available to residents for a small monthly charge as additional containers decrease productivity and decrease the number of homes that can be serviced in a given day.

## Residential Yard Waste/Organics Collection

We offer all residential customers weekly, automated collection of accepted yard waste materials. Yard waste carts will be serviced with the same equipment and manner as residential solid waste and recycling carts.

All single-family customers will be issued at least one organic green cart. Additional carts are available for a small monthly fee.

Holiday trees will be collected curbside for a specified period at no additional charge to the customer. They will be collected at specified collection areas for a specified period at no additional cost to the customer.

## Bulk Waste Collection

White goods, with chlorofluorocarbons (CFCs) removed, and bulk items will be by request at no charge if placed curbside. If the request is to pick up the containers at the back door, there will be a charge issued to account for the safety risk.



A REL truck will service the collection of these items. All items that can be recycled will be recycled according to the bulk hierarchy of waste.

Bulk collection covers items that are too large to fit in the cart or excess collection needs. Bulk material for regular scheduled collection should be no larger than 4ft x 4ft x 6ft and weigh no more than 100lbs per item.

### Service Days

The following table below reflects the service schedules for residential MSW, recycle, yard waste and bulk items collection. All 3 services will be collected on the same day by zone. We plan to provide services utilizing the same zones as current to make the transition as smooth as possible for all

Figure 10 **Service Days**. Below are the service days for your contract.

Service	Days of Week	Collection Hours
MSW	M-F by Zone	7AM to 7PM
Recyclables	M-F by Zone	7AM to 7PM
Yard waste	M-F by Zone	7AM to 7PM
Bulky Items	M-F by Zone	7AM to 7PM

of the residents and business in the City of Fullerton.

### Holiday Schedules

Republic Services will be closed on New Years, Independence Day, Thanksgiving and Christmas, if your service day falls on one of these days, we will service you on your next scheduled service day, this would include Saturdays for customers who have Friday services these weeks.

## Residential Collection Equipment

Residential collection vehicles will be a mix of EV and CNG ASL vehicles.

ASL: 2024/2025 Volterra side loader electric EV truck

ASL: 2024/2025 Peterbilt side loader CNG

The Existing ASL fleet will be utilized until the new vehicles arrive.



# Collections – Commercial

Republic provides effortless recycling and waste solutions for our commercial customers, working with them to evaluate and optimize their solution

## Commercial Solid Waste

From monthly to daily collections, and dumpster sizes ranging from 1.5- to 8-yards in size, Republic Services offers solid waste, recycling, and composting services with a variety of dumpster sizes and service frequencies to meet every business’ needs.

Our commitment to you is simple, we will:

- Complete every collection as scheduled
- Return the cart to its dedicated location
- Clean loose litter or debris
- Ensure that enclosures are properly secured

## Commercial Recycling

Republic offers single-stream recycling, for which the customer deposits recommended empty, clean and dry recyclable materials in the one recycling cart. Republic Services then collects and transports the materials to the Recycling Centers for separation and processing.

Republic also offers source-separated recycling for cardboard and other commodities that can be taken directly to a local processing facility.

## Commercial Composting

Republic offers a full suite of composting collection, including pre-consumer food waste and green waste, for commercial accounts upon request. Customers are provided with options from carts to front load containers (up to 3yd) for collections.

## Flexible, Tailored Solutions

Commercial customers enjoy options and tailored solutions, regardless of company size

- In-person waste audits for commercial customers confirm the right level of service
- Wide range of services, including waste, recycling, and innovative sustainable solutions
- Range of dumpster sizes, from 2 to 8 yards, with an average lifespan of more than 10 years

Our dedicated team is available to consult with businesses and communities of any size to conduct a comprehensive on-site waste assessment to determine the services needed, collection frequencies, and dumpster sizes. During the assessment, we will identify dumpster locations and access paths that allow for safe, convenient service.

Right-sizing service levels can increase waste diversion, improve collection productivity, and lead to reduced costs for customers.

## Dumpsters

Republic uses small dumpsters constructed of durable steel bodies and two plastic lids. Dumpsters range in size from 1.5 to 8 yards, and can be placed on casters for easy maneuverability, if necessary.

Figure 11. Dumpster Placement. The correct placement allows for safer and consistent service.





## City of Fullerton Solid Waste Management Services

Constructed of steel, dumpsters are useful for small offices and businesses. Dumpsters are designed to last up to 10 years, with easily interchangeable wheels and lids.

### Methodology and Procedures

Republic uses front-load collection vehicles to service dumpster commercial customers in The City of Fullerton. Customers with a 95-gallon or smaller cart are serviced with an automatic side-load (ASL) truck.

### Front-Load Vehicles

We service commercial customers with front-load collection vehicles with [28]-cubic yard volume bodies because:

- The supplier is a company that has proven
- to be among the strongest, safest and lowest maintenance trucks in the industry
- Our first-hand local knowledge shows that this truck's size and attributes will "fit" every neighborhood we service, including hard-to-service accounts

We will utilize the existing fleet of vehicles until new trucks arrive. This will include front-load vehicles and ASL for the customers with carts for recycling or organics.

FEL: 2024/2025 Peterbilt commercial front loader CNG

Figure 12. Front-load truck.



### Automated Side Load Vehicles

Our automated side load vehicles (ASL) are typically dual-side-drive, with a low-entry cab, and equipped with a remote rear camera that:

- Allows easy ingress and egress to the curb
- Improves driver and pedestrian safety
- Reduces potential injury
- Increases productivity
- ASL's can compact waste at idle speeds or even while on the move and the large 5-cubic yard hopper that greatly reduces litter.

Our ASL vehicles feature an arm, with a patented vertical lift design that goes from ground-to-ground operation in 6.5 seconds, allowing for maximum curbside pickup in less time, while also preventing litter and spillage.

ASL: 2024/2025 Peterbilt side loader CNG

Figure 13. Automated Side Load Collection. Provides a cleaner, safer, more efficient residential collection.



### Holidays & Schedule Disruptions

Republic Services will take all necessary steps to notify customers prior to all holidays and unforeseen schedule disruptions via our Republic Services app and the Call-Em-All automated calling system.



## Collection – Multi-Family

We provide an innovative combination of programs and services for multi-family customers.

### Multi-Family MSW Collection

Republic can provide a combination of programs and services for multi-family customers, ranging from cart service like residential customers, to containerized service like commercial customers. Once defined and properly sized, multi-family customers are integrated into residential or commercial routes to provide the efficiency and reliability desired.

In all cases, Republic will identify the correct equipment to service multi-family complexes based on individual location and unique characteristics. If the complex requests containerized service, Republic can provide 1.5-, 3, 4-, 6- or 8-yard capacity solid waste dumpsters or 15 and 40-yard capacity with available sizes of 10, 20, 30 open-top roll-offs or industrial compactors. Carts are available for smaller properties with space constraints.

### Multi-Family Recycle Collection

Figure 14. Multi-Family Cart and Dumpster Options. Solutions for Multi-Family complexes include carts and dumpsters, front-load, or roll-off.



**Personalized multi-family solutions to meet your needs**

- Industry leading service and customized waste solutions ensure Republic Services will exceed your community's expectations
- The latest single stream recycling technology paired with ongoing education makes certain your community is receiving best-in-class service
- There are approximately 35M multi-family units across the US and growing

Republic will offer a minimum of weekly single-stream recycling services as part of its core services for all multi-family customers. Cart and bin options include 64- or 96-gallon capacity, or we offer dumpsters ranging in size from 1.5- to 8-cubic yards.

The same equipment and methodology used in single-family cart collection will be implemented when servicing multi-family recycling customers. Multi-family recycling front-loads dumpsters customers will be serviced using the same methodology as multi-family trash front-load dumpster customers and will be integrated into commercial routes.

### Multi-Family Yard Trimmings/Organics Collection

Republic will offer weekly yard trimming recycling services for all multi-family customers. This will range from carts and dumpsters just as trash and recycling is. The limitation is these containers get heavy so they will be restricted to 3yd for a max.

### White Goods and Bulk Collection

White goods, with chlorofluorocarbons (CFCs) removed, and bulk items will be requested for no charge if items are called in and placed near the dumpsters for collection.

A flatbed truck will service the collection of these items. All items that can be recycled



## City of Fullerton Solid Waste Management Services

will be recycled according to the bulk hierarchy of waste.

Bulk collection covers items that are too large to fit in the cart or excess collection needs. Bulk material for regular scheduled collection should be no larger than 4ft x 4ft x 6ft and weigh no more than 100lbs per item.

### **Multi-Family Collection Equipment**

The vehicles used for multi-family are Front Loaders, these truck types are the same that service the Commercial customers. We will utilize the existing fleet until the new vehicles arrive.

FEL: 2024/2025 Peterbilt commercial front loader CNG

ASL: 2024/2025 Peterbilt side loader CNG



## City of Fullerton Solid Waste Management Services

### Safety

**Safety is Republic Services’ highest priority. We adhere to a strict policy of safety protocols with supporting infrastructure, where employees are trained to “Think. Choose. Live.®”**

### Safety Overview

At Republic Services there is nothing more important than safety, and no job is so urgent that we cannot take the time to do it safely. The very nature of what we do requires us to be uncompromising on safety, beginning with our employees and extending to our customers and into the communities we serve. Our comprehensive approach with our safety program focuses on all employees understanding and practicing safe work practices so all will return to home safety at the end of each day.

Republic Services has created elevated

While preventative safety training is key to our success, Republic Services also takes pride in rewarding our employees for working safely each day. Our Safe Together: Celebrate Zero Program was first launched in 2024 and has been remarkably effective. Employees are provided with quarterly and annual rewards when specific criteria are met, which promotes safe work habits. As a member of the National Waste & Recycling Association (NWRA) we participate in the Driver of the Year/Operator of the Year (DOY/OOY) program where we nominate our most talented drivers and operators to be recognized within our industry.

This glimpse into our safety programs at Republic Services demonstrates that safety is our top priority.

### Below are the DART and OSHA Recordable Incident Rates for the last 5

Data	2024	2023	2022	2021	2020
a. Number of Fatalities	0	0	0	0	0
b. Days Away/Restricted or Job Transfer (DART) Incident Rate	3.6	6.8	4.4	4.9	2.8
c. OSHA Recordable Incident Rate	6.4	8.1	5.1	4.9	2.8
d. Number of Hours Worked	1,005,324	967,087	864,016	814,734	862,792
e. Total Number of Employees	395	380	344	332	339

safety programs, which includes our Focus Together Program. This program focuses on crashes and injuries that represent the most severe and potentially life changing events that occur in our industry. This training is provided monthly which includes interactive skills courses, videos, and supporting material to promote the topic throughout the month and year. Along with this monthly topic OSHA compliance training is also provided to comply with all State and Federal regulations.

### years.

Two of Republic Services’ ambitious sustainability goals are tied to specific safety metrics. These include reducing our Occupational Safety and Health Administration Total Recordable Incident Rate to 2.0 or less and having zero employee fatalities.



## Think. Choose. Live.®

Every day, drivers face a multitude of challenges and are required to make decisions that can greatly impact their safety, as well as the safety of those in the communities we serve. Our best-in-class driver training program focuses on continual improvement of all our 17,000 drivers.

Our Think. Choose. Live.® philosophy helps navigate these situations by encouraging employees to Think about their actions, Choose the safest approach and Live to go home to their families at the end of each day.

## ReSOP Program

The Republic Services Observation Program (ReSOP) is paramount to decreasing incidents. Supervisors are required to conduct a minimum of two in-person employee observations per week.

The purpose is to improve safety, customer experience and productivity. The employee and their leader work together toward excellence.

## Safety Meetings & Training

Republic Services provides weekly, monthly and annual safety training for all our employees.

Safety topics are developed based on subject matter required under OSHA regulation. Republic Services prepares well-developed tailgate sessions, provides translators to engage all employees and encourages open discussion and participation.

Meeting topics may include:

- Injury and illness prevention/safety rules
- Back injury prevention
- Emergency response/fire safety
- Exposure control plan
- Drug and alcohol program
- Personal protective equipment

**Our employees are our greatest asset, and our dedication to every employee's safety is second to none**

- 40% safer than the industry average, while maintaining the 5th largest vocational fleet in the United States
- Think. Choose. Live.® embodies our safety culture

- Employee right-to-know
- Hearing conservation safety
- Lock out and tag out safety
- Slips, trips and falls
- Confined space entry

## Safety Recognition Program

The Republic Services Dedicated to Safety and Dedicated to Excellence programs are designed to identify, recognize and reward safe employees who are dedicated to safety and excellence in their workplace.

Employee safety and excellence is measured in six criteria including having no preventable crashes or injuries, no unscheduled lost time and no safety warning letters. Each employee who qualifies is recognized monthly, quarterly and annually.

Figure 55. *Continually Improving Safety is Top Goal for Republic Services.*

## Safety

Our goal is to reduce our OSHA recordable rates by 7% year-over-year.



## Quality Control

To ensure extreme reliability and a consistently high level of customer service, Republic Services has a quality control program called Driver Service Management (DSM).

DSM includes an extensive driver-lead reporting process, accompanied by regular auditing, that is focused on safeguarding against procedural failures. DSM standards guarantee that all driver issues will be addressed and completely resolved by supervisors or management within seven days of discovery.

The program is monitored and conducted by a Driver Service Coordinator responsible for:

- Conducting pre- and post-route briefings with drivers
- Entering and monitoring DSM issues

*Figure 66. **Inspections.** Driver performs pre-route inspection to ensure vehicle is safe for operating.*



- Running and distributing reports

During collection activities, drivers are instructed to make notes on their route sheets throughout the day. The objective of the post-route briefing is to collect all valuable route information from each driver. Driver Service Coordinators must complete the post-route briefing section of the Driver Check-In form and drivers must sign the form before clocking out each day.

Finally, Driver Service Coordinators must submit any findings to the appropriate department that same day. For example, customer service will receive issues such as billing concerns and questions; operations will receive issues such as poorly sequenced routes; sales will receive items such as commercial overage issues; safety will receive information pertaining to low hanging wires or dangerous dumpster locations; and maintenance will be forwarded issues such as repair and replacement needs.

Should an item remain open for longer than seven days, it is forwarded to the General Manager to bring matters to an immediate resolution.

## Together for Safer Roads

As the operator of the 5th largest vocational fleet in the country, with an industry leading safety record, we have a direct effect on roadway safety each day. While our strong safety performance is significant in the communities we serve, we aspire for more.

Today, we are proud to be the only recycling and waste services provider associated with Together for Safer Roads. This innovative coalition brings together global private-sector companies across industries to collaborate on improving road safety and reducing deaths and injuries caused by road traffic crashes.

The Coalition's mission to provide guidelines

and processes to keep employees, partners and contractors safe on the road closely aligns with our continuous work in fostering



## City of Fullerton Solid Waste Management Services

an environment that provides ongoing road safety education.

### Focus 6

Our Focus 6 program provides employees with tips and techniques to reduce the frequency of our six most common types of serious incidents. This industry-leading program involves in-class training and practical skills course exercises that have helped to reduce crashes and injuries.



## City of Fullerton Solid Waste Management Services

# Ownership and Financial records

Republic Services is a national leader in environmental services, delivering essential services to more than 2,000 communities, and 13 million customers.

## Our Company

Republic Services is an industry leader in environmental services, recycling and waste. With the acquisition of US Ecology in 2022, we can now offer customers the most comprehensive set of products and services available from a single company.

With 42,000 employees and 16,000 trucks on the road, we operate the fifth largest vocational fleet, and we're able to serve customers throughout the nation and beyond. Our extensive infrastructure includes 208 active, modern landfills and 75 recycling centers.

In addition to our daily operations, we have our eyes on the future, currently operating 76 landfill gas and renewable energy projects, and we're adding more in a joint venture with Archaea Energy/bp in the next decade.

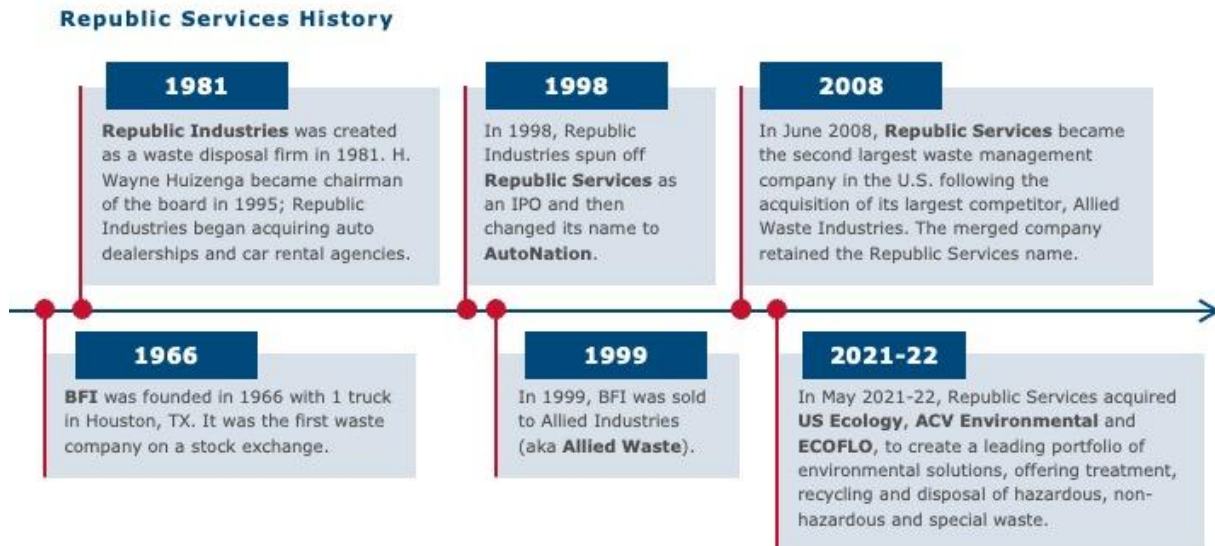
## Our Promise

Sustainability in Action™ is our promise and it's more than just a promise for us. It's who we are and what we do. As an environmental services leader, we make a commitment to operate in the most responsible way possible. We're not waiting for tomorrow; we're doing the hard work of sustainability today, within every facet of our business.

## Our Vision

Republic Services' vision is: Partnering with customers to create a more sustainable world. This vision is intentionally ambitious and demonstrates our commitment to achieve real sustainability. We also partner with customers to help them follow through on their commitments and responsibilities.

Figure 77. **Company History.** Today's Republic Services is the product of three former industry leaders in recycling and solid waste, and the 2022 addition of three prominent leaders in environmental services.





## City of Fullerton Solid Waste Management Services

### Values

We believe that empowered and engaged employees are the greatest indicator of our success. We are guided by the principles we have adopted as our core values. These include:

**Safe** – We protect the livelihoods of our colleagues and communities.

**Committed to Serve** – We go above and beyond to exceed our customers’ expectations.

**Environmentally Responsible** – We take action to improve our environment.

**Driven** – We deliver results in the right way.

**Human-centered** – We respect the dignity and unique potential of every person.

### Sustainability

At Republic Services, we are dedicated environmental stewards entrusted to properly handle materials every day by driving increased recycling, generating renewable energy and helping our customers be more resourceful. Republic Services leads by example, working diligently to improve our relationship with the environment and society through decreased vehicle emissions, innovative landfill technologies, use of renewable energy, community engagement and employee growth opportunities.

Sustainability contributes to a cleaner world, provides opportunities to increase customer loyalty, grows our business, motivates our employees and differentiates Republic Services from our competitors.

### People

Our people are the center of our success. Attracting, developing and engaging the best talent is critical to our success.

Whether it’s through our dedication to safety, robust learning and talent development programs or expanding our diversity and inclusion initiatives, we are committed to making Republic Services an employer of choice where the best and brightest come to work.

### Leadership

Republic Services’ operations are expansive in scope and network but local in operations and service. The dynamics and opportunities differ in each of our markets.

Our national presence allows us to identify and incorporate best practices that drive greater overall operating efficiency across the company while maintaining day-to-day operating decisions at the local level, closest to the customer. We manage our operations through 12 geographic operating areas, consisting of multiple business units and divisions that each provide recycling and waste collection, transportation and disposal services.

Your municipal contract will be executed locally, by our seasoned team located at 1131 Blue Gum, Anaheim CA 92806. This team is fully empowered within our company structure to serve you. This local team has the backing and support of corporate staff.

### Ownership

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG).

The figure above shows information as of April 2024 with respect to the ownership of common stock by shareholders who is known by Republic Services to own more than 5 percent of our outstanding common stock:



## City of Fullerton Solid Waste Management Services

### Credit Rating

Republic Services, Inc. has an "investment-grade" rating.

### Associations

Republic Services is a member of the following associations. Our employees are actively engaged in these organizations and serve on the board of directors and/or are elected officers in many cases.

- National Waste & Recycling Association (NWRA)
- National Waste & Recycling Association (NWRA)
- Solid Waste Association of North America (SWANA)
- Environmental Research and Education Foundation (EREF)
- United States Green Building Council (USGBC)
- Public Affairs Council
- U.S. Conference of Mayors, Solid Waste Advisory Council
- National League of Cities (NLC)
- International City Managers Association (ICMA)
- International Facility Managers Association (IFMA)

### Financial and Other Requested Information

Republic Services is among the leading recycling and waste services companies in the United States, with the financial strength and stability to exceed City of Fullerton's expectations for the duration of the contract and beyond.

### Financial Overview

Republic Services' financial stability allows us to guarantee our commitments and obligations presented to the City of Fullerton in our proposal. We have the capacity to continually invest in equipment and preventive maintenance, as evidenced by having one of the youngest fleets in the industry.

Figure 88. Ownership beyond five percent

Name of Owner	Percent Owned
Cascade Investment, LLC	34.8%
BlackRock, Inc.	6.5%
The Vanguard Group, Inc.	5.6%

Republic Services does not use third party financing, meaning Republic Services owns all assets used to perform the duties of this agreement. The City of Fullerton will not need to be concerned with the potential for adverse business or performance conditions affecting the ability of our company to perform or obtain financing.

We implore the City of Fullerton to take financial stability into serious consideration when choosing a long-term partner for your recycling and waste needs. In many instances, the success of a service provider is dependent on their ability to invest in necessary equipment or personnel.

### Financial Reporting

Republic Services, Inc. provides audited financial statements on behalf of its subsidiaries. Republic Services, Inc. is a publicly traded (NYSE: RSG), Fortune 300 Company and will be the signatory for the corporate guarantee.

Our most recently completed audited financial statements can be found on our website at RepublicServices.com

The Annual Reports to Shareholders have been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange Commission requirements, and in accordance with generally accepted accounting principles (GAAP)

### Labor Agreements and Wages



## City of Fullerton Solid Waste Management Services

Republic Services offers a safe, respectful and rewarding workplace for our employees and provides the best training and safety programs in the industry.

Republic Services focuses on maintaining a positive and professional relationship with its workforce through continuous training and consistent communication. We utilize this approach with both our represented and non-represented employees

We negotiate fairly with our labor unions, carefully balancing the needs of the workforce with the cost to provide service and the ultimate impact it will have upon the municipality we are partnering with. Republic Services works tirelessly with our labor partners to ensure labor peace and, although the parties do not always agree, both sides work respectfully and relentlessly to reach an expeditious resolution.

Republic Services will commit to the City of Fullerton that the organization will take every reasonable measure to avoid a labor dispute or labor unrest during the term of the collection services agreement.

In the unlikely event of a labor dispute or unrest, Republic Services will immediately implement a plan to minimize the impact to the City of Fullerton by utilizing our expansive network of local facilities, equipment and people to ensure there is minimal disruption in service.

### Litigation Information

Republic Services is involved in routine judicial and administrative proceedings that arise in the ordinary course of business and that relate to, among other things, personal injury or property damage claims, employment matters and commercial and contractual disputes. We are subject to federal, state and local environmental laws and regulations.

The financial strength you need in a long-term partner for your municipality

- Financial capacity to continually invest in equipment and preventive maintenance
- One of the youngest fleets in the industry and the fifth largest in the country
- Reinvesting in state-of-the-art equipment and facilities

Due to the nature of our business, we are also often routinely a party to judicial or administrative proceedings involving governmental authorities and other interested parties related to environmental regulations or liabilities.

From time to time, we may also be subject to actions brought by citizens' groups, adjacent landowners or others in connection with the permitting and licensing of our landfills or transfer stations, or alleging personal injury, environmental damage, or violations of the permits and licenses pursuant to which we operate. Additional information can be provided upon request.

In the previous five years, Republic Services has not experienced any of the following



# City of Fullerton Solid Waste Management Services

claims against:

- Officers of the company
- Local key personnel
- A bid or proposal
- Performance bond
- Any contractual default or termination

## Summary Financial

Audited Financials available at this link.

[91090600-5883-4b81-8ac1-6c0c27d890cc](https://91090600-5883-4b81-8ac1-6c0c27d890cc)

Figure 19. **Republic Services’ Strengths.** Republic Services’ dedication to our employees, the communities we serve, and environmental sustainability is relentless.



*Figure 20. Republic Services' Identifications, Classifications and Ratings*

<b>Republic Services Identifications, Classifications and Ratings</b>	
Federal Employee Identification Number	65-0716904
Dun's Identification Number	61342862
U.S. Dept. of Labor (SIC) Code	4953 – Sanitary Services / Refuse Systems
North American Industry Classification System (NAICS) - Primary	562212 – Solid waste landfills combined with collection and/or hauling of waste materials
North American Industry Classification System (NAICS) – Secondary	562111 – Solid waste collection
Standard & Poor's Identification Number and Rating	562920 – Material Recovery Facilities
Moody's Identification Number and Rating	562920 – Other non-hazardous waste treatment and disposal
Fitch's Identification Number and Rating	(TIN): 13-1026995
Federal Employee Identification Number	BBB+





**Information – Income  
Statement**

*Figure 10. Republic Services' 2024 Year Ending Consolidated Balance Sheet.  
Selected financial data.*

<b>REPUBLIC SERVICES, INC.</b>			
<b>CONSOLIDATED STATEMENTS OF INCOME</b>			
(in millions, except per share data)			
	Years Ended December 31,		
	2024	2023	2022
Revenue	\$ 16,032	\$ 14,965	\$ 13,511
Expenses:			
Cost of operations	9,350	8,943	8,205
Depreciation, depletion and amortization	1,677	1,501	1,352
Accretion	107	98	89
Selling, general and administrative	1,674	1,609	1,454
Adjustment to withdrawal liability for multiemployer pension funds	-	5	(2)
Gain on business divestitures and impairments, net	(1)	(4)	(6)
Restructuring charges	29	33	27
Operating income	3,196	2,780	2,392
Interest expense	(539)	(508)	(395)
Loss from unconsolidated equity method investments	(255)	(94)	(166)
Loss on extinguishment of debt	(2)	-	-
Interest income	9	6	3
Other income (expense), net	23	7	(2)
Income before income taxes	2,432	2,191	1,832
Provision for income taxes	388	460	344
Net income	2,044	1,731	1,488
Net income attributable to non-controlling interests in consolidated subsidiary	(1)	-	-
Net income attributable to Republic Services, Inc.	<u>\$ 2,043</u>	<u>\$ 1,731</u>	<u>\$ 1,488</u>
Basic earnings per share attributable to Republic Services, Inc. stockholders:			
Basic earnings per share	<u>\$ 6.50</u>	<u>\$ 5.47</u>	<u>\$ 4.70</u>
Weighted average common shares outstanding	<u>314.4</u>	<u>316.2</u>	<u>316.5</u>
Diluted earnings per share attributable to Republic Services, Inc. stockholders:			
Diluted earnings per share	<u>\$ 6.49</u>	<u>\$ 5.47</u>	<u>\$ 4.69</u>
Weighted average common and common equivalent shares outstanding	<u>314.8</u>	<u>316.7</u>	<u>317.1</u>
Cash dividends per common share	<u>\$ 2.23</u>	<u>\$ 2.06</u>	<u>\$ 1.91</u>

The accompanying notes are an integral part of these financial statements.



## **Bank & Credit References**

All inquiries for bank references must be made by fax. Credit References are available upon request.

### **Bank of America**

Attn: Confirmation Department  
Reference: Republic Services Inc.  
Tax ID 65-0716904  
Phone: (803) 832-7770  
Fax (Toll #): (900) 733-5100  
Online: [www.bankVOD.com](http://www.bankVOD.com)

### **J P Morgan Chase Bank**

Attn: Confirmation Credit Inquiries  
PO Box 955200  
Fort Worth TX 76155-2732  
Reference AWIN Management, Inc.  
Tax ID 76-0353318  
Phone: (800) 550 8509  
Fax: (817) 345-3795

### **Wells Fargo**

Attn: Confirmation Department  
Reference: Republic Services, Inc.  
Tax ID 65-0716904  
Phone: (540) 563-7323  
Fax (Toll #) (844) 879-0544  
(Audits and Credit Inquiries)  
Fax: (844) 879-0416  
(Routing Number and Verification Requests)



City of Fullerton Solid Waste Management Services

Insurance

Auto General Liability 1 of 2

**ACORD** CERTIFICATE OF LIABILITY INSURANCE Page 1 of 2 DATE (MM/DD/YYYY)  
06/18/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

**IMPORTANT:** If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 NORTH SCOTTSDALE ROAD SCOTTSDALE, AZ 85255	<b>CONTACT NAME:</b> PHONE (A/C No.Ext):      FAX (A/C No.Ext): E-MAIL ADDRESS: certifiatoteam@ccmsl.com	
	<b>INSURER(S) AFFORDING COVERAGE</b>	
<b>INSURED</b> REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	INSURER A: ACE American Insurance Co.	22667
	INSURER B: Indemnity Insurance Co. of North America	43575
	INSURER C: Illinois Union Insurance Company	27960
	INSURER D: ACE Property and Casualty Insurance Co.	20699
	INSURER E:	
	INSURER F:	


**COVERAGES**      **CERTIFICATE NUMBER: 2616348**      **REVISION NUMBER:**

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS	
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input checked="" type="checkbox"/> POLICY <input type="checkbox"/> PROJECT <input type="checkbox"/> LOC <input type="checkbox"/> OTHER:			HDO G48981793	06/30/2025	06/30/2025	EACH OCCURRENCE	\$ 10,000,000
							DAMAGE TO RENTED PREMISES (Ea occurrence)	\$ 10,000,000
							MED EXP (Any one person)	
							PERSONAL & ADV INJURY	\$ 10,000,000
							GENERAL AGGREGATE	\$ 30,000,000
							PRODUCTS -COMP/OP AGG	\$ 20,000,000
A	<b>AUTOMOBILE LIABILITY</b> <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS <input checked="" type="checkbox"/> SCHEDULED ONLY <input checked="" type="checkbox"/> HIRED AUTOS <input checked="" type="checkbox"/> NON-OWNED ONLY <input type="checkbox"/> AUTOS ONLY			ISA H1137119A	06/30/2025	06/30/2025	COMBINED SINGLE LIMIT (Ea accident)	\$ 10,000,000
							BODILY INJURY (Per person)	
							BODILY INJURY (Per accident)	
							PROPERTY DAMAGE (Per accident)	
D	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$			XEU G46782148 009	06/30/2025	06/30/2025	EACH OCCURRENCE	\$ 10,000,000
							AGGREGATE	\$ 10,000,000
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N	N/A	WLR C72793894 - AOS WLR C72793882 - OR SCF C72793900 - WI WCU C72793912 - OH XS TNS C72627490 - TX NS/XS	06/30/2025 06/30/2025 06/30/2025 06/30/2025 06/30/2025	06/30/2025 06/30/2025 06/30/2025 06/30/2025 06/30/2025	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTHER E.L. EACH ACCIDENT E.L. DISEASE -EA EMPLOYEE E.L. DISEASE -POLICY LIMIT	 \$ 3,000,000 \$ 3,000,000 \$ 3,000,000

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**

EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES

<b>CERTIFICATE HOLDER</b>  EVIDENCE OF COVERAGE  United States	<b>CANCELLATION</b> SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE 
--	--



# City of Fullerton Solid Waste Management Services

## Auto General Liability 1 of 2

AGENCY CUSTOMER ID: \_\_\_\_\_  
LOC #: \_\_\_\_\_



### ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

CERTIFICATE NUMBER: 2616348

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

The following provisions apply when required by written contract. As used below, the term certificate holder also includes any person or organization that the insured has become obligated to include as a result of an executed contract or agreement.

**GENERAL LIABILITY:**

Certificate holder is Additional Insured including on-going and completed operations when required by written contract.  
Coverage is primary and non-contributory when required by written contract.  
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

**AUTO LIABILITY:**

Certificate holder is Additional Insured when required by written contract.  
Coverage is primary and non-contributory when required by written contract.  
Waiver of Subrogation in favor of the certificate holder is included when required by written contract.

**WORKERS COMPENSATION AND EMPLOYERS LIABILITY:**

Waiver of Subrogation in favor of the certificate holder is included when required by written contract where allowed by state law.

Stop gap coverage for ND, WA and WY is covered under policy no. WLR C72793894 and stop gap coverage for OH is covered under policy no. WCU C72793912 as noted on page 1 of this certificate.

**TEXAS EXCESS INDEMNITY AND EMPLOYERS LIABILITY:**

Insured is a registered non-subscriber to the Texas Workers Compensation Act. Insured has filed an approved Indemnity Plan with the Texas Department of Insurance which offers an alternative in benefits to employees rather than the traditional Workers Compensation Insurance in Texas. The excess policy (TNS C72627490) shown on this certificate provides excess Indemnity and Employers Liability coverage for the approved Indemnity Plan.

Contractual Liability is included in the General Liability and Automobile Liability coverage forms. The General Liability and Automobile Liability policies do not contain endorsements excluding Contractual Liability.

Separation of Insured (Cross Liability) coverage is provided to the Additional Insured, when required by written contract, per the Conditions of the Commercial General Liability Coverage form and the Automobile Liability Coverage form.

Umbrella/Excess Liability provides additional limits over the underlying General Liability, Automobile Liability and Employer's Liability policies shown on this certificate.



City of Fullerton Solid Waste Management Services

Pollution Only 1 of 2



CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY) 06/19/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER: CANNON COCHRAN MANAGEMENT SERVICES, INC. 17015 NORTH SCOTTSDALE ROAD SCOTTSDALE, AZ 85255
CONTACT NAME:
PHONE (A/C No.Ext):
FAX (A/C No.Ext):
E-MAIL ADDRESS: certifiateteam@ccmsl.com
INSURER(S) AFFORDING COVERAGE
NAIC #
INSURER A:
INSURER B:
INSURER C:
INSURER D:
INSURER E:
INSURER F:

COVERAGES CERTIFICATE NUMBER: 2616531 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSD, SUBR WVD, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liab, Excess Liab, Workers Compensation and Employers' Liability, and Pollution Legal Liability.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES

CERTIFICATE HOLDER

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE [Signature]

ACORD 25 (2016/03)

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**City of Fullerton Solid Waste Management Services**

**Pollution Only 2 of 2**

AGENCY CUSTOMER ID: \_\_\_\_\_  
 LOC #: \_\_\_\_\_



**ADDITIONAL REMARKS SCHEDULE**

Page 2 of 2

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

ADDITIONAL REMARKS

CERTIFICATE NUMBER: 2616531

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

POLLUTION LEGAL LIABILITY - Insurers Affording Coverage:

- Aspen Specialty Insurance Company (NAIC # 10717) - \$10MM (Policy No. ERAFACU25) - 6/30/25 - 6/30/26
- Starr Surplus Lines Insurance Company (NAIC # 13604) - \$10MM x \$10MM (Policy No. 1000336581251) - 6/30/25 - 6/30/26
- Evanston Insurance Company (NAIC # 35378) - \$25MM x \$20MM (Policy No. MKLV4EFX106718) - 6/30/25 - 6/30/26

EVIDENCE OF COVERAGE



City of Fullerton Solid Waste Management Services

Contractors Pollution 1 of 2



CERTIFICATE OF LIABILITY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY) 06/19/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement.

PRODUCER: CANNON COCHRAN MANAGEMENT SERVICES, INC. CONTACT NAME: INSURER A: INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: 2616526 REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES.

Table with columns: INSR LTR, TYPE OF INSURANCE, ADDL INSD, SUBR WVD, POLICY NUMBER, POLICY EFF, POLICY EXP, LIMITS. Rows include Commercial General Liability, Automobile Liability, Umbrella Liability, Workers Compensation and Employers' Liability, and Contractor's Pollution Liability.

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required) EVIDENCE OF COVERAGE FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES

CERTIFICATE HOLDER: EVIDENCE OF COVERAGE United States CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE [Signature]

ACORD 25 (2016/03)

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**City of Fullerton Solid Waste Management Services**

**Contractors Pollution 2 of 2**

AGENCY CUSTOMER ID: \_\_\_\_\_  
 LOC #: \_\_\_\_\_



**ADDITIONAL REMARKS SCHEDULE**

Page 2 of 2

AGENCY		NAMED INSURED	
POLICY NUMBER See First Page		REPUBLIC SERVICES, INC. 18500 N. ALLIED WAY PHOENIX, AZ 85054	
CARRIER See First Page	NAIC CODE	EFFECTIVE DATE:	

**ADDITIONAL REMARKS**

**CERTIFICATE NUMBER: 2616526**

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM.  
 FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

Contractor's Pollution Liability Details of Cover:

Steadfast Insurance Company (Zurich) (NAIC # 26387) - Policy No. PEC 0792830-02 - \$25MM - 06/30/25 - 06/30/28

Applicable to Contractor's Pollution Liability Coverage Parts Only:  
 \$25,000,000 - Damage Limit for Each Occurrence, Claim or Pollution Condition  
 \$25,000,000 - Claims Expense Limit for Each Claim  
 \$25,000,000 - General Aggregate Limit  
 \$25,000,000 - Claims Expense Aggregate Limit

Applicable to Professional Liability Coverage Parts Only:  
 \$25,000,000 - Damage Limit for Each Claim or Wrongful Act  
 \$25,000,000 - Claims Expense Limit for Each Claim  
 \$25,000,000 - General Aggregate Limit

EVIDENCE OF COVERAGE



City of Fullerton Solid Waste Management Services

Property Insurance 1 of 2



CERTIFICATE OF PROPERTY INSURANCE

Page 1 of 2

DATE (MM/DD/YYYY) 03/06/25

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

If this certificate is being prepared for a party who has an insurable interest in the property, do not use this form. Use ACORD 27 or ACORD 28.

PRODUCER: CANNON COCHRAN MANAGEMENT SERVICES, INC. CONTACT NAME: PHONE (A/C No./Ext): FAX (A/C No./Ext): E-MAIL ADDRESS: cert@ccms.com PRODUCER CUSTOMER ID: INSURER(S) AFFORDING COVERAGE NAME: INSURED: REPUBLIC SERVICES, INC. INSURER A: INSURER B: INSURER C: INSURER D: INSURER E: INSURER F:

COVERAGES CERTIFICATE NUMBER: 2560266 REVISION NUMBER: 1

LOCATION OF PREMISES / DESCRIPTION OF PROPERTY (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

Table with columns: HSR LTR, TYPE OF INSURANCE, POLICY NUMBER, POLICY EFF (MM/DD/YYYY), POLICY EXP (MM/DD/YYYY), COVERED PROPERTY, LIMITS. Includes rows for PROPERTY, SPECIAL, and INLAND MARINE coverages.

SPECIAL CONDITIONS / OTHER COVERAGES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

EVIDENCE OF COVERAGE - FOR USE FOR REPUBLIC SERVICES, INC. AND ALL ITS SUBSIDIARIES See attached for additional remarks

CERTIFICATE HOLDER: EVIDENCE OF COVERAGE: United States CANCELLATION: SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE: [Signature]



City of Fullerton Solid Waste Management Services

Property Insurance 2 of 2

AGENCY CUSTOMER ID: \_\_\_\_\_
LOC #: \_\_\_\_\_



ADDITIONAL REMARKS SCHEDULE

Page 2 of 2

Table with 2 columns: AGENCY, POLICY NUMBER, CARRIER, NAME OF INSURED, NAIC CODE, EFFECTIVE DATE. Includes Republic Services, Inc. information.

ADDITIONAL REMARKS CERTIFICATE NUMBER: 3660566

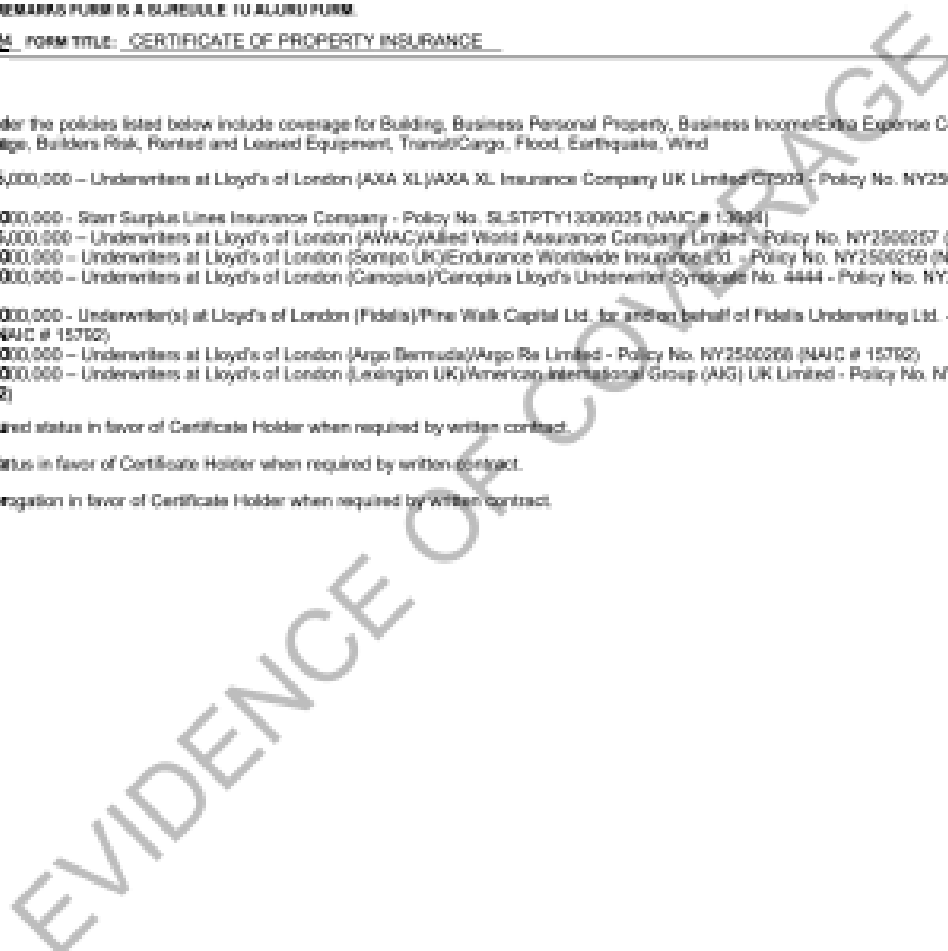
THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ALORD FORM.

FORM NUMBER: 24 FORM TITLE: CERTIFICATE OF PROPERTY INSURANCE

Coverages under the policies listed below include coverage for Building, Business Personal Property, Business Income/Extra Expense Coverage, Physical Damage, Builders Risk, Rented and Leased Equipment, Transit/Cargo, Flood, Earthquake, Wind

- 67.17% of \$25,000,000 - Underwriters at Lloyd's of London (AXA XL)/AXA XL Insurance Company UK Limited (02503 - Policy No. NY2500001 (NAIC # 15792)
5.00% of \$25,000,000 - Starr Surplus Lines Insurance Company - Policy No. SLSTPTY13009035 (NAIC # 13004)
10.00% of \$25,000,000 - Underwriters at Lloyd's of London (AWAC)/Allied World Assurance Company Limited - Policy No. NY2500257 (NAIC # 15792)
5.00% of \$25,000,000 - Underwriters at Lloyd's of London (Sompco UK)/Endurance Worldwide Insurance CO. - Policy No. NY2500258 (NAIC # 15792)
3.60% of \$25,000,000 - Underwriters at Lloyd's of London (Canopus)/Canopus Lloyd's Underwriter Syndicate No. 4444 - Policy No. NY2500261 (NAIC # 15792)
7.38% of \$25,000,000 - Underwriter(s) at Lloyd's of London (Fidella)/Pine Walk Capital Ltd. for and/or behalf of Fidella Underwriting Ltd. - Policy No. NY2500266 (NAIC # 15792)
6.00% of \$25,000,000 - Underwriters at Lloyd's of London (Argo Bermuda)/Argo Re Limited - Policy No. NY2500268 (NAIC # 15792)
5.00% of \$25,000,000 - Underwriters at Lloyd's of London (Lexington UK)/American International Group (AIG) UK Limited - Policy No. NY2500238 (NAIC # 15792)

- Additional Insured status in favor of Certificate Holder when required by written contract.
Loss Payee status in favor of Certificate Holder when required by written contract.
Waiver of Subrogation in favor of Certificate Holder when required by written contract.



# References

## Southern California Area Municipal Clients

Jurisdiction + Contact Information	Contract and Service Features	
<p><b>City of Alhambra</b>  <b>Randi L. Stover</b>                      Deputy City Manager                      111 S. First St.                      Alhambra, CA 91801                      Ph: 626-570-3256                      Email: <a href="mailto:rstover@cityofalhambra.org">rstover@cityofalhambra.org</a></p>	<p>Years</p> <p>Service Features:  <i>Residential and Commercial Contract</i></p>	<p><b>27+ Exclusive Franchise</b></p> <ul style="list-style-type: none"> <li>Automated collection of solid waste, recycling, and green waste</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> <li>Mixed waste processing/ recycling for a portion of the MFD waste stream</li> <li>Mixed waste processing/recycling for commercial/industrial solid waste</li> </ul>
<p><b>City of Bell</b>  <b>Javier Ochiqui</b>                      Contracts and Facilities Manager                      6330 Pine St.                      Bell, CA 90201                      Ph: 323-588-6211 Ext 2608                      Email: <a href="mailto:jochiqui@cityofbell.org">jochiqui@cityofbell.org</a></p>	<p>Years</p> <p>Service Features:  <i>Residential and Commercial Contract</i></p>	<p><b>29+ Exclusive Franchise</b></p> <ul style="list-style-type: none"> <li>Automated collection of solid waste, recycling, and green waste</li> <li>Manual collection of green waste.</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> <li>Mixed waste processing/ recycling for commercial/ industrial solid waste</li> </ul>
<p><b>City of Compton</b>  <b>David Bennett</b>                      Interim General Manager                      205 S. Willowbrook Avenue                      Compton, CA 90220                      Ph: 310-605-6247                      Email: <a href="mailto:DBennett@comptoncity.org">DBennett@comptoncity.org</a></p>	<p>Years</p> <p>Service Features:  <i>Residential and Commercial Contract</i></p>	<p><b>10+ Exclusive Franchise</b></p> <ul style="list-style-type: none"> <li>Weekly automated solid waste and recycling collection.</li> <li>Selected source separated programs for commercial, industrial, and MFD</li> </ul>
<p><b>City of Cudahy</b>  <b>Raul Diaz</b>                      Public Works Director                      5220 Santa Ana Street                      Cudahy, CA 90201                      Ph: 323-773-5143 Ext 306                      Email: <a href="mailto:rdiaz@cityofcudahyca.gov">rdiaz@cityofcudahyca.gov</a></p>	<p>Years</p> <p>Service Features:  <i>Residential and Commercial Contract</i></p>	<p><b>29+ Exclusive Franchise</b></p> <ul style="list-style-type: none"> <li>Automated collection of solid waste and recycling</li> <li>City-wide residential curbside recycling program</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> </ul>
<p><b>City of Hawthorne</b>  <b>Selena Acuna</b>                      Associate Environmental Engineer Public Works Dept.                      4455 W. 126<sup>th</sup> St.                      Hawthorne, CA 90250                      Ph: 310-349-2987                      Email: <a href="mailto:sacuna@cityofhawthorne.org">sacuna@cityofhawthorne.org</a></p>	<p>Years</p> <p>Service Features:  <i>Residential and Commercial Contract</i></p>	<p><b>17+ Exclusive Franchise</b></p> <ul style="list-style-type: none"> <li>Weekly Automated collection of solid waste, recycling and green waste</li> <li>City-wide residential curbside recycling and green waste programs</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> </ul>



## City of Fullerton Solid Waste Management Services

Jurisdiction + Contact Information	Contract and Service Features	
<b>City of Inglewood</b> <b>Flynn Marine</b> <b>Public Works Supervisor</b> <b>1 Manchester Blvd.</b> <b>Inglewood, CA 90301</b> <b>Ph: 310-412-8722</b> <b>Email: <a href="mailto:fmarine@cityofinglewood.org">fmarine@cityofinglewood.org</a></b>	Years  <i>Service Features: Residential and Commercial Contract</i>	<b>11+ Exclusive Franchise</b> <ul style="list-style-type: none"> <li>Weekly Automated collection of solid waste, recycling, and green waste</li> <li>City-wide residential curbside recycling and green waste programs</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> </ul>
<b>City of Lawndale</b> <b>Grace Huizar</b> <b>Administrative Analyst</b> <b>4722 Manhattan Beach Blvd.</b> <b>Lawndale, CA 90260</b> <b>Ph: 310-973-3260</b> <b>Email: <a href="mailto:ghuizar@lawndalecity.org">ghuizar@lawndalecity.org</a></b>	Years  <i>Service Features: Residential and Commercial Contract</i>	<b>20+ Exclusive Franchise</b> <ul style="list-style-type: none"> <li>Weekly automated/semi-automated collection of solid waste, recycling, and green waste</li> <li>Citywide residential curbside recycling and green waste programs</li> <li>Selected source separated programs for commercial, industrial, and MFD</li> <li>Mixed waste processing/recycling for commercial/industrial solid waste</li> </ul>
<b>City of Rolling Hills</b> <b>Karina Banales</b> <b>City Manager</b> <b>2 Portuguese Bend Rd.</b> <b>Rolling Hills, CA 90274</b> <b>Ph: 310-377-1521</b> <b>Email: <a href="mailto:kbanales@cityofrh.net">kbanales@cityofrh.net</a></b>	Years  <i>Service Features: Residential and Commercial Contract</i>	<b>24+ Exclusive Franchise</b> <ul style="list-style-type: none"> <li>Manual backyard collection, all waste streams</li> <li>Twice weekly service</li> </ul>
<b>City of Rosemead</b> <b>Sam Gutierrez</b> <b>Public Works Director</b> <b>8838 E. Valley Blvd.</b> <b>Rosemead, CA 91770</b> <b>Ph: 626-569-2158</b> <b>Email: <a href="mailto:gmolleda@cityofrosemead.org">gmolleda@cityofrosemead.org</a></b>	Years  <i>Service Features: Residential and Commercial Contract</i>	<b>26+ Exclusive Franchise</b> <ul style="list-style-type: none"> <li>Weekly Automated collection of solid waste, and recycling collection</li> <li>Manual collection of green waste</li> <li>Selected source separated programs for commercial, industrial, and multi-family</li> </ul>
<b>City of San Fernando</b> <b>Nick Kimball</b> <b>City Manager</b> <b>117 MacNeil Street</b> <b>San Fernando, CA 91340</b> <b>Ph: 818-898-1202</b> <b>Email: <a href="mailto:nkimballs@sfcity.org">nkimballs@sfcity.org</a></b>	Years  <i>Service Features: Residential and Commercial Contract</i>	<b>9+ Exclusive Franchise</b> <ul style="list-style-type: none"> <li>Weekly Automated collection of solid waste, and recycling collection</li> <li>City-wide residential curbside recycling.</li> <li>Selected source separated programs for commercial, industrial and MFD.</li> </ul>



## City of Fullerton Solid Waste Management Services

Jurisdiction + Contact Information	Contract and Service Features	
<b>County of Los Angeles Athens Olivita/Woodcrest GDD</b>	Years	<b>15+ Exclusive Franchise</b>
<b>LA County Public Works Benjamin Cortez 900 S. Fremont Ave. Alhambra, CA 91803 Ph: 626-458-2516 Email: <a href="mailto:bcortez@dpw.lacounty.gov">bcortez@dpw.lacounty.gov</a></b>	<i>Service Features: Residential and Commercial</i>	<ul style="list-style-type: none"> <li>• Weekly Automated collection of solid waste, and recycling collection</li> <li>• Selected source separated programs for commercial, industrial and multifamily.</li> </ul>
<b>County of Los Angeles Walnut Park GDD</b>	Years	<b>25+ Exclusive Franchise</b>
<b>LA County Public Works Benjamin Cortez 900 S. Fremont Ave. Alhambra, CA 91803 Ph: 626-458-2516 Email: <a href="mailto:bcortez@dpw.lacounty.gov">bcortez@dpw.lacounty.gov</a></b>	<i>Service Features: Residential and Commercial</i>	<ul style="list-style-type: none"> <li>• Weekly Automated collection of solid waste, and recycling collection</li> <li>• Selected source separated programs for commercial, industrial, and multifamily.</li> </ul>
<b>County of Los Angeles Firestone GDD</b>	Years	<b>26+ Exclusive Franchise</b>
<b>LA County Public Works Benjamin Cortez 900 S. Fremont Ave. Alhambra, CA 91803 Ph: 626-458-2516 Email: <a href="mailto:bcortez@dpw.lacounty.gov">bcortez@dpw.lacounty.gov</a></b>	<i>Service Features: Residential and Commercial</i>	<ul style="list-style-type: none"> <li>• Weekly Automated collection of solid waste, recycling, yard and food waste.</li> <li>• Selected source separated programs for commercial, industrial, and multifamily.</li> </ul>
<b>City of Anaheim</b>	Years	<b>75+ Exclusive Franchise</b>
<b>Public Works Director 400 E. Vermont Street Anaheim, CA 92805 714-765-5176 Email: <a href="mailto:remami@anaheim.net">remami@anaheim.net</a></b>	<i>Service Features: Residential and Commercial</i>	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
<b>City of Brea</b>	Years	<b>37+ Exclusive Franchise</b>
<b>Francesca Vivanti Management Analyst 1 1 Civic Center Circle Brea, CA 92821 714-990-7698 Email: <a href="mailto:francescav@ci.brea.ca.us">francescav@ci.brea.ca.us</a></b>	<i>Service Features: Residential and Commercial</i>	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>



## City of Fullerton Solid Waste Management Services

Jurisdiction + Contact Information	Contract and Service Features	
City of Chino Hills	Years	22 <b>Exclusive Franchise</b>
<b>Ben Montgomery</b> City Manager 14000 City Center Drive Chino Hills, CA 91709 Ph: 909- 364-2715 Email: <a href="mailto:bmontgomery@chinohills.org">bmontgomery@chinohills.org</a>	Service Features Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial mixed waste</li> <li>• Industrial/Construction mixed waste and single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Fountain Valley	Years	65+ <b>Exclusive Franchise</b>
<b>Maggie Le</b> City Manager 10200 Slater Ave. Fountain Valley, CA 92708 Ph: 714- 593-4410 Email: <a href="mailto:Maggie.le@fountainvalley.gov">Maggie.le@fountainvalley.gov</a>	Service Features Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Fullerton	Years	29+ <b>Exclusive Franchise</b>
<b>Eddie Manfrom</b> Interim City Manager 303 W. Commonwealth Fullerton, CA 92832 Ph: 714-738-6310 Email: <a href="mailto:eddie.manfro@cityoffullerton.com">eddie.manfro@cityoffullerton.com</a>	Service Features Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Garden Grove	Years	37+ <b>Exclusive Franchise</b>
11222 Acacia Garden Grove, CA 92840 Ph: 714- 741-5956 Email: <a href="mailto:markla@ggcity.org">markla@ggcity.org</a>		<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream.</li> </ul>
City of Huntington Beach	Years	68+ <b>Exclusive Franchise</b>
<b>Travis Hopkins</b> City Manager 2000 Main St. Huntington Beach, CA 92648 Ph: 714-374-5348 Email: <a href="mailto:thopkins@surfcity-hb.org">thopkins@surfcity-hb.org</a>	Service Features Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection</li> <li>• Industrial/Construction, <u>single-stream</u></li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>



## City of Fullerton Solid Waste Management Services

Jurisdiction + Contact Information	Contract and Service Features	
City of Los Alamitos	Years	42 <b>Exclusive Franchise</b>
<b>Chet Simmons</b> City Manager 3191 Katella Ave. Los Alamitos, CA 90720 Ph: 562-431-3538 ext.201 Email: <a href="mailto:csimmons@cityoflosalamitos.org">csimmons@cityoflosalamitos.org</a>	Service Features	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and green waste.</li> <li>• Citywide residential curbside recycling and green waste programs.</li> <li>• Selected source separated programs for commercial, industrial, and multi-family</li> <li>• Mixed waste processing/recycling for commercial/industrial solid waste</li> <li>• Commercial Organics Program</li> </ul>
City of Newport Beach	Years	28+ <b>Non-Exclusive Commercial / Exclusive Beach</b>
<b>Micah Martin</b> Municipal Operations Director 100 Civic Center Dr. Newport Beach, CA 92660 Ph: 949-644-3055 Email: <a href="mailto:mpisani@newportbeachca.gov">mpisani@newportbeachca.gov</a>	Service Features Commercial Contract	<ul style="list-style-type: none"> <li>• Commercial and Beach Front collection only</li> <li>• Non-Exclusive Franchise Recycling and solid waste collection</li> </ul>
County of Orange	Years	15+ <b>Select Zones Exclusive</b>
<b>Robert Sedita</b> 601 N Ross Street, Floor 5 Alhambra, CA 92701 Ph: 714-834-4118 Email: <a href="mailto:robert.sedita@ocwr.ocgov.com">robert.sedita@ocwr.ocgov.com</a>	Service Features Commercial Contract	<ul style="list-style-type: none"> <li>• Recycling, green waste, and solid waste collection services.</li> <li>• Commercial food waste recycling</li> </ul>
City of Placentia	Years	56+ <b>Exclusive Franchise</b>
<b>Cheryl Miller</b> Environmental Services Coordinator 401 E. Chapman Avenue Placentia, CA 92870 Ph: 714- 993-8141 Email: <a href="mailto:cmiller@placentia.org">cmiller@placentia.org</a>	Service Features Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> </ul>
City of Seal Beach	Years	56+ <b>Exclusive Franchise</b>
<b>Patrick Gallegos</b> Assistant City Manager 211 Eighth St. Seal Beach, CA 90740 Ph: 562-431-2521 x1308 Email: <a href="mailto:pgallegos@cityofsealbeach.gov">pgallegos@cityofsealbeach.gov</a>	Service Features: <i>Residential and Commercial Contract</i>	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and green waste.</li> <li>• Selected source separated programs for commercial, industrial, and multi-family.</li> <li>• City bills residential accounts through utility bills. Republic bills commercial accounts monthly in advance; roll-off in arrears.</li> </ul>



## City of Fullerton Solid Waste Management Services

Jurisdiction + Contact Information	Contract and Service Features	
City of Villa Park	Years	33+ Exclusive Franchise
<b>Steve Franks</b> City Manager 17855 Santiago Blvd. Villa Park, CA 92861 (714) 998-1500 Email: <a href="mailto:sfranks@villapark.org">sfranks@villapark.org</a>	Service Features: Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Yorba Linda	Year	37+ Exclusive Franchise
<b>Geoff Spencer</b> Senior Management Analyst 4845 Casa Loma Avenue Yorba Linda, CA 92686 Ph: 714-961-7106 Email: <a href="mailto:gspencer@yorbalindaca.gov">gspencer@yorbalindaca.gov</a>	Service Features: Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Carlsbad	Years	3+ Exclusive Franchise
<b>Avecita Jones</b> Sr. Program Manager MBA M.Ed. 1635 Faraday Ave. Carlsbad, CA 92008 (442) 339-2542 Email: <a href="mailto:avecita.jones@carlsbadca.gov">avecita.jones@carlsbadca.gov</a>	Service Features: Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>
City of Chula Vista	Year	43+ Exclusive Franchise
<b>Manuel Medrano</b> 276 Fourth Avenue Chula Vista, CA 91910 Ph: 619-585-5766 Email: <a href="mailto:mmedrano@chulavistaca.gov">mmedrano@chulavistaca.gov</a>	Service Features: Residential/Commercial Contract	<ul style="list-style-type: none"> <li>• Weekly automated collection of solid waste, recycling, and yard waste, bulky item collection, e-waste/universal waste collection, sharps mail-back program</li> <li>• Commercial single stream</li> <li>• Industrial/Construction single-stream</li> <li>• Permanent/temporary roll-offs and bins (all sizes)</li> </ul>



# Disposal and Processing Facility Capacity

**Our business is ultimately about keeping communities clean and healthy while striving to be exemplary in our own environmental compliance and responsibility.**

For this reason, our facilities are engineered for safe, environmentally friendly operations. Using sustainable materials that facilitate energy and water conservation, as well as design principles to enhance employee and guest safety and comfort.

Providing outstanding recycling and waste services to your community requires multiple types of facilities, including:

- Hauling companies
- Transfer stations
- Recycling centers
- Organics recycling facilities
- Landfills
- Environmental services facilities

We know the future can be unpredictable, but you can be assured that Republic will always meet the capacity requirements for the City. Following is a brief description of each of our facility types that will be servicing the City of Fullerton.

## Transfer Station / Recycling Center

### CVT Anaheim - Solid Recycling, Organic Recycling and Transfer Facility-

At Republic Services, our transfer stations are designed and operated to focus on safety, environmental responsibility and being a good neighbor. We invest frequently in Republic Services-operated facilities to ensure they meet appropriate standards for

### *Facilities that work with the environment are basic design elements at Republic Services*

- Recycling processing out of our 35-acre
- CVT complex in Anaheim
- Food Waste processing using our Mega-THOR
- CVT Visiting and Education Center
- 72,000 ton permitted capacity for CVT
- Opening of Newest 140 Acre composting facility in San Bernadino
- 

operations and fit seamlessly within the areas they are located. In Spring of 2025 Republic Services unveiled the newest addition to its ever-expanding list of recycling centers by reopening the Anaheim Recycling Center (CVT). The CVT Transfer Station is one of largest transfer stations in the Orange County region This new recycling center is located no more than a 10-mile radius from any city of Fullerton servicing locations. The center is one of the most technologically advanced and largest mixed recycling centers in Orange County. Under one roof, we process everything from solid mixed recyclables to food waste organics. This facility, along with our network of organic processing facilities, is SB-1383 compliant and are the key components for ensuring SB-1383 compliance for the City of Fullerton. As highlighted here, CVT will be the primary facility for processing recyclable material, and first processing center for organic waste out of Fullerton’s service locations.

*Figure 21. CVT . Republic Services New Recycling center Opened Spring of 2025 5 Miles away from Fullerton City Hall.*





## City of Fullerton Solid Waste Management Services

Additionally, the CVT facility is permitted to handle 72,000 Tons Annually.

### Mixed Recycling

- 280,000 Square Feet
- Creates 1,600 bales of recycling material per week and estimated 83,000 bales per year
- Employees 180+
- Features a learning center with an observation desk, offering tours for students, staff and the greater Fullerton community.

### Food Waste Processing - MEGA THORE (Source-separated organics [SSO])

- Separates 99% of contamination from food waste
- 20 tons/hour processing capability
- Made in the USA

### Organics Recycling

#### San Bernardino Sustainability Park

Located about an hour outside of Fullerton City Hall, in the southern California High Desert, lies our newest organic processing facility. The San Bernardino Sustainability Park is one of the largest compost facilities in California. The facility has the initial capability to process more than 300,000 tons of green and food

Figure 22. **Organics.** Our San Bernadino Sustainability Park Set for opening in July of 2026



waste per year, with the capability to process 600,000 tons/year in years to come.

- Initial investment of \$80M
- 140-acre facility with 60 acres dedicated for compost operations.
- State-of-the-art positive aerated static pile compost facility, with multiple blowers to provide continuous aeration to minimize odors.
- Permitted to recycle green waste and food waste (post-Thore)
- Permitted capacity of 600,000 tons a year.

### Agromin Composting Facility – Chino

This expertly managed facility features covered aerated static pile composting methodology and easily facilitates green waste and clean food waste composting. Covered static piles effectively mitigate environmental impacts and controls odors and maintain optimal pile conditions during composting.

The computerized aeration control technology used at Agromin optimizes composting conditions of all types of feedstocks. The technology allows compost pile temperature data to be recorded and stored by individual batches of compost, so the entire process can be accurately and easily tracked from start to finish. The facility has 8,320 tons of organic processing capacity.

### Kochergen Farms Composting: Avenal,

In addition, we have secured a 3rd Party agreement with a facility in Avenal, CA that will provide diversion and SB1383 compliance.

This facility permits us to accept up to 1,000 tons per day of green waste and food waste. Kochergen Farms Composting, Inc. started in 2001 in Avenal, CA;



## City of Fullerton Solid Waste Management Services

The facility began operating on 17 acres and has grown to its current 160-acre footprint. The facility has a 26000 Ton capacity.

**Recology Blossom Valley Organics, Lamont:** 975,000 tons of organic processing capacity

Figure 23. **Environmental Services Facilities.** Our hazardous waste facilities include Treatment Sorting and Disposal Facilities (TSDFs) as well as permitted hazardous waste disposal facilities.

### Environmental Services Facilities

Republic Services' large network of owned and operated treatment, disposal and recycling facilities offers sustainable, safe and cost-effective solutions for all hazardous and non-hazardous waste streams including PFAS, PCBs, NORM/TENORM radioactive, inorganic, metals and industrial waste. Our RCRA-, subtitle C- and TSCA-permitted facilities ensure compliance with all regulations, and our recycling innovations help our customers achieve their sustainability goals.



Figure 24. **Facilities Serving You.** We plan to serve your municipality from the following facilities.

Facility Type	Address	Distance from City	No. of Employees	Hours of Operation
Hauling Company	1235 N. Blue Gum Street	5 Miles	392	8 am - 5 PM M-F
Transfer Station	2740 E Coronado St. Anaheim CA	5 miles	180	5 am - 5 pm M - S
Material Recovery Facility	2740 E Coronado St. Anaheim CA	5 Miles	180	5 am - 5pm M - S
Organics facility	San Bernadino, CA	49 miles	40	TBD
Landfill	1940 Valenica Ave, Brea, CA 92823 / 11002 Bee Canyon Access Rd, Irvine CA 92602	9 miles / 24 miles	30	7 am - 4 pm M -S 9 am to 5 pm M - Th



## City of Fullerton Solid Waste Management Services

# Community Involvement

Republic is your environmental community partner. As your partner, we are committed to being a local presence within the city. From our drivers to our sustainability advisors, all of us value the City of Fullerton as much as its residents and business. To that extent, our community involvement plan includes the following:

- West Fullerton
- East Fullerton
- Fullerton Historic Theater Foundation
- Fullerton Night Market
- Fullerton Community Foundation
  - Fullerton First Night
  - Fullerton Day of Music

### Future Sponsor Opportunities

- Fullerton Museum Center Association
- Fullerton Boys and Girls Club
- Fullerton YMCA

### Local Office:

Republic will provide a local office in the City of Anaheim for the entirety of the Contract. The office is located no more than 5 miles from City Hall at 1235 North Blue Gum St Anaheim Ca.

*Figure 115 Community Outreach and involvement at the 2025 Fullerton Night Market..*

### Local Organization Partnerships

Republic has been a regular sponsor to many of the community organizations that dedicate their effort to the Fullerton Community. Our promise is to continue our partnership with these organizations as well as include open invitations to partner with more. Some of the current community organizations Republic partners with are:



- OC United
  - Love Fullerton
- North Orange County Chamber of Commerce
- Women’s Transitional Living Center (Radiant Futures)
  - Annual Gala
  - Golf Tournament
  - Dueling Pianos
- Fullerton Professional Fire Fighter Association
- Fullerton State of the City
  - Diamond Sponsor
- Little League Sponsors
  - Golden Hill

# Customer Service

**We have redefined the best practices in Customer Service coverage and user experiences through our response to the 2020 pandemic.**

## Redefining Customer Service

Over the past 5 years, Republic Services has redefined the way we deliver superior customer service. A 2017 commitment to shift from hundreds of distributed, nonintegrated call centers to a national technology platform gave us insights and experiences that informed and shaped our thinking today. Additionally, those prior investments in establishing a national customer service network and tool suite enabled us to lead the industry in our rapid response to the pandemic, when we shifted 1,800 agents to a work-from-home posture in three days, and never dropped a call. Our past two years metrics can be seen in figures 26 and 27 below.

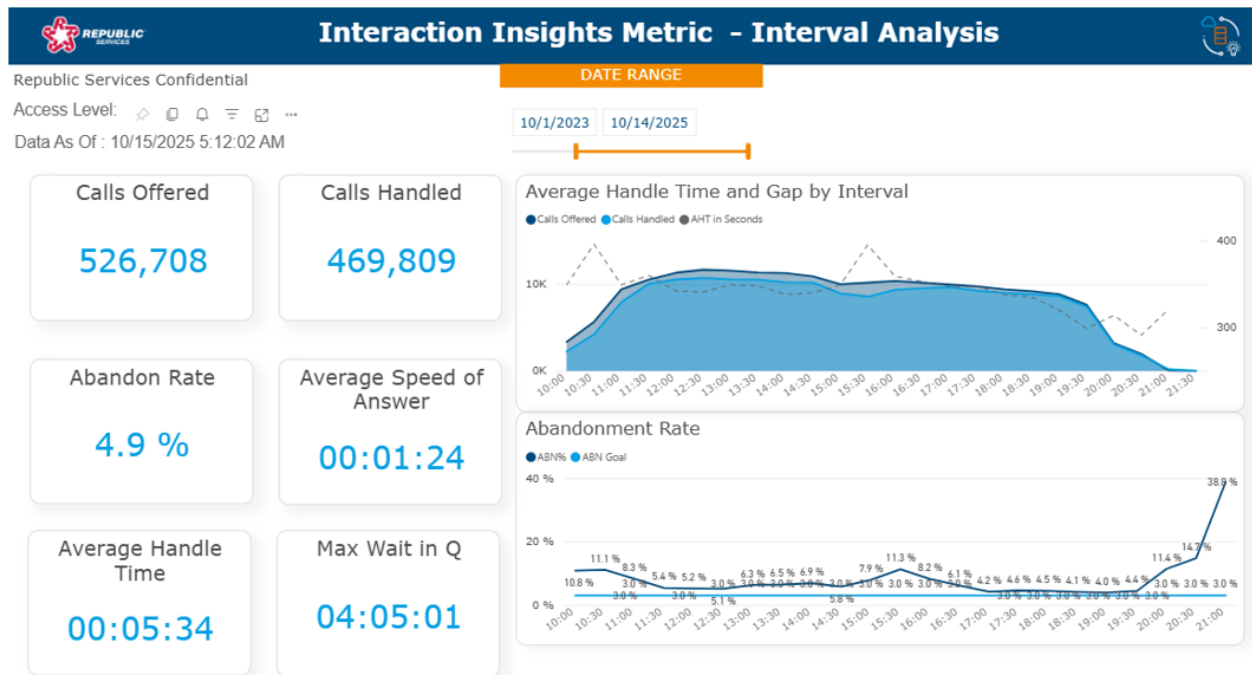
A Republic Services, we take our commitment to customer service seriously, this proposal will dedicate a specialized

**We provide an exceptional customer experience when your residents or businesses contact us for assistance**

- Leverage technology and data to enable virtual agents to serve customers from any location seamlessly
- Over 1M customers expertly served each month via text, web, email, or phone
- Hours are when customer demand is highest – Monday through Friday from 7:30 a.m. – 5 p.m. for each time zone
- Web-based applications offering 24/7 access for customers on their own time
- Net Promoter Score has improved year-over-year for 5 consecutive years

group (POD) of customer service agents specifically trained to respond to inquiries into this Fullerton waste agreement. This POD will receive specialized training to familiarize each agent with the geographical and local nuances of the city. This is our promise to show our dedication to making sure top tier services are provided throughout the City of Fullerton.

Figure 126. Comprehensive Customer Service Records for Prior 2 years





## Dedicated Customer Service Pod Structure Benefits

Our dedicated pod of Customer Service Representatives consists of a tenured team of 17 professionals exclusively supporting BU435. This experienced team provides comprehensive customer service with strong local connections, as most team members live in the area and are Republic Services customers themselves.

The support structure includes:

- A local office with a full-time administrator
- A remote call center operating Monday-Saturday
- A specialized escalation team for complex issues
- Self-service options via republicservices.com (ex: bill payment, truck tracking, service scheduling)

The team emphasizes exceptional customer experience through knowledgeable staff who recognize customer loyalty, provide value, and maintain a human-centered approach in

## Refinements to Our Approach Optimal Call Center Hours

During a 12-month period in 2019, we collected and tracked every call that was made to our staffed call centers across America. In total, more than 12.7M calls were received during that timeframe, when our call centers were open Monday through Friday 7 a.m. to 6 p.m. and Saturday 8 a.m.-1 p.m. When analyzing the data,

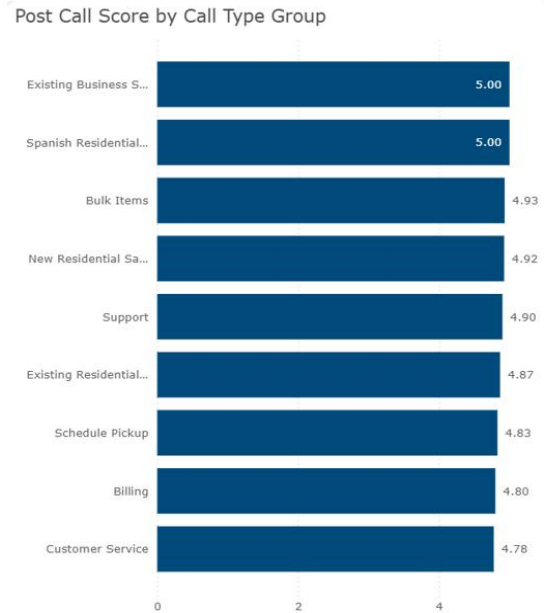
we learned that less than 1.5% of daily calls were received from 7 a.m. to 8 a.m., and less than 1% of daily calls were received after 5 p.m. daily. We learned that less than 2% of the entire weekly call volume occurred on Saturday. Through the data, the customers were telling us that they were busy during those times, and it was not necessary for the call centers to be running fully staffed for such a small percentage of the total call volume.

This insight allowed us to define our best practice for call center hours, which is to be open Monday through Friday from 7:30 a.m. to 5 p.m.

Figure 137. Post Call Survey Results out of 5.0

### Post Call Survey Results out of 5.0 - BU 435

Average Post Call Survey Score and Weights		
1. How <b>satisfied</b> are you with the overall quality of service you received on this call?	30%	4.85
2. How helpful was the agent at <b>resolving</b> the reason for your call?	20%	4.89
3. How <b>courteous</b> was the agent during the call?	20%	4.93
4. Based on this interaction, how likely are you to <b>recommend</b> Republic Services to others?	30%	4.80



every interaction.

## Customer Self-Service

Modern day customer service is about customer options and simple solutions. Newer generations expect web-based and mobile app-based abilities to self-serve simple needs at any time of the day or night. Certainly, more complex topics may still require person-to-person interaction, but a vast majority of customer service contacts in this industry are topics that can be self-served.

For this reason, Republic Services has invested to create state-of-the-website and mobile app.

Our customers now can us 24/7 via our website, [www.RepublicServices.com](http://www.RepublicServices.com), or via our Republic Services mobile app.

Our self-service options are designed to improve overall response time, enabling resolutions to simple customer inquiries and needs anytime, anywhere with the least amount of customer inconvenience as possible. Through our website and mobile app customers can:

- Pay their bill
- Schedule an extra pick up

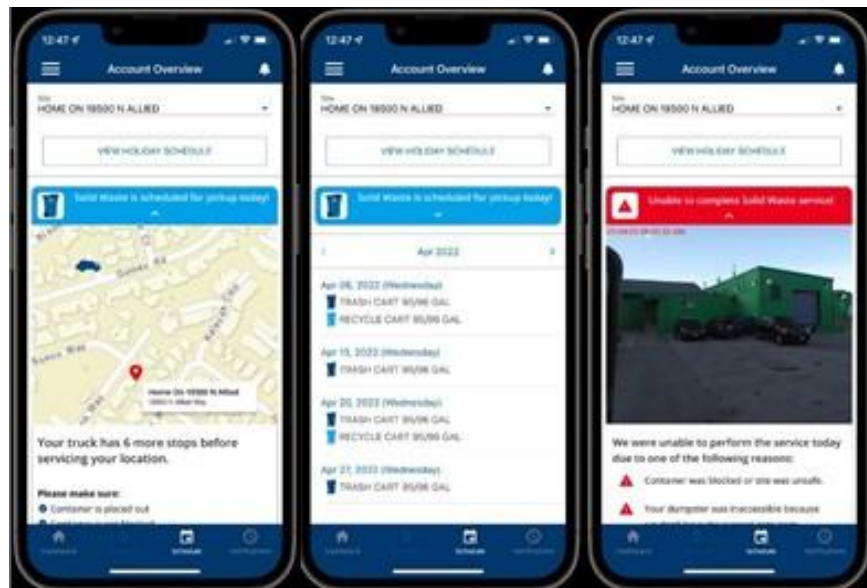
- Discover new services
- Receive weather and holiday service updates
- Sign up for autopay and paperless billing
- Submit inquiries or complaints
- "Track My Truck" where customers can see where a truck is currently located on route.
- Service alerts to notify residences or businesses of changes or delays. Alerts such as blocked containers will provide a notification with a photo uploaded to the app.

## Access to Live Agents

When the pandemic of 2020 hit, we learned some powerful lessons regarding optimal customer service models. For years prior, we had invested in consolidating our agents into three national call centers, leveraging technology and training to offer a superior experience to callers.

In 2020, over 1,800 agents began taking calls from home, completely seamless to the customers who were calling. Throughout the months-long pandemic, we found our agent performance improved, average call metrics improved, and customer satisfaction scores also improved. A new customer service

*Figure 28. Track My Truck and Service Alerts – when a customer enrolls on our mobile app.*



model has been created and proven in the pandemic, whereby agents could take calls from anywhere, so long as they had access to their technology.

This is a very powerful model when looking at attracting and hiring the best call center talent, without the geographic limitations of either a “local” or “consolidated” model. By being open to a remote workforce, we found an increase in agents interested in working part-time hours, as well as a willingness to log in to gain a few extra hours to cover times of higher call volume.

### Organizing Agents into Pods

Although we utilize agents connected to a national network that enables remote working, we are able to organize them into teams, or “pods” that are responsible for a defined geography of contracts and customers. This allows agents to become more familiar with the municipalities that they support, and the details of the contracts as well. The result is a level of familiarity like having a locally based agent, but with the power of being able to hire the best agent talent in the broader market.

### Process For Handling Calls

Figure 29. Comprehensive Customer Service. Our customer service offering spans self-service options to person-to-person contact to offer unmatched service, 24/7 daily.

When a customer calls our Customer Service line, a sophisticated series of actions begin:

- Initial call-prompt questions for the customer help determine the complexity of the request. Simple requests are routed for agents that can handle calls remotely, while more complex needs can be routed to specialized agents with advanced skills and knowledge of the geography and local operations if appropriate.
- The customer’s phone number then associates with known customer details in our database and triggers the integrated system to populate with a map of the service address, level of service, past service requests, and city-specific contract information. This knowledge-based system even shows the customer’s current weather.
- The agent confirms the customer’s name and service address and begins to assist the customer with their request.
- If the question requires communication with the local operations team (such as, missed pick-up or container exchange), the agent can access additional systems to run the resolution to ground.

#### Customer with Customer Service Needs



- Often, the customer’s concern is handled by the time they hang up the phone. For those calls requiring operations support the issue is scheduled for resolution in a timely manner.

## Post-Call Analysis

### Customer Satisfaction Surveys

When a call is completed, the customer is offered the opportunity to take an optional 3-question survey, enabling them to tell us if they are satisfied with the service we have provided. This immediate insight tells us daily that we are on track and enables us to take corrective action quickly if ever needed. The survey is voluntary and if customers choose to participate, they are asked 3 simple questions.

- Question 1:** On a scale of 0-10, How likely would you be to recommend Republic Services to a friend or colleague? 0 meaning that you are ‘Not at all Likely’ and 10 meaning you are ‘Extremely Likely’ to recommend Republic Services as a recycling and waste provider.

*Figure 30 . Immediate Customer Feedback. Customers can answer a simple post-call survey, offering us immediate insight into customer satisfaction.*



- Question 2:** Were we able to resolve your issue or answer your question on this call?
  - a. Press 1 if yes
  - b. Press 2 if the agent could not personally resolve your issue but tell you what to expect next.
  - c. Press 3 if the agent did not resolve your issue and did not tell you what would happen next.
- Question 3:** Once you reached an agent, how long did your call with Republic last? Did it take:
  - a. Press 1 if less time than you expected,
  - b. Press 2 if about as much time as you expected, or
  - c. Press 3 if more time than you expected

Our 2024 results are offered in the figure at left, indicating NPS with a 9.2 out of 10 satisfactions; 97.8% of callers feeling we achieved first-call resolution; and 95.1% feeling we handled their needs in a reasonable time.

### Net Promoter Score

Our Voice of Customer program captures feedback from more than 200,000 customers each year. Net Promoter Score (NPS) is at the core of our Voice of Customer program. Most anyone can recall answering the tell-tale NPS question, “On a scale of 1-10, how likely are you to recommend this service to a friend or family member?” Republic Services’ strong NPS performance has demonstrated that our customers appreciate our service and our strong commitment to them.



## City of Fullerton Solid Waste Management Services

# Rates and Cost

See Attachment 7 Submitted as separate attachment.



## City of Fullerton Solid Waste Management Services

### Operation

With a robust fleet of dedicated vehicles and manpower, Republic is one of the few haulers that can guarantee fully dedicated routes in the City of Fullerton.

### Fully Dedicated City Routes

As the city's current and incumbent hauler, we are proud to share that none of the serviced in the City of Fullerton are commingled with another Cities. We are fully committed to keeping the Fullerton City Routes dedicated solely within City limits.



## Exceptions

### 2.8 CPI in the draft agreement

Change of Annual Price increase from the existing CPI language to CPI: Garbage Trash index. This index better aligns with industry cost escalations preventing the need for extraordinary cost recovery requests.

Proposed sample language.

"CPI" shall mean the Consumer Price Index for **Garbage Trash** component of CPI, not seasonally adjusted, (CPI-**GT**). Should this index no longer be published at any time during the Term, the City Manager and Contractor shall in good faith attempt to agree upon such other index to apply to this Agreement that most reasonably reflects the forgoing, and in the event that after 60 days no such agreement is reached the City Council will select an index that it believes best reflects the intent hereof, with such decision being final.



# SB 1383 Compliance

**We know that SB 1383 compliance is your top priority and concern. Rest assured knowing that Republic has the resources and experience you need to be fully compliant.**

Since the signing of SB 1383 in 2021 Republic has been a leading proponent and partner for ensure its Municipalities can successfully meet all compliance of this new law. Below is an example of an SB-1383 Implementation plan which can be tailored to meet the City’s needs. Here is how we’ll do it:

## Collection

SB-1383 requires the source separation of waste into solid waste, solid recyclable materials, and organic waste. To ensure this requirement is met by Republic’s extensive fleet of hauling vehicles ensure that material hauled from source separated containers is not cross contaminated with other sources.

In addition, Republic will ensure that all containers used in the SB-1383 implementation meet the color scheme requirements of SB-1383.

## Processing and Diversion

As noted above in the listing of our facilities, Republic not only has onsite processing for its solid waste recycling and organic waste, but I also has a large network of composting partners to complete the full re-use cycle of organic waste and keep out of California Landfills.

## Reporting

With Republic already having fully implemented the Cities of Yorba Linda, Garden Grove, Villa Park and the City of Brea, the reporting tools and processes are already in place for the City of Fullerton.

### *Republic Services is your low-risk, best value partner*

- Republic has fully enrolled SB- 1383 services to over 90 % of it’s Municipal Contracts in Orange County.
- Experience in implementing differing variations of program roll-outs.
- Robust infrastructure all SB-1383 compliant held in-house
- In house infrastructure and sorting allows to higher visibility on reporting requirements.

- Tonnage Data for waste, recycling and organic material, including diversion reporting available
- Waste Audit record keeping and reporting
  - Tracked using either Republic resources or a city used record keeping system
- Customer compliance and non-compliance reporting

## Route and Facility Audits

Republic regularly performs and records waste audits at its transfer facilities and on our routes. The data gathered is shared with regulatory agencies as required.

## Customer Education and Monitoring.

Extensive experience in SB-1383 implementation has garnered the creation of a robust library of outreach and education materials and plans. Examples of outreach material and implementation plans can be found on the next page. We know that not all outreach works for all types of customers, which is why we plan to have unique outreach approaches for each type. Here’s how we plan to reach these customers:

## Hosted City Webpage on Republic Web servers

As your current Hauler, online access for your customers is already set up. However, we understand that with SB-1383, messaging will need to change. The good



## City of Fullerton Solid Waste Management Services

part about that is we can complete all messaging on day one. It's our convenience but also our resources that make us the right choice as the City's franchise hauler.

### Residential

Outreach material is better received via mail, auto-calls for residential customers. In addition, promotional booths at city events make for a more personalized approach to residential education. Republic is part of your community, and as such we participate in your community.

### Commercial

Commercial outreach for commercial customers is more interactive. Because commercial waste generators are typically the largest type of waste generator in your communities, ensure these customers understand the importance of SB-1383 is imperative to the program's success. To do this dedicated Sustainability Advisors will meet with business to provide education and to ensure that the types of services they are subscribing to meet their unique operational needs. During these meetings outreach and education materials are provided to the customers. Additional correspondence such as letters and post-cards to inform of programs are typically mailed out.

### Multi-Family

Multi-Family dwellings are another unique generator requiring a tailored and more intimate approach to education. Much like the commercial customers, multi-family customers will receive individual visits from dedicated Sustainability advisors on how to utilize their new recycling services. In addition, larger education sessions are better utilized during HOA meetings and at community clubhouses.

*Figure 31. Unanimously securing a 5 year agreement with CSUF in 2024, Republic has implemented all SB -1383 services for campus wide compliance.*





## Value Add

In Addition to the RFP response on the pages prior. We have a few additions that will set us apart and ensure a robust and successful partnership for years to come.

### Commercial Downtown District

For 35 years, Republic Services has supported the City of Fullerton and has witnessed firsthand the remarkable growth and ongoing transformation of the community—none more prominent than within the Downtown District. With growth and change, however, come new challenges. This is especially true when it comes to delivering fair, equitable, and efficient waste and recycling services to the diverse businesses operating in the Downtown area.

Despite these challenges, Republic Services is uniquely positioned—more so than any of its competitors—to identify, develop, and implement long-term solutions that address the evolving needs of District businesses while supporting the continued success of the community. Here’s our approach:

1. **Identify All Businesses by Block**  
Compile a complete and accurate list of all businesses operating within each block of the Downtown District.
2. **Determine Service Requirements for SB 1383 Compliance**  
Assess each block’s waste enclosure to identify the appropriate container sizes and service frequencies required to achieve full SB 1383 compliance.
3. **Evaluate Business Types and Waste Generation**  
Analyze the mix of business types within each block—specifically identifying:
  - o Businesses that generate organic waste,
  - o Businesses that do not generate significant organics, and

### Republic Services is your low-risk, best value partner

- Compliant 6 Months Early
- \$200K (\$100K each) for Large Event Sponsorship Annually- 4<sup>th</sup> of July and First Night- for the life of our partnership
- Aid in SB1383 Procurement 25% of the cost associated

- o Businesses that may qualify for a de minimis organics waiver.

#### 4. **Develop Tailored Rate Structures**

Create customized rate categories aligned with the three waste generator types to ensure fair and equitable pricing.

#### 5. **Prepare Block-Specific Cost Proposals**

Produce preliminary cost proposal sheets for each block based on the applicable rate structures and waste generation profiles.

#### 6. **Communicate Upcoming Costs to Businesses**

Share the projected service costs with all businesses within each block to ensure transparency and support informed decision-making.

### SB 1383 Compliance 6 months sooner

As the City of Fullerton’s current hauler, the only barrier to compliance is an agreed-upon contract. If awarded, Republic Services commitment would be to have the city in compliance with SB1383 service roll out by January 1, 2027. A full 6 months sooner than any other hauler can offer.

### \$200K Annually for Major Event Sponsorship.

Events are a major part of what make the City of Fullerton an engaging community. In addition to all funding requested by this RFP. Republic Services would commit a total



## City of Fullerton Solid Waste Management Services

of \$200K per year to be the title contributors to two of Fullerton's major events; the 4<sup>th</sup> of July and First Night. This commitment will be for the entire length of our partnership together. In the event one of the events was cancelled, we would partner with the City on an alternative.

### **SB1383 Procurement Assistance**

SB1383 carries a procurement target that can be quite costly, especially for larger cities like Fullerton. Our commitment to the life of our partnership would be to assist the City with 25% of the funds required to reach full compliance.



# Your Fullerton City Drivers

When you choose Republic, you're not just keeping your dedicated environmental services partner. You're choosing to keep the dedicated drivers who begin their day before sunrise to keep Fullerton clean—right where they belong, in the City of Fullerton.



Mark Rodden has been with Republic Services for 7 years and is a Residential driver.



Jose Guillen has been with Republic Services for 22 years and is a Residential driver.



German Camerena has been with Republic Services for 2 years and is a Residential driver.



Ubaldo Sepulveda has been with Republic Services for 23 years and is a Residential driver.



Alejandro Barranco has been with Republic Services for 1 Year and is a Residential driver.



Edgar Salgado has been with Republic Services for 5 years and is a Residential driver.



Ramon Guevera has been with Republic Services for 3 years and is a Residential driver.



Joel Cordon Cruz has been with Republic Services for 4 years and is a Residential driver.



Anthony Valdez has been with Republic Services for 2 years and is a Residential driver.



Gaspar Vasquez has been with Republic Services for 3 years and is a Residential driver.



Jesus Idelfonso has been with Republic Services for 44 years and is a Residential driver.



Gilbert Leon has been with Republic Services for 5 years and is a Residential driver.



Andres Guzman has been with Republic Services for 5 years and is a Residential driver.



Julian Escobar has been with Republic Services for 3 years and is a Residential driver.



Rayshawn Gabourel has been with Republic Services for 5 years and is a Residential driver.



Manuel Perez has been with Republic Services for 2 years and is a Residential driver.



Cesar Villarreal has been with Republic Services for 5 years and is a Residential driver.



Herman Lopez has been with Republic Services for 11 years and is a Commercial driver.



Hector Munoz has been with Republic Services for 10 years and is a Commercial driver.



Raymundo Villa Jr. has been with Republic Services for 4 years and is a Commercial driver.



Jesus Olmos has been with Republic Services for 2 years and is a Commercial driver.



Jesus Salcedo has been with Republic Services for 4 years and is a Commercial driver.



Abram Chavez has been with Republic Services for 21 years and is a Commercial driver.



Eduardo Reyes has been with Republic Services for 5 years and is a Commercial driver.



## City of Fullerton Solid Waste Management Services



**Rafael Reyes** has been with Republic Services for **9 years** and is a **Commercial** driver.



**Eduardo Rodriguez** has been with Republic Services for **36 years** and is a **Commercial** driver.



**Jesus cruz** has been with Republic Services for **1 year** and is a **Commercial** driver.



**Mario Jackson** has been with Republic Services for **3 years** and is a **Commercial** driver.



**Juan Diaz** has been with Republic Services for **15 years** and is a **Commercial** driver.



**Anthony Clapper** has been with Republic Services for **2 years** and is a **Commercial** driver.



**Juan M. Jimenez** has been with Republic Services for **4 years** and is a **Commercial** driver.



**Alejandro Villegas** has been with Republic Services for **5 years** and is a **Bulky** driver.



**Andreas Diaz** has been with Republic Services for **5 years** and is a **Bulky** driver.



**Salvador Chauverin** has been with Republic Services for **5 years** and is a **Bulky** driver.







**5. Bid Alternate Proposals - Collection Services\***

Provide an optional Bid Alternate related to collection services, in addition to standard three-container pricing required. If provided, please use a separate copy of the Pricing Form to submit bid alternate pricing.

Republic Response: No Alternative Collections Service bid offered

<b>Residential Service</b>		
<b>BID ALTERNATE</b>	<b>Per-Unit Charge to Perform All Residential Billing</b>	0.47*
		*Per Unit Monthly Charge

**Contractual Enhancements (offerings above RFP requirements) Option 1:**

<b>DESCRIPTION</b>	<b>FINANCIAL BENEFIT</b>
SB1383 Compliance six months earlier than any other hauler	Legal Compliance/No Fines
Republic's unmatched knowledge of city	Reduction of City Staff time spent on transition issues
Enhanced Community Cleanliness (Downtown Fullerton Cleaning, service frequency, staffing, & equipment)	\$ 115,600 \$1.95/month per home (cost reduction)
Reduction of Residential Rates	
City Event & community initiative funding	\$ 200,000
Partial SB1383 Procurement target contribution	\$ 75,000

**Contractual Enhancements (offerings above RFP requirements) Option 2:**

<b>DESCRIPTION</b>	<b>FINANCIAL BENEFIT</b>
SB1383 Compliance six months earlier than any other hauler	Legal Compliance/No Fines
Republic's unmatched knowledge of city	Reduction of City Staff time spent on transition issues
Enhanced Community Cleanliness (Downtown Fullerton Cleaning, service frequency, staffing, & equipment)	\$ 115,600 \$1.95/month per home (cost reduction)
Reduction of Residential Rates (7.7% reduction vs current rate)	
Lower Commercial Trash Rates in lieu of community funding (for every \$100k we can lower trash rates by \$1.75)	\$ 200,000
Partial SB1383 Procurement target contribution	\$ 75,000